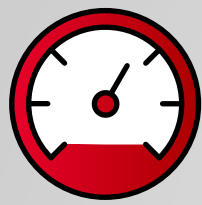
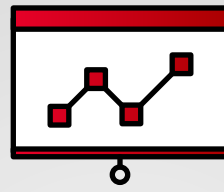


# ANNUAL RESULTS 2017: GOOD UNDERLYING PERFORMANCE



**UNDERLYING REVENUES  
FROM BUSINESSES**

€**25.1**bn



**GROUP  
NET INCOME\***

€**4.5**bn



**CAPITAL POSITION  
COMMON EQUITY TIER 1**

**11.4%**

*\*Excluding non-economic elements and exceptional items*

## POSITIVE TRENDS ACROSS THE THREE CORE BUSINESSES

**FRENCH RETAIL  
BANKING**



**INTERNATIONAL  
RETAIL BANKING AND  
FINANCIAL SERVICES**



**GLOBAL BANKING  
AND INVESTOR  
SOLUTIONS**



## A BANK SERVING ITS CLIENTS



**FRENCH RETAIL  
BANKING**

€**22**bn    €**11.2**bn

**PRODUCTION OF  
MORTGAGE LOANS**  
**+21%**

**PRODUCTION OF  
CORPORATE LOANS**  
**+18%**



**INTERNATIONAL  
RETAIL BANKING AND  
FINANCIAL SERVICES**

€**88.6**bn

**OUTSTANDING  
LOANS**  
**+9%**



**GLOBAL BANKING  
AND INVESTOR  
SOLUTIONS**

**No.4**

**IN BOND ISSUES  
IN EUROS\***

