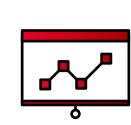
2018 THIRD QUARTER KEY FIGURES



GROUP REVENUES



GROUP NET INCOME*



PROFITABILITY**



€1.25bn

11.0%

*Underlying **Underlying ROTE

GOOD PERFORMANCE BY THE BUSINESSES

FRENCH RETAIL BANKING



INTERNATIONAL **RETAIL BANKING AND FINANCIAL SERVICES**



GLOBAL BANKING AND INVESTOR SOLUTIONS



*Excluding PEL/CEL

BANK SERVING THE ECONOMY



FRENCH RETAIL **BANKING**



INTERNATIONAL **RETAIL BANKING AND FINANCIAL SERVICES**



GLOBAL BANKING AND INVESTOR SOLUTIONS

+4.2%

OUTSTANDING MEDIUM-TERM CORPORATE LOANS

OUTSTANDING INDIVIDUAL CLIENT LOANS

OUTSTANDING LOANS*

+3.0% +7.0% +6.4%

OUTSTANDING DEPOSITS*

GLOBAL PROJECT FINANCE ADVISER**

* When adjusted for changes in Group structure and at constant exchange rates ** Dealogic

COMMITTED POSITIVE TRANSFORMATIONS TO



DIGITAL TRANSFORMATION

eCAC40 **AWARDS 2018***

FOR DIGITAL MATURITY

ENERGY TRANSITION

> THE €100bn **OBJECTIVE**

ACHIEVED



CSR COMMITMENTS

> **RobecoSAM RANKING**

FRENCH BANK