

## PRESS RELEASE

London, 15th May 2012

### **SOCIETE GENERALE CORPORATE & INVESTMENT BANKING APPOINTS NEW CHIEF COUNTRY OFFICERS FOR BRAZIL AND GERMANY**

Societe Generale Corporate & Investment Banking is pleased to announce that **Francis Repka\*** is appointed Group Chief Country Officer for Brazil, effective 1<sup>st</sup> July 2012, and will report to Craig Overlander, CEO of Societe Generale Americas. In addition, Mr. Repka will supervise the Bank's corporate and investment banking activity across Latin America, including Mexico, Peru and Chile. He replaces Francois Dossa, who has left the Bank to pursue other opportunities.

In Brazil Mr. Repka will be responsible for managing the Bank's corporate and investment banking (Banco Societe Generale Brasil S/A and Societe Generale CCVM), as well as supervising specialised financial services and insurance entities, including Banco Cacique, Banco Pecunia, ALD Automotive Ltda, Societe Generale Equipment Finance and Societe Generale Insurance Corretora de Seguros Ltda.

Mr. Repka began his career at Societe Generale in September of 1986 and has held a number of senior positions including Head of the Structured Products Group, Head of Global Fixed Income, Emerging Markets, and Head of Treasury, Fixed Income, Currencies and Commodities Derivatives in Asia. He was Chief Country Officer for Societe Generale Corporate & Investment Banking in Germany since September 2008.

**Guido Zoeller\*\*** is appointed Chief Country Officer for Societe Generale Corporate & Investment Banking in Germany effective as of 1<sup>st</sup> July 2012, replacing Francis Repka in this position.

Mr. Zoeller will be responsible for managing the corporate and investment banking activities in Germany and will report directly to Diony Lebot, CEO for SG CIB in Western Europe.

With more than 20 years of experience in investment banking, Mr. Zoeller joined the bank in 2010 as Head of Coverage and Investment Banking for Germany and Austria. He previously worked for Merrill Lynch / Bank of America as a Managing Director within the Investment Banking division, in charge of Senior Client Coverage.

*\* Francis Repka's appointment in Brazil is subject to Brazil Central Bank approval.*

*\*\*Guido Zoeller's appointment is subject to notification process to regulators*

#### **PRESS RELATIONS**

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## **Biographies**

### **Francis Repka**

Francis Repka was appointed Group Chief Country Officer for Brazil in May 2012. He was formerly Chief Country Officer for SG CIB in Germany since September 2008.

When he joined Societe Generale Corporate & Investment Banking, Francis was involved in trading of interest rate products focusing on options and derivatives between 1986 and 1989. From 1989 to 1993, Francis was Head of the Structured Products Group and was responsible for setting up the group to develop tailor-made and client driven solutions. In 1993, he had been appointed Head of Global Fixed Income, Emerging Markets for Societe Generale Corporate & Investment Banking. From 2001 to 2008, he was responsible for treasury, fixed income, currencies and commodities derivatives in Asia based in Hong Kong. Prior to joining the Societe Generale Group in commercial banking in 1985, Francis was a Commercial Attache to the French Embassy in Jeddah, Saudi Arabia from 1983 to 1985.

He was Associate Professor at Paris IX University from 1986 until 1993.

Francis graduated from HEC-Paris School of Management in 1983 with a Master of Sciences.

### **Guido Zoeller**

Guido Zoeller joined Societe Generale Corporate & Investment Banking in 2010 as Head of Coverage and Investment Banking for Germany and Austria. He has more than 20 years of experience in investment banking.

Before joining Societe Generale Corporate & Investment Banking, he worked for Merrill Lynch / Bank of America as a Managing Director within the Investment Banking division, Senior Client Coverage. From 1997 to 2006, he worked at Deutsche Bank, at last as Director Corporate Finance, Client Coverage. During the first two years (1997-1999) he was with Bankers Trust in London and Frankfurt, which was then taken over by Deutsche Bank in 1999. Guido started his career at Commerzbank in 1990. There, after five years in various functions and locations, he joined the corporate finance department of Commerzbank as a Senior Manager and Team Head, Client Coverage, in London in 1995.

Guido Zoeller holds a second degree in law and studied law and economics in Passau and Bonn.

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### **Societe Generale**

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Its 160,000 employees based in 77 countries accompany more than 33 million clients throughout the world on a daily basis. Societe Generale' teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- Retail banking in France with the Societe Generale branch network, Credit du Nord and Boursorama
- International retail banking, with a presence in Central and Eastern Europe and Russia, in the Mediterranean basin, in Sub-Saharan Africa, in Asia and in the French Overseas Territories
- Corporate and investment banking with a global expertise in investment banking, financing and global markets.

Societe Generale is also a significant player in specialised financing and insurance, private banking, asset management and securities services.

Societe Generale is included in the main international socially-responsible investment indices: FTSE4Good, ASPI, DJSI World and DJSI Europe.

For more information, you can follow us on twitter @SocieteGenerale or visit our website [www.societegenerale.com](http://www.societegenerale.com).

#### **Societe Generale Corporate & Investment Banking**

At the core of Societe Generale's universal banking business model, the Corporate & Investment Bank is a well-diversified and leading player with nearly 12,000 professionals present in 33 countries across Europe, the Americas and Asia-Pacific.

Standing by its clients across sectors, the Corporate & Investment Bank tailors solutions for them by capitalising on its worldwide expertise in **investment banking, global finance, and global markets**.

- For **Corporates, Financial Institutions** and **public sector**: providing a global advisory approach (M&A, debt, equity transaction, capital structure, and asset & liability management), as well as quality capital raising solutions across the debt and equity spectrum, optimised financing and expert risk management responses notably in the realm of foreign exchange and rates derivatives.
- For **investors**: offering reliable and sound investment opportunities and risk management solutions through its integrated global markets platform delivering seamless access to markets (equity, rates, credit, currencies, commodities and derivatives), as well as advice and solid financial engineering, quality of execution and forwardlooking research across asset classes.

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