SOCIETE GENERALE PRESENTATION TO DEBT INVESTORS

FIRST QUARTER 2017

•

MAY 2017



DISCLAIMER

The information contained in this document (the "Information") has been prepared by the Societe Generale Group (the "Group") solely for informational purposes. The Information is proprietary to the Group and confidential. This presentation and its content may not be reproduced or distributed to any other person or published, in whole or in part, for any purpose without the prior written permission of Societe Generale.

The Information is not an offer to buy or sell or a solicitation of an offer to buy or sell any security or instrument or to participate in any trading strategy, and does not constitute a recommendation of, or advice regarding investment in, any security or an offer to provide, or solicitation with respect to, any securities-related services of the Group. This presentation is information given in a summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. Investors should consult the relevant offering documentation, with or without professional advice when deciding whether an investment is appropriate.

The Group has not separately reviewed, approved or endorsed the Information and accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by the Group as to the fairness, accuracy, reasonableness or completeness of the Information contained or incorporated by reference in this document or any other information provided by the Group.

The Group has and undertakes no obligation to update, modify or amend the Information or to otherwise notify any recipient if any information, opinion, projection, forecast or estimate set forth herein changes or subsequently becomes inaccurate. To the maximum extent permitted by law, Societe Generale and its subsidiaries, and their directors, officers, employees and agents, disclaim all liability and responsibility (including without limitation any liability arising from fault or negligence on the part of any of them) for any direct or indirect loss or damage which may be suffered by any recipient through use of or reliance on anything contained in or omitted from this presentation or any other information or material discussed in connection with such presentation.

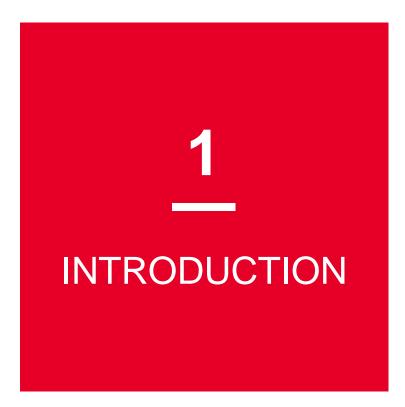
This document may contain a number of forecasts and comments relating to the targets and strategies of the Group. These forecasts are based on a series of assumptions, both general and specific, notably the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations. Certain of the Information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. The Group may be unable to anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise investors of their potential consequences; or to evaluate precisely the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this presentation. There is a risk that these projections will not be met. Prospective investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group and its securities when considering the information contained in such forward-looking statements and when making their investment decisions. Other than as required by applicable law, Societe Generale does not undertake any obligation to update or revise any forward-looking information or statements.

Therefore, although Societe Generale believes that these statements are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, including matters not yet known to it or its management or not currently considered material, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. Important factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among others, overall trends in general economic activity and in Societe Generale's markets in particular, regulatory and prudential changes, and the success of Societe Generale's strategic, operating and financial initiatives.

Unless otherwise specified, the sources for the business rankings and market positions are internal. The consolidated unaudited financial statements presented for the the first quarter 2017 has been prepared in accordance with IFRS as adopted in the European Union and applicable at this date. The consolidated financial statements for the first quarter 2017 does not constitute financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting", and has not been audited. Societe Generale's management intends to publish complete consolidated audited financial statements for the 2017 financial year.

By receiving this document or attending the presentation, you will be deemed to have represented, warranted and undertaken to (i) have read and understood the above notice and to comply with its contents, and (ii) keep this document and the Information confidential.







SOCIETE GENERALE AT A GLANCE: AN INTEGRATED BANKING MODEL





💙 Boursorama







FRENCH RETAIL BANKING

39,000 employees

12 million customers, including 810,000 corporates, professionals and associations

EUR 185bn in outstanding loans

INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

73,000 employees

32 million customers, including 1 million corporate customers and 13 million insurance policyholders

EUR 108bn in outstanding loans

GLOBAL BANKING AND INVESTOR SOLUTIONS

21,000 employees

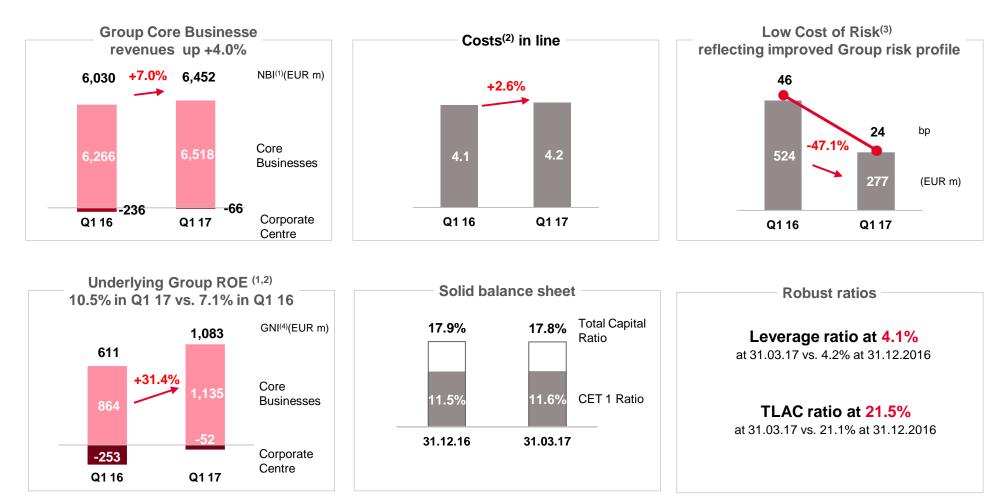
Assets under management (Lyxor and Private Banking): EUR 222bn Assets under custody: EUR 3,955bn

EUR 149bn in outstanding loans

At 31st December 2016



Q1 17: ROBUST COMMERCIAL AND FINANCIAL PERFORMANCE



(1) Excluding revaluation of own financial liabilities and DVA (refer to p. 27)

(2) Excluding EUR 218m positive impact of Euribor fine refund in Q1 16 and adjusted for IFRIC 21 implementation (refer to Q1 17 results presentation)

(3) Annualised, in basis points. Outstandings at the beginning of period. Excluding litigation and additional EUR 350m allocation in Q1 17

(4) Excluding revaluation of own financial liabilities and DVA, EUR 218m positive impact of Euribor fine refund in Q1 16 and additional EUR 350m allocation to provision for dispute in Q1 17 Note: Capital ratios reported are "fully loaded" under CRR/CRD4 rules including the Danish compromise for Insurance – see Methodology. TLAC, see p. 14



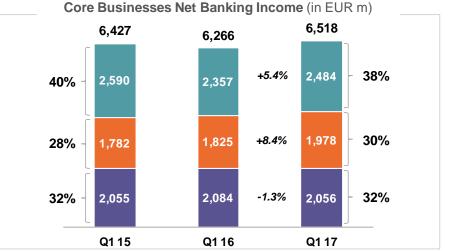


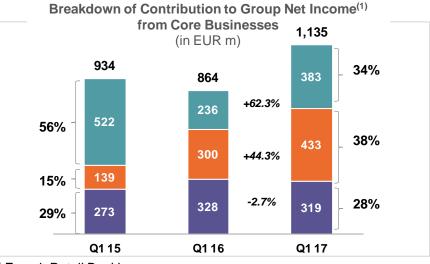


CAPTURING GROWTH FROM A BALANCED BUSINESS MODEL

Fast growth in International Retail Banking and Financial Services and solid revenues in Global Banking and Investor Solutions more than compensate impact of low interest rates in French Retail Banking

Portfolio quality and cost control ensure growing contribution to Group Net Income from Core Businesses despite increase in regulatory charges





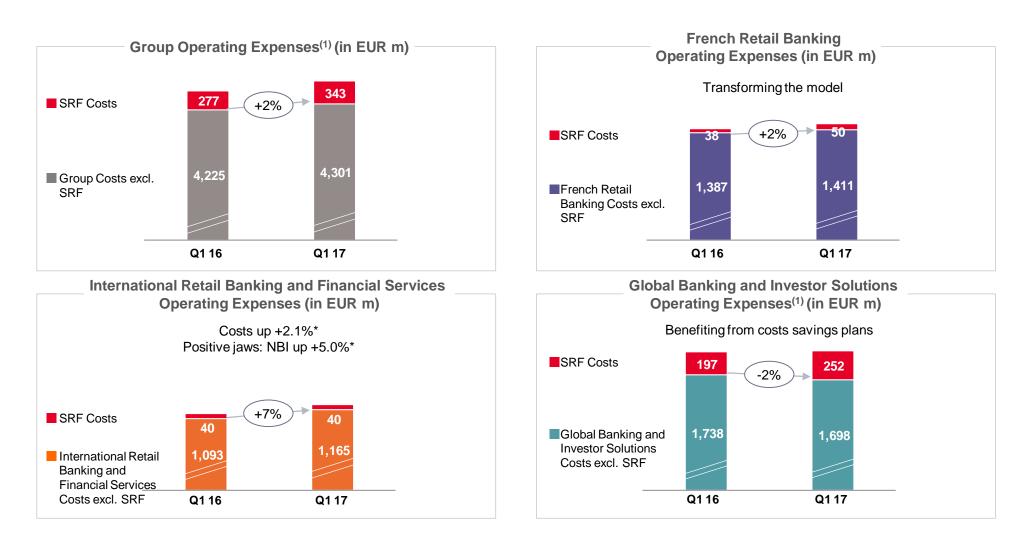
 Core Businesses contribution to Group Net Income, excluding impact of Euribor fine refund (EUR 218m) in Q1 16 in Global Banking and Investor Solutions
 Data as disclosed in respective years French Retail Banking

International Retail Banking and Financial Services

Global Banking and Investor Solutions



KEEPING STRICT CONTROL OF COSTS

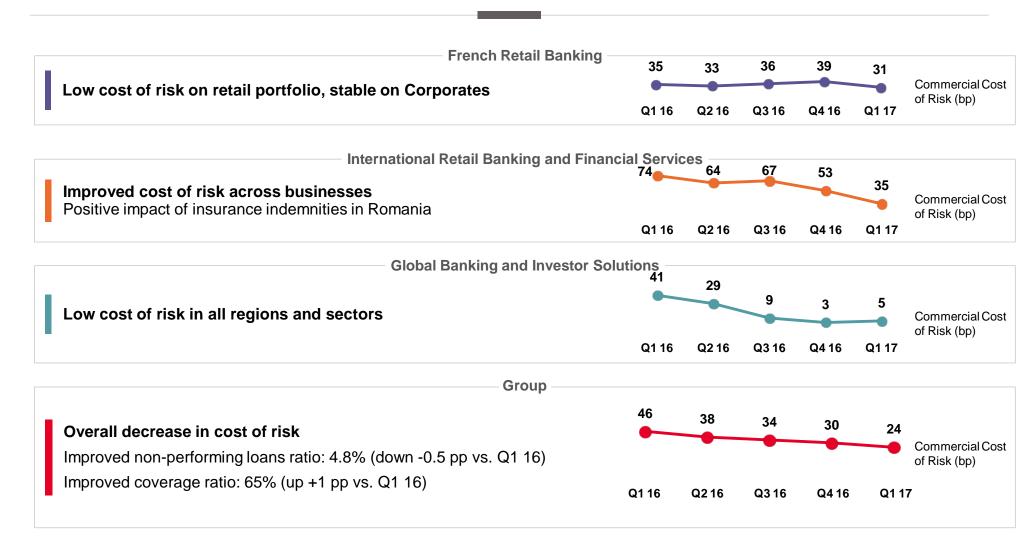


(1) Adjusted for Euribor fine refund in Q1 16 (EUR 218m)

* When adjusted for changes in Group structure and at constant exchange rates



LOW COST OF RISK IN Q1 17



Commercial Cost of Risk in basis points: Excluding provisions for disputes. Outstandings at beginning of period. Annualised



GROUP NET INCOME⁽²⁾ UP +50.0% VS. Q1 16

Solid operating performance: NBI from Core Businesses up +4.0% Strong growth from International Retail Banking and Financial Services and good performance of Global Banking and Investor Solutions

Costs up +2.6% vs. Q1 16 excluding Euribor fine refund and adjusted for IFRIC 21 To support International Retail Banking and Financial Services growth and to accelerate French Retail Banking transformation

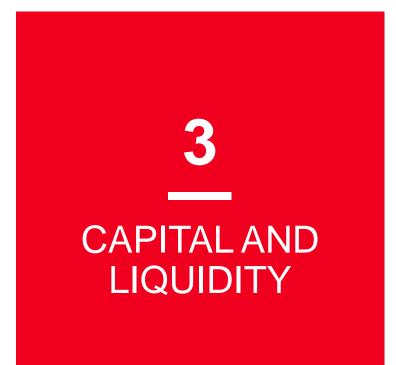
Low commercial cost of risk: nearly halved vs. Q1 16 Provision for disputes: EUR -350m

In EUR m	Q1 17	Q1 16	Cha	inge
Net banking income	6,474	6,175	+4.8%	+3.6%*
Net banking income(1)	6,452	6,030	+7.0%	+5.7%*
Operating expenses	(4,644)	(4,284)	+8.4%	+7.2%*
Operating expenses**	(4,183)	(4,075)	+2.6%	+1.4%*
Gross operating income	1,830	1,891	-3.2%	-4.7%*
Gross operating income(1)	1,808	1,746	+3.6%	+1.9%*
Net cost of risk	(627)	(524)	+19.7%	+14.8%*
Operating income	1,203	1,367	-12.0%	-12.5%*
Operating income(1)	1,181	1,222	-3.3%	-3.9%*
Income tax	(389)	(384)	+1.3%	+0.4%*
Reported Group net income	747	924	-19.2%	-19.6%*
Group net income(1)	733	829	-11.6%	-12.1%*
ROE	5.2%	7.1%		
Adjusted ROE (2)	10.5%	7.1%		

Group Net Income⁽²⁾: EUR 1,392m vs. 928m in Q1 16 ROE⁽²⁾: 10.5% in Q1 17 vs. 7.1% in Q1 16

- * When adjusted for changes in Group structure and at constant exchange rates
- ** Excluding Euribor fine refund in 2016 and adjusted for IFRIC 21 implementation (refer to Q1 17 results presentation pp. 29-30)
- (1) Excluding revaluation of own financial liabilities and DVA (refer to p. 29)
- (2) Excluding revaluation of own financial liabilities and DVA (EUR 14m in Q1 17 and EUR 95m in Q1 16), Euribor fine refund i(EUR 218m in Q116), allocation to provision for disputes (EUR -350m in Q1 17), and adjusted for IFRIC 21 implementation (refer to pp. 29-30)







BALANCE SHEET RATIOS COMFORTABLY ABOVE REGULATORY REQUIREMENTS

	2017 requirements	End-Q1 17 Phased-in ratios ⁽³⁾	2019 requirements ⁽⁴⁾	End-Q1 17 Fully-loaded ratios	
CET1	7.8% ⁽²⁾	11.7%	9.5% ⁽²⁾	11.6%	
Total Capital	11.3%	17.9%	13.0%	17.8%	
Leverage ratio	NA	4.1%	3.0% ⁽⁴⁾	4.1%	
TLAC ⁽¹⁾	NA		19.5% (% RWA) 6.0% (% leverage)	21.5% (% RWA) 6.1% (% leverage)	
LCR	> 80%		100%	129%	
NSFR	NA		100%	>100%	

(1) Refer to p.16 for detailed presentation of TLAC ratio

(2) Excluding Pillar 2 Guidance add-on

(3) Including the earnings of the current financial year

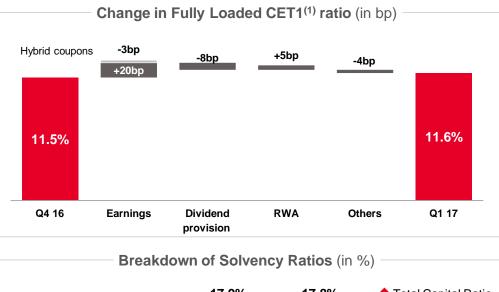
(4) Requirements are presented as of today's status of regulatory discussions and without non-significant impact of countercyclical buffer

(5) Without potential G-SIB add-on



SOLID BALANCE SHEET

CET1⁽¹⁾ **at 11.6%, up +10bp vs. Q4 16** Circa 400bp buffer above SREP requirement



17.9% Total Capital Ratio 17.8% 16.3% ٠ 14.3% ٠ Tier 2 ٠ Additional Tier 1 9.7 9.2 8.9 41.1 40.9 38.9 CET1 35.8 2015 2014 2016 Q117

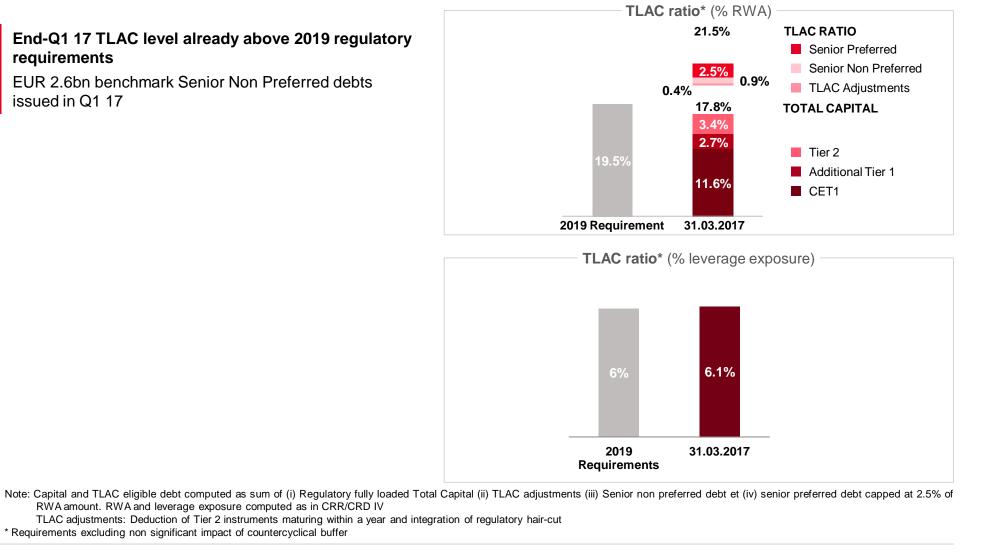
TLAC ratio already exceeding 2019 FSB requirements: 21.5% of RWA and 6.1% of leverage exposure at end-Q1 17 Issued benchmark Senior Non Preferred debts (EUR 2.6bn)

Balance sheet ratios comfortably above regulatory requirements

(1) Fully loaded, based on CRR/CRD4 rules, including the Danish compromise for Insurance. See Methodology

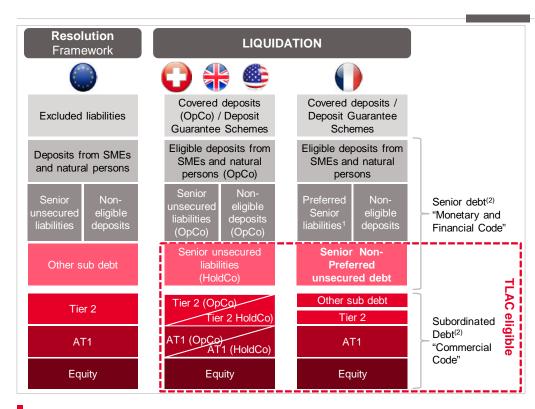


UPCOMING TLAC REQUIREMENTS ALREADY MET





A NEW TLAC ELIGIBLE SENIOR DEBT WITH HIGH LEVEL OF PROTECTION



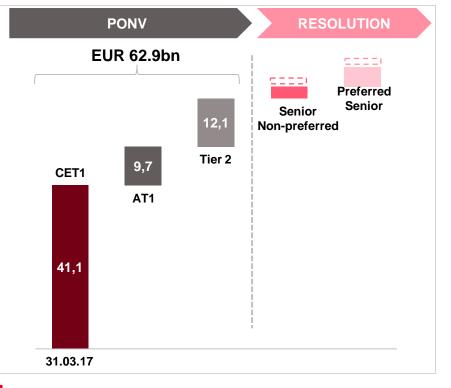
New French Senior Non-Preferred main characteristics

Efficient and simple statutory framework, as Senior unsecured debts Not eligible to subordinated debt as defined in the CRR Not bail-inable prior to entry into resolution (Point Of Non Viability)

Statutory equivalent to that of foreign banks with holdco structure, with a clearer ranking hierarchy

1) Preferred vanilla MLT debt, ST debt, structured notes, net derivatives liabilities, other

(2) Subordinated debts are defined in the article L.228-97 of the French Commercial Code; SNP is defined in the Article L.613-30-3-I-4 of the French Code monétaire et financier



High level of protection

High rank in creditors hierarchy

Comfortable buffer gradually set-up through Societe Generale Total Capital increase over last years

This new type of debt could become the new European standard for OPCOs



DIVERSIFIED ACCESS TO LONG TERM FUNDING SOURCES

Parent company 2017 funding programme EUR 24.9bn

Including EUR 17.1bn of structured notes Completed at 43% at 19th April 2017 (EUR 10.8bn, including 67% of structured notes) Competitive funding conditions: MS6M+31bp, average maturity of 4.9 years Additional EUR 1.2bn issued by subsidiaries

Access to diversified and complementary investor bases through:

Subordinated issues

Senior vanilla issuances (public or private placements)

Senior structured notes distributed to institutional investors, private banks and retail networks, in France and abroad

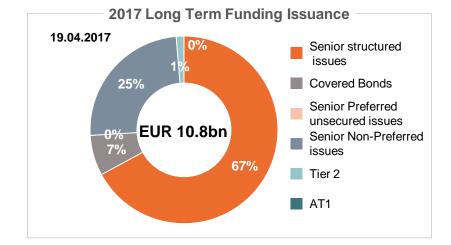
Covered bonds (SFH, SCF) and securitisations

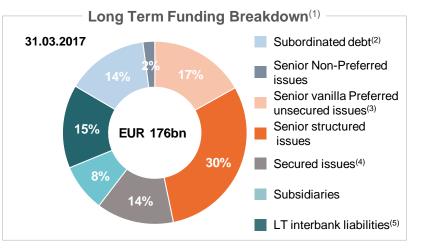
Issuance by Group subsidiaries

(1) Funded balance sheet at 31.03.2017, modelled maturity for structured issues

- (2) Including undated subordinated debt
- (3) Including CD & CP >1y
- (4) Including CRH
- (5) Including IFI

* Excluding AT1 and Upper Tier 2 debt classified in Equity







STRENGTHENED FUNDING STRUCTURE*

Tight management of short term wholesale funding

Short term funding at 7% of funded balance sheet* at end-Q1 17

To be maintained at ~EUR 60bn

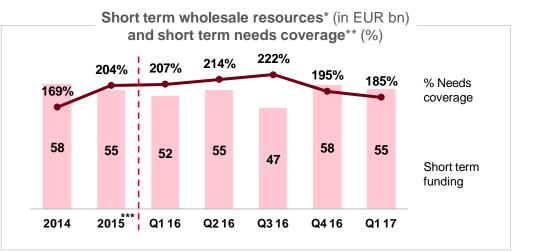
Access to a diversified range of counterparties

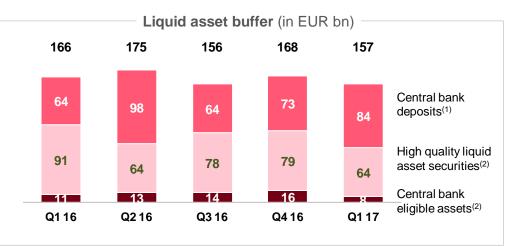
Liquid asset buffer of EUR 157bn at end-Mar 17

High quality of the liquidity reserve: EUR 64bn of HQLA assets at the end-Mar 2017

Excluding mandatory reserves and unencumbered, net of haircuts

Comfortable LCR at 138% on average in Q1 17 NSFR above regulatory requirements





See Methodology

** Including LT debt maturing within 1Y (EUR 29.4bn)

*** Data adjusted vs. published data at Q4 15 - short term needs coverage previously at 206%

(1) Excluding mandatory reserves

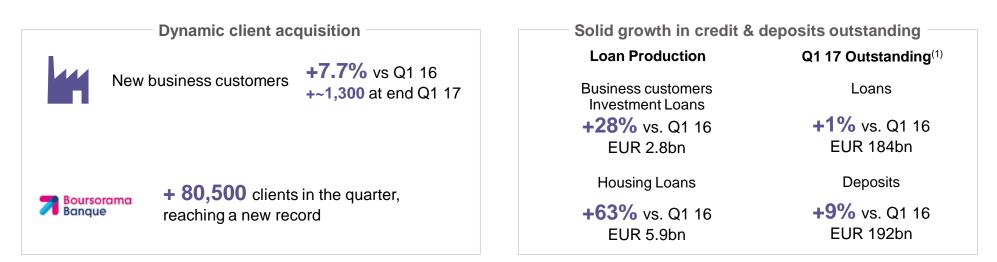
(2) Unencumbered, net of haircuts







STRONG COMMERCIAL MOMENTUM IN Q1 17



Resilient results in a low interest rate context

NBI ⁽²⁾ down -2.3 % in Q1 17, impacted by continued pressure on net interest margin Increased fee business: +4.8%vs. Q1 16

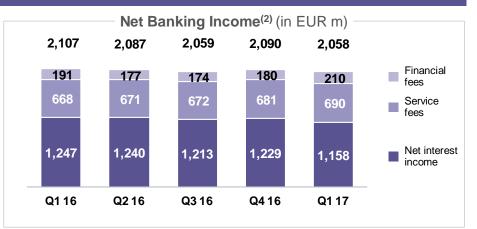
Accelerated investment in transformation Costs up +2.5% vs. Q1 16 overall

Contribution to Group Net Income: EUR 319m in Q1 17, RONE⁽³⁾ of 13.5%in Q1 17



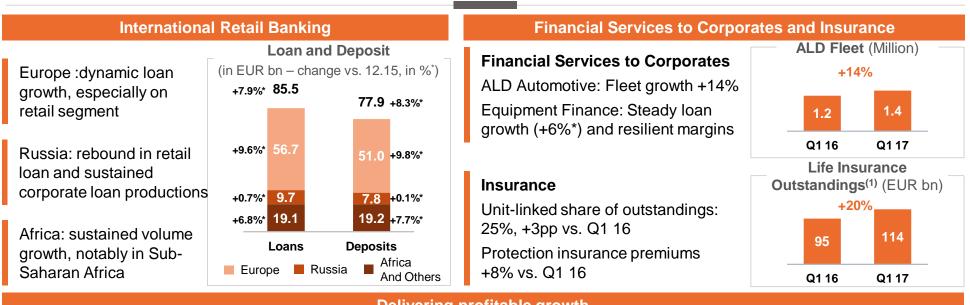
(2) Excluding PEL/CEL provision

(3) Adjusted for IFRIC 21 implementation and PEL/CEL provision





SUSTAINABLE GROWTH IN ALL BUSINESSES



Delivering profitable growth

Positive jaws

Steady revenue growth: up +5.0%* vs.Q1 16

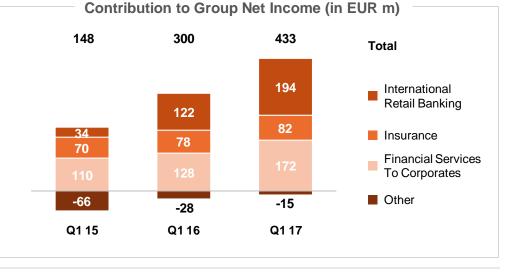
Further progress in International Retail Banking

Strong returns in Insurance and high performance in Financial Services to Corporates

Strong increase in contribution: EUR 433m in Q1 17 RONE⁽²⁾ 17.8%

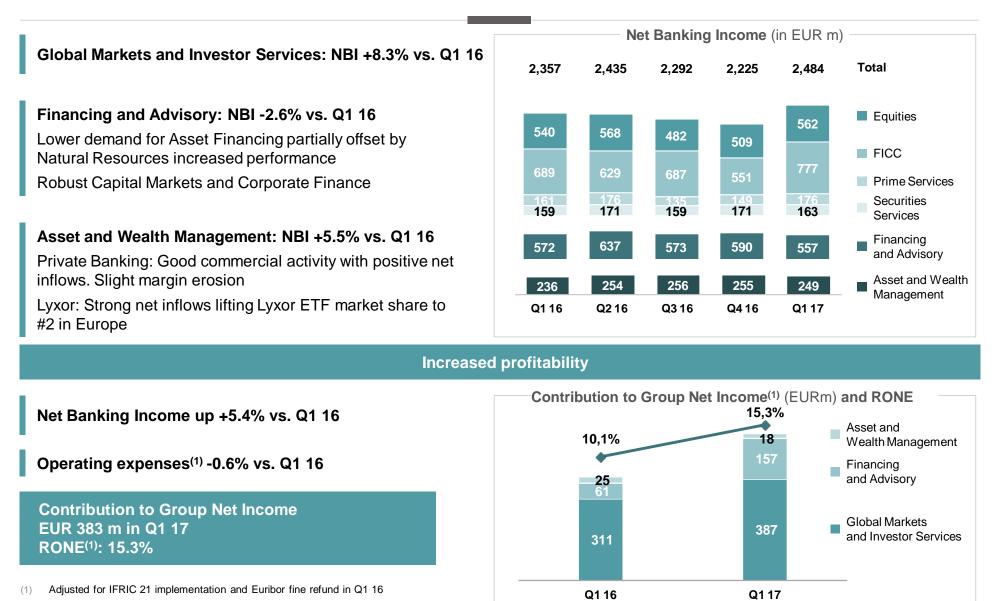
When adjusted for changes in Group structure and at constant exchange rates Pro-forma Antarius acquisition (1)







QUARTERLY PERFORMANCE FURTHER HIGHLIGHTS ROBUST BUSINESS MODEL









Q1 17: CONFIRMED CAPACITY FOR GROWTH AND PROFITABILITY

Q1 17: Good performance in all businesses

Continued structural transformations

In 2017: New simplified organisation with even higher focus on customer satisfaction, agility and compliance

Groupwide roll-out of the Culture and Conduct Programme



Strategic plan to be announced at Investor Day on 28th November 2017







CREDIT RATINGS OVERVIEW

Key strengths reflected in Societe Generale's ratings are its solid franchises, sound capital and liquidity and improving profitability.
Strong franchise
DBRS: "Solid and well diversified franchise"
FitchRatings: "SG's diversified franchise enables the bank to generate resilient and sustainable earnings"
Moody's: "Strong franchise and well-diversified universal banking business model provide stable and predictable earnings"
S&P: "Its main businesses have long-standing and solid foundations in its core markets. The group combines a stable and successful retail banking operation in France, with sustainable and profitable franchise in corporate and investment banking. The group's international retail banking operation is strengthening and geographically diverse."
Sound balance sheet metrics
Sourid balance sheet metrics
FitchRatings: "strong internal capital generation versus peers' »
Moody's: "Good capital position, [] regulatory capitalisation, including leverage, will to continue to improve over the next 12-18 months" "Strong liquidity position, which has been improving over the last few years"
S&P: "The group's capitalization has been on an upward trend over the past two to three years, which benefits its financial profile."

DBRS	
Long-term/Short-term counterparty	AA/R-1(high)
Senior Long-term debt	A (high) (Stable)
Senior Short-term debt	R-1 (middle) (Stable)
Intrinsic Assessment	A (high)
Fitch Ratings	
Long-term counterparty	A
Senior Long-term debt	A (Stable)
Senior Short-term debt	F1
Viability Rating	A
SNP rating	A
Tier 2 subordinated	A-
Additional Tier 1	BB+
Moody's	
Long-term/Short-term counterparty	A1(cr)/P-1(cr)
Senior Long-term debt	A2 (Stable)
Senior Short-term debt	Prime-1
Baseline Credit Assessment	baa2
SNP rating	Baa3
Tier 2 subordinated	Baa3
Additional Tier 1	Ba2(hyb)
Standard & Poor's	
Senior Long-term debt	A (Stable)
Senior Short-term debt	A-1
Stand Alone Credit Profile	A-
SNP rating	BBB+
Tier 2 subordinated	BBB
Additional Tier 1	BB+

NB: the above statements are extracts from the rating agencies reports on Societe Generale and should not be relied upon to reflect the agencies opinion. Please refer to full rating reports available on Societe Generale and the rating agencies' websites. Source: DBRS, FitchRatings, Moody's and S&P as of 16st February 2017





In EUR m	Q1 17	Change Q1 vs. Q4	Change Q1 vs. Q1
Net banking income	6,474	+5.6%	+4.8%
Operating expenses	(4,644)	+5.6%	+8.4%
Net cost of risk	(627)	+29.0%	+19.7%
Reported Group net income	747	+91.5%	-19.2%
ROE (after tax)	5.2%		
ROE*	5.1%		
Earnings per Share*	0.76		
Net Tangible Asset value per Share (EUR)	58.1		
Net Asset value per Share (EUR)	64.0		
Common Equity Tier 1 Ratio **	11.6%		
Tier 1 Ratio**	14.4%		
Total Capital Ratio **	17.8%		

*

Excluding revaluation of own financial liabilities and DVA (refer to p. 27) Fully loaded based on CRR/CRD4 rules, including Danish compromise for insurance. Refer to Methodology **



QUARTERLY NON ECONOMIC AND OTHER IMPORTANT ITEMS

In EUR m Net Banking Operating Q1 17 Cost of Risk Group Net Income Others Income Expenses Revaluation of own financial liabilities* 25 17 Corporate Centre Accounting impact of DVA* (3) (2) Group Provision for disputes (350) (350) Corporate Centre Provision PEL/CEL (2) (1) French Retail Banking In EUR m

	Q1 16	Net Banking Income	Operating Expenses	Others	Cost of Risk	Group Net Income	
Revaluation of own financial liabilities*		145	0			95	Corporate Centre
Accounting impact of DVA*		0				0	Group
Euribor fine refund			218			218	Global Banking and Investor Solutions Investisseurs
Provision PEL/CEL		(23)				(15)	French Retail Banking

* Non economic items



QUARTERLY INCOME STATEMENT BY CORE BUSINESS

	French Ret	ail Banking		tail Banking and I Services		g and Investor itions	Corpora	Corporate Centre		Group	
In EUR m	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	
Net banking income	2,056	2,084	1,978	1,825	2,484	2,357	(44)	(91)	6,474	6,175	
Operating expenses	(1,461)	(1,425)	(1,205)	(1,133)	(1,950)	(1,717)	(28)	(9)	(4,644)	(4,284)	
Gross operating income	595	659	773	692	534	640	(72)	(100)	1,830	1,891	
Net cost of risk	(145)	(180)	(111)	(212)	(21)	(140)	(350)	8	(627)	(524)	
Operating income	450	479	662	480	513	500	(422)	(92)	1,203	1,367	
Net income from companies accounted for by the equity method	16	12	12	11	2	10	7	2	37	35	
Net profits or losses from other assets	6	(2)	35	0	(1)	(12)	(3)	18	37	4	
Impairment losses on goodwill	0	0	1	0	0	0	0	0	1	0	
Income tax	(153)	(161)	(184)	(130)	(124)	(40)	72	(53)	(389)	(384)	
O.w. non controlling Interests	0	0	93	61	7	4	42	33	142	98	
Group net income	319	328	433	300	383	454	(388)	(158)	747	924	
Average allocated capital	10,897	10,435	11,182	10,494	14,752	15,780	11,000*	9,160*	47,831	45,869	
Group ROE (after tax)									5.2%	7.1%	

Net banking income, operating expenses, allocated capital, ROE: see Methodology * Calculated as the difference between total Group capital and capital allocated to the core businesses



CRR/CRD4 PRUDENTIAL CAPITAL RATIOS

In EUR bn	31/03/2017	31/12/2016
Shareholder equity Group share	62.2	62.0
Deeply subordinated notes*	(10.6)	(10.7)
Undated subordinated notes*	(0.3)	(0.3)
Dividend to be paid & interest on subordinated notes	(2.2)	(1.9)
Goodwill and intangible	(6.4)	(6.3)
Non controlling interests	2.7	2.6
Deductions and regulatory adjustments**	(4.4)	(4.4)
Common Equity Tier 1 Capital	41.1	40.9
Additional Tier 1 capital	9.7	10.6
Tier 1 Capital	50.8	51.5
Tier 2 capital	12.1	12.0
Total capital (Tier 1 + Tier 2)	62.9	63.6
Total risk-weighted assets	354	355
Common Equity Tier 1 Ratio	11.6%	
Tier 1 Ratio Total Capital Ratio	14.4% 17.8%	

Ratios based on the CRR/CDR4 rules as published on 26th June 2013, including Danish compromise for insurance. See Methodology

* Excluding issue premiums on deeply subordinated notes and on undated subordinated notes

** Fully loaded deductions



CRR LEVERAGE RATIO

In EUR bn	31/03/2017	31/12/2016
Tier 1 Capital	50.8	51.5
Total prudential balance sheet (2)	1,286	1,270
Adjustement related to derivative exposures	(95)	(112
Adjustement related to securities financing transactions*	(29)	(22)
Off-balance sheet (loan and guarantee commitments)	94	91
Technical and prudential ajustments (Tier 1 capital prudential deductions)	(10)	(10)
Leverage exposure	1,245	1,217
CRR leverage ratio	4.1%	4.2%

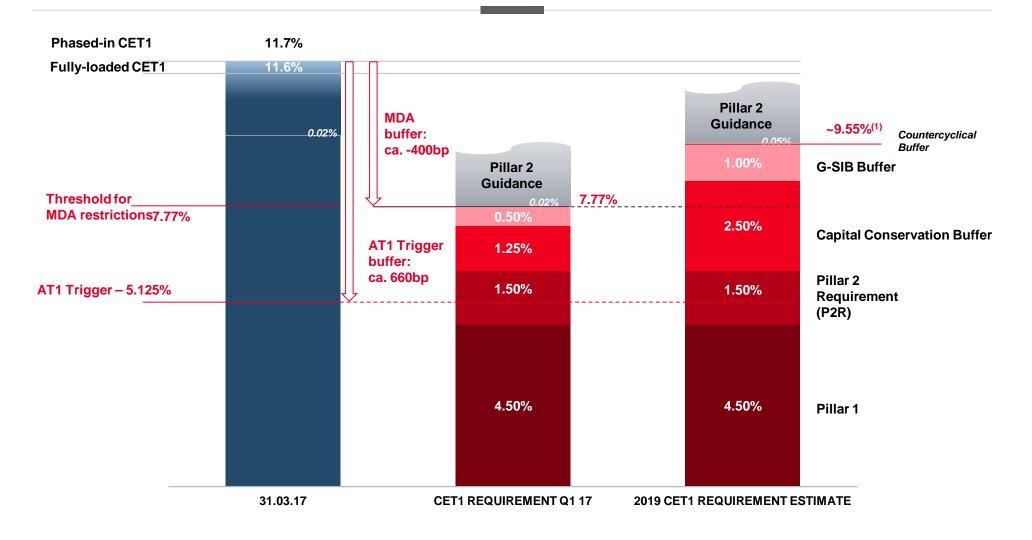
(1) Fully loaded based on CRR rules taking into account the leverage ratio delegated act adopted in October 2014 by the European Commission. See Methodology

(2) The prudential balance sheet corresponds to the IFRS balance sheet less entities accounted for through the equity method (mainly insurance subsidiaries)

* Securities financing transactions : repos, reverse repos, securities lending and borrowing and other similar transactions



PILLAR 2 LATEST DEVELOPMENT STRENGHTENING ALREADY LARGE CAPITAL BUFFERS

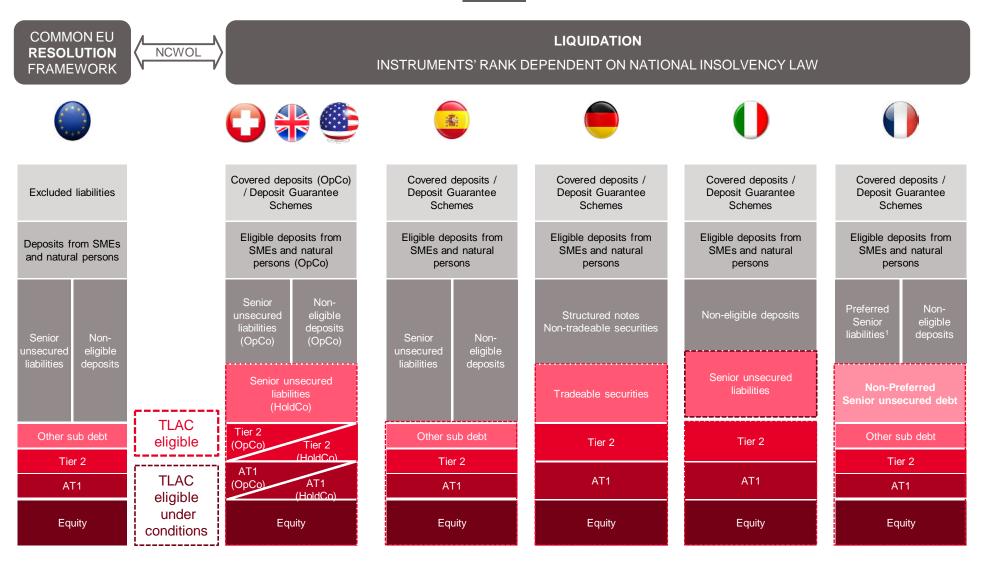


(1) Not based on the official ECB decision but on a pre-notification pending to be confirmed.

(2) Regulatory buffers, calculated pro forma for 2019. Excl. potential changes to countercyclical buffer



DIFFERENCES IN IMPLEMENTATION ACROSS EUROPEAN COUNTRIES

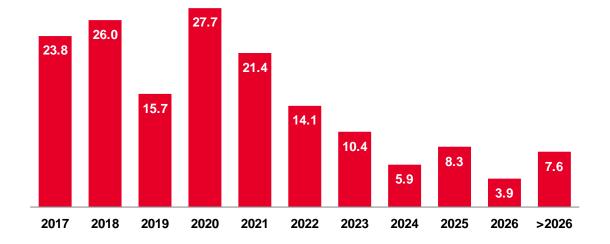


(1) Preferred vanilla MLT debt, ST debt, structured notes, net derivatives liabilities, other



FUNDING PROGRAMME AMORTISATION SCHEDULE

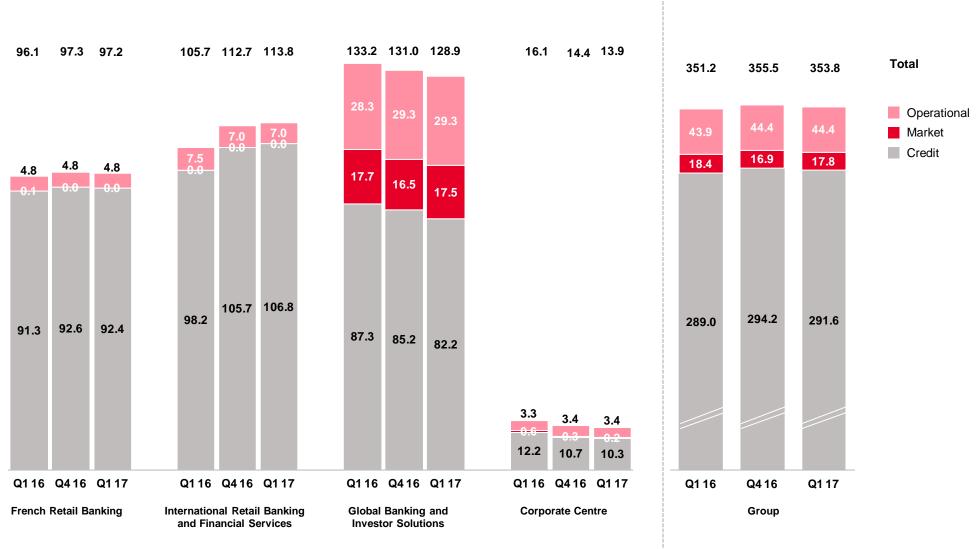
Balanced amortisation⁽¹⁾ schedule (at 31.03.2017, in EUR bn)



(1) Long Term funding from Funded balance sheet at 31.03.2017, modelled maturity for structured issues - Excluding AT1 and Upper Tier 2 debt classified in Equity



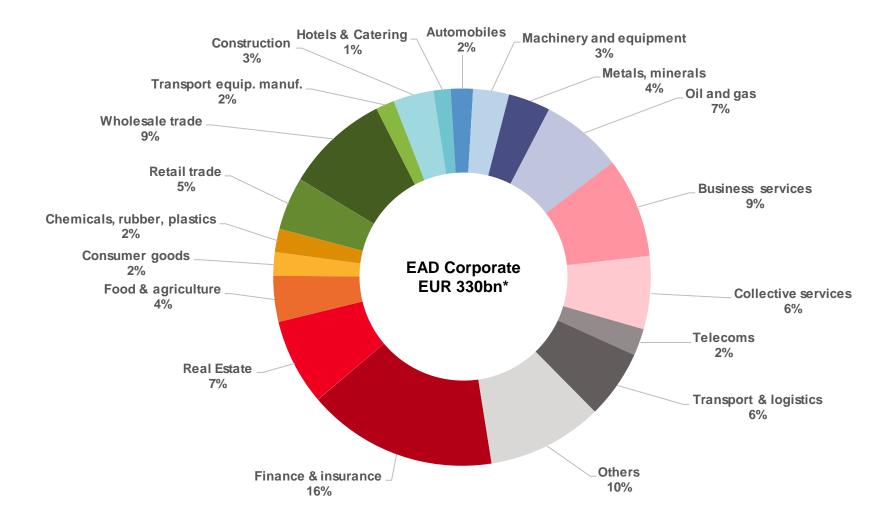
RISK-WEIGHTED ASSETS* (CRR/CRD 4, IN EUR BN)



* Includes the entities reported under IFRS 5 until disposal



BREAKDOWN OF SG GROUP COMMITMENTS BY SECTOR AT 31.12. 2016



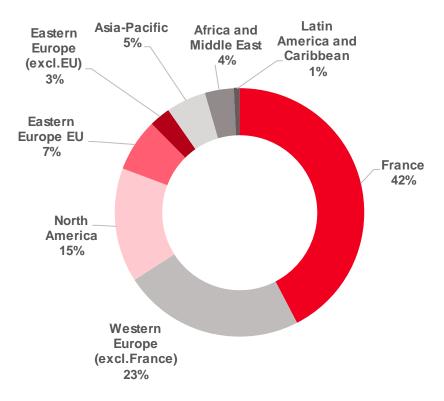
EAD for the corporate portfolio as defined by the Basel regulations (large corporate including insurance companies, funds and hedge funds, SME, specialised financing, and factoring). Total credit risk (debtor, issuer and replacement risk)



GEOGRAPHIC BREAKDOWN OF SG GROUP COMMITMENTS AT 31.12.2016

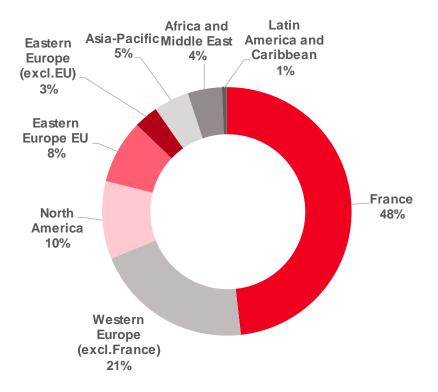
On-and off-balance sheet EAD*

All customers included: EUR 878bn



On-balance sheet EAD*

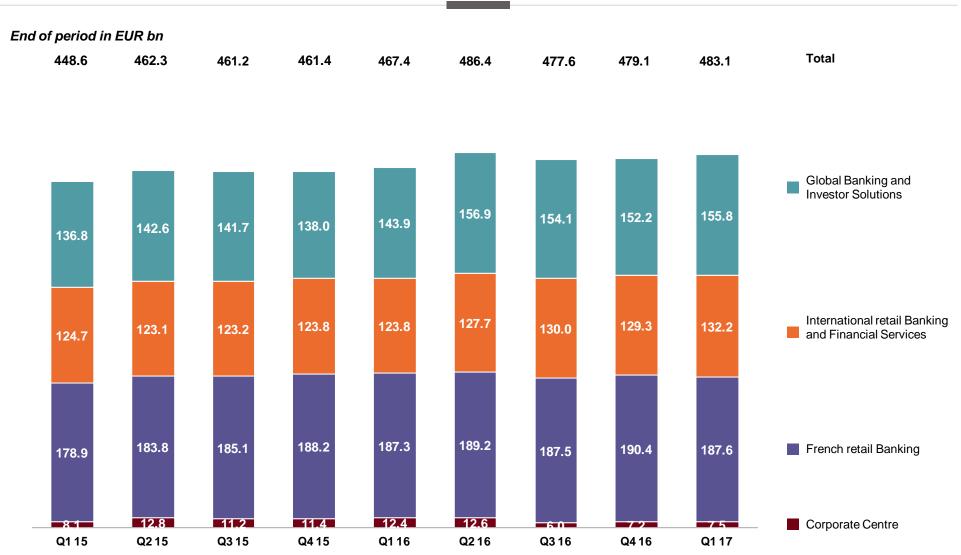
All customers included: EUR 648bn



* Total credit risk (debtor, issuer and replacement risk)



CHANGE IN GROSS BOOK OUTSTANDINGS*



* Customer loans; deposits and loans due from banks, leasing and lease assets. Excluding repurchase agreements Excluding entities reported under IFRS 5



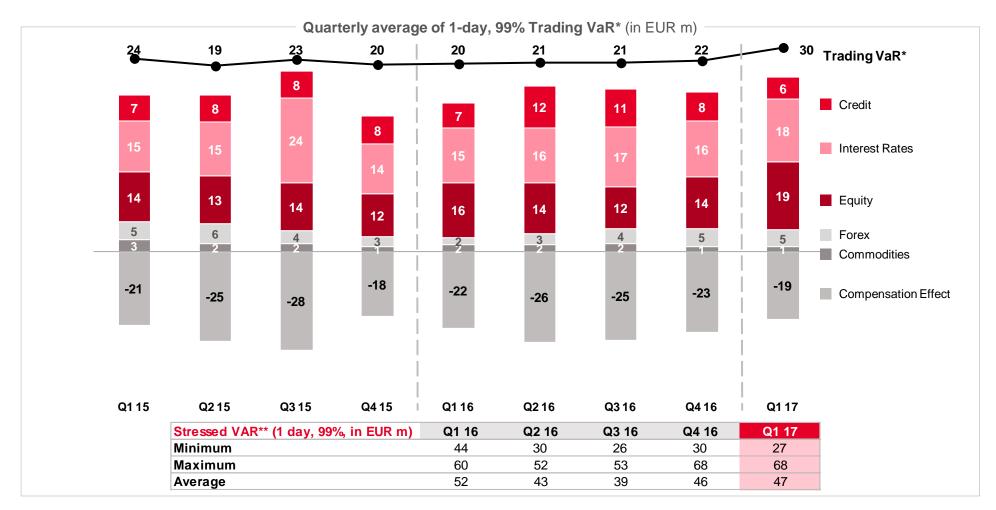
NON PERFORMING LOANS

In EUR bn	31/03/2017	31/12/2016	31/03/2016
Gross book outstandings*	483.1	479.1	467.4
Doubtful loans*	23.3	23.9	24.7
Group Gross non performing loans ratio*	4.8%	5.0%	5.3%
Specific provisions*	13.5	13.7	14.4
Portfolio-based provisions*	1.5	1.5	1.4
Group Gross doubtful loans coverage ratio* (Overall provisions / Doubtful loans)	65%	64%	64%

* Customer loans, deposits at banks and loans due from banks leasing and lease assets See : Methodology



CHANGE IN TRADING VAR* AND STRESSED VAR

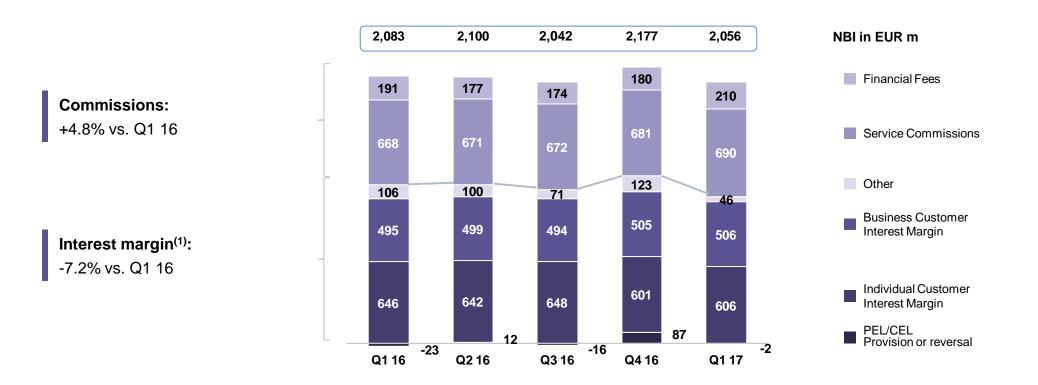


* Trading VaR: measurement over one year (i.e. 260 scenario) of the greatest risk obtained after elimination of 1% of the most unfavourable occurrences

** Stressed VaR : Identical approach to VaR (historical simulation with 1-day shocks and a 99% confidence interval), but over a fixed one-year historical window corresponding to a period of significant financial tension instead of a one-year rolling period



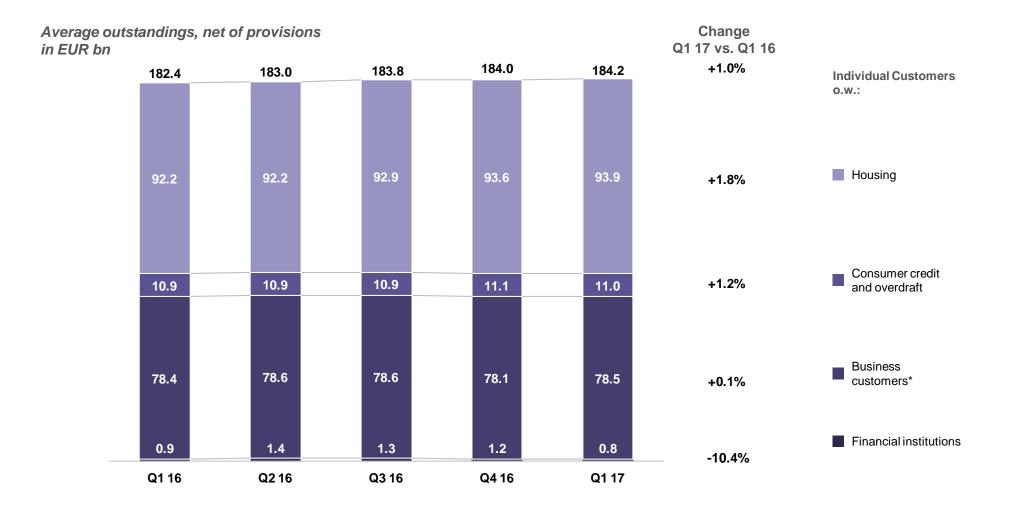
CHANGE IN NET BANKING INCOME



(1) Excluding PEL/CEL, see p. 29



LOANS OUTSTANDING



* SMEs, self-employed professionals, local authorities, corporates, NPOs. Including foreign currency loans



QUARTERLY RESULTS OF INTERNATIONAL RETAIL BANKING: BREAKDOWN BY REGION

	Western I	Europe	Czech R	epublic	Rom	ania	Other Eu	urope	Russi	ia (1)	Africa and	d others	Total Interna Ban	
In M EUR	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16	Q1 17	Q1 16
Net banking income	181	167	255	257	127	128	175	179	173	138	366	349	1,277	1,218
Change *	+8.4%*		-0.9%*		-0.2%*		+4.2%*		-4.9%*		+5.9%*		+2.4%*	
Operating expenses Change *	(96) +3.2%*	(93)	(163) +6.5%*	(153)	(94) -3.5%*	(98)	(125) -3.1%*	(134)	(153) +0.1%*	(116)	(221) +6.2%*	(210)	(852) +2.2%*	(804)
Gross operating income Change *	85 +14.9%*	74	92 -11.6%*	104	33 +10.7%*	30	50 +28.5%*	45	20 -31.0%*	22	145 +4.8%*	139	425 +2.8%*	414
Net cost of risk Change *	(27) -10.0%*	(30)	7 n/s	(18)	28 n/s	(25)	(44) x 4,2	(12)	(21) -72.7%*	(58)	(40) -1.2%*	(41)	(97) -51.6%*	(184)
Operating income Change *	58 +31.8%*	44	99 +15.0%*	86	61 x 12,2	5	6 -78.9%*	33	(1) +97.9%*	(36)	105 +8.2%*	98	328 +54.1%*	230
Net profits or losses from other assets	0	0	36	0	0	0	0	0	0	0	1	0	37	0
Impairment losses on goodwill	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Income tax	(14)	(11)	(32)	(20)	(14)	(1)	(2)	(8)	0	9	(25)	(24)	(87)	(55)
Group net income Change *	43 +38.7%*	31	64 +59.6%*	40	28 x 14,0	2	2 -90.2%*	24	0 +100.0%*	(27)	57 +11.1%*	52	194 +78.1%*	122
C/I ratio	53%	56%	64%	60%	74%	77%	71%	75%	88%	84%	60%	60%	67%	66%
Average allocated capital	1,215	1,117	938	885	405	425	1,186	1,201	1,218	1,078	1,666	1,549	6,628	6,255

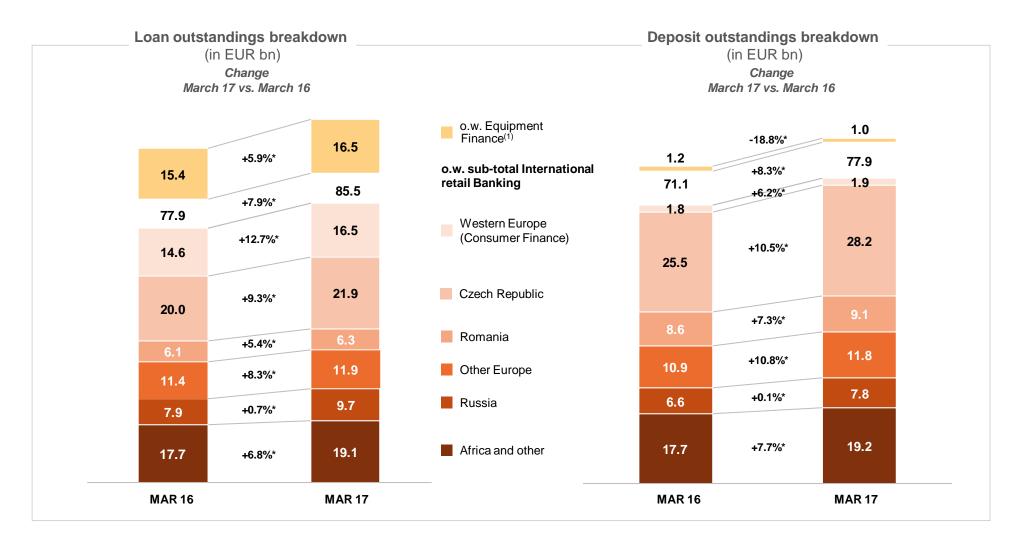
* When adjusted for changes in Group structure and at constant exchange rates

Net banking income, operating expenses, cost to income ratio, allocated capital : see Methodology

(1) Russia structure includes Rosbank, Delta Credit, Rusfinance and their consolidated subsidiaries in International Retail Banking



LOAN AND DEPOSIT OUTSTANDINGS BREAKDOWN

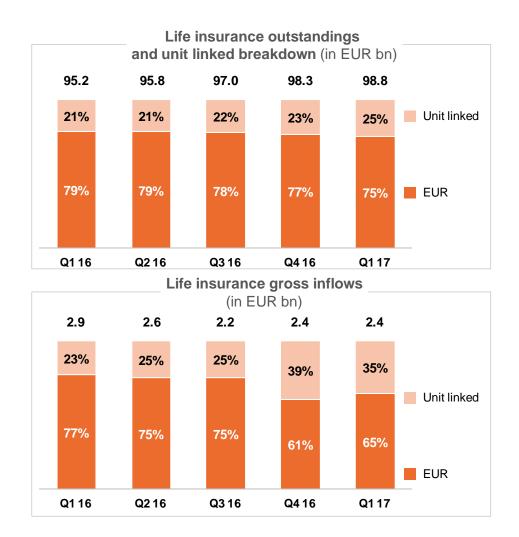


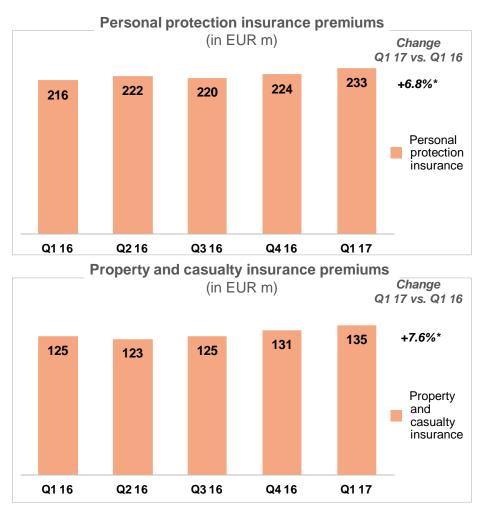
* When adjusted for changes in Group structure and at constant exchange rates

(1) Excluding factoring



INSURANCE KEY FIGURES





* When adjusted for changes in Group structure and at constant exchange rates



SG RUSSIA⁽¹⁾

In EUR m	Q1 17	Q1 16	Change
Net banking income	195	158	-6.2%*
Operating expenses	(162)	(122)	+0.8%*
Gross operating income	33	36	-30.0%*
Net cost of risk	(21)	(58)	-73.0%*
Operating income	12	(22)	n/s
Group net income	9	(18)	n/s
C/I ratio	83%	77%	

SG commitments to Russia

In EUR bn	Q1 17	Q4 16	Q4 15	Q4 14
Book value	2.9	2.7	2.4	2.7
Intragroup Funding				
- Sub. Loan	0.6	0.6	0.7	0.7
- Senior	0.0	0.0	0.0	0.7

Net banking income, operating expenses, cost to income ratio: see Methodology

- * When adjusted for changes in Group structure and at constant exchange rates
 (1) Contribution of Rosbank, Delta Credit Bank, Rusfinance Bank, Societe Generale Insurance, ALD Automotive, and their consolidated subsidiaries to Group businesses results



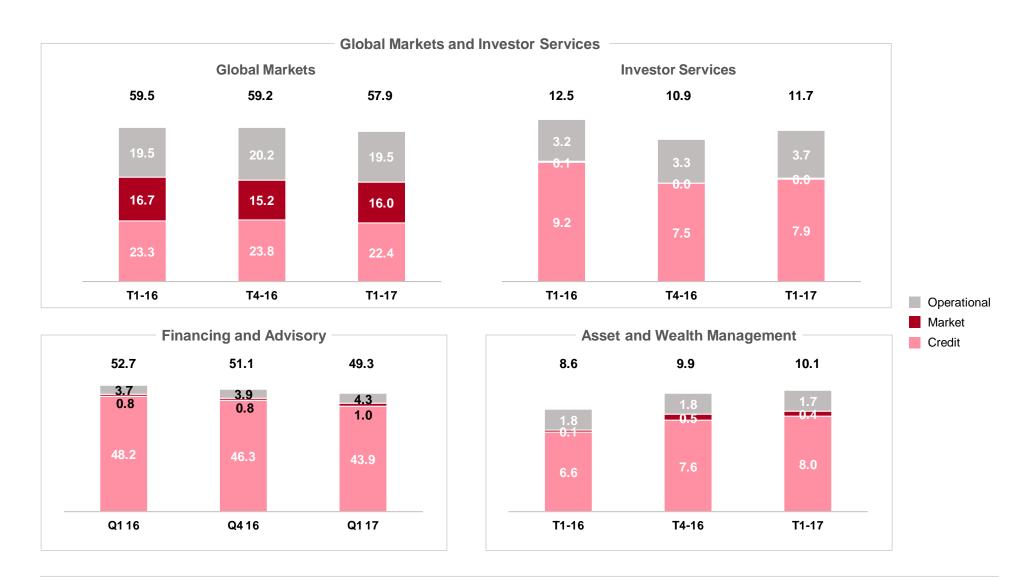
6 – SUPPLEMENT - GLOBAL BANKING AND INVESTOR SOLUTIONS GLOBAL BANKING AND INVESTOR SOLUTIONS – QUARTERLY RESULTS

	Global Markets and Investor Services			Financing and Advisory			Asset and Wealth Management			Total Global Banking and Investor Solutions			
In M EUR	Q1 17	Q1 16	Change	Q1 17	Q1 16	Change	Q1 17	Q1 16	Change	Q1 17	Q1 16	Cha	inge
Net banking income	1,678	1,549	+8.1%*	557	572	-1.8%*	249	236	+2.9%*	2,484	2,357	+5.4%	+5.2%*
Operating expenses	(1,311)	(1,092)	+20.4%*	(411)	(404)	+2.8%*	(228)	(221)	-0.8%*	(1,950)	(1,717)	+13.6%	+13.6%*
Gross operating income	367	457	-20.7%*	146	168	-12.8%*	21	15	+68.3%*	534	640	-16.6%	-17.0%*
Net cost of risk	(23)	(3)	x 7,6	4	(138)	n/s	(2)	1	n/s	(21)	(140)	-85.0%	-85.4%*
Operating income	344	454	-25.2%*	150	30	x 6,0	19	16	+40.2%*	513	500	+2.6%	+2.8%*
Net profits or losses from other assets	0	0		(1)	(12)		0	0		(1)	(12)		
Net income from companies accounted for by the equity method	1	2		1	0		0	8		2	10		
Impairment losses on goodwill	0	0		0	0		0	0		0	0		
Income tax	(92)	(45)		(27)	10		(5)	(5)		(124)	(40)		
Net income	253	411		123	28		14	19		390	458		
O.w. non controlling Interests	6	3		0	1		1	0		7	4		
Group net income	247	408	-40.1%*	123	27	x 5,3	13	19	-25.0%*	383	454	-15.6%	-15.4%*
Average allocated capital	8,351	8,929		5,324	5,887		1,077	964		14,752	15,780		
C/I ratio	78%	70%		74%	71%		92%	94%		79%	73%		

* When adjusted for changes in Group structure and at constant exchange rates Net banking income, operating expenses, Cost to income ratio, allocated capital : see Methodology

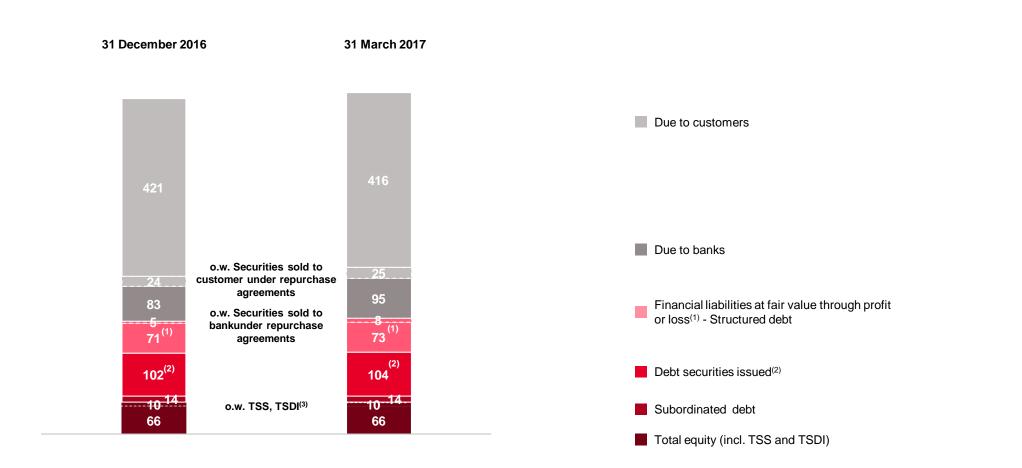


RISK-WEIGHTED ASSETS IN EUR BN





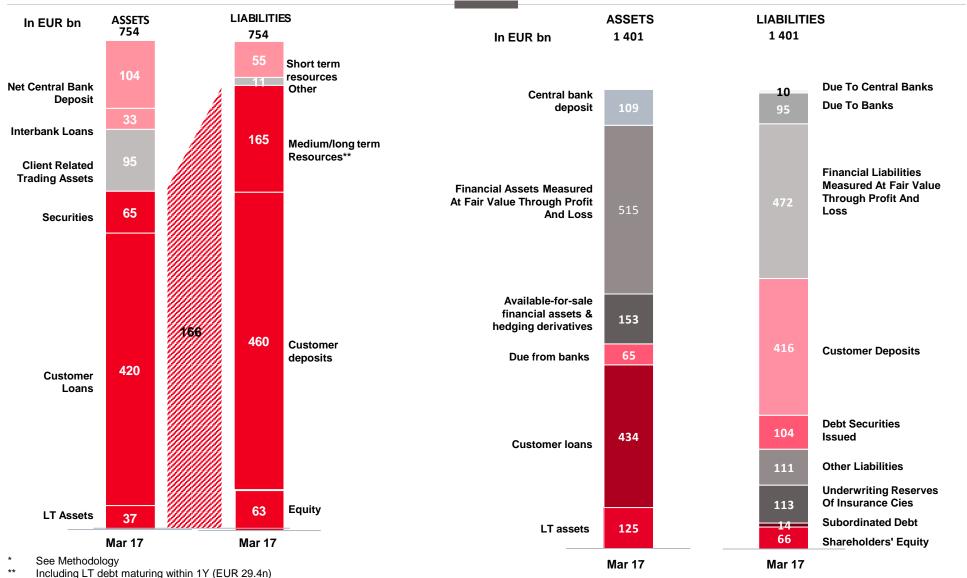
GROUP FUNDING STRUCTURE



- (1) o.w. debt securities issued reported in the trading book and debt securities issued measured using fair value option through P&L. Outstanding unsecured debt securities with maturity exceeding one year EUR 39.9bn at end-Q1 17 and 41.7bn at end-Q4 16
- (2) o.w. SGSCF: (EUR 7.3bn), SGSFH: (EUR 10.1bn), CRH: (EUR 6.6bn), securitisation and other secured issuances: (EUR 4.8bn), conduits: (EUR 10.0bn) at end-Q1 17 (and SGSCF: EUR 7.6bn, SGSFH: EUR 9.3bn, CRH: EUR 6.6bn, securitisation and other secured issuances: EUR 4.9bn, conduits: EUR 10.1bn at end- December 2016). Outstanding amounts with maturity exceeding one year (unsecured): EUR 27.2bn at end-Q1 17 and EUR 27.0bn at end-Q4 16
- (3) TSDI: deeply subordinated notes, perpetual subordinated notes. Notional amount excluding notably fx differences, original issue premiums/discounts, and accrued interest



FUNDED BALANCE SHEET* AND CONSOLIDATED BALANCE SHEET





LONG TERM FUNDING PROGRAMME

Parent company 2017 funding programme EUR 24.9bn Including EUR 17.1bn of structured notes Completed at 43% at 19th April 2017 (EUR 10.8bn, including 67% of structured notes) Competitive funding conditions: MS6M+31bp, average maturity of 4.9 years Diversification of the investor base (currencies, maturities) Additional EUR 1.2bn issued by subsidiaries





NET ASSET VALUE, TANGIBLE NET ASSET VALUE

End of period	Q1 17	2016	2015
Shareholders' equity Group share	62,222	61,953	59,037
Deeply subordinated notes	(10,556)	(10,663)	(9,552)
Undated subordinated notes	(294)	(297)	(366)
Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated	(327)	(171)	(146)
Bookvalue of own shares in trading portfolio	169	75	125
Net Asset Value	51,214	50,897	49,098
Goodwill	4,709	4,709	4,533
Net Tangible Asset Value	46,505	46,188	44,565
Number of shares used to calculate NAPS**	800,755	799,462	796,726
NAPS** (in EUR)	64.0	63.7	61.6
Net Tangible Asset Value (EUR)	58.1	57.8	55.9

** The number of shares considered is the number of ordinary shares outstanding at 30 December 2016, excluding treasury shares and buybacks, but including the trading shares held by the Group. In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction. See Methodology



METHODOLOGY (1/5)

1 – The Group's consolidated results as at March 31st, 2017 were approved by the Board of Directors on May 3rd, 2017.

The financial information presented in respect of Q1 ended March 31st, 2017 has been prepared in accordance with IFRS as adopted in the European Union and applicable at that date and has not been audited.

2 – Net banking income

The pillars' net banking income is defined on page 44 of Societe Generale's 2017 Registration Document. The terms "Revenues" or "Net Banking Income" are used interchangeably. They provide a normalised measure of each pillar's net banking income taking into account the normative capital mobilised for its activity.

3 – Operating expenses

Operating expenses correspond to the "Operating Expenses" as presented in note 5 and 8.2 to the Group's consolidated financial statements as at December 31st, 2016 (pages 382 et seq. and page 402 of Societe Generale's 2017 Registration Document). The term "costs" is also used to refer to Operating Expenses. The **Cost/Income Ratio** is defined on page 44 of Societe Generale's 2017 Registration Document.

4 – IFRIC 21 adjustment

The IFRIC 21 adjustment corrects the result of the charges recognised in the accounts in their entirety when they are due (generating event) so as to recognise only the portion relating to the current quarter, i.e. a quarter of the total. It consists in smoothing the charge recognised accordingly over the financial year in order to provide a more economic idea of the costs actually attributable to the activity over the period analysed.

5- Restatements and other significant items for the period (refer to pages 29-30)

Non-economic items correspond to the revaluation of the Group's own financial liabilities and the debt value adjustment on derivative instruments (DVA). These two factors constitute the restated non-economic items in the analyses of the Group's results. They lead to the recognition of self-generated earnings reflecting the market's evaluation of the counterparty risk related to the Group. They are also restated in respect of the Group's earnings for prudential ratio calculations.

Moreover, the Group restates the revenues and results of the French Retail Banking pillar for **PEL/CEL provision allocations or write-backs**. This adjustment makes it easier to identify the revenues and results relating to the pillar's activity, by excluding the volatile component related to commitments specific to regulated savings.

6 - Cost of risk in basis points, coverage ratio for non performing loans

The cost of risk or commercial cost of risk is defined on pages 46 and 528 of Societe Generale's 2017 Registration Document. This indicator makes it possible to assess the level of risk of each of the pillars as a percentage of balance sheet loan commitments, including operating leases.

The gross coverage ratio for Non performing loans is calculated as the ratio of provisions recognised in respect of the credit risk to gross outstandings identified as in default within the meaning of the regulations, without taking account of any guarantees provided. This coverage ratio measures the maximum residual risk associated with outstandings in default ("non performing").



METHODOLOGY (2/5)

	(In EUR M)	Q1 17	Q1 16
Franch Datail	Net Cost of Risk	149	167
French Retail Banking	Gross loan outstandings	190,360	188,236
	Cost of Risk in bp	31	35
International Retail Banking	Net Cost of Risk	110	215
	Gross loan outstandings	124,703	116,408
Danking	Cost of Risk in bp	35	74
	Net Cost of Risk	21	140
Global Banking and Investor Solutions	Gross loan outstandings	152,244	138,015
	Cost of Risk in bp	5	41
	Net Cost of Risk	280	517
Societe Generale Group	Gross loan outstandings	474,553	454,087
Cloup	Cost of Risk in bp	24	46

7 – ROE, RONE

The notion of ROE, as well as the methodology for calculating it, are specified on page 47 of Societe Generale's 2017 Registration Document. This measure makes it possible to assess Societe Generale's return on equity.

RONE (*Return on Normative Equity*) determines the return on average normative equity allocated to the Group's businesses, according to the principles presented on page 47 of Societe Generale's 2017 Registration Document. Data relating to the 2015 financial year have been adjusted to take account of the allocation principle in force since January 1st, 2016, based on 11% of the businesses' risk-weighted assets.

8 - Net assets and tangible net assets are defined in the methodology, page 49 of the Group's 2017 Registration Document ("Net Assets"). The items used to calculate them are presented below.

9 – Calculation of Earnings Per Share (EPS)

The EPS published by Societe Generale is calculated according to the rules defined by the IAS 33 standard (see page 48 of Societe Generale's 2017 Registration Document). The corrections made to Group net income in order to calculate EPS correspond to the restatements carried out for the calculation of ROE. As specified on page 47 of Societe Generale's 2017 Registration Document, the Group also publishes EPS adjusted for the impact of non-economic items presented in methodology note No. 5.

10 – The Societe Generale Group's **Common Equity Tier 1 capital** is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded **solvency ratios** are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

(1) The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

(2) All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website <u>www.societegenerale.com</u> in the "Investor" section.



METHODOLOGY (3/5)

11- Funded balance sheet, loan/deposit ratio, liquidity reserve

The **funded balance sheet** is based on the Group financial statements. It is obtained in two steps:

- A first step aiming at reclassifying the items of the financial statements into aggregates allowing for a more economic reading of the balance sheet. Main reclassifications:

Insurance: grouping of the accounting items related to insurance within a single aggregate in both assets and liabilities.

Customer loans: include outstanding loans with customers (net of provisions and write-downs, including net lease financing outstanding and transactions at fair value through profit and loss); excludes financial assets reclassified under loans and receivables in 2008 in accordance with the conditions stipulated by the amendments to IAS 39 (these positions have been reclassified in their original lines).

Wholesale funding:

Includes interbank liabilities and debt securities issued. Financing transactions have been allocated to medium/long-term resources and short-term resources based on the maturity of outstanding, more or less than one year.

Reclassification under customer deposits of SG Euro CT outstanding (initially within repurchase agreements)

Reclassification under customer deposits of the share of issues placed by French Retail Banking networks (recorded in medium/long-term financing), and certain transactions carried out with counterparties equivalent to customer deposits (previously included in short term financing).

Deduction from customer deposits and reintegration into short-term financing of certain transactions equivalent to market resources.

- A second step aiming at excluding the contribution of insurance subsidiaries, netting derivatives, repurchase agreements, accruals and "due to central banks".

The quantification of these reclassifications is shown on the next two pages.

The Group loan/deposit ratio is determined as the division of the customer loans by customer deposits as presented in the funded balance sheet.

The **liquid asset buffer** or liquidity reserve includes 1/ central bank cash and deposits recognised for the calculation of the liquidity buffer for the LCR ratio, 2/ liquid assets rapidly tradable in the market (High Quality Liquid Assets or HQLA), unencumbered net of haircuts, as included in the liquidity buffer for the LCR ratio and 3/ central bank eligible assets, unencumbered net of haircuts.



METHODOLOGY (4/5)

In EUR bn

	AS	SETS		LIAB	ILITIES		
Accounting financial statement	Q1 17	Economic balance sheet	Q1-17	Accounting financial statement	Q1 17	Economic balance sheet	Q1-17
Cash, due from central banks	109	Cash, due from central banks	109			Due to central banks	5
Cash, due nom central banks	109	Insurance	0	Due to central banks	10	Customer deposits	5
		Derivatives	171			Insurance	0
		Trading securities	104			Derivatives	178
		Reverse Repos	159			Repos	143
Financial assets at fair value through profit	515	Securities loans/borrowings	18			Securities loans/borrowings	58
or loss	515	Customer loans	18	Financial liabilities at fair value through	463	Customer deposits	20
		Other assets	5	profit or loss	403	Short-term resources	12
		Interbank loans	1			Medium/long term resources	51
		Insurance	41			Other liabilities	1
Hedging derivatives	16	Derivatives	16			Insurance	1
Hedging derivatives	10	Insurance	0	Hedging derivatives	9	Derivatives	9
		AFS and HTM securities	61	Hedging derivatives	9	Insurance	0
Ausilable for cale coasts	137	Long term assets	2			Other liabilities	4
Available for sale assets	137	Securities loans/borrowings	0			Customer deposits	43
		Insurance	74	Due to banks	95	Short-term resources	14
		Interbank loans	33	Due to banks		Medium/long term resources	25
		Cash, due from central banks	0			Repos	6
Due from banks	65	Reverse Repos	14			Insurance	2
		Other assets	11			Customer deposits	391
		Insurance	8	Customer deposits	416	Repos	25
		Customer loans	373			Insurance	0
Customer loans	405	Reverse Repos	32	Debt securities issued and subordinated		Customer deposits	29
		Insurance	0	debt	118	Medium/long term resources	89
Lease financing	29	Customer loans	29	debt		Insurance	0
Non current assets held for sale and	5	Other assets	5	Other liabilities	224	Other liabilities	106
revaluation differences on portfolios hedged	Э	Insurance	0	Other liabilities	224	Insurance	118
Held-to-maturity financial assets	4	AFS and HTM securities	4	E muitu	66	Equity	63
		Other assets	78	Equity	00	Insurance	3
Other assets and accruals	81	Customer loans	1	Total LIABILITIES	1,401		1,401
Other assets and accruais	81	Long term assets	1				
		Insurance	2				
		Long term assets	34				
Others	35	Other assets	1				
		Insurance	-1				
Total ASSETS	1,401		1,401				



METHODOLOGY (5/5)

In EUR bn

Economic balance sheet	Q1-17	Funded balance sheet	Q1-17	Variations
Cash, due from central banks	109	Net central bank deposits	104	-5
Interbank loans	33	Interbank loans	33	
Trading securities	104	Client related trading assets	95	-8
AFS and HTM securities	65	Securities	65	
Customer loans	420	Customer loans	420	
Long term assets	37	Long term assets	37	
Insurance	125			-125
Reverse Repos	205			-205
Securities loans/borrowings	18			-18
Derivatives	186			-186
Other assets	100			-100
Total ASSETS	1,401	Total ASSETS	754	-647
Short-term resources	55	Short-term resources	55	
Other liabilities	111	Other	11	-100
Medium/long term resources	165	Medium/long term resources	165	
Customer deposits	460	Customer deposits	460	
Equity	63	Equity	63	
Insurance	125			-125
Repos	173			-173
Securities loans/borrowings	58			-58
Derivatives	186			-186
Due to central banks	5			-5
Total LIABILITIES	1,401	Total LIABILITIES	754	-647

Note : LT debt maturing within 1Y: EUR 29.4bn



INVESTOR RELATIONS TEAM

+33 (0)1 42 14 47 72

investor.relations@socgen.com

www.societegenerale.com/en/investors

