

PRESS RELEASE

Madrid, November 7th, 2018

Javier Guzmán appointed Senior Banker and Head of Financial Institutions for Spain and Portugal

Societe Generale Corporate & Investment Banking is pleased to announce the appointment of **Javier Guzmán as Senior Banker and Head of Financial Institutions for Spain and Portugal**, in charge of the global relationship of a client portfolio comprised of the main Spanish and Portuguese financial institutions. Javier continues to directly cover public sector entities in Spain.

Based in Madrid, Javier reports to Donato González, Group Country Head for Spain and Portugal, and to José Enrique Concejo, Global Head of Financial Institutions Group

The Financial Institutions Group provides integrated investment banking services for banks, insurers, fund managers, pension funds as well as the public sector. It brings together a team of senior coverage bankers as well as experts in acquisition finance, Equity Capital Markets (ECM) and Mergers and Acquisitions (M&A).

Biography

Javier Guzmán has been appointed Senior Banker and Head of Financial Institutions for Spain and Portugal in November 2018. Since he joined Societe Generale in June 2007, Javier has contributed to develop the business with corporates, financial institutions and the public sector as part of the Debt Capital Markets team, a department he co-headed since September 2015. Prior to joining Societe Generale he worked for Caja Madrid, Merrill Lynch, Tokai Bank and Intermoney.

Javier has a degree in Business Administration from Colegio Universitario San Pablo CEU.

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Societe Generale

Societe Generale is one of the leading European financial services groups. Based on a diversified and integrated banking model, the Group combines financial strength and proven expertise in innovation with a strategy of sustainable growth, aiming to be the trusted partner for its clients, committed to the positive transformations of society and the economy.

Active in the real economy for over 150 years, with a solid position in Europe and connected to the rest of the world, Societe Generale has over 147,000 members of staff in 67 countries and supports on a daily basis 31 million individual clients, businesses and institutional investors around the world by offering a wide range of advisory services and tailored financial solutions. The Group is built on three complementary core businesses:

- **French Retail Banking**, which encompasses the Societe Generale, Credit du Nord and Boursorama brands. Each offers a full range of financial services with omnichannel products at the cutting edge of digital innovation;
- **International Retail Banking, Insurance and Financial Services to Corporates**, with networks in Africa, Russia, Central and Eastern Europe and specialised businesses that are leaders in their markets;
- **Global Banking and Investor Solutions**, which offers recognised expertise, key international locations and integrated solutions.

Societe Generale is included in the principal socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (World, Europe and Eurozone), four of the STOXX ESG Leaders indices, and the MSCI Low Carbon Leaders Index.

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Societe Generale Corporate & Investment Banking

At the core of Societe Generale's diversified and integrated banking business model, the Corporate & Investment Bank is a leading player with around 12,000 professionals and a commercial offer in 37 countries, with extensive European coverage and representative offices in Central and Eastern Europe, the Middle East, Africa, the Americas and the Asia-Pacific region.

Supporting its clients across various sectors, the Corporate & Investment Bank offers bespoke financial solutions combining innovation, advisory services and high execution quality in four areas of expertise: **investment banking, financing, market activities and investor services**.

- For **Corporates, Financial Institutions, Sovereigns** and the **Public Sector**: providing strategic advice (M&A, debt, capital structure, and asset & liability management), as well as providing capital market access to finance projects and providing hedging solutions especially in foreign exchange and rates.
- **For Investors**: offering reliable and sound investment opportunities and risk management solutions through its integrated platform delivering comprehensive access to markets (fixed income, credit, foreign exchange, commodity markets, equity, and derivatives), as well as advice and financial engineering, quality of execution, forward-looking research, and an industry-leading clearing proposition & prime brokerage services.

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