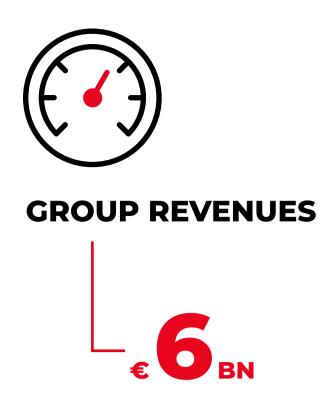
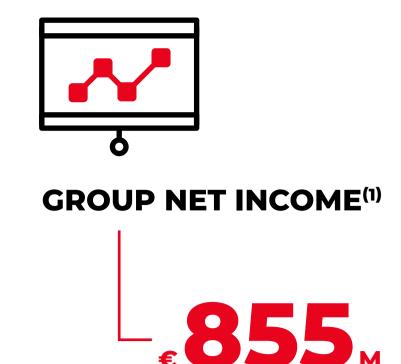
KEY POINTS OF THE 3RD QUARTER 2019







66 Strong capital growth: +46 basis points **99**

(1) Underlying (2) Core Equity Tier 1 Ratio

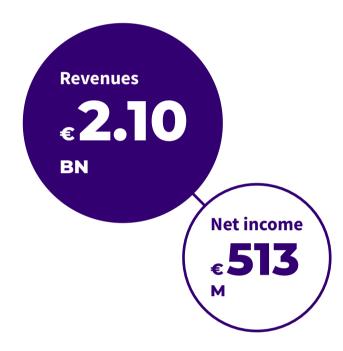
POSITIVE CONTRIBUTIONS BY ALL CORE BUSINESSES

FRENCH RETAIL BANKING

66 Stable revenues in an unfavourable environment ??

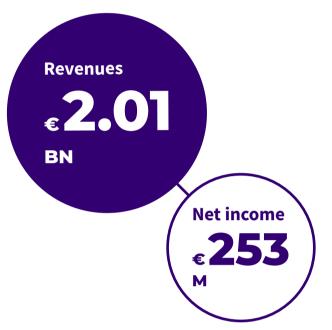
Revenues(3) BN **Net income** INTERNATIONAL **RETAIL BANKING AND FINANCIAL SERVICES**

66 Profitable growth momentum ??



GLOBAL BANKING AND INVESTOR SOLUTIONS

66 Resilient in a period of adjustment ??



(3) Excluding PEL/CEL

A BANK FINANCING THE ECONOMY



Outstanding individual client

loans at Q3-2019

+**5.3**% +**6.9**% **Outstanding** investment loans at Q3-2019



INTERNATIONAL **RETAIL BANKING**



Outstanding loans at Q3-2019⁽⁴⁾

+6.4% +6.8% **Outstanding** deposits at

Q3-2019⁽⁴⁾



GLOBAL BANKING AND INVESTOR SOLUTIONS

MOST INNOVATIVE investment bank for infrastructure

and project finance(5)

(4) When adjusted for changes in Group structure and at constant exchange rates (5) Source: The Banker

COMMITTED TO POSITIVE TRANSFORMATIONS





ENERGY TRANSITION FINANCING

> **NEW COMMITMENT OF BETWEEN 2019 & 2023**



SUSTAINABLE CITIES

FOUNDING CO-PARTNER OF THE "NETEXPLO SMART CITIES ACCELERATOR"(7)



Founding signatory of the Principles for Responsible Banking