SOCIETE GENERALE

PRESENTATION TO DEBT INVESTORS

SEPTEMBER 2016



BUILDING TEAM SPIRIT TOGETHER

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Unless otherwise specified, the sources for the rankings are internal. The financial information presented for 2015 and the half-year period ending June 30th 2016 has been prepared in accordance with IFRS as adopted in the European Union and applicable at this date. The financial information for the half-year period ending June 30th 2016 does not constitute financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting", and has not been audited.

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Q2 16: SOLID RESULTS IN A CHALLENGING ENVIRONMENT

Group NBI⁽¹⁾ at EUR 7.2bn in Q2 16 vs. EUR 6.5bn in Q2 15, up +11.5%^{(1)*} Good performance of Group Core Businesses and impact of Visa transaction (EUR 725m in Q2 16). H1 16 Group NBI⁽¹⁾ at EUR 13.2bn, up +4.3%^{(1)*} vs. H1 15

Overall good business performance

Strict monitoring of costs : +1.3%* vs. Q2 15, stable (-0.6%*) vs. H1 15

Cost of risk down 5.3%* vs. Q2 15. Commercial cost of risk at 38bp vs. 44bp in Q2 15

Strong increase of Group Net Income⁽¹⁾: EUR 1,599m in Q2 16 vs. EUR 1,137m in Q2 15, up +44.6%^{(1)*} H1 16 Group net Income⁽¹⁾ of EUR 2,428m vs. EUR 1,970m in H1 15, +25.5%^{(1)*}

Significant increase of EPS⁽¹⁾ at EUR 2.77 at end-H1 16, up +25% vs. end-H1 15

Strong Balance Sheet ratios

Steady capital generation: Fully loaded CET 1 at 11.1%, vs. 10.9% at end-2015

Total Capital ratio at 16.7% at end-June 2016 vs. 16.3% at end-2015

Net Tangible Asset Value per Share at EUR 55.37 (+4% vs. H1 15)

NB. Solvency ratios based on CRR/CRD4 rules integrating the Danish compromise for insurance. See Methodology, section 5. Impact of Visa transaction in the Corporate Centre EUR 725m in NBI and EUR 662m in Group Net Income



^{*} When adjusted for changes in Group structure and at constant exchange rates

⁽¹⁾ Excluding revaluation of own financial liabilities and DVA (refer to p. 34-35)

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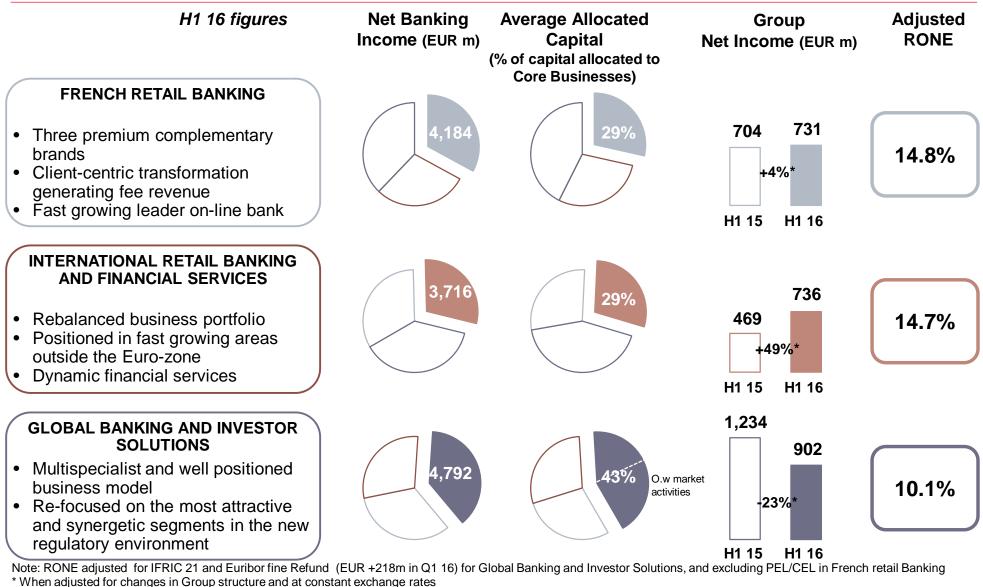
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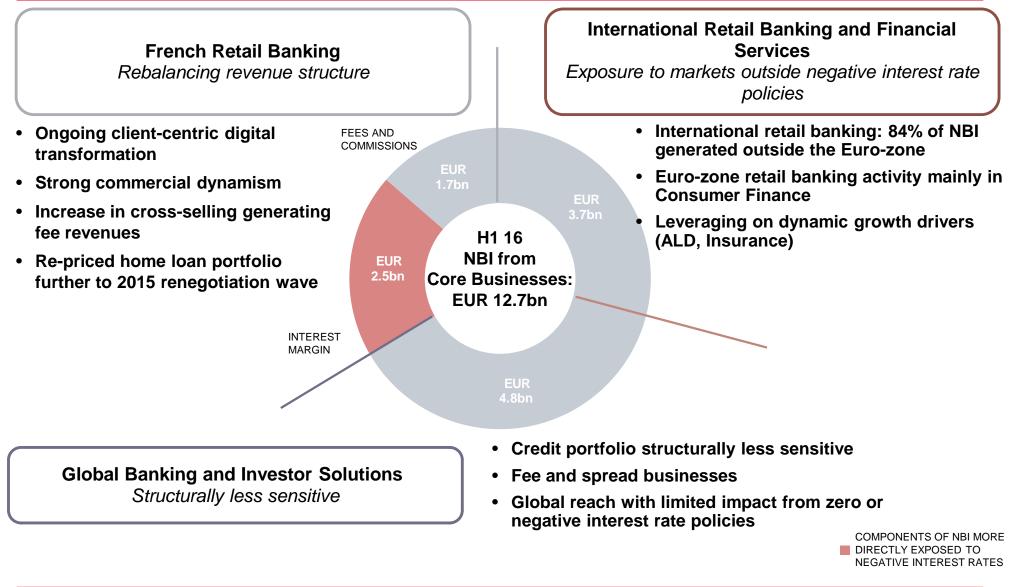
BUILDING TEAM SPIRIT TOGETHER

SOLID RESULTS FROM A WELL-BALANCED BUSINESS MODEL



SOCIETE GENERALE

LIMITED EXPOSURE TO A NEGATIVE INTEREST RATE ENVIRONMENT

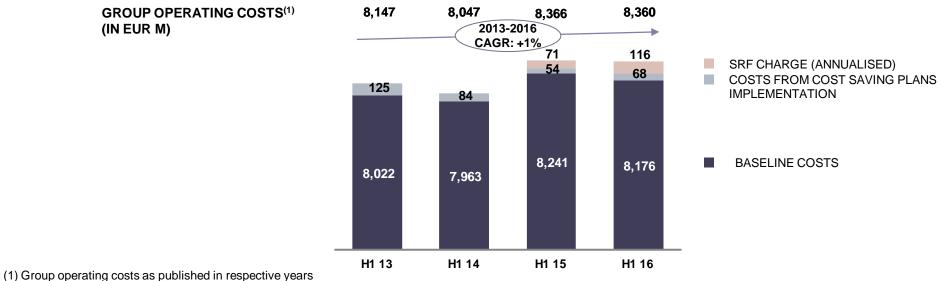




AN ONGOING DISCIPLINE ON COSTS WITH TANGIBLE RESULTS



2016 Costs to be curbed within -1% to 0% range vs. 2015, i.e 0% to +1% excluding Euribor fine refund



Adjusted for IFRIC 21 implementation and 100% Newedge in H1 13 and 14. Excluding refund of the Euribor fine (EUR 218m in Q1 16). 2013-2016 CAGR excl. costs from costs savings plans



SOCIETE GENERALE GROUP Q2 16: LOW COST OF RISK

- French Retail Banking
 - Confirmation of lower cost of risk
- International Retail Banking and Financial Services
 - Confirmation of downward trend in cost of risk
 - Stable in Russia
- Global Banking and Investor Solutions
 - Stabilisation of cost of risk on Energy and Commodities
 - Low Cost of Risk overall
- Group gross doubtful loan coverage ratio at 64% in Q2 16

106 104 96 91 74 64 69 INTERNATIONAL RETAIL **BANKING AND** FINANCIAL SERVICES 65 41 35 29 17 11 10 GLOBAL BANKING AND INVESTOR SOLUTIONS 64 49 44 46 46 42 38 GROUP

Q116 Q216

33

35

H1 16

34

FRENCH

RETAIL BANKING

Group Net Allocation to Provisions⁽²⁾ (in EUR m)

Cost of Risk⁽¹⁾ (in bp)

Q4 15

43

| H1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | H1 16 |
|---------|-------|-------|-------|-------|-------|-------|
| | | | | | | |
| (1 137) | (524) | (571) | (757) | (524) | (464) | (988) |

(1) Excluding provisions for disputes. Outstandings at beginning of period. Annualised

(2) Adjusted for allocation to collective provision for disputes in Q2 15 (EUR -200m), allocation of EUR -400m in Q4 15 and allocation of EUR -200m in Q2 16



H1 15

43

Q2 15

38

Q3 15

42

H1 16: GOOD RESULTS

- Net Banking Income⁽¹⁾ up +4.3%^{*(1)} vs. H1 15, -1.5%^{*(1)} excluding Visa transaction
- Strict monitoring of costs: -0,6%* vs. H1 15
- Continued decrease in cost of risk: commercial cost of risk at 42 basis points in H1 16 vs. 49 basis points in H1 15

Group Results (in EUR m)

| In EUR m | H1 16 | H1 15 | Change | | |
|---|---------|---------|--------|---------|--|
| Net banking income | 13,159 | 13,222 | -0.5% | +0.7%* | |
| Netbanking income(1) | 13,225 | 12,843 | +3.0% | +4.3%* | |
| Operating expenses | (8,403) | (8,566) | -1.9% | -0.6%* | |
| Gross operating income | 4,756 | 4,656 | +2.1% | +3.2%* | |
| Gross operating income(1) | 4,822 | 4,277 | +12.7% | +14.0%* | |
| Net cost of risk | (1,188) | (1,337) | -11.1% | -7.4%* | |
| Operating income | 3,568 | 3,319 | +7.5% | +7.2%* | |
| Operating income(1) | 3,634 | 2,940 | +23.6% | +23.2%* | |
| Net profits or losses from other assets | (12) | (41) | +70.7% | +66.7%* | |
| Impairment losses on goodwill | 0 | 0 | n/s | n/s | |
| Reported Group net income | 2,385 | 2,219 | +7.5% | +9.3%* | |
| Group net income(1) | 2,428 | 1,970 | +23.2% | +25.5%* | |
| ROE (after tax) | 9.4% | 9.1% | | | |
| Adjusted ROE (2) | 10.1% | 9.7% | | | |

Group Net Income⁽¹⁾ at EUR 2,428m in H1 16 vs. EUR 1,970m in H1 15, +25.5%^{*(1)} EPS⁽¹⁾ at EUR 2.77 in H1 16, +25% vs. H1 15

- * When adjusted for changes in Group structure and at constant exchange rates
- (1) Excluding revaluation of own financial liabilities and DVA (refer to p. 35)
- (2) Adjusted for IFRIC 21 implementation



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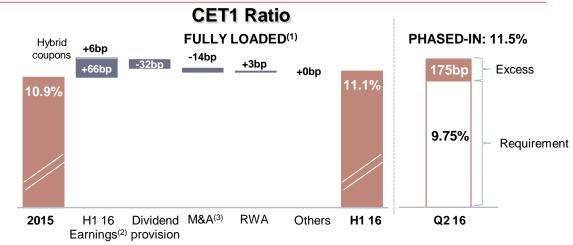
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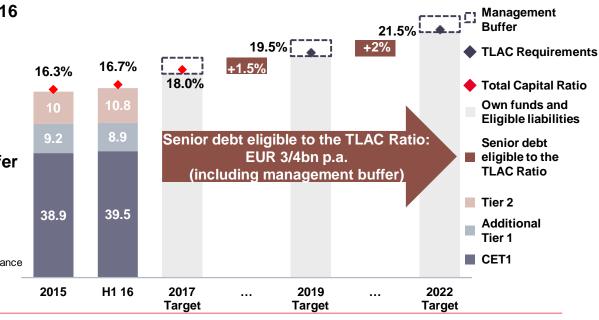
CAPITAL

SOLID CAPITAL POSITION

- CET1⁽¹⁾ ratio stable at 11.1% vs. Q1 16
 - Steady earnings capital generation
 - Bolt-on acquisitions: ALD-Parcours, Kleinwort-Benson
- Capital position well above regulatory requirement
 - Significant management buffer: 175bp at end-June 2016
 - Total Capital ratio at 16.7% up +23bp vs. Q1 16
 - New Pillar 2 framework disclosed by ECB
- Reduced needs to meet TLAC requirements
 - ~EUR 3/4bn p.a., including management buffer



Solvency Ratios and Regulatory Requirements (EUR bn)



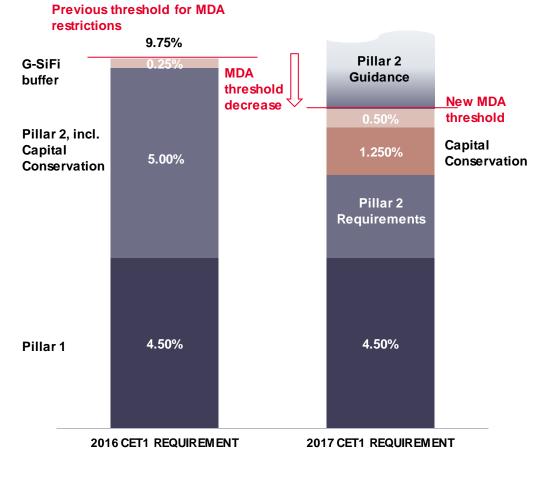
 Fully loaded based on CRR/CRD4 rules, including Danish compromise for insurance See Methodology, section 5 of Q2 16 results presentation
 Culturing and section 5 of Q2 16 results presentation

(2) Excluding non recurring items and IFRIC 21 adjustments
 (3) Parcours and Kleinwort-Benson acquisitions

(3) Parcours and Kleinwort-Benson acquisitions



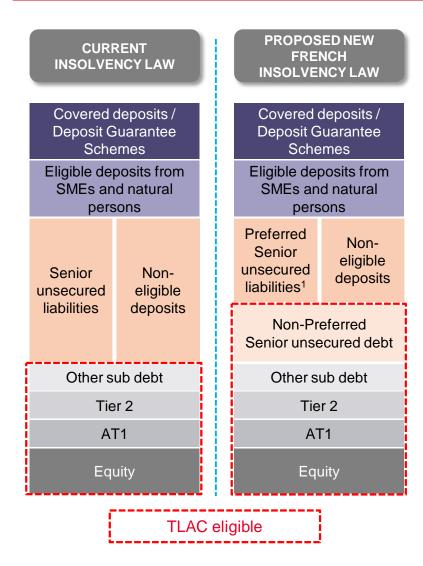
PILLAR 2 LATEST DEVELOPMENTS



- The Pillar 2 add-on required on CET1 capital should be replaced by 2 components:
 - a « Pillar 2 Requirement » (P2R) below the regulatory buffers. Its size reflects the quality of the Pillar 1 set-up, as well as Pillar 2 risks
 - A « Pillar 2 Guidance » (P2G) on top of the regulatory buffers. Its calibration would derive mainly from the EBA stress-test impacts.
- The overall requirement on CET1, including P2R and P2G, is expected to be broadly stable.
- A Pillar 2 capital requirement should also be introduced on Tier 1 Capital and Total Capital. It would be based on the CET1 minimum, excluding Pillar 2 guidance, plus :
 - 1.5% for T1
 - 1.5% + 2% = 3.5% for Total Capital
 - With a 14% phased-in T1 ratio and 17% Total Capital ratio, the T1 and T2 capital layers of the Group are ready to embrace these new potential requirements



BRRD/BAIL-IN TRANSPOSITION LEADING TO CHANGES IN INSOLVENCY LAWS



- French legal framework required for Non-Preferred Senior unsecured issues (Sapin II law) expected to be adopted in Q3 16
 - Framework potentially replicated at EU level
 - Clear identification and prioritisation of debt securities available to absorb losses
- No retroactivity in the ranking hierarchy
 - Preference granted to all creditors that are currently pari passu in the former senior unsecured category
 - Once the Law is passed, creation of a new class of senior debt eligible to the TLAC ratio
- A statutory flexibility equivalent to that of foreign banks with holdco structure
 - Possibility to issue senior debt in the senior preferred category or in new senior non-preferred category (provided that it is clearly mentioned in the documentation)
 - Securities and instruments of less than one year would remain protected



CAPITAL

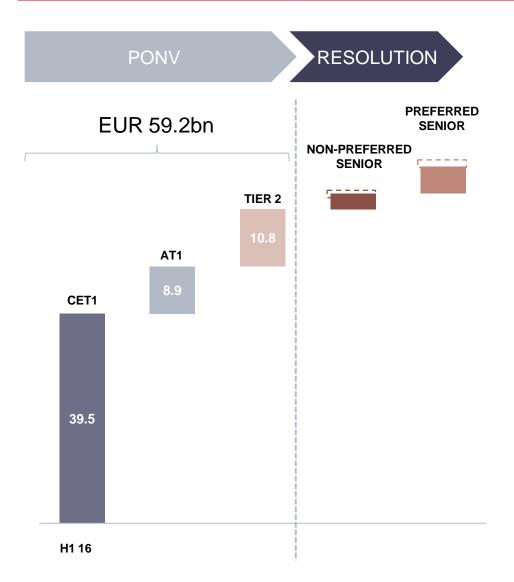
VARIATIONS IN IMPLEMENTATION ACROSS EUROPEAN COUNTRIES

| RESOL | ION EU L UTION EWORK | | | | | | | | | | | | |
|---------------------|--|---------------------|--|--|--|---|------------------|--|---|--|---|---|------------------------------|
| O # | | | | | | | | | | | | | |
| Excluded | Excluded liabilities Covered deposits (OpCo) / Deposit Guarantee Schemes | | | | Covered deposits / Deposit Guarantee Schemes | | | Covered deposits / Deposit Guarantee Schemes | | Covered deposits / Deposit Guarantee Schemes | Covered deposits / Deposit Guarantee Schemes | | |
| • | from SMEs al persons | | Eligible dep SMEs an persons | d natural | | Eligible deposits from SMEs and natural persons | | | Eligible deposits from SMEs and natural persons | | Eligible deposits from SMEs and natural persons | Eligible deposits from SMEs and natural persons | |
| Senior unsecured | Non- eligible | | Senior unsecured liabilities (OpCo) | Non- eligible deposits (OpCo) | | Senior unsecured | Non- eligible | | Structured notes Non-tradeable securities | ſ | Non-eligible deposits | Preferred Senior liabilities ¹ | Non- eligible deposits |
| liabilities | deposits | | Senior ur liabil (Holo | lities | | liabilities | deposits | | Tradeable securities | | Senior unsecured liabilities | Non-Preferred Senior unsecured debt | |
| Other s | sub debt | TLAC eligible | Tier 2 (OpCo) Tier 2 (HoldCo) AT1 | | | Other s | ub debt | | Tier 2 | | Tier 2 | Other s | ub debt |
| | er 2 | TLAC | | | | Tie | | | AT1 | | AT1 | Tie | |
| A | T1 | eligible | (OpCo) | AT1 (HoldCo) | | ΓA | 1 | | | | | A | Г1 |
| Eq | luity | under conditions | Equ | uity | | Equ | uity | | Equity | | Equity | Eq | uity |

1. Preferred vanilla MLT debt, ST debt, structured notes, net derivatives liabilities, other



NON-PREFERRED SENIOR ALREADY HIGHLY PROTECTED



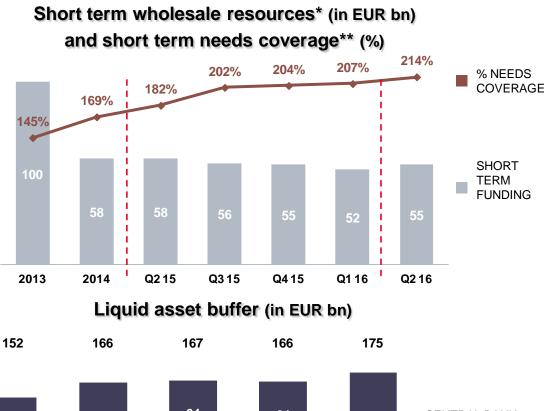
- High level of protection
 - High rank in creditors hierarchy
 - Well-protected thanks to EUR 59.2bn subordinated own funds/capital buffer
 - Gradually set-up through Societe Generale capital increase over last years
- Beside the HoldCo/OpCo structure, this new type of debt could become a new European standard

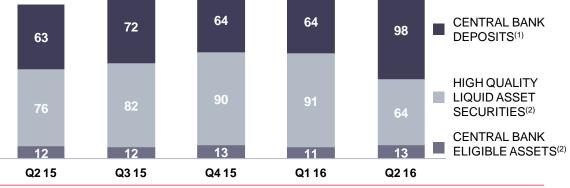


FUNDING STRUCTURE

STRENGTHENED FUNDING STRUCTURE*

- Tight management of short term wholesale funding
 - Short term funding at 7% of funded balance sheet* at end-June 2016
 - To be maintained at ~EUR 60bn
 - · Access to a diversified range of counterparties
- Stable liquid asset buffer to EUR 175bn in June 2016
 - High quality of the liquidity reserve: EUR 64bn of HQLA assets at the end-June 2016
 - Excluding mandatory reserves and unencumbered, net of haircuts
- Comfortable LCR at 152% on average in Q2 16
- * See Methodology section n°11 and supplement page xx
- ** Including LT debt maturing within 1Y (EUR 26.7bn)
- (1) Excluding mandatory reserves
- (2) Unencumbered, net of haircuts







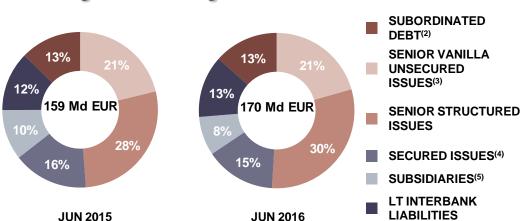
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FUNDING STRUCTURE

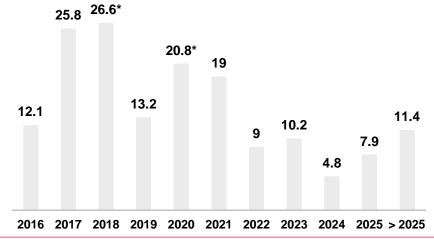
DIVERSIFIED ACCESS TO LONG TERM FUNDING SOURCES

- Access to diversified and complementary investor bases through:
 - Subordinated issues
 - Senior vanilla issuances (public or private placements)
 - Senior structured notes distributed to institutional investors, private banks and retail networks, in France and abroad
 - Covered bonds (SFH, SCF) and securitisations
- Issuance by Group subsidiaries
 - Access to local investor bases by subsidiaries which issue in their own names or issue secured transactions (Russian entities, ALD, GEFA, Crédit du Nord, etc.)
 - Increased funding autonomy of IBFS subsidiaries
- Balanced amortisation schedule
- (1) Funded balance sheet at 30/06/2016 and 30/06/2015, modelled maturity for structured issues.
- (2) Including undated subordinated debt
- (3) Including CD & CP >1y
- (4) Including CRH
- (5) Including IFI * Including TLTRO





Long Term Funding⁽¹⁾ Amortisation Schedule (as of 30 June 2016, EUR bn)



Long Term Funding Breakdown⁽¹⁾

FUNDING STRUCTURE

LONG TERM FUNDING PROGRAMME

- New parent company 2016 funding programme EUR 31.3bn
 - Including EUR 17bn of structured notes
- Completed at 59% at 13th July 2016 (EUR 18.4bn, including 56% of structured notes)
 - Competitive funding conditions: MS6M+47bp, average maturity of 5.6 years
 - Diversification of the investor base (currencies, maturities)
- Additional EUR 2.3bn issued by subsidiaries



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SOCIETE GENERALE: ADDITIONAL FINANCIAL INFORMATION

CREDIT RATINGS OVERVIEW

DBRS Senior Long-term debt A (high) (Stable) R-1 (middle) (Stable) Senior Short-term debt Intrinsic Assessment A (high) **Fitch Ratings** Senior Long-term debt A (Stable) Senior Short-term debt F1 Viability Rating А Tier 2 subordinated Α-Additional Tier 1 BB+ Moody's Senior Long-term debt A2 (Stable) Senior Short-term debt Prime-1 Baseline Credit Assessment baa2 Tier 2 subordinated Baa3 Additional Tier 1 Ba2(hyb) Standard & Poor's Senior Long-term debt A (Stable) Senior Short-term debt A-1 Stand Alone Credit Profile A-Tier 2 subordinated BBB

Source: DBRS, FitchRatings, Moody's and S&P as of 31st March 2016

BB+



Additional Tier 1

Key strengths reflected in Societe Generale's ratings are its solid franchises, sound capital and liquidity and improving profitability.

Strong franchise

DBRS: "Financial strength underpinned by franchise strengths and earnings diversity". "Well-positioned with leading positions with consumers and businesses in domestic retail banking in France", "Enhanced diversity via international expansion in retail banking and financial services", "Substantial corporate and investment bank based on key global capabilities and Group strengths"

FitchRatings: "Solid and performing franchises in selected businesses"

Moody's: "Franchise value is strong"

S&P: "Its main businesses have long-standing and solid foundations in its core markets. The group combines a stable and successful retail banking operation in France, with sustainable and profitable franchise in corporate and investment banking. The group's international retail banking operation is strengthening and geographically diverse."

Sound balance sheet metrics

FitchRatings: "A key positive driver for the VR is management's continued focus on strengthening its balance sheet in liquidity and capital, which are sound."

Moody's: "Funding and liquidity profiles are approaching international peers." "Improved capital and leverage levels converging towards those of its global peers"

S&P: "Well managed balance sheet"

NB: the above statements are extracts from the rating agencies reports on Societe Generale and should not be relied upon to reflect the agencies opinion. Please refer to full rating reports available on Societe Generale and the rating agencies' w ebsites.



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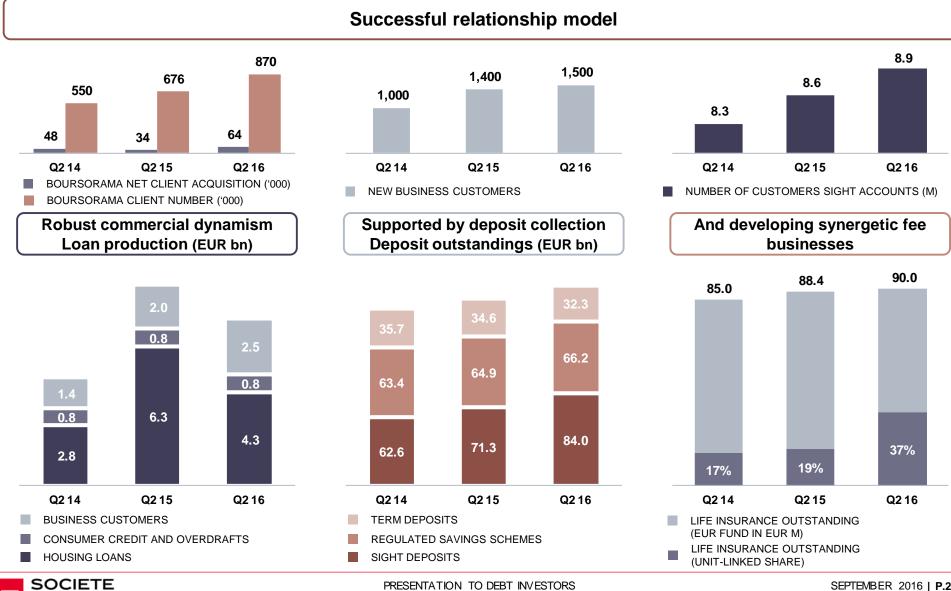
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FRENCH RETAIL BANKING

GENERALE

DYNAMIC COMMERCIAL MOMENTUM



FRENCH RETAIL BANKING

SOLID PROFITABILITY IN A LOW INTEREST RATE AND TRANSFORMATION ENVIRONMENT

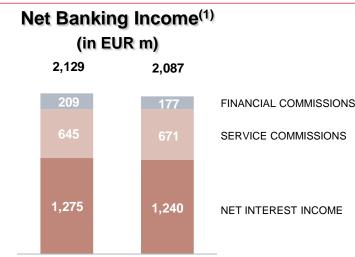
- Moderate decrease of NBI: -2.0%⁽¹⁾ vs. Q2 15, -2.5%⁽¹⁾ vs. H1 15
- Net interest income: -2.7%⁽¹⁾ vs. Q2 15, -4.2%⁽¹⁾ vs. H1 15
 - Lower reinvestment yield on deposit and negative impact of 2015 renegotiation wave of home loans
- Fees and commissions: -0.8% vs. Q2 15, +0.2% vs. H1 15
 - Service commissions +4% vs. Q2 15 supported by synergies
 - Financial fees impacted by subdued market environment -15% vs. Q2 15
- Costs up +2.8% vs. Q2 15
 - Accelerated investment in transformation of the 3
 networks
 - Closure of 43 branches since end-2015

Contribution to Group Net Income: EUR 403m in Q2 16 RONE⁽²⁾ at 14.8% in Q2 16

(1) Excluding PEL/CEL provision

(2) Adjusted for IFRIC 21 implementation and PEL/CEL provision





Q2 16

French Retail Banking Results

Q215

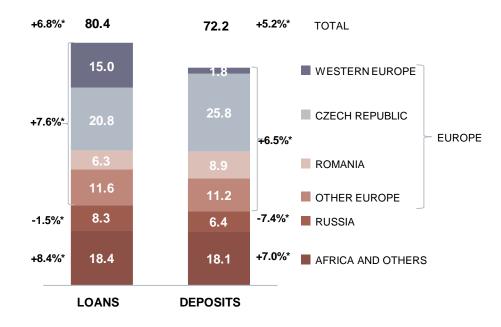
| In EUR m | Q2 16 | Q2 15 | Change | H1 16 | H1 15 | Change |
|-------------------------------------|---------|---------|--------------|---------|---------|--------|
| Net banking income | 2,100 | 2,163 | -2.9% | 4,184 | 4,227 | -1.0% |
| Net banking income ex. PEL/CEL | 2,087 | 2,129 | -2.0% | 4,194 | 4,302 | -2.5% |
| Operating expenses | (1,340) | (1,304) | +2.8% | (2,765) | (2,695) | +2.6% |
| Gross operating income | 760 | 859 | -11.5% | 1,419 | 1,532 | -7.4% |
| Gross banking income ex. PEL/CEL | 747 | 825 | -9.5% | 1,429 | 1,607 | -11.1% |
| Net cost of risk | (168) | (183) | -8.2% | (348) | (413) | -15.7% |
| Operating income | 592 | 676 | -12.4% | 1,071 | 1,119 | -4.3% |
| Reported Group net income | 403 | 425 | -5.2% | 731 | 704 | +3.8% |
| RONE | 15.7% | 15.8% | | 14.1% | 13.1% | |
| Adjusted RONE (2) | 14.8% | 14.7% | | 14.8% | 14.4% | |

GOOD COMMERCIAL DYNAMICS ACROSS ALL BUSINESSES

International Retail Banking

- Strong volume growth in Europe: loans +8%*, deposits +6%*
- Russia: steady momentum on corporates and higher retail production in a stabilising economic environment
- Double-digit loan growth in Africa (+10%*)
- Insurance
 - Life insurance: net inflows at EUR 0.6bn in Q2 16, of which 76% unit-linked
 - Protection: steady growth in premiums (+9%* vs. Q2 15)
- Financial Services to Corporates
 - ALD Automotive: #1 in Europe, 1.3m vehicles at end-June, fleet growth of +15% vs. Q2 15
 - Equipment Finance: steady loan growth (+5%* vs. Q2 15⁽¹⁾), sustained margins

International Retail Banking Loan and Deposit Outstandings Breakdown (in EUR bn – change vs. End Q2 15, in %*)



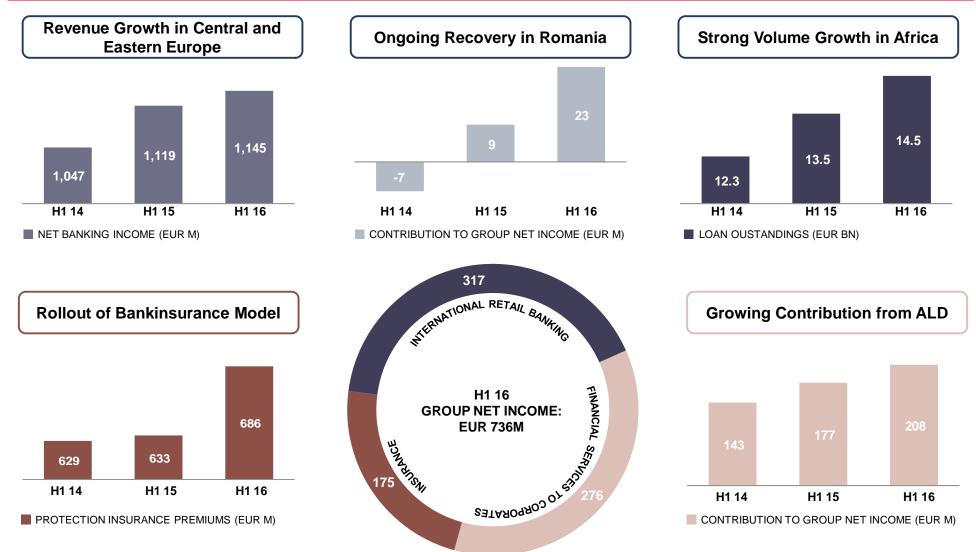
* When adjusted for changes in Group structure and at constant exchange rates

(1) Excluding factoring



INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

BUSINESSES WITH HIGH GROWTH POTENTIAL



NB: Group Net Income breakdown from Business Lines, excluding "Others"



INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

STRONG FINANCIAL PERFORMANCE

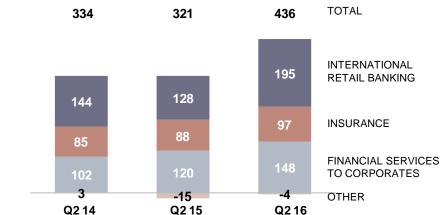
- Revenues up in all areas: +4.2%* vs. Q2 15
- Positive jaws leading to improved Cost to Income: -1pp vs. Q2 15, at 55%
- Low cost of risk (64bp in Q2 16)
- Strong increase of contribution
 - Europe +23%*, driven by Romania and Balkans
 - SG Russia confirming progressive improvement at EUR -12m vs. EUR -43m in Q2 15; annual guidance confirmed
 - Positive momentum in Insurance (+12%* vs. Q2 15) and Financial Services (+25%* vs. Q2 15)



* When adjusted for changes in Group structure and at constant exchange rates ** Q2 14 data as published in Q2 15

(1) Adjusted for IFRIC 21 implementation





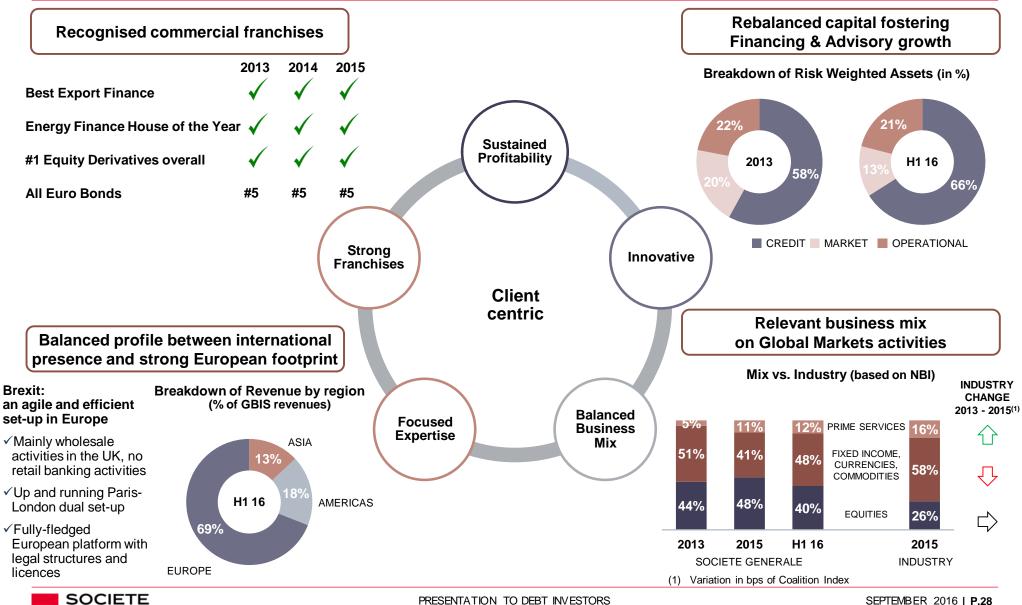
International Retail Banking and Financial Services Results

| In EUR m | Q2 16 | Q2 15 | Cha | ange | H1 16 | H1 15 | Cha | ange |
|---|---------|---------|--------|---------|---------|---------|--------|----------------|
| Net banking income | 1,891 | 1,867 | +1.3% | +4.2%* | 3,716 | 3,662 | +1.5% | +4.6%* |
| Operating expenses | (1,038) | (1,047) | -0.9% | +2.9%* | (2,171) | (2,204) | -1.5% | +2.3%* |
| Gross operating income | 853 | 820 | +4.0% | +5.7%* | 1,545 | 1,458 | +6.0% | +8.1% * |
| Net cost of risk | (191) | (287) | -33.4% | -27.5%* | (403) | (620) | -35.0% | -29.0%* |
| Operating income | 662 | 533 | +24.2% | +21.7%* | 1,142 | 838 | +36.3% | +32.3%* |
| Net profits or losses from other assets | 13 | (1) | n/s | n/s | 13 | (26) | n/s | n/s |
| Impairment losses on goodwill | 0 | 0 | n/s | n/s | 0 | 0 | n/s | n/s |
| Reported Group net income | 436 | 321 | +35.8% | +32.4%* | 736 | 469 | +56.9% | +49.4%* |
| RONE | 16.6% | 12.3% | | | 14.0% | 9.0% | | |
| Adjusted RONE(1) | 16.0% | 11.6% | | | 14.7% | 9.9% | | |

Contribution to Group net income** (in EUR m)

GLOBAL BANKING AND INVESTOR SOLUTIONS

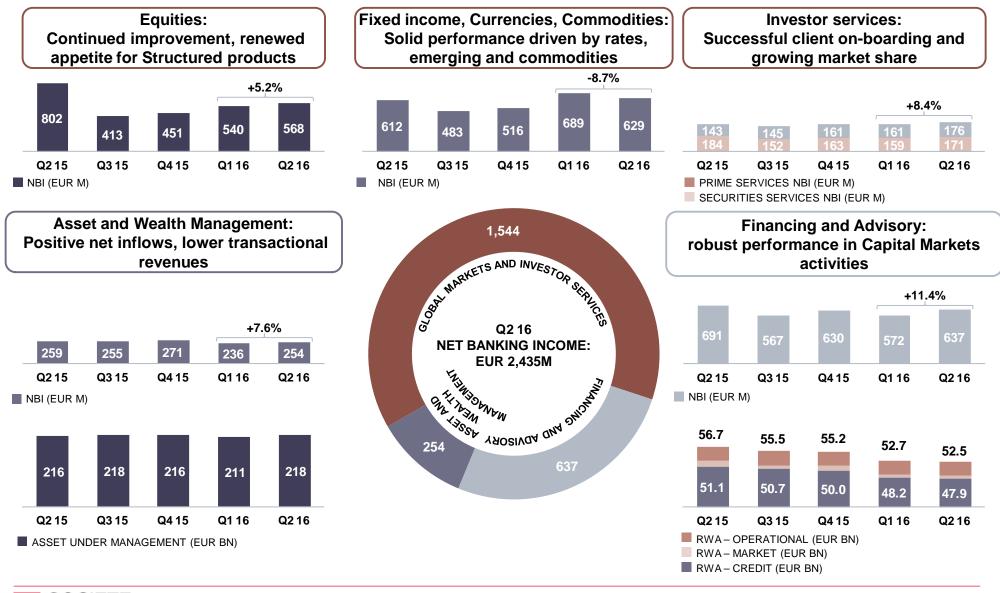
DIVERSIFIED AND WELL POSITIONED BUSINESS MODEL TO DELIVER SUSTAINED PROFITABILITY





GLOBAL BANKING AND INVESTOR SOLUTIONS

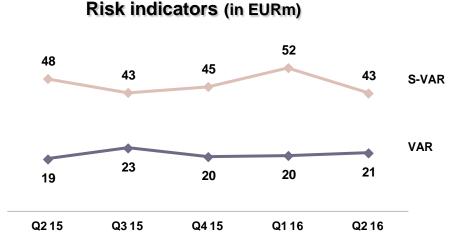
REVENUES INCREASING SEQUENTIALLY, SOLID COMMERCIAL FRANCHISES



RESILIENT CONTRIBUTION CONFIRMING DIVERSIFIED BUSINESS MIX

- Net Banking Income down -9.5% vs. strong Q2 15, up +3.3% vs. Q1 16
 - Prudent risk management: low VaR at EUR 21m
 - Resilience and continued market
 presence despite market shock
- Operating Expenses under control, -0.4% vs. Q2 15
 - Increased regulatory and transformation costs linked to recently announced initiatives, in particular French restructuring plan
 - Compensated by strict cost monitoring





Global Banking and Investor Solutions Results

| In EUR m | Q2 16 | Q2 15 | Cha | ange | H1 16 | H1 15 | Cha | ange |
|---------------------------|---------|---------|--------------|-----------------|---------|---------|---------------|-----------------|
| Net banking income | 2,435 | 2,691 | -9.5% | -8.3% * | 4,792 | 5,295 | -9.5% | -8.7% * |
| Operating expenses | (1,753) | (1,760) | -0.4% | +0.6%* | (3,470) | (3,634) | -4.5% | -3.8%* |
| Gross operating income | 682 | 931 | -26.7% | -25.2%* | 1,322 | 1,661 | -20.4% | -19.5%* |
| Net cost of risk | (106) | (56) | +89.3% | +86.0%* | (246) | (106) | x 2,3 | x 2,4 |
| Operating income | 576 | 875 | -34.2% | -32.6%* | 1,076 | 1,555 | -30.8% | -30.1%* |
| Reported Group net income | 448 | 702 | -36.2% | -32.3 %* | 902 | 1,234 | -26.9% | -23.2 %* |
| RONE | 11.8% | 16.5% | | | 11.7% | 15.5% | | |
| Adjusted RONE (1) | 10.6% | 15.7% | | | 10.1% | 16.3% | | |

* When adjusted for changes in Group structure and at constant exchange rates

(1) Adjusted for IFRIC 21 implementation and excluding positive one off from Euribor fine refund in Q1 16





BUILDING TEAM SPIRIT TOGETHER

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LIQUIDITY AND CAPITAL

KEY FIGURES

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KEEPING OUR EDGE ON CHALLENGES: KEY BUSINESS PRIORITIES

French Retail Banking

Capacity to adapt to new client behaviour and rates environment: Profitable and resilient

Implement the new relationship and operational model

- ✓ Invest in digital transformation
- Upgrade revenue mix through higher synergies, fee business and push on corporate segment
- ✓ Maintain high profitability

International Retail Banking and Financial Services

> Business refocusing delivering: Growing and continuously improving profitability

Focus on efficiency and profitability

 Active capital re-allocation to support transformation Global Banking and Investor Solutions

> Agile and focussed platform: Increasing profitability through resilient revenues and strict cost management

- Maintain a strict cost management to compensate for higher regulatory costs
- Capitalise on multi-zone European operational set up supporting transformed business model
- Keep an agile management of risks in unstable markets



All out transformation to consolidate the Group's balanced business model

KEY FIGURES

| - | | | | | |
|--|---------|------------------|------------------|---------|------------------|
| | Q2 16 | Change Q2 vs. Q1 | Change Q2 vs. Q2 | H1 16 | Change H1 vs. H1 |
| In EUR m | | | | | |
| Net banking income | 6,984 | +13.1% | +1.7% | 13,159 | -0.5% |
| Operating expenses | (4,119) | -3.9% | -0.1% | (8,403) | -1.9% |
| Net cost of risk | (664) | +26.7% | -8.3% | (1,188) | -11.19 |
| Reported Group net income | 1,461 | +58.1% | +8.1% | 2,385 | +7.5% |
| ROE (after tax) | 11.7% | | | 9.4% | |
| ROE* | 12.9% | | | 9.6% | |
| | | | | | |
| Earnings per Share* | 2.77 | | | | |
| Net Tangible Asset value per Share (EUR) | 55.37 | | | | |
| Net Asset value per Share (EUR) | 61.41 | | | | |
| | | | | | |
| Common Equity Tier 1 Ratio** | 11.1% | | | | |
| Tier 1 Ratio | 13.6% | | | | |
| Total Capital Ratio | 16.7% | - | | | |

* Excluding revaluation of own financial liabilities and DVA
 ** Fully loaded pro forma based on CRR/CRD4 rules, including Danish compromise for insurance. Refer to Methodology





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INTRODUCTION

SUPPLEMENT – SOCIETE GENERALE GROUP

HALF YEAR INCOME STATEMENT BY CORE BUSINESS

| | French Ret | ail Banking | | tail Banking and I Services | Global Banking and Investor Solutions | | Corporate Centre | | Group | |
|---|------------|-------------|---------|--------------------------------|--|---------|------------------|--------|---------|---------|
| In EUR m | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 |
| Net banking income | 4,184 | 4,227 | 3,716 | 3,662 | 4,792 | 5,295 | 467 | 38 | 13,159 | 13,222 |
| Operating expenses | (2,765) | (2,695) | (2,171) | (2,204) | (3,470) | (3,634) | 3 | (33) | (8,403) | (8,566) |
| Gross operating income | 1,419 | 1,532 | 1,545 | 1,458 | 1,322 | 1,661 | 470 | 5 | 4,756 | 4,656 |
| Net cost of risk | (348) | (413) | (403) | (620) | (246) | (106) | (191) | (198) | (1,188) | (1,337) |
| Operating income | 1,071 | 1,119 | 1,142 | 838 | 1,076 | 1,555 | 279 | (193) | 3,568 | 3,319 |
| Net income from companies accounted for by the equity method | 24 | 22 | 24 | 21 | 15 | 56 | 5 | 11 | 68 | 110 |
| Net profits or losses from other assets | (3) | (19) | 13 | (26) | (11) | 7 | (11) | (3) | (12) | (41) |
| Impairment losses on goodwill | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income tax | (361) | (418) | (312) | (232) | (169) | (375) | (169) | 58 | (1,011) | (967) |
| O.w. non controlling Interests | 0 | 0 | 131 | 132 | 9 | 9 | 88 | 61 | 228 | 202 |
| Group net income | 731 | 704 | 736 | 469 | 902 | 1,234 | 16 | (188) | 2,385 | 2,219 |
| Average allocated capital | 10,355 | 10,722 | 10,494 | 10,382 | 15,472 | 15,971 | 9,713* | 7,144* | 46,033 | 44,219 |
| Group ROE (after tax) | | | | | | | | | 9.4% | 9.1% |

Net banking income, operating expenses, allocated capital, ROE: see methodology

Calculated as the difference between total Group capital and capital allocated to the core businesses



QUARTERLY NON ECONOMIC AND OTHER IMPORTANT ITEMS

| Q2 16 | Net Banking Income | Operating Expenses | Others | Cost of Risk | Group Net Income | |
|---|-----------------------|-----------------------|--------|--------------|---------------------|-----------------------|
| Revaluation of own financial liabilities* | (212) | | | | (139) | Corporate Centre |
| Accounting impact of DVA* | 1 | | | | 0 | Group |
| Accounting impact of CVA** | (24) | | | | (17) | Group |
| Capital gain on Visa disposal | 725 | | | | 662 | Corporate Centre |
| Provision for disputes | | | | (200) | (200) | Corporate Centre |
| Provision PEL/CEL | 13 | | | | 9 | French Retail Banking |

In EUR m

| Q2 15 | Net Banking Income | Operating Expenses | Others | Cost of Risk | Group Net Income | |
|---|-----------------------|-----------------------|--------|--------------|---------------------|-----------------------|
| Revaluation of own financial liabilities* | 312 | | | | 204 | Corporate Centre |
| Accounting impact of DVA* | 14 | | | | 9 | Group |
| Accounting impact of CVA** | 16 | | | | 10 | Group |
| Provision for disputes | | | | (200) | (200) | Corporate Centre |
| Provision PEL/CEL | 34 | | | | 21 | French Retail Banking |

* Non economic items

For information purposes. This data is not included in adjustments taken into account at Group level, notably to calculate underlying ROE



HALF YEAR NON ECONOMIC AND OTHER IMPORTANT ITEMS

| H1 16 | Net Banking Income | Operating Expenses | Others | Cost of Risk | Group Net Income | |
|---|-----------------------|-----------------------|--------|--------------|---------------------|---------------------------------------|
| Revaluation of own financial liabilities* | (67) | | | | (44) | Corporate Centre |
| Accounting impact of DVA* | 1 | | | | 1 | Group |
| Accounting impact of CVA** | (78) | | | | (56) | Group |
| Euribor fine refund | | 218 | | | 218 | Global Banking and Investor Solutions |
| Capital gain on Visa disposal | 725 | | | | 662 | Corporate Centre |
| Provision for disputes | | | | (200) | (200) | Corporate Centre |
| Provision PEL/CEL | (10) | | | | (7) | French Retail Banking |

In EUR m

| H1 15 | Net Banking Income | Operating Expenses | Others | Cost of Risk | Group Net Income | |
|---|-----------------------|-----------------------|--------|--------------|---------------------|-----------------------|
| Revaluation of own financial liabilities* | 374 | | | | 245 | Corporate Centre |
| Accounting impact of DVA* | 5 | | | | 3 | Group |
| Accounting impact of CVA** | 17 | | | | 11 | Group |
| Provision for disputes | | | | (200) | (200) | Corporate Centre |
| Provision PEL/CEL | (75) | | | | (47) | French Retail Banking |

* Non economic items

* For information purposes. This data is not included in adjustments taken into account at Group level, notably to calculate underlying ROE



SUPPLEMENT - SOCIETE GENERALE GROUP

IFRIC 21 AND SRF IMPACT

| | French Re | tail Banking | Banking ar | onal Retail nd Financial vices | | nking and Solutions | Corpora | te Centre | Group | | | | | |
|-------------------------------|-----------|------------------------|-------------|--------------------------------------|-------|------------------------|---------|-----------------------------|-------|--------|------------|-----------------------------------|--------------------------------------|-------|
| In EUR m | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | _ | | | |
| Total IFRIC 21 Impact - costs | -85 | -62 | -126 | -116 | -261 | -188 | -49 | -35 | -523 | -400 | | | | |
| o/w Resolution Funds | -34 | -20 | -34 | -23 | -160 | -100 | -5 | | -232 | -142 | _ | | | |
| | | onal Retail Iking | | Services to orates | Insu | rance | Ot | her | Тс | otal | | | | |
| In EUR m | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | _ | | | |
| Total IFRIC 21 Impact - costs | -87 | -75 | -8 | -7 | -27 | -25 | -4 | -8 | -126 | -116 | | | | |
| o/w Resolution Funds | -32 | -15 | 0 | | | | -1 | -8 | -34 | -23 | _ | | | |
| | Wester | n Europe | Czech I | Republic | Rom | nania | Ru | ssia | Other | Europe | Mediterrar | , Asia, lean bassin verseas | in Total Internatio Retail Bankin | |
| In EUR m | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 |
| Total IFRIC 21 Impact - costs | -6 | -5 | -22 | -19 | -20 | -23 | -3 | -5 | -23 | -16 | -13 | -7 | -87 | -75 |
| o/w Resolution Funds | -2 | | -19 | -15 | -4 | | | | -7 | | 0 | | -32 | -15 |
| | | anking and Services | Financing a | and Advisory | | d Wealth gement | | oal Banking or Solutions | | | | | | |
| In EUR m | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | | | | | | |
| Total IFRIC 21 Impact - costs | -191 | -143 | -60 | -40 | -10 | -5 | -261 | -188 | | | | | | |
| o/w Resolution Funds | -131 | -85 | -21 | -13 | -8 | -2 | -160 | -100 | | | | | | |

IFRIC 21: see methodology



SUPPLEMENT – SOCIETE GENERALE GROUP

CLARIFICATION OF SREP CAPITAL REQUIREMENT - QUOTES

"All things being equal, the Pillar 2 requirements set out in the 2015 SREP decisions provide an indication for the future, especially as we already took full account of the fully loaded capital conservation buffer requirements."

"For the application of maximum distributable amounts (MDAs), the SSM approach refers to the opinion published by the EBA on 18 December 2015 [...] This approach might nonetheless be revisited, in relation to future regulatory developments or to the application of the EBA guidelines, in order to ensure consistency and harmonisation in the Single Market."

https://www.bankingsupervision.europa.eu/banking/html/srep.en.html

"[In the EBA's view], the MDA factor should be calculated with the CET1 capital held in excess of CET1 capital held to meet both Pillar 1 and 2 capital requirements."

"Article 141(4) of the CRD provides that the MDA is calculated by multiplying the sum of interim year-end profits not yet included in CET1, calculated in accordance with Article 141(5), by the factor (0, 0.2, 0.4 or 0.6) determined in accordance with Article 141(6)."

EBA OPINION ON INTERACTION OF PILLAR 1, PILLAR 2, COMBINED BUFFER REQUIREMENTS AND RESTRICTIONS ON DISTRIBUTIONS

"If there is a shortfall of Pillar 1 (AT1/T2) requirement, this has to be covered by additional CET1"

ECB Update on Stress Test exercises 2016 – Analysts Update – 26/07/2016



CRR/CRD4 PRUDENTIAL CAPITAL RATIOS

| In EUR bn | 30/06/2016 | 31/12/2015 | 30/06/2015 |
|--|------------|------------|------------|
| Shareholder equity Group share | 58,5 | 59,0 | 56,1 |
| Deeply subordinated notes* | (8,9) | (9,6) | (8,3) |
| Undated subordinated notes* | (0,4) | (0,4) | (0,4) |
| Dividend to be paid & interest on subordinated notes | (1,3) | (1,8) | (1,0) |
| Goodwill and intangible | (6,3) | (6,0) | (6,6) |
| Non controlling interests | 2,5 | 2,5 | 2,5 |
| Deductions and regulatory adjustments | (4,6) | (5,0) | (4,9) |
| Common Equity Tier 1 Capital | 39,5 | 38,9 | 37,4 |
| Additional Tier 1 capital | 8,9 | 9,2 | 8,5 |
| Tier 1 Capital | 48,4 | 48,1 | 45,9 |
| Tier 2 capital | 10,8 | 10,0 | 8,9 |
| Total capital (Tier 1 + Tier 2) | 59,2 | 58,1 | 54,9 |
| Total risk-weighted assets | 355 | 357 | 361 |
| Common Equity Tier 1 Ratio | 11,1% | 10,9% | 10,4% |
| Tier 1 Ratio | 13,6% | 13,5% | 12,7% |
| Total Capital Ratio | 16,7% | 16,3% | 15,2% |

Ratios based on the CRR/CDR4 rules as published on 26th June 2013, including Danish compromise for insurance. See Methodology Section 10 Excluding issue premiums on deeply subordinated notes and on undated subordinated notes

- Fully loaded deductions



CRR fully loaded leverage ratio⁽¹⁾

| In EUR bn | 30/06/2016 | 31/12/2015 | 30/06/2015 |
|---|------------|------------|------------|
| Tier 1 Capital | 48,4 | 48,1 | 45,9 |
| Total prudential balance sheet (2) | 1 352 | 1 229 | 1 257 |
| Adjustement related to derivative exposures | (144) | (90) | (87) |
| Adjustement related to derivative exposures* | (34) | (25) | (35) |
| Off-balance sheet (loan and guarantee commitments) | 93 | 90 | 93 |
| Technical and prudential adjustments (Tier 1 capital prudential deductions) | (10) | (10) | (11) |
| Leverage exposure | 1 256 | 1 195 | 1 217 |
| CRR leverage ratio | 3,9% | 4,0% | 3,8% |

(1) Pro forma fully loaded based on CRR rules taking into account the leverage ratio delegated act adopted in October 2014 by the European Commission. See Methodology Section 10

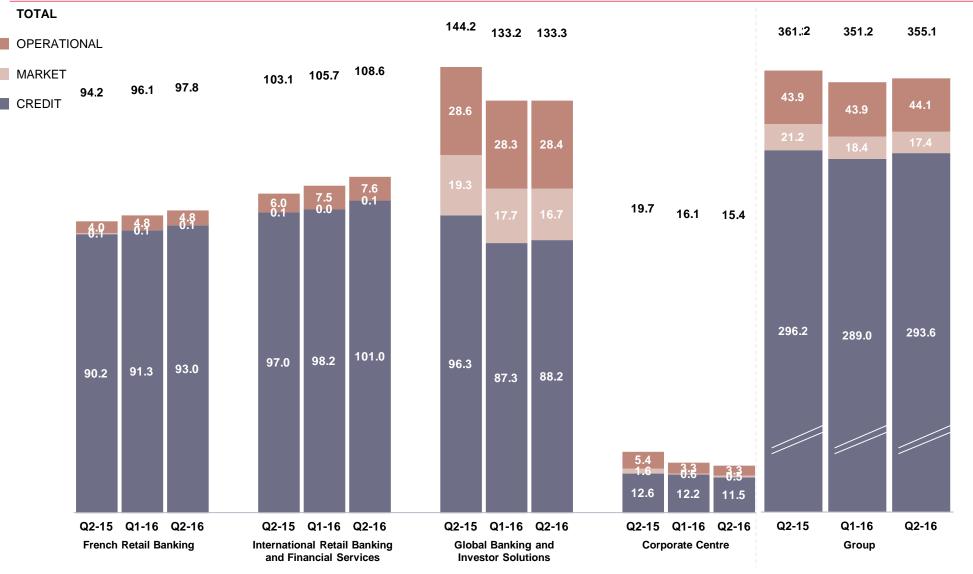
(2) The prudential balance sheet corresponds to the IFRS balance sheet less entities accounted for through the equity method (mainly insurance subsidiaries)

* Securities financing transactions : repos, reverse repos, securities lending and borrowing and other similar transactions



SUPPLEMENT – RISK MANAGEMENT

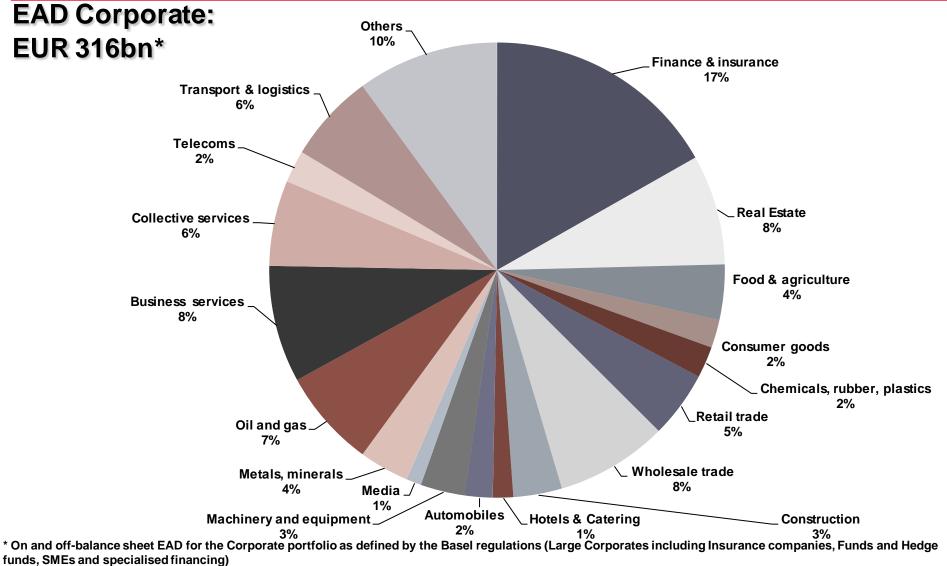
RISK-WEIGHTED ASSETS* (CRR/CRD 4, in EUR bn)



* Includes the entities reported under IFRS 5 until disposal



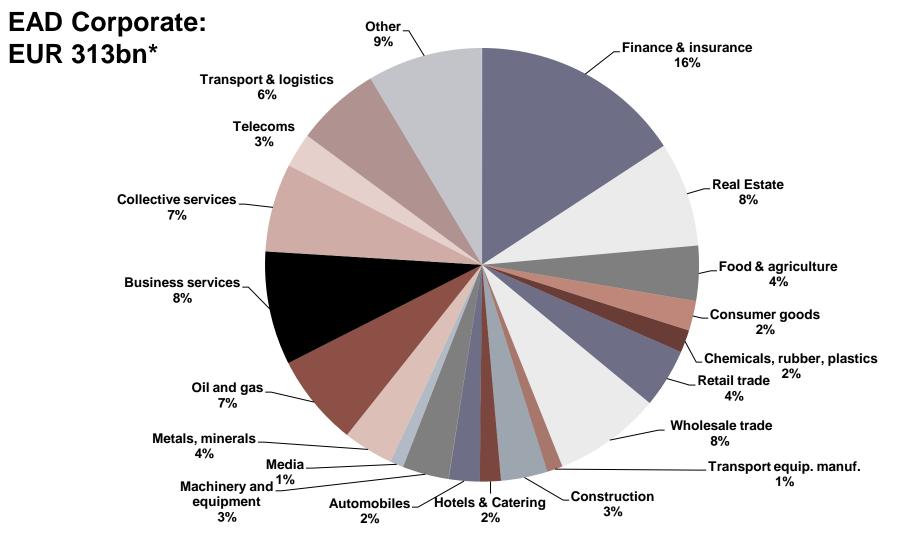
BREAKDOWN OF SG GROUP COMMITMENTS BY SECTOR AT 30 JUNE 2016



Total credit risk (debtor, issuer and replacement risk, excluding fixed assets, equities and accruals)



BREAKDOWN OF SG GROUP COMMITMENTS BY SECTOR AT 31 DECEMBER 2015



* On and off-balance sheet EAD for the Corporate portfolio as defined by the Basel regulations (Large Corporates including Insurance companies, Funds and Hedge funds, SMEs and specialised financing)

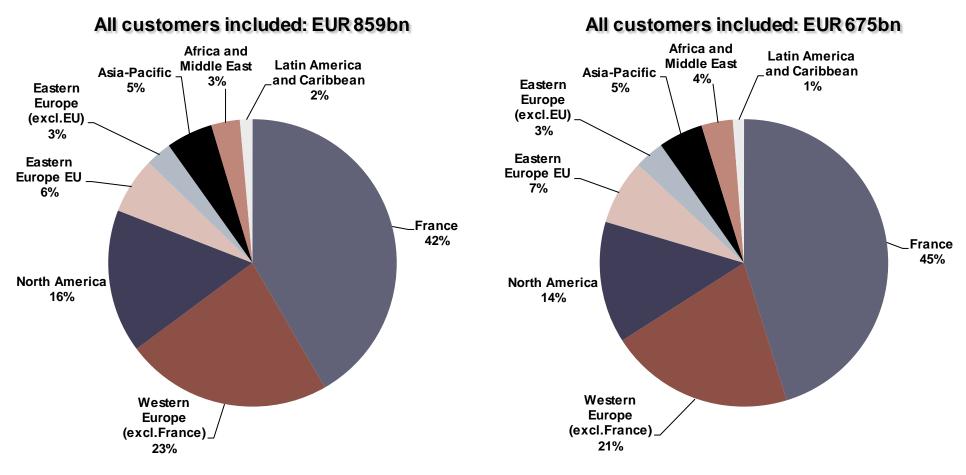
Total credit risk (debtor, issuer and replacement risk, excluding fixed assets, equities and accruals)



GEOGRAPHIC BREAKDOWN OF SG GROUP COMMITMENTS AT 30 JUNE 2016

On-and off-balance sheet EAD*

On-balance sheet EAD*



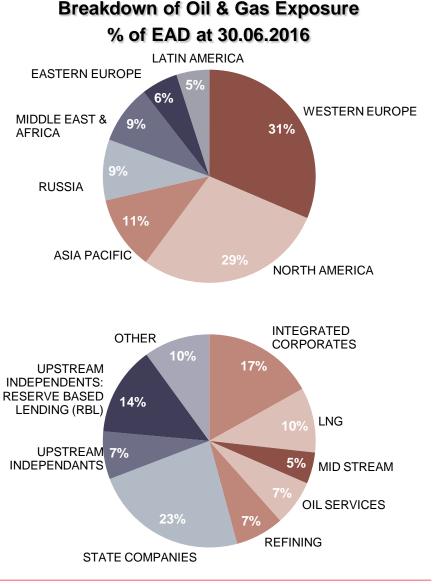
* Total credit risk (debtor, issuer and replacement risk for all portfolios, excluding fixed assets, equities and accruals)



SUPPLEMENT - SOCIETE GENERALE GROUP

DIVERSIFIED EXPOSURE TO OIL & GAS SECTOR

- Lending exposure to the oil and gas sector* at :
 - EUR 21.8bn, less than 3% of Group EAD
 - 58 % on balance-sheet
- Sound credit portfolio
 - 60% investment grade
 - Junior loans less than 1% of sector EAD
- Strong track-record in structuring and counterparty selection
 - Limited exposure to Reserve Based Lending (0.3% of Group EAD) and Oil Services (0.2% of Group EAD)
 - Well diversified geographically



* Excluding traders



GIIPS SOVEREIGN EXPOSURES⁽¹⁾

| | | 30.06.2016 | | 31.03.2016 | | | | | |
|----------|-------|-----------------------------------|-----------------------------------|------------|-----------------------------------|-----------------------------------|--|--|--|
| | Total | o.w. positions in banking book | o.w. positions in trading book | Total | o.w. positions in banking book | o.w. positions in trading book | | | |
| Greece | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Ireland | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Italy | 0.8 | 0.5 | 0.3 | 2.8 | 0.4 | 2.4 | | | |
| Portugal | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | | | |
| Spain | 0.8 | 0.9 | (0.1) | 1.5 | 0.6 | 0.9 | | | |

Net exposures⁽²⁾ (in EUR bn)

(1) Methodology defined by the European Banking Authority (EBA)

Perimeter excluding direct exposure to derivatives
 Banking book, net of provisions at amortised cost adjusted with accrued interests, premiums and discounts
 Trading Book, net of CDS positions (difference between the market value of long positions and that of short positions)



INSURANCE SUBSIDIARIES' EXPOSURES TO GIIPS SOVEREIGN RISK

Exposures in the banking book (in EUR m)

| | 30.06 | .2016 | 31.12.2015 | | | | | |
|----------|----------------------------------|--------------------------------|----------------------------------|--------------------------------|--|--|--|--|
| | Gross exposure ⁽¹⁾ | Net exposure ⁽²⁾ | Gross exposure ⁽¹⁾ | Net exposure ⁽²⁾ | | | | |
| Greece | 0 | 0 | 0 | 0 | | | | |
| Ireland | 123 | 6 | 371 | 18 | | | | |
| Italy | 2 766 | 133 | 2 473 | 119 | | | | |
| Portugal | 13 | 2 | 13 | 2 | | | | |
| Spain | 1 325 | 60 | 1 065 | 47 | | | | |

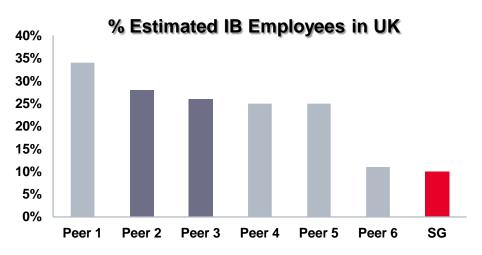
(1) Gross exposure (net book value) excluding securities guaranteed by Sovereigns

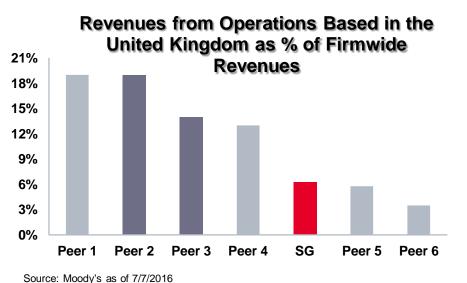
(2) Net exposurer after tax and contractual rules on profit-sharing



Societe Generale key competitive advantages:

- ✓ Positioned in the UK towards wholesale activities with limited exposure to UK corporates
- ✓ No UK exposure to retail banking
- ✓ Up and running Paris-London dual set up (both front office and operations)
- ✓ Fully-fledged European platform benefitting from legal structures (branch and subsidiary) and licenses
- Capacity to quickly adjust and continue to serve our clients





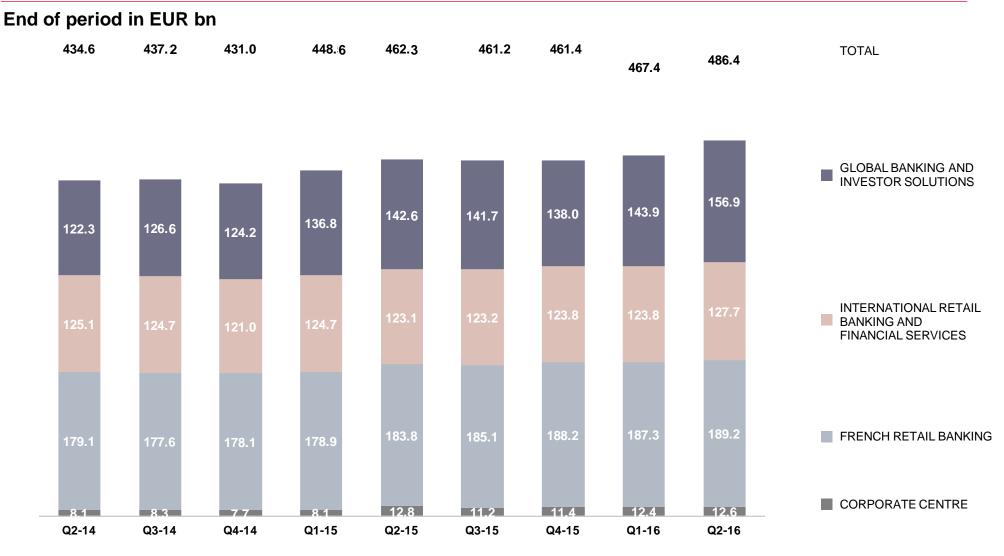
Source: JP Morgan research as of 11/7/2016, Company reports

Peer group includes Goldman Sachs and Morgan Stanley

Peer group includes Credit Suisse, Deutsche Bank, UBS And BNP Paribas



CHANGE IN GROSS BOOK OUTSTANDINGS*



* Customer loans; deposits and loans due from banks, leasing and lease assets Excluding entities reported under IFRS 5



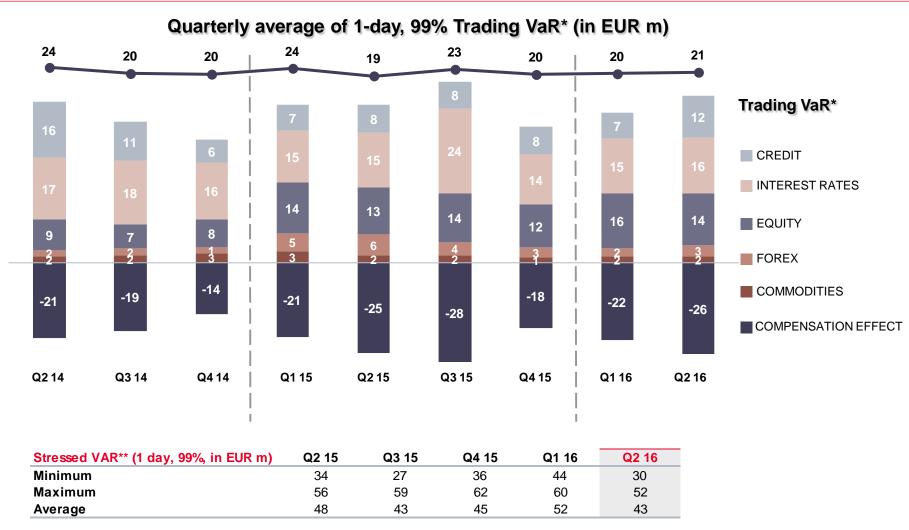
NON PERFORMING LOANS

| In EUR bn | 30/06/2015 | 31/03/2016 | 30/06/2016 |
|---|-------------|-------------|------------|
| Gross book outstandings* | 458.4 | 464.7 | 484.0 |
| Non performing loans* | 24.1 | 23.4 | 23.4 |
| Gross non performing loans ratio* | 5.3% | 5.0% | 4.8% |
| Specific provisions* | 13.4 | 13.3 | 13.2 |
| Portfolio-based provisions* | 1.3 | 1.4 | 1.5 |
| Gross non performing loans coverage ratio* (Overall provisions / Non performing loans) | 61% | 63% | 63% |
| Legacy assets gross book outstandings | 3.9 | 2.7 | 2.5 |
| Non performing loans | 2.3 | 1.3 | 1.3 |
| Gross non performing loans ratio | 59% | 48 % | 53% |
| Specific provisions | 2.1 | 1.1 | 1.2 |
| Gross non performing loans coverage ratio* | 89 % | 87% | 87% |
| Group gross non performing loans ratio | 5.7% | 5.3% | 5.1% |
| Group gross non performing loans coverage ratio | 63% | 64% | 64% |

* Excluding legacy assets. Customer loans, deposits at banks and loans due from banks leasing and lease assets.



CHANGE IN TRADING VAR* AND STRESSED VAR



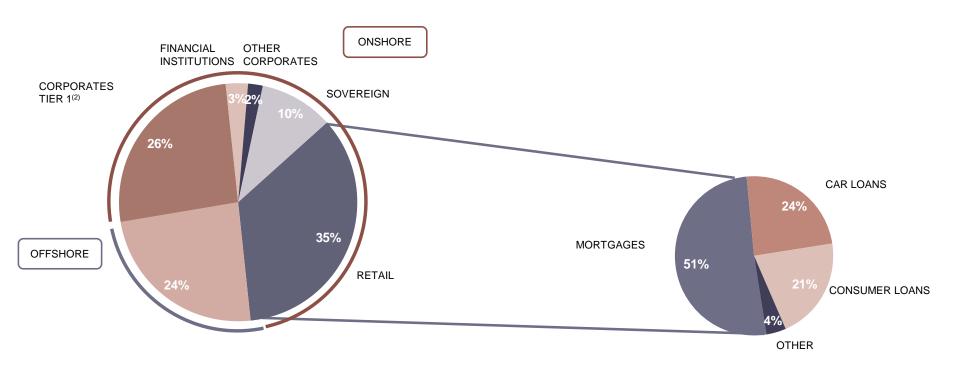
Trading VaR: measurement over one year (i.e. 260 scenario) of the greatest risk obtained after elimination of 1% of the most unfavourable occurrences

** Stressed VaR : Identical approach to VaR (historical simulation with 1-day shocks and a 99% confidence interval), but over a fixed one-year historical window corresponding to a period of significant financial tension instead of a one-year rolling period



DIVERSIFIED EXPOSURE TO RUSSIA

EAD as of Q2 16: EUR 14.5bn⁽¹⁾



(1) EAD net of provisions

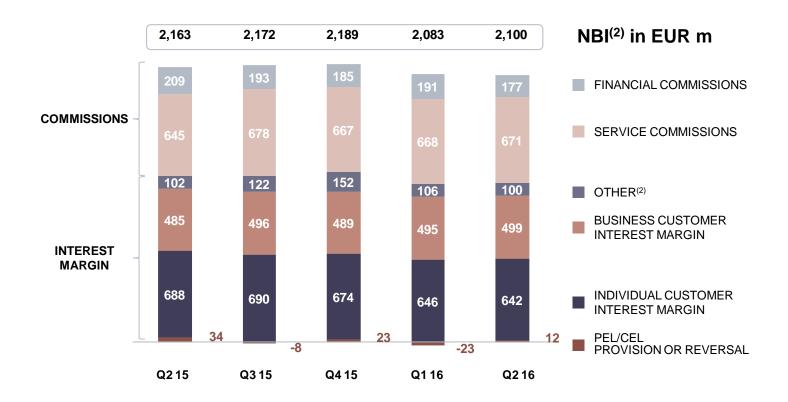
(2) Top 500 Russian corporates and multinational corporates



SUPPLEMENT – FRENCH RETAIL BANKING

CHANGE IN NET BANKING INCOME

- Interest margin⁽¹⁾: -2.7% vs. Q2 15, -4.2% vs. H1 15
- Commissions: -0.8% vs. Q2 15, +0.2% vs. H1 15



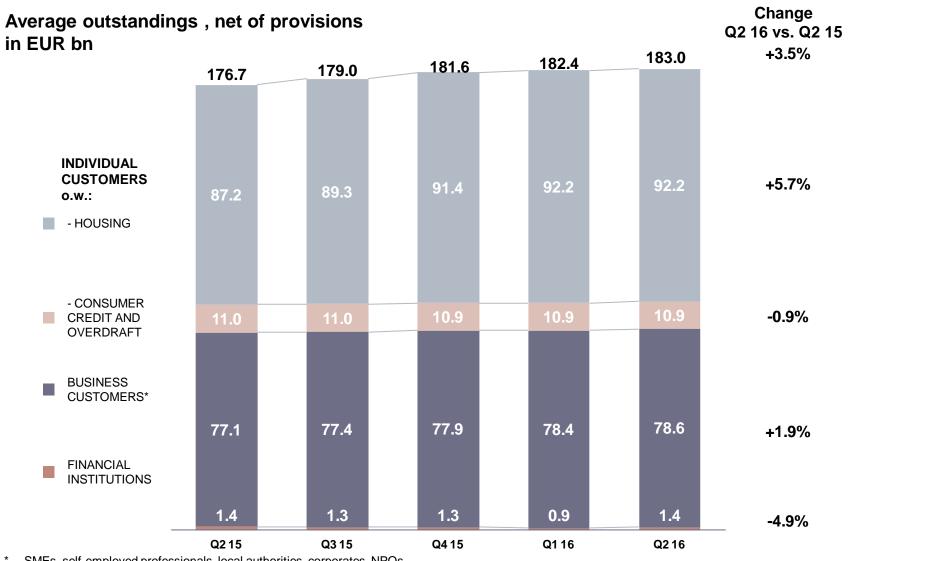
(1) Excluding PEL/CEL, see p. 34-35

(2) 2015 data have been restated following the decision to allocate normative capital to businesses at a level of 11% of RWA in 2016 (vs. 10% previously)



SUPPLEMENT – FRENCH RETAIL BANKING

LOAN OUTSTANDINGS



* SMEs, self-employed professionals, local authorities, corporates, NPOs Including foreign currency loans



SUPPLEMENT – INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

HALF YEAR RESULTS

| | Internatio | onal Retail | Banking | | Insurance | | | cial Servio | | Oth | ner | | Total | |
|---|------------|-------------|---------|-------|-----------|---------|-------|-------------|---------|-------|-------|---------|---------|---------|
| In EUR m | H1 16 | H1 15 | Change | H1 16 | H1 15 | Change | H1 16 | H1 15 | Change | H1 16 | H1 15 | H1 16 | H1 15 | Change |
| Net banking income | 2,461 | 2,427 | +4.9%* | 441 | 410 | +8.1%* | 803 | 750 | +8.1%* | 11 | 75 | 3,716 | 3,662 | +4.6%* |
| Operating expenses | (1,530) | (1,578) | +2.1%* | (183) | (176) | +4.6%* | (409) | (383) | +6.3%* | (49) | (67) | (2,171) | (2,204) | +2.3%* |
| Gross operating income | 931 | 849 | +9.7%* | 258 | 234 | +10.7%* | 394 | 367 | +10.0%* | (38) | 8 | 1,545 | 1,458 | +8.1%* |
| Net cost of risk | (353) | (485) | -21.6%* | 0 | 0 | n/s | (25) | (47) | -45.7%* | (25) | (88) | (403) | (620) | -29.0%* |
| Operating income | 578 | 364 | +44.9%* | 258 | 234 | +10.7%* | 369 | 320 | +18.2%* | (63) | (80) | 1,142 | 838 | +32.3%* |
| Net profits or losses from other assets | 1 | (1) | n/s | 0 | 0 | n/s | 0 | 0 | n/s | 12 | (25) | 13 | (26) | n/s |
| Impairment losses on goodwill | 0 | 0 | n/s | 0 | 0 | n/s | 0 | 0 | n/s | 0 | 0 | 0 | 0 | n/s |
| Income tax | (139) | (83) | +51.1%* | (82) | (75) | +9.3%* | (108) | (101) | +9.1%* | 17 | 27 | (312) | (232) | +30.4%* |
| Group net income | 317 | 162 | +68.6%* | 175 | 158 | +11.5%* | 276 | 230 | +23.1%* | (32) | (81) | 736 | 469 | +49.4%* |
| C/I ratio | 62% | 65% | | 41% | 43% | | 51% | 51% | | | | 58% | 60% | |
| Average allocated capital | 6,246 | 6,098 | | 1,709 | 1,642 | | 2,410 | 2,228 | | 130 | 414 | 10,494 | 10,382 | |

Net banking income, operating expenses, cost to income ratio, allocated capital, ROE: see methodology

When adjusted for changes in Group structure and at constant exchange rates



HALF YEAR RESULTS OF INTERNATIONAL RETAIL BANKING: BREAKDOWN BY ZONE

| | Western | Europe | Czech R | epublic | Rom | ania | Other B | Europe | Russi | a (1) | Africa an | d others | Total Inte retail B | |
|---|---------|--------|---------|---------|---------|-------|---------|--------|---------|-------|-----------|----------|------------------------|---------|
| In M EUR | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 | H1 16 | H1 15 |
| Net banking income | 338 | 338 | 516 | 509 | 264 | 257 | 365 | 353 | 283 | 280 | 695 | 690 | 2,461 | 2,427 |
| Change * | +0.0%* | | -0.2%* | | +3.9%* | | +5.2%* | | +31.0%* | | +3.0%* | | +4.9%* | |
| Operating expenses | (183) | (179) | (283) | (280) | (172) | (177) | (243) | (240) | (236) | (310) | (413) | (392) | (1,530) | (1,578) |
| Change * | +2.2%* | | -0.7%* | | -1.7%* | | +3.4%* | | -1.7%* | | +7.6%* | | +2.1%* | |
| Gross operating income | 155 | 159 | 233 | 229 | 92 | 80 | 122 | 113 | 47 | (30) | 282 | 298 | 931 | 849 |
| Change * | -2.5%* | | +0.4%* | | +16.5%* | | +8.9%* | | n/s | | -3.1%* | | +9.7%* | |
| Net cost of risk | (48) | (80) | (35) | (4) | (43) | (60) | (34) | (45) | (114) | (186) | (79) | (110) | (353) | (485) |
| Change * | -40.0%* | | x 8,8 | | -27.1%* | | -22.7%* | | -26.0%* | | -27.5%* | | -21.6%* | |
| Operating income | 107 | 79 | 198 | 225 | 49 | 20 | 88 | 68 | (67) | (216) | 203 | 188 | 578 | 364 |
| Change * | +35.4%* | | -13.2%* | | x 2,4 | | +29.4%* | | +62.4%* | | +11.5%* | | +44.9%* | |
| Net profits or losses from other assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | (1) | 1 | (1) |
| Impairment losses on goodwill | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income tax | (25) | (18) | (48) | (51) | (12) | (4) | (21) | (16) | 15 | 50 | (48) | (44) | (139) | (83) |
| Group net income | 76 | 59 | 92 | 106 | 23 | 9 | 64 | 50 | (50) | (165) | 112 | 103 | 317 | 162 |
| Change * | +28.8%* | | -14.0%* | | x 2,6 | | +28.0%* | | +63.2%* | | +13.1%* | | +68.6%* | |
| | | | | | | | | | | | | | | |
| C/I ratio | 54% | 53% | 55% | 55% | 65% | 69% | 67% | 68% | 83% | 111% | 59% | 57% | 62% | 65% |
| Average allocated capital | 1,141 | 1,068 | 887 | 740 | 419 | 424 | 1,177 | 1,152 | 1,089 | 1,323 | 1,534 | 1,392 | 6,246 | 6,098 |

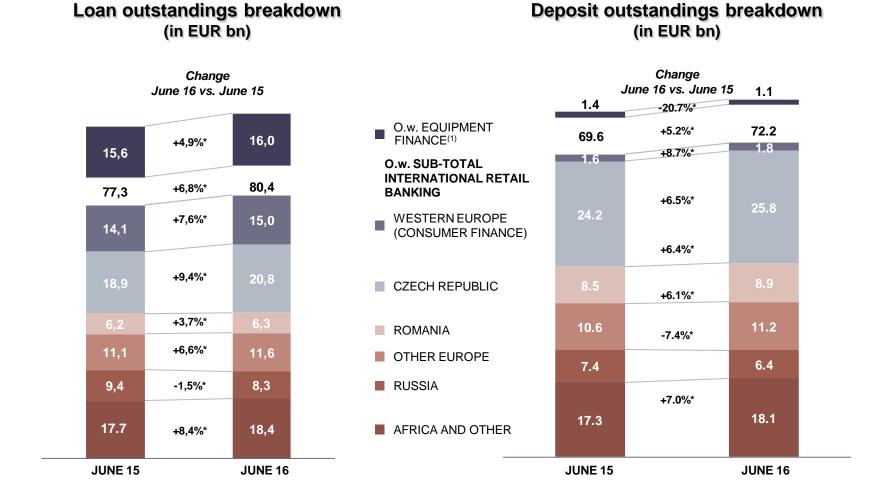
Net banking income, operating expenses, cost to income ratio, allocated capital, ROE: see methodology

* When adjusted for changes in Group structure and at constant exchange rates

(1) Russia structure includes Rosbank, Delta Credit, Rusfinance and their consolidated subsidiaries in International Retail Banking



LOAN AND DEPOSIT OUTSTANDINGS BREAKDOWN

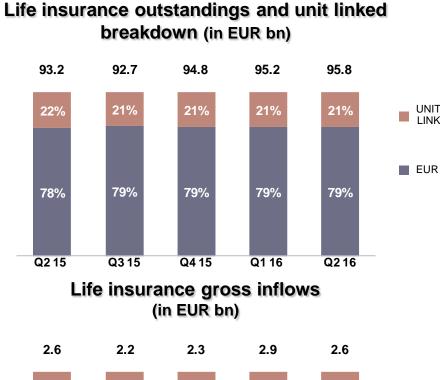


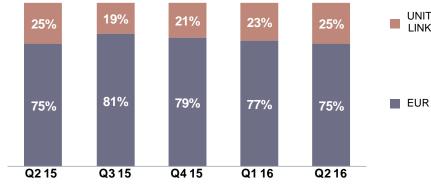
* When adjusted for changes in Group structure and at constant exchange rates

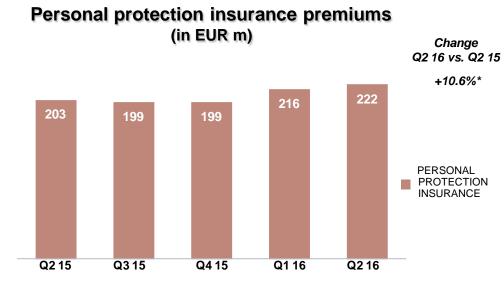
(1) Excluding factoring



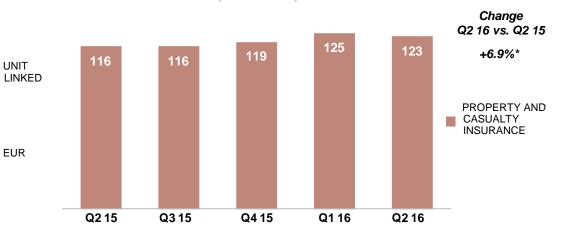
INSURANCE KEY FIGURES







Property and casualty insurance premiums (in EUR m)





UNIT LINKED

UNIT

SG Russia results

| In EUR m | Q2 16 | Q2 15 | Change | H1 16 | H1 15 | Change |
|-------------------------------|-------|-------|----------|-------|-------|----------|
| Net banking income | 169 | 195 | +17.1%* | 326 | 343 | +21.8%* |
| Operating expenses | (128) | (173) | +1.3%* | (250) | (325) | -0.4%* |
| Gross operating income | 41 | 22 | +128.6%* | 76 | 18 | +354.5%* |
| Net cost of risk | (56) | (75) | -5.4%* | (114) | (186) | -25.7%* |
| Operating income | (15) | (53) | n/s | (38) | (168) | n/s |
| Impairment losses on goodwill | 0 | 0 | n/s | 0 | 0 | n/s |
| Group net income | (12) | (43) | n/s | (30) | (133) | n/s |
| C/I ratio | 76% | 89% | | 77% | 95% | |

SG commitments to Russia

| In EUR m | Q2 16 | Q4 15 | Q4 14 | Q4 13 |
|--------------------|-------|-------|-------|-------|
| Book value | 2.5 | 2.4 | 2.7 | 3.5 |
| Intragroup Funding | | | | |
| - Sub. Loan | 0.7 | 0.7 | 0.7 | 0.7 |
| - Senior | 0.0 | 0.0 | 0.7 | 1.3 |

NB. The Rosbank Group book value amounts to EUR 2.5 bn at end Q2 16, of which EUR -0.9 bn relating to the revaluation of forex exposure already deducted from Group Equity as *Unrealised or deferred gains and losses.*

Net banking income, operating expenses, cost to income ratio: see methodology

- * When adjusted for changes in Group structure and at constant exchange rates
- (1) Contribution of Rosbank, Delta Credit Bank, Rusfinance Bank, Societe Generale Insurance, ALD Automotive, and their consolidated subsidiaries to Group businesses results



SG RUSSIA⁽¹⁾

SUPPLEMENT – INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

PRESENCE IN CENTRAL AND EASTERN EUROPE

| Clients | NBI | Net in | come | C/I | R | WA |
|----------------|-------------------|-------------------|-----------------------|------------------------|-----------|---------|
| 8.1m | EUR 1.1bn | EUR | 178m | 61.0% | EUR | 31.6bn |
| H1 16 | NBI (In EUR m) | RWA (In EUR m) | Credits (In EUR m) | Deposits (In EUR m) | L/D ratio | Ranking |
| Czech Republic | 516 | 13,483 | 20,814 | 25,839 | 81% | 3rd |
| Romania | 264 | 6,461 | 6,319 | 8,903 | 71% | 2nd(1) |
| Poland | 74 | 1,746 | 2,520 | 1,332 | 189% | |
| Croatia | 67 | 2,388 | 2,258 | 2,585 | 87% | 5th(1) |
| Slovenia | 50 | 1,667 | 2,071 | 2,041 | 101% | 3rd(2) |
| Bulgaria | 56 | 2,026 | 1,910 | 2,311 | 83% | 7th |
| Serbia | 43 | 1,626 | 1,230 | 1,204 | 102% | 4th(2) |
| Montenegro | 12 | 403 | 310 | 327 | 95% | 1st |
| FYR Macedonia | 12 | 492 | 368 | 335 | 110% | 4th(2) |
| Albania | 12 | 446 | 328 | 440 | 74% | 4th(2) |
| Moldavia | 14 | 380 | 166 | 282 | 59% | 4th |
| Other | 26 | 528 | 462 | 297 | 156% | 1 |

(1) Ranking based on balance sheet

(2) Ranking based on loans outstandings



SUPPLEMENT – INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

PRESENCE IN AFRICA

| Clients 3.8m | NBI EUR 0.6bn | | | C/I 57.8% | RWA EUR 18.5bn | | |
|--|-------------------|-------------------|-----------------------|------------------------|-------------------|---------|--|
| H1 16 | NBI (In EUR m) | RWA (In EUR m) | Credits (In EUR m) | Deposits (In EUR m) | L/D ratio | Ranking | |
| Могоссо | 193 | 6,922 | 7,108 | 5,846 | 122% | 4th(2) | |
| Algeria | 65 | 2,116 | 1,446 | 1,635 | 88% | | |
| Tunisia | 52 | 1,471 | 1,589 | 1,337 | 119% | 7th(2) | |
| Côte d'Ivoire | 66 | 1,568 | 1,143 | 1,516 | 75% | 1st | |
| Senegal | 33 | 1,240 | 631 | 893 | 71% | 2nd(2) | |
| Cameroun | 33 | 1,181 | 819 | 939 | 87% | 1st | |
| Ghana | 38 | 595 | 224 | 341 | 66% | 13th | |
| Madagascar | 22 | 338 | 223 | 365 | 61% | | |
| Burkina Faso | 19 | 681 | 473 | 433 | 109% | 4th(2) | |
| Guinea Equatorial | 17 | 558 | 229 | 473 | 49% | 2nd(2) | |
| Guinea | 19 | 271 | 131 | 214 | ₀ 61% | 3rd | |
| Chad | 13 | 272 | 185 | 147 | 126% | 3rd(2) | |
| Benin Ranking based on balance sheet Ranking based on loans outstanding | 14 | 486 | 315 | 329 | 96% | 3rd(2) | |



(1) (2)

| | Global Markets and Investor Services | | Finar | Financing and Advisory | | Asset and Wealth Management | | Total Global Banking and Investor Solutions | | | Solutions | | |
|---|--------------------------------------|---------|---------|------------------------|-------|-----------------------------|-------|---|---------|---------|-----------|--------|---------|
| In M EUR | H1-16 | H1-15 | Change | H1-16 | H1-15 | Change | H1-16 | H1-15 | Change | H1-16 | H1-15 | Cha | inge |
| Net banking income | 3,093 | 3,519 | -11.2%* | 1,209 | 1,218 | +0.6%* | 490 | 558 | -13.4%* | 4,792 | 5,295 | -9.5% | -8.7%* |
| Operating expenses | (2,230) | (2,484) | -9.3%* | (779) | (742) | +7.2%* | (461) | (408) | +11.0%* | (3,470) | (3,634) | -4.5% | -3.8%* |
| Gross operating income | 863 | 1,035 | -15.7%* | 430 | 476 | -9.5%* | 29 | 150 | -78.2%* | 1,322 | 1,661 | -20.4% | -19.5%* |
| Net cost of risk | (8) | (31) | -74.2%* | (236) | (58) | x 4,2 | (2) | (17) | -88.2%* | (246) | (106) | x 2,3 | x 2,4 |
| Operating income | 855 | 1,004 | -13.9%* | 194 | 418 | -54.0%* | 27 | 133 | -76.9%* | 1,076 | 1,555 | -30.8% | -30.1%* |
| Net profits or losses from other assets | 0 | (1) | | (12) | 9 | | 1 | (1) | | (11) | 7 | | |
| Net income from companies accounted for by the equity method | 2 | 3 | | 0 | (5) | | 13 | 58 | | 15 | 56 | | |
| Impairment losses on goodwill | 0 | 0 | | 0 | 0 | | 0 | 0 | | 0 | 0 | | |
| Income tax | (154) | (270) | | (8) | (65) | | (7) | (40) | | (169) | (375) | | |
| Net income | 703 | 736 | | 174 | 357 | | 34 | 150 | | 911 | 1,243 | | |
| O.w. non controlling Interests | 7 | 6 | | 1 | 2 | | 1 | 1 | | 9 | 9 | | |
| Group net income | 696 | 730 | -3.6%* | 173 | 355 | -51.4%* | 33 | 149 | -65.0%* | 902 | 1,234 | -26.9% | -23.2%* |
| Average allocated capital | 8,791 | 9,398 | | 5,727 | 5,453 | | 954 | 1,120 | | 15,472 | 15,971 | | |
| C/I ratio | 72% | 71% | | 64% | 61% | | 94% | 73% | | 72% | 69% | | |

Net banking income, operating expenses, cost to income ratio, allocated capital, ROE: see methodology

When adjusted for changes in Group structure and at constant exchange rates



SUPPLEMENT - GLOBAL BANKING AND INVESTOR SOLUTIONS

RISK-WEIGHTED ASSETS IN EUR BN





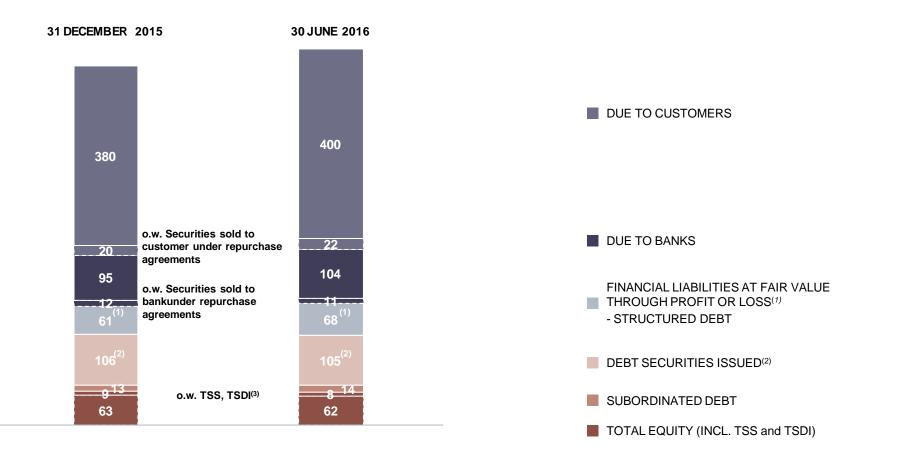
CVA/DVA IMPACT

| NBI impact | | | | | |
|---|-------|-------|-------|-------|-------|
| | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 |
| Equities | (6) | (32) | 14 | (12) | (11) |
| Fixed income, credit, currencies, commoditi | 34 | (31) | (4) | (8) | (4) |
| Financing and Advisory | 22 | (23) | 8 | 0 | (8) |
| Total | 50 | (86) | 18 | (20) | (23) |



SUPPLEMENT – FUNDING STRUCTURE

DETAILS ON GROUP FUNDING STRUCTURE

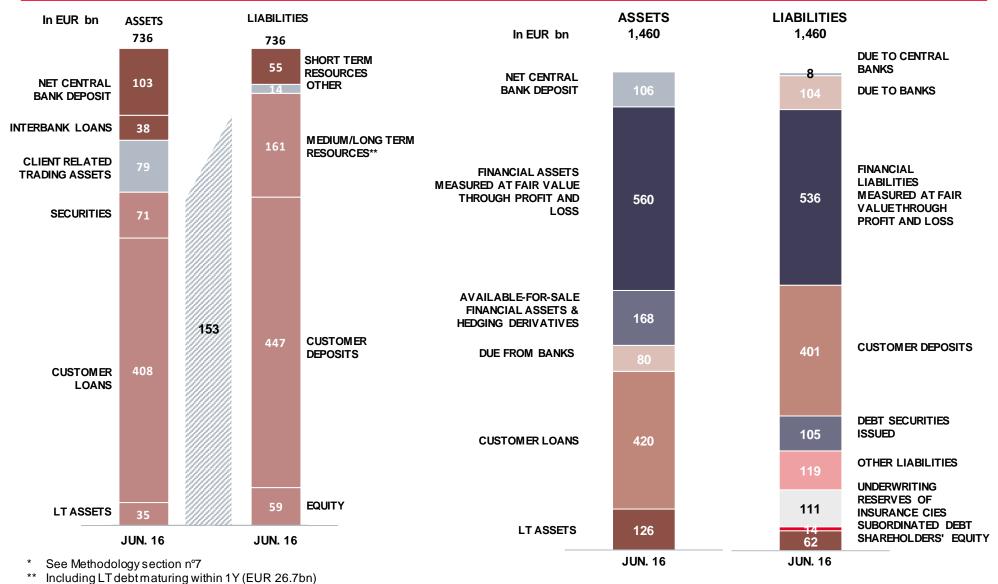


- (1) o.w. debt securities issued reported in the trading book and debt securities issued measured using fair value option through P&L. Outstanding unsecured debt securities with maturity exceeding one year EUR 43.7bn at end-Q2 16 and EUR 38.5bn at end-Q4 15
- (2) o.w. SGSCF: (EUR 8.8bn), SGSFH: (EUR 9.4bn), CRH: (EUR 6.6bn), securitisation and other secured issuances: (EUR 3.6bn), conduits: (EUR 9.6bn) at end- June 2016 (and SGSCF: (EUR 8.9bn), SGSFH: (EUR 9.7bn), CRH: (EUR 7.1bn), securitisation and other secured issuances: (EUR 4.4bn), conduits: (EUR 9.0bn) at end- Dec 2015. Outstanding amounts with maturity exceeding one year (unsecured): EUR 29.9bn at end-Q2 16 and EUR 29.6bn at end-Q4 15
- (3) TSS, TSDI: deeply subordinated notes, perpetual subordinated notes. Notional amount excluding notably fx differences, original issue premiums/discounts, and accrued interest



SUPPLEMENT - FUNDING ANALYSIS

FUNDED BALANCE SHEET* AND CONSOLIDATED BALANCE SHEET

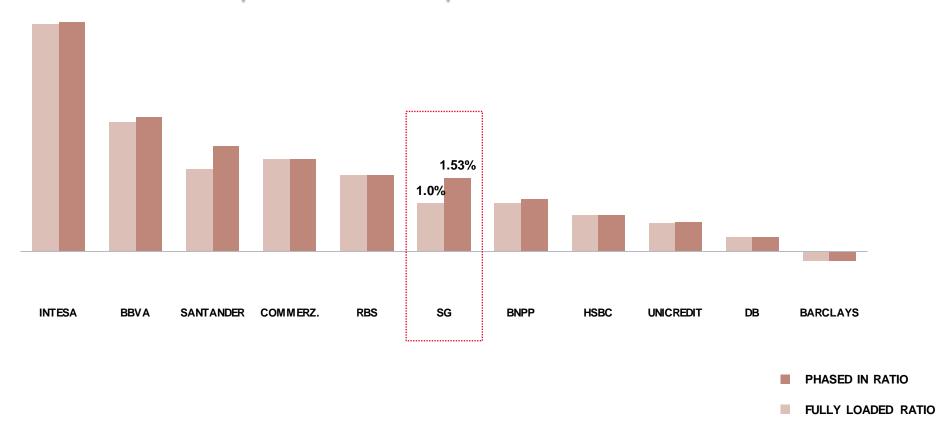




CAPITAL

STRESS-TEST EBA : CONFIRMATION OF MANAGEMENT BUFFER

 Althought no « Pass/fail » status, ECB expects credit institutions to be above a « 5.5% + G-SIFI buffer » floor in case of adverse scenario



Gaps between 2018 CET1 post stress and ECB floor



NET ASSET VALUE, TANGIBLE NET ASSET VALUE

| End of period | H1 16 | Q1 16 | 2015 | H1 15 |
|--|---------|---------|---------|---------|
| Shareholder equity Group share | 58,475 | 59,039 | 59,037 | 56,146 |
| Deeply subordinated notes | (8,944) | (8,823) | (9,552) | (8,282) |
| Undated subordinated notes | (373) | (358) | (366) | (356) |
| Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interests paid to holders of deeply subordinated notes & undated subordinated notes, issue premiums amortisations | (185) | (235) | (146) | (161) |
| Own shares in trading portfolio | 103 | 32 | 125 | 160 |
| Net Asset Value | 49,076 | 49,655 | 49,098 | 47,507 |
| Goodwill | 4,820 | 4,532 | 4,533 | 5,159 |
| Net Tangible Asset Value per Share | 44,256 | 45,123 | 44,565 | 42,348 |
| Number of shares used to calculate NAPS** | 799,217 | 799,217 | 796,726 | 796,533 |
| NAPS** (in EUR) | 61.4 | 62.1 | 61.6 | 59.6 |
| Net Tangible Asset Value per Share (EUR) | 55.4 | 56.5 | 55.9 | 53.2 |

** The number of shares considered is the number of ordinary shares outstanding at 30 June 2016, excluding treasury shares and buybacks, but including the trading shares held by the Group. The Group proceeded to dispose of treasury shares (8 987 million shares, i.e. approx. 1% of shares) at Q2 15.

In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction. See Methodology.



ROE EQUITY

| End of period | H1 16 | Q1 16 | 2015 | H1 15 |
|---|---------|---------|---------|---------|
| Shareholder equity Group share | 58,475 | 59,039 | 59,037 | 56,146 |
| Deeply subordinated notes | (8,944) | (8,823) | (9,552) | (8,282) |
| Undated subordinated notes | (373) | (358) | (366) | (356) |
| Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interests paid to holders of deeply subordinated notes & undated subordinated notes, issue premiums amortisations | (185) | (235) | (146) | (161) |
| OCI excluding conversion reserves | (1,414) | (1,732) | (1,582) | (1,150) |
| Dividend provision | (1,106) | (1,952) | (1,593) | (885) |
| ROE equity | 46,453 | 45,939 | 45,798 | 45,312 |
| Average ROE equity | 46,033 | 45,869 | 44,889 | 44,219 |

ROE: see methodology



1 – The Group's consolidated results as at June 30th, 2016 were examined by the Board of Directors on August 2nd, 2016. The limited examination procedures carried out by the Statutory Auditors are in progress on the summarised interim consolidated financial statements as at June 30th, 2016.

Note that the data for the 2015 financial year have been restated due to modifications to the rules for calculating normative capital allocation (based on 11% of RWA – risk-weighted assets – since January 1st, 2016 vs. 10% previously).

2 – Net banking income

The pillars' net banking income is defined on page 39 of Societe Generale's 2016 Registration Document. The terms "Revenues" or "Net Banking Income" are used interchangeably. They provide a normalised measure of each pillar's net banking income taking into account the normative capital mobilised for its activity.

3 – Operating expenses

Operating expenses correspond to the "Operating Expenses" as presented in note 8.1 to the Group's consolidated financial statements as at December 31st, 2015 (pages 361 et seq. of Societe Generale's 2016 Registration Document). The term "costs" is also used to refer to Operating Expenses. The **Cost/Income Ratio** is defined on page 488 of Societe Generale's 2016 Registration Document.

4 – IFRIC 21 adjustment

The IFRIC 21 adjustment corrects the result of the charges recognised in the accounts in their entirety when they are due (generating event) so as to recognise only the portion relating to the current quarter, i.e. a quarter of the total. It consists in smoothing the charge recognised accordingly over the financial year in order to provide a more economic idea of the costs actually attributable to the activity over the period analysed.

5 – Restatements and other significant items for the period (refer pages 34-35)

Non-economic items correspond to the revaluation of the Group's own financial liabilities and the debt value adjustment on derivative instruments (DVA). These two factors constitute the restated non-economic items in the analyses of the Group's results. They lead to the recognition of self-generated earnings reflecting the market's evaluation of the counterparty risk related to the Group. They are also restated in respect of the Group's earnings for prudential ratio calculations.

Moreover, the Group restates the revenues and results of the French Retail Banking pillar for **PEL/CEL provision allocations or write-backs**. This adjustment makes it easier to identify the revenues and results relating to the pillar's activity, by excluding the volatile component related to commitments specific to regulated savings.

6 - Cost of risk in basis points, coverage ratio for non performing loans

The cost of risk or commercial cost of risk is defined on pages 39 and 488 of Societe Generale's 2016 Registration Document. This indicator makes it possible to assess the level of risk of each of the pillars as a percentage of balance sheet loan commitments, including operating leases.

The gross coverage ratio for Non performing loans is calculated as the ratio of provisions recognised in respect of the credit risk to gross outstandings identified as in default within the meaning of the regulations, without taking account of any guarantees provided. This coverage ratio measures the maximum residual risk associated with outstandings in default ("non performing").



METHODOLOGY (2/5)

| | | Q216 | Q215 | H1 16 | H1 15 |
|--|--------------------------------|---------|---------|---------|---------|
| | NetCenter Dials (FUD m) | | | | |
| French Retail Banking | NetCostof Risk (EUR m) | 157 | 169 | 323 | 380 |
| | Gross Book outstanding (EUR m) | 187,263 | 178,922 | 187,750 | 178,526 |
| | Cost of Risk in bp | 33 | 38 | 34 | 43 |
| International Retail Banking and Financial Services | NetCost of Risk (EUR m) | 185 | 283 | 401 | 618 |
| | Gross Book outstanding (EUR m) | 116,393 | 117,075 | 116,310 | 116,043 |
| | Cost of Risk in bp | 64 | 96 | 69 | 106 |
| Clobal Banking and Investor | NetCost of Risk (EUR m) | 103 | 36 | 244 | 73 |
| Global Banking and Investor | Gross Book outstanding (EUR m) | 143,925 | 136,825 | 140,970 | 130,526 |
| Solutions | Cost of Risk in bp | 29 | 10 | 35 | 11 |
| Societe Generale Group | NetCost of Risk (EUR m) | 442 | 487 | 958 | 1071 |
| | Gross Book outstanding (EUR m) | 459,994 | 440,946 | 456,950 | 432,746 |
| | Cost of Risk in bp | 38 | 44 | 42 | 49 |

6- The Group's ROTE is calculated on the basis of tangible capital, i.e. excluding cumulative average book capital (Group share), average net goodwill in the assets and underlying average goodwill relating to shareholdings in companies accounted for by the equity method. The net income used to calculate ROTE is based on Group net income excluding goodwill write-down, reinstating interest net of tax on deeply subordinated notes for the period (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for deeply subordinated notes) and interest net of tax on undated subordinated notes (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for undated subordinated notes).

7 – ROE, RONE

The notion of ROE, as well as the methodology for calculating it, are specified on page 40 of Societe Generale's 2016 Registration Document. This measure makes it possible to assess Societe Generale's return on equity.

RONE (*Return on Normative Equity*) determines the return on average normative equity allocated to the Group's businesses, according to the principles presented on page 39 of Societe Generale's Registration Document. Data relating to the 2015 financial year have been adjusted to take account of the allocation principle in force since January 1st, 2016, based on 11% of the businesses' risk-weighted assets.

8 - Net assets and tangible net assets are defined in the methodology, page 40 of the Group's 2016 Registration Document ("Net Assets"). The items used to calculate them are presented below.

9 – Calculation of Earnings Per Share (EPS)

The EPS published by Societe Generale is calculated according to the rules defined by the IAS 33 standard (see page 40 of Societe Generale's 2016 Registration Document). The corrections made to Group net income in order to calculate EPS correspond to the restatements carried out for the calculation of ROE. As specified on page 40 of Societe Generale's 2016 Registration Document, the Group also publishes EPS adjusted for the impact of non-economic items presented in methodology note No. 5.

10 – The Societe Generale Group's **Common Equity Tier 1 capital** is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded **solvency ratios** are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

NB (1) The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

(2) All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website <u>www.societegenerale.com</u> in the "Investor" section.



11- Funded balance sheet, loan/deposit ratio, liquidity reserve

The **funded balance sheet** is based on the Group financial statements. It is obtained in two steps:

- A first step aiming at reclassifying the items of the financial statements into aggregates allowing for a more economic reading of the balance sheet. Main reclassifications:
 - o Insurance: grouping of the accounting items related to insurance within a single aggregate in both assets and liabilities.
 - Customer loans: include outstanding loans with customers (net of provisions and write-downs, including net lease financing outstanding and transactions at fair value through profit and loss); excludes financial assets reclassified under loans and receivables in 2008 in accordance with the conditions stipulated by the amendments to IAS 39 (these positions have been reclassified in their original lines).
 - o Wholesale funding:
 - Includes interbank liabilities and debt securities issued. Financing transactions have been allocated to medium/long-term resources and short-term resources based on the maturity of outstanding, more or less than one year.
 - o Reclassification under customer deposits of SG Euro CT outstanding (initially within repurchase agreements)
 - Reclassification under customer deposits of the share of issues placed by French Retail Banking networks (recorded in medium/long-term financing), and certain transactions carried out with counterparties equivalent to customer deposits (previously included in short term financing).
 - o Deduction from customer deposits and reintegration into short-term financing of certain transactions equivalent to market resources.
- A second step aiming at excluding the contribution of insurance subsidiaries, netting derivatives, repurchase agreements, accruals and "due to central banks".

The quantification of these reclassifications is shown on the next two pages.

The Group loan/deposit ratio is determined as the division of the customer loans by customer deposits as presented in the funded balance sheet.

The **liquid asset buffer or liquidity reserve** includes 1/ central bank cash and deposits recognised for the calculation of the liquidity buffer for the LCR ratio, 2/ liquid assets rapidly tradable in the market (High Quality Liquid Assets or HQLA), unencumbered net of haircuts, as included in the liquidity buffer for the LCR ratio and 3/ central bank eligible assets, unencumbered net of haircuts.



TECHNICAL SUPPLEMENT

METHODOLOGY (4/5)

| ASSETS (EUR bn) | | | | | |
|--|-------|------------------------------|-------|--|--|
| Accounting financial statement | Q2-16 | Economic balance sheet | Q2-16 | | |
| Cash, due from central banks | 106 | Cash, due from central banks | 106 | | |
| | | Insurance | 0 | | |
| | | Derivatives | 216 | | |
| | | Trading securities | 85 | | |
| Encoded as the state of the second state of the second | | Reverse Repos | 179 | | |
| Financial assets at fair value through | 560 | Securities loans/borrow ings | 23 | | |
| profit or loss | | Customer loans | 15 | | |
| | | Other assets | 6 | | |
| | | Interbank loans | 0 | | |
| | | Insurance | 35 | | |
| Hedging derivatives | 23 | Derivatives | 22 | | |
| | | Insurance | 1 | | |
| | | AFS and HTM securities | 67 | | |
| | | Long term assets | 2 | | |
| Available for sale assets | 145 | Customer loans | 0 | | |
| | | Securities loans/borrowings | 0 | | |
| | | Insurance | 76 | | |
| | | Interbank loans | 38 | | |
| | 80 | Cash, due from central banks | 0 | | |
| Due from banks | | Reverse Repos | 15 | | |
| | 00 | | 0 | | |
| | | Other assets | 18 | | |
| | | Insurance | 9 | | |
| | | Customer loans | 365 | | |
| Customer loans | 392 | Reverse Repos | 27 | | |
| | | Insurance | 0 | | |
| Lease financing | 28 | Customer loans | 28 | | |
| Louse financing | | A.2. Assurances | 0 | | |
| Non current assets held for sale and | 3 | Other assets | 3 | | |
| revaluation differences on portfolios | 5 | Insurance | 0 | | |
| Held-to-maturity financial assets | 4 | AFS and HTM securities | 4 | | |
| | | A.2. Assurances | 0 | | |
| | | Other assets | 84 | | |
| Other assets and accruals | 86 | Customer loans | 1 | | |
| | 00 | Long term assets | 1 | | |
| | | Insurance | 0 | | |
| | | Long term assets | 33 | | |
| Others | 33 | Other assets | 1 | | |
| | | Insurance | -1 | | |
| Total ASSETS | 1 460 | | 1 460 | | |

| LIABILIT | ies (eur | bn) | |
|--|----------|------------------------------|-------|
| Accounting financial statement | Q2-16 | Economic balance sheet | Q2-16 |
| | 8 | Due to central banks | 3 |
| Due to central banks | | Customer deposits | 5 |
| | | Insurance | 0 |
| | | Derivatives | 220 |
| | | Repos | 155 |
| Financial liabilities at fair value through profit or loss | | Securities loans/borrow ings | 68 |
| | 522 | Customer deposits | 13 |
| | 522 | Short-term resources | 13 |
| | | Medium/long term resources | 51 |
| | | Other liabilities | 1 |
| | | Insurance | 1 |
| Hedging derivatives | 14 | Derivatives | 14 |
| | 14 | Insurance | 0 |
| | | Other liabilities | 11 |
| | | Customer deposits | 41 |
| Due to banks | | Short-term resources | 18 |
| Due to banks | 104 | Medium/long term resources | 22 |
| | | Repos | 11 |
| | | Insurance | 0 |
| | | Customer deposits | 379 |
| Customer deposits | 400 | Repos | 21 |
| | | Insurance | 0 |
| | | Customer deposits | 8 |
| Debt securities issued and subordinated | 119 | Short-term resources | 23 |
| debt | 119 | Medium/long term resources | 88 |
| | | Insurance | 0 |
| Other liabilities | 230 | Other liabilities | 114 |
| | 230 | Insurance | 116 |
| Fauity | 60 | Equity | 59 |
| Equity | 62 | Insurance | 3 |
| Total LIABILITIES | 1 460 | | 1 460 |



METHODOLOGY (5/5)

| In EUR bn | Economic balance sheet | Q2-16 | Funded balance sheet | Q2-16 | Difference |
|-----------|------------------------------|-------|-------------------------------|-------|------------|
| | Cash, due from central banks | 106 | Net central bank deposit | 103 | -3 |
| | Interbank loans | 38 | Interbank loans | 38 | |
| | Trading securities | 85 | Client related trading assets | 79 | -6 |
| | AFS and HTM securities | 71 | Securities | 71 | |
| | Customer loans | 408 | Customer loans | 408 | |
| | Long term assets | 35 | Long term assets | 35 | |
| | Insurance | 120 | | | -120 |
| | Reverse Repos | 222 | | | -222 |
| | Securities loans/borrowings | 23 | | | -23 |
| | Derivatives | 239 | | | -239 |
| | Other assets | 112 | | | -112 |
| | Total ASSETS | 1 460 | Total ASSETS | 736 | -725 |
| | Short-term resources | 55 | Short-term resources | 55 | |
| | Other liabilities | 126 | Other | 14 | -112 |
| | Medium/long term resources | 161 | Medium/long term resources* | 161 | |
| | Customer deposits | 447 | Customer deposits | 447 | |
| | Equity | 59 | Equity | 59 | |
| | Insurance | 120 | | | -120 |
| | Repos | 188 | | | -188 |
| | Securities loans/borrowings | 68 | | | -68 |
| | Derivatives | 234 | | | -234 |
| | Due to central banks | 3 | | | -3 |
| | Due lo central banks | 5 | | | - |

* Including LT debt maturing within 1Y (EUR 26.7bn)

