



A French corporation with a share capital of EUR 1,009,641,917.50  
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# **SECOND UPDATE**

## **TO THE**

### **2017 REGISTRATION DOCUMENT**

#### **2017 INTERIM FINANCIAL REPORT**

Registration document filed with the AMF (French Financial Markets Authority) on 8 March 2017  
under No. D.17-0139  
The first update was filed with the AMF (French Financial Markets Authority) on 4 May 2017 under No D.17-0139-A01



The AMF has conducted no verification of the content of this document. Only the French version of the Registration Document ("Document de référence") has been controlled by the AMF. This update to the registration document was filed with the AMF (French Financial Markets Authority) on 3 August 2017, under number D.17-0139-A02, in accordance with Article 212-13 of its general regulation. It may be used to support a financial transaction if accompanied by a prospectus duly approved by the AMF. This document was produced by the issuer and is binding upon its signatory.

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## 1 - Chapter 2: Group management report

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### 1.1 Press releases and events subsequent to the submission of the first update to the 2017 Registration Document

#### 1.1.1 Press release dated 23 May 2017: Annual General Meeting and Board of Directors dated 23 May 2017

See chapter 2, pages 44-45

#### 1.1.2 Press release dated 2 August, 2017: Second quarter 2017 Results – Update of the pages 30 to 43 of the 2017 Registration Document

Paris, August 2nd, 2017

## Q2 17: SOUND RESULTS

- Stable **net banking income for the businesses** (EUR 6,392m, -0.5% vs. Q2 16), with the substantial growth in International Retail Banking & Financial Services offsetting the decline in Global Banking & Investor Solutions (-4.3% vs. Q2 16) compared with the high level in Q2 16, and the slight fall (-1.8%<sup>(1)</sup> vs. Q2 16) in French Retail Banking.
- Group book **net banking income**, including non-economic items, of EUR 5,199m, down -25.6% vs. Q2 16 (base effect in Q2 16 related to the capital gain on the Visa sale (EUR 725m) and the impact of the settlement with the Libyan Investment Authority (LIA) signed in Q2 17 for EUR -963m, booked in the Corporate Centre).
- **Operating expenses** under control, +1.2% vs. Q2 16.
- **Commercial cost of risk**<sup>(2)</sup> of 15bp in Q2 17 (38bp in Q2 16) reflecting the improvement in the Group's risk profile. Net cost of risk including a net write-back of EUR 450m in respect of the provision for disputes.
- Book **Group net income** of EUR 1,058m in Q2 17 (EUR 1,461m in Q2 16).
- **Underlying Group net income**<sup>(3)</sup> up +11.0% at EUR 1,165m in Q2 17 (EUR 1,050m in Q2 16).
- Fully-loaded **CET1 ratio** of 11.7% (11.6% at March 31st, 2017)

## H1 17: GOOD HALF-YEAR RESULTS

- **Net banking income for the businesses** of EUR 12.9bn (+1.7% vs. H1 16)
- **Operating expenses** contained (+2.2% vs. H1 16 excluding Euribor fine refund in Q1 16)
- Book **Group net income** of EUR 1,805m (EUR 2,385m in H1 16)
- **Underlying Group net income**<sup>(3)</sup> of EUR 2,551m, up +32.6% in H1 17 (EUR 1,924m in H1 16)
- **Underlying ROE**<sup>(3)</sup> of 9.5% (7.5% in H1 16)

**EPS<sup>(4)</sup>: EUR 2.12 in H1 17 (EUR 2.77 in H1 16). Provision for dividend of EUR 1.10/share**

The Alternative Performance Measures, notably the notions of net banking income for the pillars, operating expenses, IFRIC 21 adjustment, (commercial) cost of risk in basis points, ROE, RONE, net assets, tangible net assets, EPS excluding non-economic items, and the amounts serving as a basis for the different restatements carried out (in particular the transition from accounting data to underlying data) are presented in the methodology notes, as are the principles for the presentation of prudential ratios. The footnotes \* and \*\* in this document are specified below:

\* When adjusted for changes in Group structure and at constant exchange rates.

\*\* Excluding non-economic items.

(1) *Excluding PEL/CEL provision.*

(2) *Excluding disputes, in basis points for assets at the beginning of the period, including operating leases. Annualised calculation.*

(3) *See methodology note 5 for the transition from accounting data to underlying data.*

(4) *Excluding non-economic items (gross EPS in H1 17: EUR 1.94 and EUR 2.71 in H1 16)*

Societe Generale's Board of Directors, which met on August 1st, 2017 under the chairmanship of Lorenzo Bini Smaghi, examined the results for H1 and Q2 2017.

**Book Group net income** amounted to EUR 1,058 million in Q2 2017 (EUR 1,461 million in Q2 2016) and EUR 1,805 million in H1 2017 (EUR 2,385 million in H1 2016).

These results include non-economic items and exceptional items whose impact on the different components of the results is detailed in note 5. When corrected for these items and the additional charge in respect of the linearisation of the impact of IFRIC 21, **underlying Group net income** totalled EUR 1,165 million in Q2 2017, up +11.0% vs. Q2 2016. Underlying Group net income was up +32.6% at EUR 2,551 million in H1 2017 (EUR 1,924 million in H1 2016), as was underlying ROE (9.5% in H1 2017 vs. 7.5% in H1 2016).

The Societe Generale Group delivered a good performance in all its businesses in Q2 2017. International Retail Banking & Financial Services enjoyed strong revenue growth (NBI up +6.2% vs. Q2 2016), whereas French Retail Banking, still adversely affected by the low interest rate environment, saw a moderate decline (-1.8% excluding PEL/CEL provision vs. Q2 2016) and Global Banking & Investor Solutions a limited decline of -4.3% vs. Q2 2016 which benefited from a more favourable market environment than in Q2 2017.

**Book net banking income** totalled EUR 5,199 million in Q2 2017 (EUR 6,984 million in Q2 2016) and EUR 11,673 million in H1 2017 (EUR 13,159 million in H1 2016). Underlying net banking income amounted to EUR 6,389 million in Q2 2017 (down -1.3% vs. Q2 2016) and EUR 12,841 million in H1 2017 (up +2.7% vs. H1 2016).

**Operating expenses** were up +1.2% in Q2 2017, reflecting on the one hand, the acceleration of investments in the transformation of French Retail Banking and efforts to support the rapid growth of International Retail Banking & Financial Services and, on the other, the effects of Global Banking & Investor Solutions' cost savings plans. Underlying operating expenses increased in a controlled manner to EUR -8,500 million in H1 2017 (up +1.7% vs. H1 2016).

The **net cost of risk** (excluding net change in the provision for disputes) was at the low level of EUR -191 million in Q2 2017, a substantial decline vs. Q2 2016 (EUR -464 million). The commercial cost of risk stood at the very low level of 15 basis points in Q2 2017 (38 basis points in Q2 2016). The provision for disputes was the subject of a net write-back in the income statement of EUR 450 million consisting of a write-back of EUR 750 million intended to cover, in Group net income, the impact of the LIA settlement, and an additional allocation of EUR 300 million.

The **Common Equity Tier 1** (fully-loaded CET1) ratio was 11.7% at June 30th, 2017 (11.6% at March 31st, 2017). It includes, in particular, the impact of operations to optimise the portfolio (primarily the stock market floatation of ALD, disposal of Splitska Banka and acquisition of 50% of the capital of Antarius) and a provision for dividend of EUR 1.10 per share.

Earnings Per Share, excluding non-economic items, amounts to EUR 2.12 at end-June 2017 (EUR 2.77 at end-June 2016).

Commenting on the Group's results for H1 2017, Frédéric Oudéa – Chief Executive Officer – stated:

**“In a mixed economic and financial environment, Societe Generale posted sound Q2 results, confirming the good commercial and operating performances achieved by the businesses at the beginning of the year and the relevance of its diversified and integrated banking model. The Group's revenues were driven in particular by the growth in International Retail Banking & Financial Services, while profitability increased due to cost and risk control. The Group also continued to optimise its portfolio of activities with, in particular, the acquisition of 50% of the capital of Antarius and the stock market floatation of ALD.**

**Societe Generale is actively preparing the next stage of its strategy which will be presented in November, based on the Group's new governance, both more agile and closer to our customers, implemented as from September.”**

## 1. GROUP CONSOLIDATED RESULTS

| <i>In EUR m</i>                         | <b>Q2 17</b> | <b>Q2 16</b> | <b>Change</b> |                | <b>H1 17</b>  | <b>H1 16</b>  | <b>Change</b> |                |
|---|--------------|--------------|---------------|----------------|---------------|---------------|---------------|----------------|
| <b>Net banking income</b>               | <b>5,199</b> | <b>6,984</b> | <b>-25.6%</b> | <b>-26.0%*</b> | <b>11,673</b> | <b>13,159</b> | <b>-11.3%</b> | <b>-12.1%*</b> |
| <i>Net banking income(1)</i>            | 5,426        | 7,195        | -24.6%        | -25.0%*        | 11,878        | 13,225        | -10.2%        | -11.0%*        |
| Operating expenses                      | (4,169)      | (4,119)      | +1.2%         | +1.5%*         | (8,813)       | (8,403)       | +4.9%         | +4.4%*         |
| <b>Gross operating income</b>           | <b>1,030</b> | <b>2,865</b> | <b>-64.0%</b> | <b>-65.2%*</b> | <b>2,860</b>  | <b>4,756</b>  | <b>-39.9%</b> | <b>-40.9%*</b> |
| <i>Gross operating income(1)</i>        | 1,257        | 3,076        | -59.1%        | -60.2%*        | 3,065         | 4,822         | -36.4%        | -37.5%*        |
| Net cost of risk                        | 259          | (664)        | n/s           | n/s            | (368)         | (1,188)       | -69.0%        | -71.7%*        |
| Operating income                        | 1,289        | 2,201        | -41.4%        | -42.9%*        | 2,492         | 3,568         | -30.2%        | -30.5%*        |
| <i>Operating income(1)</i>              | 1,516        | 2,412        | -37.1%        | -38.4%*        | 2,697         | 3,634         | -25.8%        | -26.1%*        |
| Net profits or losses from other assets | 208          | (16)         | n/s           | n/s            | 245           | (12)          | n/s           | n/s            |
| Impairment losses on goodwill           | 0            | 0            | n/s           | n/s            | 1             | 0             | n/s           | n/s            |
| Income tax                              | (302)        | (627)        | -51.8%        | -53.5%*        | (691)         | (1,011)       | -31.7%        | -32.2%*        |
| <b>Reported Group net income</b>        | <b>1,058</b> | <b>1,461</b> | <b>-27.6%</b> | <b>-28.3%*</b> | <b>1,805</b>  | <b>2,385</b>  | <b>-24.3%</b> | <b>-24.3%*</b> |
| <i>Group net income(1)</i>              | 1,218        | 1,599        | -23.8%        | -24.4%*        | 1,951         | 2,428         | -19.7%        | -19.6%*        |
| ROE (after tax)                         | <b>7.8%</b>  | <b>11.7%</b> |               |                | <b>6.5%</b>   | <b>9.4%</b>   |               |                |
| <b>Adjusted ROE(2)</b>                  | <b>7.1%</b>  | <b>11.0%</b> |               |                | <b>7.4%</b>   | <b>10.1%</b>  |               |                |

(1) Adjusted for revaluation of own financial liabilities and DVA

(2) Corrected for the effect of the implementation of IFRIC 21 and the refund of the Euribor fine in Q1 16 amounting to EUR 218 million

### Net banking income

The Group's book net banking income totalled EUR 5,199 million in Q2 17 (EUR 6,984 million in Q2 16) and EUR 11,673 million in H1 17 (EUR 13,159 million in H1 16).

Underlying net banking income was slightly lower (-1.3%) at EUR 6,389 million in Q2 2017. It amounted to EUR 12,841 million in H1 17 (EUR 12,500 million in H1 16).

Net banking income for the businesses was stable at EUR 6,392 million in Q2 17 (EUR 6,426 million in Q2 16).

- French Retail Banking's net banking income was slightly lower (-1.8% excluding PEL/CEL provision) in Q2 17 than in Q2 16. This trend reflects the decline in net interest income (-6.6% vs. Q2 16), still adversely affected by a low interest rate environment, and the continued increase in commissions illustrating the gradual transition to a more fee-generating model (+5.0% vs. Q2 16).
- International Retail Banking & Financial Services' net banking income increased +6.2% (+5.5%\*) in Q2 17, driven by the growth of activities in all businesses and geographical regions. In Q2 17, International Retail Banking revenues climbed +5.1% (+7.1%\*) underpinned by a strong commercial momentum, Insurance revenues rose +4.9%\* and Financial Services to Corporates' revenues were slightly higher (+1.5%\*).
- Global Banking & Investor Solutions' revenues were down -4.3% in Q2 17 vs. Q2 16, which represented a high comparison base. Global Markets and Investor Services declined -3.1%, with a contrasting trend between Fixed Income, Currencies & Commodities adversely affected by an unfavourable environment (-6.8% vs. Q2 16) and Equity activities which proved more resilient (-3.3% vs. Q2 16). Financing & Advisory revenues declined compared to the high level in Q2 2016. In Asset and Wealth Management, net banking income rose +5.5% due primarily to the healthy growth of Lyxor's assets under management.



The accounting impact of the revaluation of the Group's own financial liabilities was EUR -224 million in Q2 17 (EUR -212 million in Q2 16). The DVA impact was EUR -3 million in Q2 17 (EUR 1 million in Q2 16). These two factors constitute the restated non-economic items in the analyses of the Group's results.

Net banking income also includes the impact of the LIA settlement for EUR -963 million in Q2 17 and the impact of the sale of Visa shares for EUR +725 million in Q2 16.

### **Operating expenses**

The Group's operating expenses amounted to EUR -4,169 million in Q2 17, up +1.2% (+1.5%\*) vs. Q2 16. They include a EUR 60 million restructuring provision write-back. After reintegrating the impact related to the smoothing of IFRIC 21 charges, the increase was +1.5%.

Underlying operating expenses totalled EUR -8,500 million in H1 17 vs. EUR -8,360 million in H1 16, representing a controlled increase of 1.7%.

The increase reflects the acceleration of investments in the transformation of French Retail Banking, efforts to support the growth of International Retail Banking & Financial Services, and the benefits of the structural transformation of Global Banking & Investor Solutions' business model related to the cost savings plans implemented.

### **Gross operating income**

The Group's book gross operating income totalled EUR 1,030 million in Q2 17 (EUR 2,865 million in Q2 16) and EUR 2,860 million in H1 17 (EUR 4,756 million in H1 16).

Underlying gross operating income amounted to EUR 2,075 million in Q2 17 (EUR 2,220 million in Q2 16) and EUR 4,341 million in H1 17 (EUR 4,140 million in H1 16).

### **Cost of risk**

The Group's net cost of risk was positive (EUR +259 million) in Q2 17, due primarily to the net write-back in respect of the provision for disputes amounting to EUR +450 million (allocation of EUR 300 million offset by a write-back of EUR 750 million covering the net effect of the LIA settlement). Excluding this item, the net cost of risk was EUR -191 million in Q2 17, down -58.7% vs. Q2 16, confirming the structural improvement in the risk profile of the three business divisions.

The commercial cost of risk (expressed as a fraction of outstanding loans) continued to decline, to a very low level of 15 basis points in Q2 17 (vs. 38 basis points in Q2 16). It was lower in all the businesses:

- In French Retail Banking, the commercial cost of risk was 29 basis points in Q2 17 (33 basis points in Q2 16).
- International Retail Banking & Financial Services' cost of risk continued to decline, to 14 basis points in Q2 17 vs. 64 basis points in Q2 16. This effect can be attributed in particular to the low level of impairments and major provision write-backs in Romania.
- Global Banking & Investor Solutions' cost of risk was at a very low level of 1 basis point in Q2 17 (29 basis points in Q2 16).

The Group's commercial cost of risk is expected to be around 25 basis points at end-2017.

The gross doubtful outstandings ratio declined to 4.6% at end-June 2017 (vs. 5.1% at end-June 2016). The Group's gross coverage ratio for doubtful outstandings stood at 62%, a decrease vs. March 31st 2017.

### **Operating income**

Book Group operating income totalled EUR 1,289 million in Q2 17 (EUR 2,201 million in Q2 16) and EUR 2,492 million in H1 17 (EUR 3,568 million in H1 16).

Underlying operating income amounted to EUR 1,884 million in Q2 17 (EUR 1,756 million in Q2 16) and EUR 3,873 million in H1 17, up +22.9% vs. H1 16.

### **Net profits or losses from other assets**

Net profits or losses from other assets amounted to EUR 208 million in Q2 17 (EUR 245 million in H1 17) and include principally the capital gain, related to the change in consolidation method for Antarius, recognised at the time of Sogécap's acquisition of 50% of the capital for EUR 203 million.

### **Net income**

Book Group net income totalled EUR 1,058 million in Q2 17 (EUR 1,461 million in Q2 16) and EUR 1,805 million in H1 17 (EUR 2,385 million in H1 16).

Underlying Group net income increased +11.0% to EUR 1,165 million in Q2 17 (EUR 1,050 million in Q2 16) and +32.6% to EUR 2,551 million in H1 17 (EUR 1,924 million in H1 16).

Underlying ROE was 8.7% in Q2 17 (7.8% in absolute terms) vs. 8.2% in Q2 16 (11.7% in absolute terms). It amounted to 9.5% in H1 17 vs. 7.5% in H1 16.

Earnings per share amounts to EUR 1.94 in H1 17 (EUR 2.71 in H1 16). When adjusted for non-economic items, EPS is EUR 2.12 in H1 17 (EUR 2.77 in H1 16).

## 2. THE GROUP'S FINANCIAL STRUCTURE

Group **shareholders' equity** totalled EUR 60.1 billion at June 30th, 2017 (EUR 62.0 billion at December 31st, 2016). Net asset value per share was EUR 61.9, including EUR 1.37 of unrealised capital gains. Tangible net asset value per share was EUR 55.7.

The **consolidated balance sheet** totalled EUR 1,350 billion at June 30th, 2017 (EUR 1,382 billion at December 31st, 2016). The net amount of **customer loan outstandings**, including lease financing, was EUR 400 billion at June 30th, 2017 (EUR 403 billion at December 31st, 2016) – excluding assets and securities sold under repurchase agreements. At the same time, **customer deposits** amounted to EUR 393 billion, vs. EUR 397 billion at December 31st, 2016 (excluding assets and securities sold under repurchase agreements).

At June 30th, 2017, the Group had issued EUR 18.4 billion of medium/long-term debt with EUR 16.7 billion at parent company level (representing the achievement of 69% of the 2017 financing programme of EUR 24 billion), having an average maturity of 5 years and an average spread of 27 basis points (vs. the 6-month mid-swap, excluding subordinated debt). The subsidiaries had issued EUR 1.7 billion. The LCR (Liquidity Coverage Ratio) was well above regulatory requirements at 123% at end-June 2017, vs. 142% at end-December 2016.

The Group's **risk-weighted assets** (RWA) amounted to EUR 351.0 billion at June 30th, 2017 (vs. EUR 355.5 billion at end-December 2016) according to CRR/CRD4 rules. Risk-weighted assets in respect of credit risk represent 81.2% of the total, at EUR 285 billion, down -3.1% vs. December 31st, 2016.

At June 30th, 2017, the Group's fully-loaded **Common Equity Tier 1** ratio stood at 11.7%<sup>(1)</sup> (11.5% at end-December 2016), up +17 basis points vs. end-December 2016. The Tier 1 ratio stood at 14.4%, a decline of -12 basis points, and the total capital ratio amounted to 17.7%, a decline of -19 basis points vs. end-December 2016 in conjunction with the early redemption of an additional Tier 1 capital issue replaced by a senior non-preferred debt issue.

With a level of 21.9% of RWA and 6.4% of leveraged exposure at end-June 2017, the Group's TLAC ratio is already above the FSB's requirements for 2019.

The **leverage ratio** stood at 4.2% at June 30th, 2017 (4.2% at end-December 2016, 4.1% at end-March 2017).

The Group is rated by the rating agencies DBRS (long-term rating: "A (high)" with a stable outlook; short-term rating: "R-1(middle)" and long-term Critical Obligations Rating of "AA" and short-term Critical Obligations Rating of "R-1(high)"), FitchRatings (long-term rating: "A" with a stable outlook; short-term rating: "F1" and long-term Derivative Counterparty Rating at "A(dcr)"), Moody's (deposit and senior unsecured long-term ratings: "A2" with a stable outlook; short-term rating: "P-1" and long-term Counterparty Risk Assessment of "A1" and short-term Counterparty Risk Assessment of "P-1"), Standard & Poor's (long-term rating: "A" with a stable outlook; short-term rating: "A-1") and R&I (long-term rating: "A" with a stable outlook).

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<sup>(1)</sup> The phased-in ratio, including the earnings of the current financial year, stood at 11.9% at end-June 2017 vs. 11.8% at end-December 2016 and 11.5% at end-June 2016.

### 3. FRENCH RETAIL BANKING

| <i>In EUR m</i>                             | Q2 17        | Q2 16        | Change        | H1 17        | H1 16        | Change        |
|---|--------------|--------------|---------------|--------------|--------------|---------------|
| <b>Net banking income</b>                   | <b>2,052</b> | <b>2,100</b> | <b>-2.3%</b>  | <b>4,108</b> | <b>4,184</b> | <b>-1.8%</b>  |
| <i>Net banking income excl. PEL/CEL</i>     | 2,049        | 2,087        | -1.8%         | 4,107        | 4,194        | -2.1%         |
| Operating expenses                          | (1,389)      | (1,340)      | <b>+3.7%</b>  | (2,850)      | (2,765)      | <b>+3.1%</b>  |
| <b>Gross operating income</b>               | <b>663</b>   | <b>760</b>   | <b>-12.8%</b> | <b>1,258</b> | <b>1,419</b> | <b>-11.3%</b> |
| <i>Gross operating income excl. PEL/CEL</i> | 660          | 747          | -11.7%        | 1,257        | 1,429        | -12.0%        |
| Net cost of risk                            | (130)        | (168)        | -22.6%        | (275)        | (348)        | -21.0%        |
| Operating income                            | 533          | 592          | -10.0%        | 983          | 1,071        | -8.2%         |
| <b>Reported Group net income</b>            | <b>359</b>   | <b>403</b>   | <b>-10.9%</b> | <b>678</b>   | <b>731</b>   | <b>-7.3%</b>  |
| RONE  | <b>13.1%</b> | <b>15.7%</b> |               | <b>12.4%</b> | <b>14.1%</b> |               |
| <b>Adjusted RONE (1)</b>                    | <b>12.6%</b> | <b>14.8%</b> |               | <b>13.0%</b> | <b>14.8%</b> |               |

(1) Adjusted for IFRIC 21 implementation and the PEL/CEL provision

The healthy commercial momentum enjoyed by French Retail Banking at the beginning of 2017 continued in Q2 17 and was accompanied by resilient earnings in a low interest rate environment in H1 17.

#### Activity and net banking income

The client base of French Retail Banking's three brands (Societe Generale, Crédit du Nord and Boursorama) continued to expand in H1 17. In the individual customer segment, the division saw the number of customers increase by 248,000 in Q2 17 (+2.2% vs. Q2 16) while Boursorama strengthened its position as the leading online bank in France, with more than 1.1 million customers at end-June 2017. In the business segment, the number of new relationships was very robust with more than 1,400 new customers in Q2 17 (+4.4% vs. Q2 16). They reflect the teams' professionalism and relational qualities, as testified by the results of the 2017 Competition Survey which show that 9 out of 10 business customers consider the Societe Generale teams to be "proficient and expert" according to the survey by the CSA<sup>(1)</sup>. In addition, the customers of the main French banks rank Crédit du Nord joint No. 1 in terms of satisfaction in the individual customer and business customer markets. Crédit du Nord is also ranked second in the professional customer market.

There was a significant increase in French Retail Banking's housing loan production, up +41% vs. Q2 16 at EUR 6.0 billion in Q2 17. This good performance is only partially reflected in the growth in home loan outstandings (+2.3% in Q2 17) due primarily to the acceleration in the pace of prepayments and the natural pace of loan amortisations. There was a substantial increase in corporate investment loan production (+9.7% vs. Q2 16) to EUR 2.8 billion, while average outstandings rose +1.7%. Overall, average outstanding loans grew +1.2% vs. Q2 16 to EUR 185.1 billion.

Average outstanding balance sheet deposits came to EUR 196.2 billion at end-June 2017. They were up +7.5%, driven by the sharp rise in sight deposits (+17.0%), particularly in the business segment. As a result, the average loan/deposit ratio amounted to 94% at end-June 2017 (vs. 100% on average in 2016).

French Retail Banking's growth drivers turned in robust performances with, notably, a substantial increase in assets under management for Private Banking in France (+8.7% vs. Q2 16) and life insurance outstandings up +2% at EUR 91.9 billion.

This strong commercial momentum is partially reflected in French Retail Banking's earnings which experienced the negative effects of the low interest rate environment and mortgage renegotiations.

<sup>(1)</sup> 2017 Customer Satisfaction Competition Survey carried out by the French CSA research institute among 3,000 banking relationship managers within SMEs

After neutralising the impact of PEL/CEL provisions, net banking income was down -1.8% in Q2 17 vs. Q2 16 at EUR 2,049 million and -2.4% when adjusted for changes in Group structure (integration of Antarius and disposal of OnVista). It came to EUR 4,107 million in H1 17, down -2.1% and -2.4% when adjusted for changes in Group structure vs. H1 16, in line with Group expectations of an erosion of around 3% to 3.5% over the year. Interest income declined -6.6% vs. Q2 16 (-6.9% in H1 17) due to mortgage renegotiations and the reinvestment of deposits at a lower rate. Commissions climbed +5.0% in Q2 17 (and +4.9% in H1 17), reflecting the successful transition to a fee-generating model. There was a sharp increase in financial commissions (+26% in Q2 17 and +18% in H1 17), due to dynamic brokerage and life insurance activity, particularly for unit-linked contracts. The increase also reflects the higher contribution from Antarius, after Societe Generale acquired total control of the insurance company.

### **Operating expenses**

French Retail Banking's operating expenses came to EUR 1,389 million, up +3.7% vs. Q2 16 (and +3.1% in H1 17 vs. H1 16, in line with Group expectations of an increase in operating expenses of +3% to +3.5% in 2017). The Group continued with its digital transformation and investments in fast-growing activities. As part of its transformation plan, the Group notably closed 44 branches in France in Q2 17 (and 65 in H1 17).

### **Operating income**

The net cost of risk confirmed its downward trend (-22.6% vs. Q2 16 and -21.0% vs. H1 16) thanks to the quality of French Retail Banking's portfolio. Operating income totalled EUR 533 million in Q2 17 (EUR 592 million in Q2 16) and EUR 983 million in H1 17 (EUR 1,071 million in H1 16).

### **Contribution to Group net income**

French Retail Banking's contribution to Group net income amounted to EUR 359 million in Q2 17 (EUR 403 million in Q2 16) and EUR 678 million in H1 17 (EUR 731 million in H1 16), testifying to the division's resilient profitability in a low interest rate environment. RONE adjusted for the IFRIC 21 charge stood at 12.6% in Q2 17 and 13.0% in H1 17.

#### 4. INTERNATIONAL RETAIL BANKING & FINANCIAL SERVICES

The division's net banking income totalled EUR 2,009 million in Q2 17, up +6.2% vs. Q2 16, driven by the substantial growth in activity in all regions and businesses. Operating expenses were slightly lower (-0.9%) over the period, but include a EUR 60 million restructuring provision write-back. If this provision write-back is stripped out, operating expenses were up +4.6%, in conjunction with the growth of the businesses. Accordingly, gross operating income totalled EUR 980 million in Q2 17 (+14.9% vs. Q2 16). The net cost of risk continued to improve, amounting to EUR 59 million (-69.1% vs. Q2 16), due to good risk management and the recovery of significant amounts in Romania. The division's contribution to Group net income totalled EUR 568 million in Q2 17, up +30.3% vs. Q2 16.

Revenues amounted to EUR 3,987 million in H1 17, up +7.3% vs. H1 16. Operating income was EUR 1,583 million (+38.6% vs. H1 16) and the contribution to Group net income came to EUR 1.0 billion (+36.0%).

| <i>In EUR m</i>                         | Q2 17        | Q2 16        | Change        |                | H1 17        | H1 16        | Change        |                |
|---|--------------|--------------|---------------|----------------|--------------|--------------|---------------|----------------|
| <b>Net banking income</b>               | <b>2,009</b> | <b>1,891</b> | <b>+6.2%</b>  | <b>+5.5%*</b>  | <b>3,987</b> | <b>3,716</b> | <b>+7.3%</b>  | <b>+5.3%*</b>  |
| Operating expenses                      | (1,029)      | (1,038)      | -0.9%         | -1.2%*         | (2,234)      | (2,171)      | +2.9%         | +0.6%*         |
| <b>Gross operating income</b>           | <b>980</b>   | <b>853</b>   | <b>+14.9%</b> | <b>+13.6%*</b> | <b>1,753</b> | <b>1,545</b> | <b>+13.5%</b> | <b>+11.9%*</b> |
| Net cost of risk                        | (59)         | (191)        | -69.1%        | -69.2%*        | (170)        | (403)        | -57.8%        | -65.4%*        |
| Operating income                        | 921          | 662          | +39.1%        | +37.6%*        | 1,583        | 1,142        | +38.6%        | +40.7%*        |
| Net profits or losses from other assets | (2)          | 13           | n/s           | n/s            | 33           | 13           | x 2.5         | x 2.1          |
| Impairment losses on goodwill           | 0            | 0            | n/s           | n/s            | 1            | 0            | n/s           | n/s            |
| <b>Reported Group net income</b>        | <b>568</b>   | <b>436</b>   | <b>+30.3%</b> | <b>+29.8%*</b> | <b>1,001</b> | <b>736</b>   | <b>+36.0%</b> | <b>+38.7%*</b> |
| RONE                                    | 20.1%        | 16.6%        |               |                | 17.8%        | 14.0%        |               |                |
| <b>Adjusted RONE (1)</b>                | <b>19.3%</b> | <b>16.0%</b> |               |                | <b>18.4%</b> | <b>14.7%</b> |               |                |

(1) Adjusted for IFRIC 21 implementation

##### International Retail Banking

At end-June 2017, International Retail Banking's outstanding loans had risen +5.7% (+8.1%\*) vs. Q2 16, to EUR 85.0 billion; the increase was particularly strong in Europe, especially in the individual customer segment. Deposit inflow remained high in virtually all the international operations; outstanding deposits totalled EUR 77.4 billion at end-June 2017, up +7.3% (10.3%\*) year-on-year.

International Retail Banking made further progress in its financial performance, in line with previous quarters. Revenues were up +5.1% vs. Q2 16 (+7.1%\*), underpinned by the healthy commercial momentum, while the increase in operating expenses (+4.8%, +5.7%\*) reflects investments in fast-growing activities. Gross operating income came to EUR 546 million, up +5.6% (+8.9%\*) vs. Q2 16. International Retail Banking's contribution to Group net income amounted to EUR 277 million in Q2 17 (+42.1% vs. Q2 16), due primarily to the sharp decline in the net cost of risk (-69.8% vs. Q2 16).

International Retail Banking's net banking income totalled EUR 2,584 million in H1 17, up +5.0% (+4.8%\*) vs. H1 16. The contribution to Group net income came to EUR 471 million compared to EUR 317 million in H1 16 (+48.6%).

In Western Europe, outstanding loans were up +14.5% vs. Q2 16, at EUR 17.1 billion, and resulted in revenue growth of +10.5%. The region's net banking income totalled EUR 189 million and gross operating income EUR 99 million in Q2 17. The contribution to Group net income came to EUR 51 million, up +13.3% vs. Q2 16.

In the Czech Republic, the Group delivered another solid commercial performance in Q2 17. Outstanding loans rose +12.2% (+8.4%\*), driven by home loans and consumer loans. Outstanding deposits climbed +15.8% (+11.8%\*) year-on-year. Revenues were stable (+0.0%, -1.8%\*) in Q2 17 at EUR 259 million, given the persistent low interest rate environment. Over the same period, operating

expenses remained under control at EUR 133 million (+2.3%, +0.2%\*). The contribution to Group net income, which amounted to EUR 57 million (+9.6% vs. Q2 16) benefited from a low net cost of risk.

In Romania, the franchise expanded in a buoyant economic environment: outstanding loans grew +4.2% (+4.8%\*) and deposits climbed +6.1% (+6.8%\*). Outstanding loans totalled EUR 6.6 billion, primarily on the back of the growth in the individual customer and large corporate segments. Deposits totalled EUR 9.4 billion. In this context, net banking income rose +1.5% (+2.7%\*) due mainly to a positive volume effect. Operating expenses were up +9.5% (+10.8%\*), given the change in recognition method in 2016 with regard to contributions to the local deposit guarantee fund. Concerning the net cost of risk, Q2 17 was marked by major provision write-backs which resulted in a positive net cost of risk of EUR 44 million. As a result, the BRD group's contribution to Group net income was EUR 46 million; it was EUR 21 million in Q2 16.

In other European countries, outstanding loans were down -14.0% and deposits were down -17.5% vs. Q2 16, due to the disposal of Splitska Banka, the Group's subsidiary in Croatia, concluded on May 2nd. When adjusted for changes in Group structure and at constant exchange rates, outstanding loans and outstanding deposits were up +10.1%\* and +9.6%\* respectively. In Q2 17, revenues rose +6.9%\* when adjusted for changes in Group structure and at constant exchange rates (-19.4% in absolute terms), while operating expenses were up +7.9%\* (-18.3% in absolute terms) in conjunction with the expansion of the business and the growth in volumes. The contribution to Group net income came to EUR 38 million (EUR 40 million in Q2 16), with the decline in the net cost of risk (-45.5%) largely offsetting the decline in gross operating income following the disposal of Splitska Banka.

In Russia, the economic environment continues to stabilise, consolidating the business' expansion in the individual customer segment. Outstanding loans were up +2.2%\* when adjusted for changes in Group structure and at constant exchange rates (+6.6% in absolute terms, due primarily to the rouble's appreciation since Q2 16), driven both by corporate loans (+3.3%\*) and loans to individual customers (+1.5%\*), with the car loan business being particularly dynamic. Outstanding deposits were substantially higher (+22.1%\* when adjusted for changes in Group structure and at constant exchange rates and +25.6% in absolute terms), both for individual and business customers. Net banking income for SG Russia<sup>(1)</sup> totalled EUR 209 million in Q2 17, up +4.7%\* when adjusted for changes in Group structure and at constant exchange rates (+23.7% in absolute terms). Operating expenses remained under control at EUR 156 million, +3.3%\* when adjusted for changes in Group structure and at constant exchange rates (+22.1% in absolute terms) and the net cost of risk was substantially lower at EUR 9 million (-83.8% vs. Q2 16). Overall, SG Russia made a positive contribution to Group net income of EUR 31 million in Q2 17 (corresponding to a RONE of 9% in Q2 17). SG Russia made a loss of EUR -12 million in Q2 16.

In Africa and other regions where the Group operates, outstanding loans rose +3.8% (+5.6%\* vs. Q2 16) to EUR 19.1 billion, with a healthy commercial momentum in the majority of African operations (outstanding loans in Africa up +4.1% or +6.4%\* when adjusted for changes in Group structure and at constant exchange rates), in conjunction with the dynamic economic growth in the region. Outstanding deposits were up +4.6% (+6.3%\*) at EUR 18.9 billion. Net banking income came to EUR 385 million in Q2 17, an increase vs. Q2 16 (+11.3%, +13.1%\*). Over the same period, operating expenses rose +8.9% (+10.8%\*), accompanying the Group's commercial development. The contribution to Group net income came to EUR 64 million in Q2 17, up +6.7% vs. Q2 16.

## Insurance

The life insurance savings business benefited from a +3.1%\* increase in outstandings in Q2 17 vs. Q2 16, +17.0% with the integration of Antarius' life insurance outstandings.

There was further growth in Personal Protection insurance (premiums up +10.9% vs. Q2 16). Likewise, Property/Casualty insurance continued to grow (premiums up +9.4% vs. Q2 16), with substantial growth internationally (+22.9% vs. Q2 16), driven by car and home insurance.

The Insurance business turned in a good financial performance in Q2 17, with net banking income up +12.7% vs. Q2 16 at EUR 249 million (+4.9%\*, excluding the effect of the acquisition of Aviva France's

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<sup>(1)</sup> SG Russia encompasses the entities Rosbank, Delta Credit Bank, Rusfinance Bank, Societe Generale Insurance, ALD Automotive and their consolidated subsidiaries

50% stake in Antarius), and a still low cost to income ratio (34.9% in Q2 17). The business' contribution to Group net income increased +10.3% in Q2 17 to EUR 107 million.

In H1 17, net banking income was up +9.8% (+5.6%\*) at EUR 484 million and the contribution to Group net income was up +8.0% vs. H1 16 at EUR 189 million.

### **Financial Services to Corporates**

Financial Services to Corporates maintained its commercial momentum in Q2 2017.

Operational Vehicle Leasing and Fleet Management experienced a significant increase in its vehicle fleet.

Equipment Finance enjoyed a good level of new business in Q2 17, with an increase of +6.8% (+7.0%\*) vs. Q2 16. Outstanding loans were up +4.0% (+5.0%\*) vs. Q2 16, at EUR 16.6 billion (excluding factoring), driven in particular by Scandinavia, Italy and Germany. New business margins held up well despite an intense competitive environment.

Financial Services to Corporates' net banking income rose +6.2% to EUR 444 million in Q2 17 (+1.5%\* when adjusted for changes in Group structure and at constant exchange rates, excluding notably the acquisition of the Parcour Group, concluded in May 2016). Operating expenses were higher over the period at EUR 219 million (+5.8% vs. Q2 16), in conjunction with the business' strong growth and the integration of Parcour. Operating income came to EUR 216 million, up +10.2% vs. Q2 16 (+4.3%\*) and the contribution to Group net income was EUR 157 million, up +6.1% vs. Q2 16.

In H1 17, Financial Services to Corporates' net banking income came to EUR 908 million (+13.1%, +7.1%\*, vs. H1 16) and the contribution to Group net income was EUR 329 million (+19.2% vs. H1 16).

Q2 17 was marked by the successful stock market floatation of ALD, the Group's Operational Vehicle Leasing and Fleet Management subsidiary, which involved the sale of a 20.18%<sup>(1)</sup> stake. This strategic operation will enable ALD to accelerate its growth and become a leader in the mobility sector.

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<sup>(1)</sup> Including the over-allotment option



## 5. GLOBAL BANKING & INVESTOR SOLUTIONS

| <i>In EUR m</i>                  | Q2 17        | Q2 16        | Change        |                | H1 17        | H1 16        | Change        |                |
|----------------------------------|--------------|--------------|---------------|----------------|--------------|--------------|---------------|----------------|
| <b>Net banking income</b>        | <b>2,331</b> | <b>2,435</b> | <b>-4.3%</b>  | <b>-3.6%*</b>  | <b>4,815</b> | <b>4,792</b> | <b>+0.5%</b>  | <b>+0.7%*</b>  |
| Operating expenses               | (1,699)      | (1,753)      | -3.1%         | -2.4%*         | (3,649)      | (3,470)      | +5.2%         | +5.3%*         |
| <b>Gross operating income</b>    | <b>632</b>   | <b>682</b>   | <b>-7.3%</b>  | <b>-6.5%*</b>  | <b>1,166</b> | <b>1,322</b> | <b>-11.8%</b> | <b>-11.2%*</b> |
| Net cost of risk                 | (3)          | (106)        | -97.2%        | -97.2%*        | (24)         | (246)        | -90.2%        | -90.4%*        |
| Operating income                 | 629          | 576          | +9.2%         | +10.5%*        | 1,142        | 1,076        | +6.1%         | +7.4%*         |
| <b>Reported Group net income</b> | <b>499</b>   | <b>448</b>   | <b>+11.4%</b> | <b>+12.7%*</b> | <b>882</b>   | <b>902</b>   | <b>-2.2%</b>  | <b>-1.1%*</b>  |
| <b>RONE</b>                      | <b>13.7%</b> | <b>11.8%</b> |               |                | <b>12.1%</b> | <b>11.7%</b> |               |                |
| <b>Adjusted RONE (1)</b>         | <b>12.3%</b> | <b>10.6%</b> |               |                | <b>13.8%</b> | <b>10.1%</b> |               |                |

(1) Adjusted for IFRIC 21 implementation and the positive exceptional impact of the Euribor fine refund in Q1 16

With net banking income of EUR 2,331 million in Q2 17, Global Banking & Investor Solutions saw its revenues decline -4.3% in Q2 17 vs. Q2 16 (EUR 2,435 million), which benefited from a more favourable market environment, particularly in Global Markets.

Net banking income totalled EUR 4,815 million in H1 17, very slightly higher (+0.5%) year-on-year.

### Global Markets & Investor Services

**Global Markets & Investor Services'** net banking income amounted to EUR 1,496 million in Q2 17, down -3.1% vs. Q2 16 but up +2.6% at EUR 3,174 million in H1 17 vs. H1 16. After a buoyant start to the year, the market environment was more mixed in Q2. While global markets ended the quarter higher, Q2 was marked primarily by the widespread "wait-and-see" attitude of investors, in conjunction with ever lower volatility and a weaker dollar.

**Equities'** net banking income fell -3.3% in Q2 17 vs. Q2 16, to EUR 549 million. However, it was up +0.3% in H1 17 vs. H1 16. In still rising markets, there was further confirmation of investor appetite for structured products with, in particular, strong demand in Europe. Accordingly, Equities posted its highest revenues since H1 2015. Flow products continued to experience limited activity, in conjunction with very low volatility, leading to a drop in volumes, primarily on flow derivatives and cash. However, the Group confirmed its leadership position in this segment (No. 2 globally based on Euronext Global volumes).

At EUR 586 million, the net banking income of **Fixed Income, Currencies & Commodities** experienced a moderate decline of -6.8% vs. Q2 16 and was up +3.4% in H1 17. In a less active market, structured products delivered an excellent performance, with revenues also at their highest level since H1 2015, confirming the successful expansion of our cross asset structured products franchise. In contrast, flow product revenues were lower, particularly on Rates, impacted by low volatility and reduced primary market activity.

**Prime Services'** net banking income totalled EUR 176 million in Q2 17, stable vs. Q2 16 (and +4.5% in H1 17 vs. H1 16). This represents a high level and reflects the proactive development of the franchise and the client On-boarding programme, in accordance with the growth plan.

**Securities Services'** assets under custody amounted to EUR 3,947 billion at end-June 2017, down -1.6% year-on-year. Over the same period, assets under administration were up +7.0% at EUR 621 billion. Securities Services' revenues were up +8.2% in Q2 17 vs. Q2 16 at EUR 185 million (and +5.5% in H1 17 vs. H1 16), on the back of an increase in commissions and thanks to a less unfavourable rate environment.

## Financing & Advisory

**Financing & Advisory's** net banking income came to EUR 567 million, down -11.0% vs. the high level in Q2 16, and -7.0% vs. H1 16. Earnings were driven downwards by the Natural Resources division, which was adversely affected by a sluggish commodity market and lower origination volumes than last year. Despite good results, Commercial Banking & Advisory also experienced a decline compared with a very good Q2 16, which benefited from a "catching up" effect following a lacklustre first quarter. Finally, the Capital Markets division maintained the healthy momentum of previous quarters, buoyed primarily by the performance of the securitisation and leveraged finance businesses.

## Asset and Wealth Management

The net banking income of the **Asset and Wealth Management** business line totalled EUR 268 million in Q2 17, up +5.5% vs. Q2 16. The increase was also +5.5% in H1 17.

**Private Banking's** assets under management amounted to EUR 118.7 billion at end-June 2017. Driven by inflow of EUR +1.6 billion, especially in France, assets under management were slightly higher (+1.6%) vs. H1 16, despite negative currency effects, in conjunction with the euro's appreciation. Net banking income was up +4.9% vs. Q2 16, at EUR 214 million, and +3.0% in H1 17, due to the healthy commercial momentum in France. The gross margin remained at 110 basis points.

**Lyxor's** assets under management came to EUR 107.6 billion (+6.6% vs. H1 16), underpinned by positive inflow. Lyxor retained its No. 2 ETF ranking in Europe, with a market share of 10.3% (source ETFGI). Net banking income amounted to EUR 49 million in Q2 17, up +14.0% vs. Q2 16 and +26.7% in H1 17 vs. H1 16, driven by an excellent commercial momentum and an increase in ETF commissions.

## Operating expenses

Global Banking & Investor Solutions' operating expenses were down -3.1% in Q2 17 vs. Q2 16. They were up +5.2% in H1 17 due to a base effect related to the partial refund of the Euribor fine<sup>(1)</sup> in Q1 16. When restated for this effect and the implementation of IFRIC 21, operating expenses were down -2.3% vs. H1 16, reflecting the efforts to reduce costs. The cost to income ratio stood at 72.9% in Q2 17.

## Operating income

Gross operating income came to EUR 632 million, down -7.3% vs. Q2 16, and -11.8% in H1 17 vs. H1 16, at EUR 1,166 million.

The net cost of risk amounted to EUR -3 million in Q2 17, a substantial improvement compared with EUR -106 million in Q2 16. The net cost of risk was EUR -24 million in H1 17 (EUR -246 million in H1 16).

The division's operating income totalled EUR 629 million in Q2 17 (up +9.2% vs. Q2 16) and EUR 1,142 million in H1 17 (up +6.1%).

## Net income

The division's contribution to Group net income came to EUR 499 million in Q2 17 (+11.4% vs. Q2 16) and EUR 882 million in H1 17. When restated for the effect of IFRIC 21, the division's ROE amounted to 13.8% in H1 17 (12.1% in absolute terms).

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<sup>(1)</sup> Partial refund of the Euribor fine of EUR 218m in Q1 16

## 6. CORPORATE CENTRE

| <i>In EUR m</i>                         | <b>Q2 17</b>   | <b>Q2 16</b> | <b>H1 17</b>   | <b>H1 16</b> |
|---|----------------|--------------|----------------|--------------|
| <b>Net banking income</b>               | <b>(1,193)</b> | <b>558</b>   | <b>(1,237)</b> | <b>467</b>   |
| <i>Net banking income (1)</i>           | (969)          | 770          | (1,038)        | 534          |
| Operating expenses                      | (52)           | 12           | (80)           | 3            |
| Gross operating income                  | (1,245)        | 570          | (1,317)        | 470          |
| <i>Gross operating income (1)</i>       | (1,021)        | 782          | (1,118)        | 537          |
| Net cost of risk                        | 451            | (199)        | 101            | (191)        |
| Net profits or losses from other assets | 210            | (29)         | 207            | (11)         |
| <b>Reported Group net income</b>        | <b>(368)</b>   | <b>174</b>   | <b>(756)</b>   | <b>16</b>    |
| <i>Group net income (1)</i>             | (210)          | 313          | (615)          | 60           |

(1) Adjusted for revaluation of own financial liabilities

The Corporate Centre includes:

- the property management of the Group's head office,
- the Group's equity portfolio,
- the Treasury function for the Group,
- certain costs related to cross-functional projects and certain costs incurred by the Group and not re-invoiced to the businesses.

The Corporate Centre's net banking income totalled EUR -1,193 million in Q2 17 (EUR +558 million in Q2 16), and EUR -969 million excluding the revaluation of the Group's own financial liabilities (EUR +770 million in Q2 16). In Q2 17, net banking income included EUR -963 million in respect of the LIA settlement. In Q2 16, net banking income incorporated the effect of the capital gain on the sale of Visa shares for EUR 725 million. The Corporate Centre's gross operating income was EUR -1,245 million in Q2 17 vs. EUR +570 million in Q2 16.

When restated for the revaluation of own financial liabilities, the effect of the LIA settlement in Q2 17 and the capital gain on the sale of Visa shares in Q2 16, gross operating income amounted to EUR -58 million in Q2 17 (vs. EUR 57 million in Q2 16). When restated for the same items, gross operating income came to EUR -155 million in H1 17 vs. EUR -188 million in H1 16.

The net cost of risk shows a positive balance of EUR 451 million. This balance includes both a write-back of EUR 750 million to cover the LIA settlement and an additional allocation of EUR 300 million. The total amount of the provision for disputes amounted to EUR 1.9 billion at June 30th, 2017.

The item "net profits or losses from other assets" includes primarily the capital gain, related to the change in consolidation method for Antarius (from the equity method to fully consolidated), recognised at the time of the acquisition of 50% of the capital by Sogécap.

The Corporate Centre's contribution to Group net income was EUR -368 million in Q2 17, vs. EUR 174 million in Q2 16. When restated for the impact of the revaluation of own financial liabilities, the Corporate Centre's contribution to Group net income was EUR -210 million in Q2 17 vs. EUR +313 million in Q2 16.

## 7. CONCLUSION

Societe Generale generated Group net income of EUR 1,805 million in H1 2017. Underlying Group net income increased by 32.6% to EUR 2,551 million.

These results illustrate the good commercial performance of all the Societe Generale Group's businesses as well as the extension of the momentum observed in previous quarters in terms of cost and risk control.

The Group continued with the transformation of its French Retail Banking model and the adaptation of its businesses in Global Banking & Investor Solutions and International Retail Banking & Financial Services.

The Group also continued with the optimisation of its portfolio of activities through the acquisition of the whole of Antarius, the disposal of Splitska Banka and the stock market floatation of ALD.

The Group will present its strategic plan on November 28th.

## 8. 2017-2018 FINANCIAL CALENDAR

### *2017-2018 financial communication calendar*

|                     |   |
|---------------------|---|
| November 3rd, 2017  | Third quarter 2017 results                        |
| November 28th, 2017 | Presentation of the strategic plan – Investor Day |
| February 8th, 2018  | Fourth quarter and FY 2017 results                |
| May 4th, 2018       | First quarter 2018 results                        |
| August 2nd, 2018    | Second quarter and first half 2018 results        |
| November 8th, 2018  | Third quarter 2018 results                        |

This document contains forward-looking statements relating to the targets and strategies of the Societe Generale Group.

These forward-looking statements are based on a series of assumptions, both general and specific, in particular the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations.

These forward-looking statements have also been developed from scenarios based on a number of economic assumptions in the context of a given competitive and regulatory environment. The Group may be unable to:

- anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;
- evaluate the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this document and the related presentation.

Therefore, although Societe Generale believes that these statements are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, including matters not yet known to it or its management or not currently considered material, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. Important factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among others, overall trends in general economic activity and in Societe Generale's markets in particular, regulatory and prudential changes, and the success of Societe Generale's strategic, operating and financial initiatives.

More detailed information on the potential risks that could affect Societe Generale's financial results can be found in the Registration Document filed with the French Autorité des Marchés Financiers.

Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group when considering the information contained in such forward-looking statements. Other than as required by applicable law, Societe Generale does not undertake any obligation to update or revise any forward-looking information or statements. Unless otherwise specified, the sources for the business rankings and market positions are internal.

## 9. APPENDIX 1: FINANCIAL DATA

### Consolidated Income Statement

|  | H1 17        | H1 16        | Change        |                | Q2 17        | Q2 16        | Change        |                |
|--|--------------|--------------|---------------|----------------|--------------|--------------|---------------|----------------|
| In M EUR   |              |              |               |                |              |              |               |                |
| Net banking income   | 11,673       | 13,159       | -11.3%        | -12.1%*        | 5,199        | 6,984        | -25.6%        | -26.0%*        |
| Operating expenses   | (8,813)      | (8,403)      | +4.9%         | +4.4%*         | (4,169)      | (4,119)      | +1.2%         | +1.5%*         |
| <b>Gross operating income</b>                                | <b>2,860</b> | <b>4,756</b> | <b>-39.9%</b> | <b>-40.9%*</b> | <b>1,030</b> | <b>2,865</b> | <b>-64.0%</b> | <b>-65.2%*</b> |
| Net cost of risk   | (368)        | (1,188)      | -69.0%        | -71.7%*        | 259          | (664)        | n/s           | n/s            |
| <b>Operating income</b>                                      | <b>2,492</b> | <b>3,568</b> | <b>-30.2%</b> | <b>-30.5%*</b> | <b>1,289</b> | <b>2,201</b> | <b>-41.4%</b> | <b>-42.9%*</b> |
| Net profits or losses from other assets                      | 245          | (12)         | n/s           | n/s            | 208          | (16)         | n/s           | n/s            |
| Net income from companies accounted for by the equity method | 50           | 68           | -26.5%        | -18.1%*        | 13           | 33           | -60.6%        | -48.0%*        |
| Impairment losses on   | 1            |              | n/s           | n/s            | 0            |              | n/s           | n/s            |
| Income tax   | (691)        | (1,011)      | -31.7%        | -32.2%*        | (302)        | (627)        | -51.8%        | -53.5%*        |
| <b>Net income</b>  | <b>2,097</b> | <b>2,613</b> | <b>-19.7%</b> | <b>-19.9%*</b> | <b>1,208</b> | <b>1,591</b> | <b>-24.1%</b> | <b>-25.0%*</b> |
| O.w. non-controlling   | 292          | 228          | +28.1%        | +25.7%*        | 150          | 130          | +15.4%        | +11.2%*        |
| <b>Group net income</b>                                      | <b>1,805</b> | <b>2,385</b> | <b>-24.3%</b> | <b>-24.3%*</b> | <b>1,058</b> | <b>1,461</b> | <b>-27.6%</b> | <b>-28.3%*</b> |
| Tier 1 ratio at the end of period                            | 14.4%        | 13.6%        |               |                | 14.4%        | 13.6%        |               |                |

\* When adjusted for changes in Group structure and at constant exchanges rates

### GROUP NET INCOME AFTER TAX BY CORE BUSINESS

| In M EUR   | H1 17 | H1 16 | Change | Q2 17 | Q2 16 | Change |
|--|-------|-------|--------|-------|-------|--------|
| <b>French Retail Banking</b>                               | 678   | 731   | -7.3%  | 359   | 403   | -10.9% |
| <b>International Retail Banking and Financial Services</b> | 1,001 | 736   | +36.0% | 568   | 436   | +30.3% |
| <b>Global Banking and Investor Solutions</b>               | 882   | 902   | -2.2%  | 499   | 448   | +11.4% |
| <b>Core Businesses</b>                                     | 2,561 | 2,369 | +8.1%  | 1,426 | 1,287 | +10.8% |
| <b>Corporate Centre</b>                                    | (756) | 16    | n/s    | (368) | 174   | n/s    |
| <b>Group</b>   | 1,805 | 2,385 | -24.3% | 1,058 | 1,461 | -27.6% |

## CONSOLIDATED BALANCE SHEET

| <b>Assets - in EUR bn</b>   | <b>30.06.2017</b> | <b>31.12.2016</b> |
|---|-------------------|-------------------|
| Cash, due from central banks  | 112.4             | 96.2              |
| Financial assets measured at fair value through profit and loss           | 484.7             | 514.7             |
| Hedging derivatives   | 15.1              | 18.1              |
| Available-for-sale financial assets                                       | 142.4             | 139.4             |
| Due from banks  | 59.1              | 59.5              |
| Customer loans  | 418.2             | 426.5             |
| Revaluation differences on portfolios hedged against interest rate risk   | 0.9               | 1.1               |
| Held-to-maturity financial assets   | 3.7               | 3.9               |
| Tax assets  | 6.4               | 6.4               |
| Other assets  | 78.9              | 84.8              |
| Non-current assets held for sale  | 0.1               | 4.3               |
| Investments in subsidiaries and affiliates accounted for by equity method | 0.7               | 1.1               |
| Tangible and intangible fixed assets                                      | 22.7              | 21.8              |
| Goodwill  | 4.9               | 4.5               |
| <b>Total</b>  | <b>1,350.2</b>    | <b>1,382.2</b>    |

| <b>Liabilities - in EUR bn</b>  | <b>30.06.2017</b> | <b>31.12.2016</b> |
|---|-------------------|-------------------|
| Due to central banks  | 7.4               | 5.2               |
| Financial liabilities measured at fair value through profit and loss    | 427.3             | 455.6             |
| Hedging derivatives   | 7.5               | 9.6               |
| Due to banks  | 82.9              | 82.6              |
| Customer deposits   | 406.2             | 421.0             |
| Securitised debt payables   | 105.3             | 102.2             |
| Revaluation differences on portfolios hedged against interest rate risk | 6.9               | 8.5               |
| Tax liabilities   | 1.6               | 1.4               |
| Other liabilities   | 92.7              | 94.2              |
| Non-current liabilities held for sale                                   | 0.0               | 3.6               |
| Underwriting reserves of insurance companies                            | 128.8             | 112.8             |
| Provisions  | 5.3               | 5.7               |
| Subordinated debt   | 13.9              | 14.1              |
| Shareholders' equity  | 60.1              | 62.0              |
| Non controlling Interests   | 4.4               | 3.8               |
| <b>Total</b>  | <b>1,350.2</b>    | <b>1,382.2</b>    |

*NB. Customer loans include lease financing.*

## 10. APPENDIX 2: METHODOLOGY

1 – The Group’s consolidated results as at June 30th, 2017 were examined by the Board of Directors on August 1st, 2017. The limited examination procedures carried out by the Statutory Auditors on the summarised interim consolidated financial statements as at June 30th, 2017 are in progress.

### 2 – Net banking income

The pillars’ **net banking income** is defined on page 44 of Societe Generale’s 2017 Registration Document. The terms “Revenues” or “Net Banking Income” are used interchangeably. They provide a normalised measure of each pillar’s net banking income taking into account the normative capital mobilised for its activity.

### 3 – Operating expenses

**Operating expenses** correspond to the “Operating Expenses” as presented in notes 5 and 8.2 to the Group’s consolidated financial statements as at December 31st, 2016 (pages 381 et seq. and page 401 of Societe Generale’s 2017 Registration Document). The term “costs” is also used to refer to Operating Expenses.

The **Cost/Income Ratio** is defined on page 44 of Societe Generale’s 2017 Registration Document.

### 4 – IFRIC 21 adjustment

The **IFRIC 21 adjustment** corrects the result of the charges recognised in the accounts in their entirety when they are due (generating event) so as to recognise only the portion relating to the current quarter, i.e. a quarter of the total. It consists in smoothing the charge recognised accordingly over the financial year in order to provide a more economic idea of the costs actually attributable to the activity over the period analysed.

The corrections made in this respect to operating expenses for the different business divisions and the Group for H1 17 are reiterated below:

| In EUR m                             | French Retail Banking |                    | International Retail Banking and Financial Services |                    | Global Banking and Investor Solutions |                     | Corporate Centre |                   | Group               |                     |
|--------------------------------------|-----------------------|--------------------|---|--------------------|---------------------------------------|---------------------|------------------|-------------------|---------------------|---------------------|
|                                      | H1 17                 | H1 16              | H1 17   | H1 16              | H1 17                                 | H1 16               | H1 17            | H1 16             | H1 17               | H1 16               |
| <b>Total IFRIC 21 Impact - costs</b> | <b>(103)</b>          | <b>(85)</b>        | <b>(136)</b>  | <b>(126)</b>       | <b>(349)</b>                          | <b>(261)</b>        | <b>(39)</b>      | <b>(49)</b>       | <b>(626)</b>        | <b>(523)</b>        |
| <b><i>o/w Resolution Funds</i></b>   | <b><i>(55)</i></b>    | <b><i>(34)</i></b> | <b><i>(52)</i></b>                                  | <b><i>(34)</i></b> | <b><i>(263)</i></b>                   | <b><i>(160)</i></b> | <b><i>10</i></b> | <b><i>(5)</i></b> | <b><i>(360)</i></b> | <b><i>(232)</i></b> |



## 5 – Restatements and other significant items for the period – Transition from accounting data to underlying data

**Non-economic items** correspond to the revaluation of the Group's own financial liabilities and the debt value adjustment on derivative instruments (DVA). These two factors constitute the restated non-economic items in the analyses of the Group's results. They lead to the recognition of self-generated earnings reflecting the market's evaluation of the counterparty risk related to the Group. They are also restated in respect of the Group's earnings for prudential ratio calculations.

Moreover, the Group restates the revenues and earnings of the French Retail Banking pillar for **PEL/CEL provision allocations or write-backs**. This adjustment makes it easier to identify the revenues and earnings relating to the pillar's activity, by excluding the volatile component related to commitments specific to regulated savings.

Details of these items, as well as the other items that are the subject of a one-off or recurring restatement (exceptional items), are provided below, given that, in the table below, the items marked with one asterisk (\*) are the non-economic items and the items marked with two asterisks (\*\*) are the exceptional items.

The reconciliation enabling the transfer from accounting data to underlying data is set out below.

| <i>In EUR m</i>  | <b>Q2 17</b>   | <b>Q2 16</b>   | <b>Change</b> | <b>H1 17</b>   | <b>H1 16</b>   | <b>Change</b> |
|--|----------------|----------------|---------------|----------------|----------------|---------------|
| <b>Net Banking Income</b>  | <b>5,199</b>   | <b>6,984</b>   | <b>-25.6%</b> | <b>11,673</b>  | <b>13,159</b>  | <b>-11.3%</b> |
| <i>Reevaluation of own financial liabilities*</i>                                    | (224)          | (212)          |               | (199)          | (67)           |               |
| <i>DVA*</i>  | (3)            | 1              |               | (6)            | 1              |               |
| <i>Visa transaction**</i>  |                | 725            |               |                | 725            |               |
| <i>LIA settlement**</i>  | (963)          |                |               | (963)          |                |               |
| <b>Underlying Net Banking Income</b>   | <b>6,389</b>   | <b>6,470</b>   | <b>-1.3%</b>  | <b>12,841</b>  | <b>12,500</b>  | <b>+2.7%</b>  |
| <b>Operating expenses</b>  | <b>(4,169)</b> | <b>(4,119)</b> | <b>+1.2%</b>  | <b>(8,813)</b> | <b>(8,403)</b> | <b>+4.9%</b>  |
| <i>IFRIC 21</i>  | (145)          | (131)          |               | 313            | 261            |               |
| <i>Euribor fine refund**</i>   |                |                |               |                | 218            |               |
| <b>Underlying Operating expenses</b>   | <b>(4,314)</b> | <b>(4,250)</b> | <b>+1.5%</b>  | <b>(8,500)</b> | <b>(8,360)</b> | <b>+1.7%</b>  |
| <b>Net cost of risk</b>  | <b>259</b>     | <b>(664)</b>   | <b>n/s</b>    | <b>(368)</b>   | <b>(1,188)</b> | <b>n/s</b>    |
| <i>Provision for disputes**</i>  | (300)          | (200)          |               | (300)          | (200)          |               |
| <i>LIA settlement**</i>  | 750            |                |               | 400            |                |               |
| <b>Underlying Net Cost of Risk</b>   | <b>(191)</b>   | <b>(464)</b>   | <b>-58.8%</b> | <b>(468)</b>   | <b>(988)</b>   | <b>-52.6%</b> |
| <b>Net profit or losses from other assets</b>  | <b>208</b>     | <b>(16)</b>    | <b>n/s</b>    | <b>245</b>     | <b>(12)</b>    | <b>n/s</b>    |
| <i>Change in consolidation method of Antarius**</i>                                  | 203            |                |               | 203            |                |               |
| <b>Underlying Net profits or losses from other assets</b>                            | <b>5</b>       | <b>(16)</b>    | <b>n/s</b>    | <b>42</b>      | <b>(12)</b>    | <b>n/s</b>    |
| <b>Group net income</b>  | <b>1,058</b>   | <b>1,461</b>   | <b>-27.6%</b> | <b>1,805</b>   | <b>2,385</b>   | <b>-24.3%</b> |
| <i>Effect in Group net income of non-economic and exceptional items and IFRIC 21</i> | (107)          | 411            |               | (746)          | 461            |               |
| <b>Underlying Group net income</b>   | <b>1,165</b>   | <b>1,050</b>   | <b>+11.0%</b> | <b>2,551</b>   | <b>1,924</b>   | <b>+32.6%</b> |

\* Non-economic items

\*\* Exceptional items

## 6 – Cost of risk in basis points, coverage ratio for doubtful outstandings

The cost of risk or commercial cost of risk is defined on pages 46 and 528 of Societe Generale's 2017 Registration Document. This indicator makes it possible to assess the level of risk of each of the pillars as a percentage of balance sheet loan commitments, including operating leases.

|  | (In EUR M)                | Q2 17   | Q2 16   | H1 17   | H1 16   |
|--|---------------------------|---------|---------|---------|---------|
| <b>French Retail Banking</b>                                 | Net Cost of Risk          | 136     | 157     | 285     | 323     |
|  | Gross loan outstandings   | 187,580 | 187,263 | 188,970 | 187,750 |
|  | <b>Cost of Risk in bp</b> | 29      | 33      | 30      | 34      |
| <b>International Retail Banking &amp; Financial Services</b> | Net Cost of Risk          | 43      | 185     | 153     | 401     |
|  | Gross loan outstandings   | 125,160 | 116,393 | 124,931 | 116,310 |
|  | <b>Cost of Risk in bp</b> | 14      | 64      | 24      | 69      |
| <b>Global Banking and Investor Solutions</b>                 | Net Cost of Risk          | 3       | 103     | 23      | 244     |
|  | Gross loan outstandings   | 155,799 | 143,925 | 154,022 | 140,970 |
|  | <b>Cost of Risk in bp</b> | 1       | 29      | 3       | 35      |
| <b>Societe Generale Group</b>                                | Net Cost of Risk          | 181     | 442     | 461     | 958     |
|  | Gross loan outstandings   | 476,037 | 459,994 | 475,295 | 456,950 |
|  | <b>Cost of Risk in bp</b> | 15      | 38      | 19      | 42      |

The **gross coverage ratio for doubtful outstandings** is calculated as the ratio of provisions recognised in respect of the credit risk to gross outstandings identified as in default within the meaning of the regulations, without taking account of any guarantees provided. This coverage ratio measures the maximum residual risk associated with outstandings in default ("doubtful").

## 7 – ROE, RONE

The notion of ROE, as well as the methodology for calculating it, are specified on page 47 of Societe Generale's 2017 Registration Document. This measure makes it possible to assess Societe Generale's return on equity.

RONE (*Return on Normative Equity*) determines the return on average normative equity allocated to the Group's businesses, according to the principles presented on page 47 of Societe Generale's Registration Document.

### Calculation of the Group's ROE (*Return on Equity*)

Details of the corrections made to book equity in order to calculate ROE for the period are given in the table below:

| <i>End of period</i>  | <b>H1 17</b>  | <b>Q1 17</b>  | <b>2016</b>   | <b>H1 16</b>  |
|---|---------------|---------------|---------------|---------------|
| <b>Shareholders' equity Group share</b>   | <b>60,111</b> | <b>62,222</b> | <b>61,953</b> | <b>58,475</b> |
| Deeply subordinated notes   | (10,059)      | (10,556)      | (10,663)      | (8,944)       |
| Undated subordinated notes  | (279)         | (294)         | (297)         | (373)         |
| Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated notes, issue premium amortisations | (201)         | (221)         | (171)         | (185)         |
| Unrealised gains/losses booked under shareholders' equity, excluding conversion reserves  | (1,101)       | (1,112)       | (1,273)       | (1,414)       |
| Dividend provision  | (881)         | (2,062)       | (1,759)       | (1,106)       |
| <b>ROE equity</b>   | <b>47,591</b> | <b>47,977</b> | <b>47,790</b> | <b>46,453</b> |
| <b>Average ROE equity</b>   | <b>47,834</b> | <b>47,884</b> | <b>46,531</b> | <b>46,033</b> |

Note: corrected Q1 17 figures, interest net of tax payable to holders of deeply subordinated notes and undated subordinated notes previously EUR (327) million, ROE equity of EUR 47,871 million, average ROE equity of EUR 47,831 million

Symmetrically, Group net income used for the ratio numerator is book Group net income adjusted for "interest, net of tax payable to holders of deeply subordinated notes and undated subordinated notes, interest paid to holders of deeply subordinated notes and undated subordinated notes, issue premium amortisations" and "unrealised gains/losses booked under shareholders' equity, excluding conversion reserves" (see methodology note No. 9).

### RONE calculation: Average capital allocated to Core Businesses (in EURm)

|  | <b>Q2 17</b>  | <b>Q2 16</b> | <b>H1 17</b>  | <b>H1 16</b> |
|--|---------------|--------------|---------------|--------------|
| <b>French Retail Banking</b>                               | <b>10,937</b> | 10,275       | <b>10,917</b> | 10,355       |
| <b>International Retail Banking and Financial Services</b> | <b>11,320</b> | 10,493       | <b>11,251</b> | 10,494       |
| <b>Global Banking and Investor Solutions</b>               | <b>14,526</b> | 15,164       | <b>14,638</b> | 15,472       |

**8 – Net assets and tangible net assets** are defined in the methodology, page 49 of the Group's 2017 Registration Document ("Net Assets"). The items used to calculate them are presented below.

| <i>End of period</i>  | <b>H1 17</b>   | <b>Q1 17</b>   | <b>2016</b>    | <b>H1 16</b>   |
|---|----------------|----------------|----------------|----------------|
| <b>Shareholders' equity Group share</b>   | <b>60,111</b>  | <b>62,222</b>  | <b>61,953</b>  | <b>58,475</b>  |
| Deeply subordinated notes   | (10,059)       | (10,556)       | (10,663)       | (8,944)        |
| Undated subordinated notes  | (279)          | (294)          | (297)          | (373)          |
| Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated notes, issue premium amortisations | (201)          | (221)          | (171)          | (185)          |
| Bookvalue of own shares in trading portfolio  | 35             | 169            | 75             | 103            |
| <b>Net Asset Value</b>  | <b>49,608</b>  | <b>51,320</b>  | <b>50,897</b>  | <b>49,076</b>  |
| Goodwill  | 5,027          | 4,709          | 4,709          | 4,820          |
| <b>Net Tangible Asset Value</b>   | <b>44,580</b>  | <b>46,611</b>  | <b>46,188</b>  | <b>44,256</b>  |
| <b>Number of shares used to calculate NAPS**</b>  | <b>800,848</b> | <b>800,755</b> | <b>799,462</b> | <b>799,217</b> |
| <b>NAPS** (in EUR)</b>  | <b>61.9</b>    | <b>64</b>      | <b>63.7</b>    | <b>61.4</b>    |
| <b>Net Tangible Asset Value (EUR)</b>   | <b>55.7</b>    | <b>58.2</b>    | <b>57.8</b>    | <b>55.4</b>    |

\*\* The number of shares considered is the number of ordinary shares outstanding as at June 30th, 2017, excluding treasury shares and buybacks, but including the trading shares held by the Group.

Note: corrected Q1 17 figures, interest net of tax payable to holders of deeply subordinated notes and undated subordinated notes previously EUR (327) million, net asset value of EUR 51,214 million, net tangible asset value of EUR 46,505 million, NAPS of EUR 64.0, net tangible asset value per share of EUR 58.1.

## 9 – Calculation of Earnings Per Share (EPS)

The EPS published by Societe Generale is calculated according to the rules defined by the IAS 33 standard (see page 48 of Societe Generale's 2017 Registration Document). The corrections made to Group net income in order to calculate EPS correspond to the restatements carried out for the calculation of ROE. As specified on page 48 of Societe Generale's 2017 Registration Document, the Group also publishes EPS adjusted for the impact of non-economic items presented in methodology note No. 5.

The number of shares used for the calculation is as follows:

| Average number of shares (thousands)   | H1 17          | Q1 17          | 2016           | H1 16          |
|--|----------------|----------------|----------------|----------------|
| <b>Existing shares</b>   | <b>807,714</b> | <b>807,714</b> | <b>807,293</b> | <b>807,083</b> |
| <b>Deductions</b>  |                |                |                |                |
| Shares allocated to cover stock option plans and free shares awarded to staff    | 4,713          | 4,357          | 4,294          | 3,807          |
| Other ownshares and treasury shares  | 2,645          | 3,249          | 4,232          | 4,889          |
| <b>Number of shares used to calculate EPS</b>                                    | <b>800,355</b> | <b>800,108</b> | <b>798,768</b> | <b>798,387</b> |
| <b>Group net income</b>  | <b>1,805</b>   | <b>747</b>     | <b>3,874</b>   | <b>2,385</b>   |
| Interest, net of tax on deeply subordinated notes and undated subordinated notes | (254)          | (127)          | (472)          | (219)          |
| Capital gain net of tax on partial buybacks                                      | 0              | 0              | 0              | 0              |
| <b>Adjusted Group net income</b>   | <b>1,551</b>   | <b>620</b>     | <b>3,402</b>   | <b>2,166</b>   |
| <b>EPS (in EUR)</b>  | <b>1.94</b>    | <b>0.77</b>    | <b>4.26</b>    | <b>2.71</b>    |
| <b>EPS* (in EUR)</b>   | <b>2.12</b>    | <b>0.76</b>    | <b>4.55</b>    | <b>2.77</b>    |

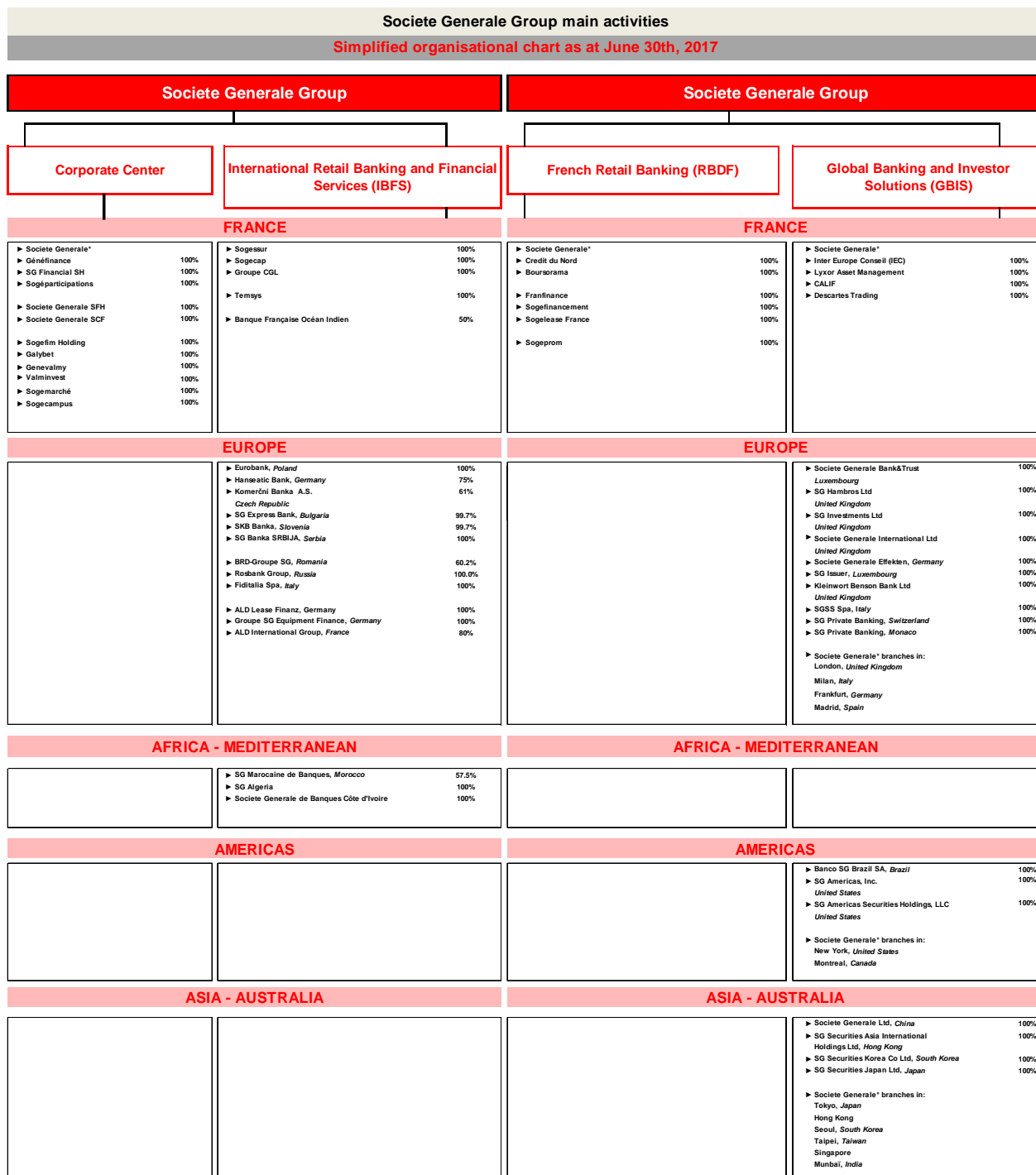
\* Adjusted for revaluation of own financial liabilities and DVA

**10** – The Societe Generale Group's **Common Equity Tier 1 capital** is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded **solvency ratios** are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

**NB (1)** The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

**(2)** All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website [www.societegenerale.com](http://www.societegenerale.com) in the "Investor" section.

## 1.2 Societe Generale Group main activities



\* Parent company

Notes:

- the percentages given indicate the percentage of capital held by the Group in subsidiary;
- groups are listed under the geographic region where they carry out their principal activities.

## 1.3 Significant new products or services

| Business division                                       | New product or service   |   |
|---|--|---|
| French Retail Banking                                   | <b>Extension of Quietis Insurance</b>  | From 1 January 2017, extension of guarantees for Personal Quietis Insurance without any modification of customer tariffs: electrical household appliances, computer equipment, Hi-Fi and video, purchased new with a SG credit card are guaranteed in the event of failure for 2 years beyond the Manufacturer warranty.  |
|   | (Societe Generale)<br>(January 2017)   |   |
|   | <b>Contactless Paylib</b>  | The availability of a new simple mobile payment solution, free and secure for Android mobile phone users: Contactless Paylib. This functionality allows customers to use their mobile to pay for all day-to-day purchases from retailers who have contactless payment terminals, both in France and abroad.   |
|   | (Societe Generale)<br>(January 2017)   |   |
|   | <b>Aggregation of external accounts</b>  | As part of the extension of our innovative and digital services, availability of an aggregation service for all accounts held in establishments other than Societe Generale for customers of the Jazz and Haute Fidélité offers, or Societe Generale Private Banking customers. This service, accessible via the customer's secure banking area, allows customers to view all their external accounts and details of their transactions on a single screen. |
|   | (Societe Generale)<br>(February 2017)  |   |
|   | <b>SogeCommerce</b>  | New secure online collection solution (offer combining acceptance and money acquisition), for the Professional, Corporate and Association e-merchants.  |
|   | (Societe Generale)<br>(March 2017)   |   |
| <b>Mobile trading</b>                                   | Development of trading on the Societe Generale application and mobile website : customers can now buy or sell stocks on the stock market for cash or deferred settlement, in all markets (Euronext and foreign markets), on most securities (listed shares, bonds, ETF, Warrants, Turbos, Societe Generale certificates). They can consult their securities portfolios, orders placed, follow developments in the markets, create lists of favourite stocks, any time directly from their mobile phone.  |   |
| (Societe Generale)<br>(April 2017)                      |  |   |
| <b>Short-term pre-assessment</b>                        | To calculate and restore the amount of a pre-granted current cash credit to professional players and for our least risky professional customers, while improving the management of our risks.  |   |
| (Societe Generale)<br>(April 2017)                      |  |   |
| <b>SYNTEC supplementary collective health insurance</b> | First CCN (Convention Collective Nationale - National Collective Bargaining Agreement) supplementary collective health insurance offer dedicated to the SYNTEC professional sector.  |   |
| (Societe Generale)<br>(May 2017)                        | This offer is intended for companies affiliated to the Convention Collective Nationale "Bureaux d'études techniques, cabinets d'ingénieurs-conseils et sociétés de conseil" (IDCC 1486), more commonly called "SYNTEC Agreement".  |   |
| <b>SG Sustainable Formula</b>                           | Marketing of "SG Sustainable Formula" in H1 2017, the first investment available to private customers making it possible to invest on the financial markets while having a socially responsible impact. On the one hand, it enables investments in European companies selected for their sustainable and socially responsible characteristics while benefiting from a minimum reimbursement of 80% of the invested net amount at maturity. On the other hand, Societe Generale undertakes to hold financial assets with a responsible impact (i.e. having environmental and social benefits such as combating global warming, access to education, the quality of health services) in its balance sheet based on the same amount as the overall payments made in respect of this investment. |   |
| (Societe Generale)<br>(June 2017)                       |  |   |

**Business  
division**

**New product or service**

|  |   |  |
|--|---|--|
|  | <p><b>Long-term rental</b><br/>(Credit du Nord)<br/>(April 2017)</p>  | <p>In collaboration with ALD, the Credit du Nord Group now offers long-term car rental, for all brands and passenger vehicles. This offer also provides numerous additional services and insurance policies.</p>   |
|  | <p><b>Multi-risk insurance for professional customers</b><br/>(Credit du Nord)<br/>(June 2017)</p>                    | <p>In collaboration with Sogessur, the Credit du Nord Group provides a multi-risk insurance to its professional customers, which allows them to insure their professional premises, cover their own liability and financial losses in the event of damage and benefit from a remote surveillance option.</p>   |
|  | <p><b>Managing Alone</b><br/>(Credit du Nord)<br/>(June 2017)</p>   | <p>New extra-banking partnership, intended for our Premium customers: Managing Alone allows customers to access a simple rental management solution via the Internet, for a highly competitive tariff.</p>   |
|  | <p><b>Visa Platinum</b><br/>(Credit du Nord)<br/>(June 2017)</p>  | <p>A new Premium credit card offer, the ideal link between Premier and Platinum. This credit card is intended mainly for our urban and young Premium customers.</p>  |
|  | <p><b>Boursorama Life</b><br/>(Boursorama)<br/>(February 2017)</p>  | <p>In early 2017, Boursorama developed its life insurance offer with notably a new driven management mandate, the "responsive" profile, the access to 30 additional unit-linked schemes and 20 new trackers.</p>   |
|  | <p><b>Easy Move</b><br/>(Boursorama)<br/>(February 2017)</p>  | <p>With its bank domiciliation change service, Boursorama makes it possible to change bank for free, in just a few clicks and without the burden of papers. The whole process, from the demand for mobility to the electronic signature of the terms, is 100% digital and automated.</p>   |
|  | <p><b>Bank transfer from an external account</b><br/>(Boursorama)<br/>(April 2017)</p>                                | <p>Boursorama Bank customers can now make bank transfers from their accounts held in other banks, directly from their Boursorama Client Area.</p>  |
|  | <p><b>Zero paper and 100% mobile housing loan</b><br/>(Boursorama)<br/>(May 2017)</p>                                 | <p>With the electronic signature and the downloading of supporting documents, even in mobility situations, Boursorama Bank now offers a completely dematerialised subscription process.</p>  |
|  | <p><b>Revolving credit</b><br/>(Boursorama)<br/>(June 2017)</p>   | <p>To allow its customers to meet their unexpected expenses, Boursorama offers them revolving credit with the Budget+ offer of Franfinance: as soon as the credit is used, the borrower has paybacks to reimburse the interest and capital; the revolving credit is recovered as the borrowed capital is reimbursed and becomes available again.</p> |
| <b>International Retail Banking and Financial Services</b> | <p><b>C'BIO</b><br/>(January 2017 ; SGMA – Morocco)<br/>(International Retail Banking)</p>                            | <p>Eco-friendly banking card made of polylactic acid (PLA), a biodegradable biomass plastic derived from maize. This eco-friendly alternative helps to minimize the environmental impact of PVC, which is derived from fossil resources.</p>   |
|  | <p><b>FX spot trade goes digital</b><br/>(January 2017 ; SGEB – Bulgaria)<br/>(International Retail Banking)</p>      | <p>New functionality available on the "Bank on Web Pro" e-banking platform. This innovative solution enables clients to request and receive a preferential exchange rate for foreign exchange spot deals in real time.</p>   |
|  | <p><b>OBSGnet</b><br/>(March 2017 ; OBSG – Macedonia)<br/>(International Retail Banking)</p>                          | <p>New and enhanced e-banking platform for corporate clients enabling them to access new and highly secure services.</p>   |
|  | <p><b>YUP</b><br/>(April 2017 ; Senegal and Ivory Coast – Pan-African project)<br/>(International Retail Banking)</p> | <p>Simple and secure banking application/wallet to make merchant payments, withdrawals, transfers, invoice payments, or purchases of telephone credit.</p>   |



|   |   |
|---|---|
| <p><b>M-banking</b><br/>(May 2017 ; SGS – Serbia)<br/>(International Retail Banking)</p>  | <p>New mobile banking app dedicated to customers who want to make their banking transactions securely, anywhere and at any time. Among other features, the app enables them to check their account status, pay their bills, and benefit from discounts.</p>   |
| <p><b>Android Pay</b><br/>(June 2017 ; Eurobank – Poland)<br/>(International Retail Banking)</p>  | <p>Android Pay offers customers who hold a Visa card, simple and secure Smartphone-based payments without having to log in to a mobile app or the Internet. Such payments can be made via all POS that accept contactless cards.</p>  |
| <p><b>Welibank</b><br/>(June 2017 ; SGBF – Burkina Faso)<br/>(International Retail Banking)</p>   | <p>1<sup>st</sup> digital branch in the country, allowing completely autonomous day-to-day banking operations, thanks to dedicated tablets.</p>   |
| <p><b>ALD own my car</b><br/>(January 2017 ; ALD Automotive Netherlands)<br/>(Financial Services to Corporates and Insurance)</p>       | <p>New remarketing service that enables the user to either buy his end-of-contract professional car or to sell it. If drivers are not interested in owning their current lease cars, they can place an ad to sell it on social media (Facebook, LinkedIn, Twitter) or share the offer with people from the personal network (relatives &amp; friends)</p>   |
| <p><b>Link Vie</b><br/>(January 2017 ; Oradéa Vie - France)<br/>(Financial Services to Corporates and Insurance)</p>                    | <p>The first savings life insurance product distributed through LINK by PRIMONIAL, a 100% online subscription platform. LINK VIE is an accessible and innovative policy that invests solely in unit-linked ETF funds. Its original distribution mode combines digital solutions (online subscription with electronic signature and the robot) and the expert support of wealth management advisors.</p> |
| <p><b>GEFA online</b><br/>(February 2017 ; SGEF Germany)<br/>(Financial Services to Corporates and Insurance)</p>                       | <p>Online portal allowing registered customers to calculate and close leasing, hire purchase and loan solutions on a paperless basis. Additionally, the tool offers all contractual details at a glance and the online handling of contract-related services.</p>   |
| <p><b>Qigo</b><br/>(February 2017 ; ALD Automotive Denmark)<br/>(Financial Services to Corporates and Insurance)</p>                    | <p>Full digital solution, integrating a 360 degree showroom and 100% digital payment feature, dedicated to the sale of used cars to private consumers.</p>  |
| <p><b>Iriade Emprunteur</b><br/>(March 2017 ; Oradéa Vie - France)<br/>(Financial Services to Corporates and Insurance)</p>             | <p>A credit life insurance policy co-developed with InsurTech Multinet Services, offering 100% online subscription with an automated medical decision process and electronic signature</p>  |
| <p><b>Renting para Particulares</b><br/>(March 2017 ; ALD Automotive Portugal)<br/>(Financial Services to Corporates and Insurance)</p> | <p>Operational leasing solution - rental of a vehicle including services - dedicated to private customers. Two services packages offered:</p> <ol style="list-style-type: none"> <li>1. maintenance and insurance</li> <li>2. maintenance, insurance, replacement vehicle, tyres and ALD move.</li> </ol>   |
| <p><b>My MedCare</b><br/>(May 2017 ; BRD Asigurari de Viata - Romania)<br/>(Financial Services to Corporates and Insurance)</p>         | <p>The first offer on the Romanian market that allows a client to get medical attention anywhere required and with the doctor of his choice. It also offers MyMedShare, an innovative concept enabling policyholders to share one medical generalist consultation per year with any person of their choice.</p>   |
| <p><b>Mobile app</b><br/>(June 2017 ; Hanseatic Bank – Germany)<br/>(Financial Services to Corporates and Insurance)</p>                | <p>New banking app for its credit card customers who can check their account balance, their monthly credit limit or when the next payment instalment is due. The app also answers frequently asked questions and provides contact details for the Hanseatic Bank's customer service. E-mails can also be sent directly via the banking app.</p>   |

**Business  
division**

**New product or service**

|   |   |   |
|---|---|---|
| <p><b>Global Banking and Investor Solutions</b></p> | <p><b>The Equity Tail Risk Strategies (TETRIS)</b></p> <p>(January 2017)<br/>(Global Markets and Investor Services)</p> | <p>Based on the SG Cross Asset Quant Research publication, "Hedges are not a luxury", the Equity Tail Risk Indices are designed to hedge the tail risk on equity markets at a reasonable cost (low carry). The strategies aim to replicate a downside variance swap on the S&amp;P 500 (US version) or Eurostoxx 50 (European version) with liquid and transparent plain vanilla options.</p>   |
|   | <p><b>ERP Market Neutral US Indices</b></p> <p>(February 2017)<br/>(Global Markets and Investor Services)</p>           | <p>The ERP Market Neutral US Indices are systematic and rules-based long/short indices that aim to track baskets of stocks embedded in the S&amp;P 500 Index selected according to specific factors (Quality, Value, Profitability, Momentum, Low Vol). Each basket is hedged to limit directional exposure to the three main sources of risk in the market.</p> <p>Each Index is rebalanced quarterly (monthly for the Momentum) according to a systematic scoring model based on fundamental and quantitative criteria.</p>   |
|   | <p><b>New Custody Information System (NCIS)</b></p> <p>(June 2017)<br/>(Societe Generale Securities Services)</p>       | <p>This multi-entity custody platform, a major IT development launched within SGSS's Development &amp; Competitiveness plan, enhances the existing custody service we provide to our clients with local and global clearing and settlement, cash management, asset servicing, corporate actions and regulatory services supported by a single custody platform throughout Europe. It provides our institutional clients with a renovated, more comprehensive, more agile and better-performing pan-European platform. As a result, our European clients will benefit from both local expertise and the platform's global reach.</p> <p>Already deployed in Germany in 2016, the first batch of global custody services were rolled out in the UK in July 2017 and the transfer of clients should be finalised by the end of 2017.</p> |
|   | <p><b>Positive Impact Notes</b></p> <p>(June 2017)<br/>(Global Markets and Investor Services)</p>                       | <p>In June, Societe Generale launched the distribution of the first Positive Impact Note in Italy. This note will be listed in the Italian market and included in the specific segment of green and social bonds.</p> <p>In H1 2017, Societe Generale issued over EUR 170m of PIF Notes. With a Positive Impact Finance note, Societe Generale commits to holding in its books an amount of Positive Impact Finance projects equivalent to 100% of the nominal amount of structured bonds. These notes enable investors to support Positive Impact Finance, through a product whose financial characteristics can be customised to their needs.</p> <p>Positive Impact Notes provide financial solutions to meet investment needs related to the world's major challenges such as climate change or population increase.</p>          |
|   | <p><b>Lyxor/Crystal Europe Equity Fund</b></p> <p>(January 2017)<br/>(Lyxor Asset Management)</p>                       | <p>Lyxor/Crystal Europe Equity Fund ("Crystal") is a Long/Short European Large Cap Equity Strategy fund.</p> <p>This is a high-conviction portfolio of long/short investment ideas from a panel of established European equity managers.</p> <p>This original concept allows our clients to access the research and talent of several recognised managers, without investing in a fund of funds structure.</p>  |
|   | <p><b>Solvency II optimisation solutions</b></p> <p>(March 2017)<br/>(Lyxor Asset Management)</p>                       | <p>Solvency II optimisation solutions is a service offer that allows insurers to optimise investment returns relative to their Solvency II capital charge (SCR).</p> <p>The offer applies both derivatives and TIPP investment techniques to maximise exposure to return-seeking assets, while limiting drawdown and volatility.</p>  |

**Business  
division**

**New product or service**

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|  |  |
|--|--|
| <b>Lyxor Green Bond (DR) UCITS ETF</b><br>(March 2017)<br>(Lyxor Asset Management)     | The world's first Green Bond ETF allows investors to contribute directly to the improvement of the environment. Through the ETF, investors can access a portfolio of 160 EUR and USD Investment Grade "Green Bonds", which have been certified as eligible for inclusion by the Climate Bond Initiative.                   |
| <b>Lyxor \$ Floating Rate Note UCITS ETF</b><br>(May 2017)<br>(Lyxor Asset Management) | The Lyxor \$ Floating Rate Note UCITS ETF helps bond investors protect themselves from rising US interest rates. The ETF provides access to investment grade bonds with at least 2 years to maturity, and EUR 500 million outstanding. Bonds issued more than two years ago, or by Emerging Market companies are excluded. |

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## 1.4 Analysis of the consolidated balance sheet

### 1.4.1 Consolidated balance sheet

#### ASSETS

| <i>(in billions of euros)</i>   | 30.06.2017    | 31.12.2016    |
|---|---------------|---------------|
| Cash, due from central banks  | 112.4         | 96.2          |
| Financial assets at fair value through profit or loss                   | 484.7         | 514.7         |
| Hedging derivatives   | 15.1          | 18.1          |
| Available-for-sale financial assets                                     | 142.4         | 139.4         |
| Due from banks  | 59.1          | 59.5          |
| Customer loans  | 418.2         | 426.5         |
| Revaluation differences on portfolios hedged against interest rate risk | 0.9           | 1.1           |
| Held-to-maturity financial assets                                       | 3.7           | 3.9           |
| Tax assets  | 6.4           | 6.4           |
| Other assets  | 78.9          | 84.8          |
| Non current assets held for sale  | 0.1           | 4.2           |
| Investments accounted for using the equity method                       | 0.7           | 1.1           |
| Tangible, intangible fixed assets                                       | 22.7          | 21.8          |
| Goodwill  | 4.9           | 4.5           |
| <b>Total</b>  | <b>1350.2</b> | <b>1382.2</b> |

#### LIABILITIES

| <i>(in billions of euros)</i>   | 30.06.2017    | 31.12.2016    |
|---|---------------|---------------|
| Due to central banks  | 7.4           | 5.2           |
| Financial liabilities at fair value through profit or loss              | 427.3         | 455.6         |
| Hedging derivatives   | 7.5           | 9.6           |
| Due to banks  | 82.9          | 82.6          |
| Customer deposits   | 406.2         | 421.0         |
| Debt securities issued  | 105.3         | 102.2         |
| Revaluation differences on portfolios hedged against interest rate risk | 6.9           | 8.5           |
| Tax liabilities   | 1.6           | 1.4           |
| Other liabilities   | 92.7          | 94.2          |
| Non current liabilities held for sale                                   | 0.0           | 3.6           |
| Underwriting reserves of insurance companies                            | 128.8         | 112.8         |
| Provisions  | 5.3           | 5.7           |
| Subordinated debt   | 13.9          | 14.1          |
| Shareholders' equity  | 60.1          | 62.0          |
| Non controlling Interests   | 4.4           | 3.7           |
| <b>Total</b>  | <b>1350.2</b> | <b>1382.2</b> |

At 30<sup>th</sup> June 2017, the Group's consolidated balance sheet totalled EUR 1,350.2bn, a decrease of EUR 32bn (-2.3%) compared to 31<sup>st</sup> December 2016 (EUR 1,382.2bn).

## 1.4.2 Main changes in the consolidated balance sheet

The main changes in the scope of consolidation at 30<sup>th</sup> June 2017, compared with the scope applicable at 31<sup>st</sup> December 2016, are as follows:

### ANTARIUS

- On 8 February 2017, Aviva France and Sogecap signed an agreement substantiating the acquisition by Sogecap of the 50% interest in Antarius previously held by Aviva France. The transfer of the shares has been effective since 1 April 2017. Antarius is now 100% owned by the Group, jointly by Sogecap and Crédit du Nord.
- This operation generated a profit in the income statement under Net income/expense from other assets totaling EUR 203 million, resulting from the fair value adjustment of the share held by Crédit du Nord before the acquisition. Goodwill for an amount of EUR 325 million was allocated to UGT Assurance. The Group's balance sheet increased by EUR 16 billion, mainly through EUR 9 billion under Available-for-sale financial assets, EUR 5 billion under Financial assets at fair value through profit or loss and EUR 15 billion under Technical provisions of companies Insurance.

### SPLITSKA BANKA

- On 2 May 2017, the Group sold all its participation in Splitska Banka (100%), its Croatian subsidiary, to OTP Bank. The sale reduced the Group's balance sheet by EUR 3.6 billion, including mainly through reductions of EUR 2 billion in Customer loans and of EUR 2.7 billion in Customer deposits, listed respectively under Non-current assets held for sale and associated liabilities at 31 December 2016.

### ALD

- On 16 June 2017, the Group sold 80,820,728 shares of ALD SA (The ALD Group) representing 20% of its capital, when it was introduced on the regulated market of Euronext Paris at a price of EUR 14.30 per share.
- An over-allotment option of up to an additional 3% of the share capital of ALD SA was exercised on 12 July 2017 at the rate of 0.18%. This additional sale will be recorded in the second half of 2017. This introduction resulted in the sale of existing ordinary shares by Societe Generale Group, for a total of 1,156 million euros, representing an increase in Shareholders' equity, Group part of EUR 452 million.

## 1.4.3 Changes in major consolidated balance sheet items

**Cash, due from central banks** (EUR 112.4 billion at 30<sup>th</sup> June 2017) increased by EUR 16.2 billion (+ 16.8 %) compared to December 31<sup>st</sup>, 2016.

**Financial assets and liabilities at fair value through profit or loss** decreased by EUR -30.0 billion (-5.8%) and EUR -28.3 billion (-6.2%) respectively, compared to 31<sup>st</sup> December 2016.

Financial instruments at fair value through profit or loss mainly comprise:

- debt and equity instruments;
- trading derivatives;
- securities sold under repurchase agreements and securities purchased under resale agreements;
- securities lending agreements and amounts payable on borrowed securities.

The decrease in financial assets and liabilities at fair value through profit or loss is mainly attributable to a diminution in trading derivatives and in our trading portfolio activities.

The exchange rate fluctuation on the valuation of financial instruments has almost the same impact on the assets and liabilities.

**Customer loans**, including securities purchased under resale agreements recognised at amortised cost, decreased by EUR 8.3 billion (-2.0%) compared to 31<sup>st</sup> December 2016, mainly attributable to a decrease in demand of short-term loans and securities purchased under resale agreements.

**Customer deposits**, including securities sold under repurchase agreements recognised at amortised cost, declined by EUR 14.8 billion (-3.5%) compared to 31<sup>st</sup> December 2016 mainly due to the decrease of term deposits accounts and securities sold under repurchase agreements.

**Due from banks**, including securities purchased under resale agreements recognised at amortised cost, decreased by EUR 0.4 billion (-0.7%) relative to 31<sup>st</sup> December 2016, explained by the stability of the interbank market.

**Due to banks**, including securities sold under repurchase agreements recognised at amortised cost, increased by EUR 0.3 billion (+0.4%) versus 31<sup>st</sup> December 2016.

**Group shareholders' equity** amounted to EUR 60.1 billion at 30<sup>th</sup> June 2017 versus EUR 62 billion at 31<sup>st</sup> December 2016. This variation was attributable primarily to the following items:

- First half 2017 net income: EUR +1.8 billion;
- Dividend payment in respect of financial year 2016: EUR -2.1 billion;
- Decrease in unrealised or deferred capital gains and losses: EUR -1.5 billion;
- Refund of two deeply subordinated notes: EUR -0.6 billion.

After taking into account non-controlling interest (EUR 4.4 billion), Group shareholders' equity came to EUR 64.5 billion at 30<sup>th</sup> June 2017.

## 1.5 Property and equipment

The gross book value of Societe Generale Group's tangible operating fixed assets amounted to EUR 32.2 billion at 30<sup>th</sup> June 2017. This figure comprises land and buildings (EUR 5.5 billion), assets leased by specialised financing companies (EUR 21.4 billion) and other tangible assets (EUR 5.3 billion).

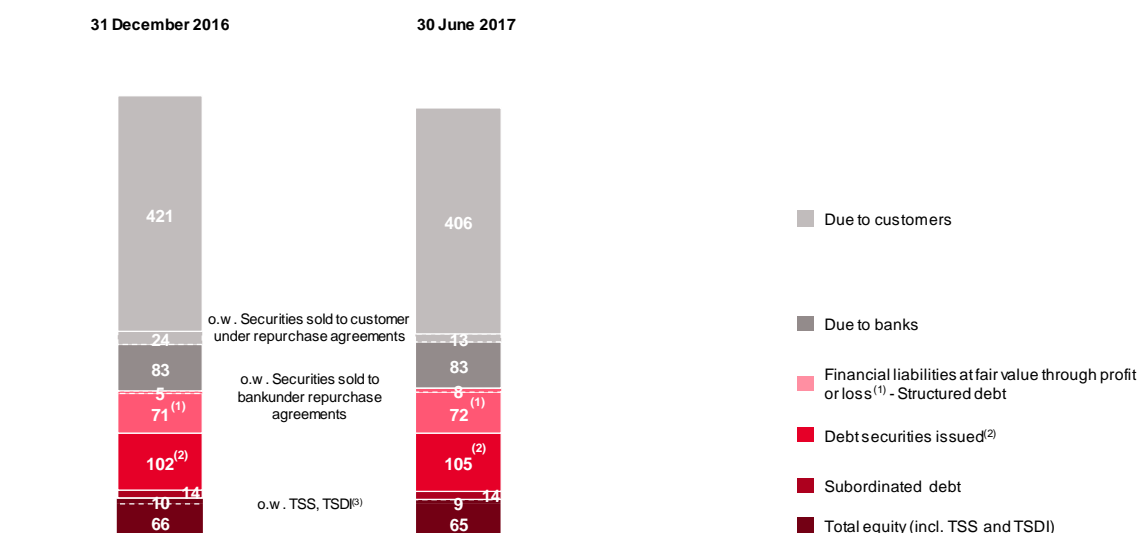
The gross book value of the Group's investment property amounted to EUR 0.8 billion at 30<sup>th</sup> June 2017.

The net book value of tangible operating assets and investment property amounted to EUR 20.9 billion, representing 1.5 % of the consolidated balance sheet at 30<sup>th</sup> June 2017. Due to the nature of Societe Generale's activities, property and equipment are not material at the Group level.

## 1.6 Financial policy

### 1.6.1 Group debt policy

#### GROUP FUNDING STRUCTURE



(1) o.w. debt securities issued reported in the trading book and debt securities issued measured using fair value option through P&L. Outstanding unsecured debt securities with maturity exceeding one year EUR 38.2bn at end-Q2 17 and 41.7bn at end-Q4 16

(2) o.w. SGSCF: (EUR 7.1bn), SGSFH: (EUR 10.8bn), CRH: (EUR 6.3bn), securitisation and other secured issuances: (EUR 4.4bn), conduits: (EUR 9.5bn) at end-Q2 17 (and SGSCF: EUR 7.6bn, SGSFH: EUR 9.3bn, CRH: EUR 6.6bn, securitisation and other secured issuances: EUR 4.9bn, conduits: EUR 10.1bn at end-December 2016). Outstanding amounts with maturity exceeding one year (unsecured): EUR 27.2bn at end-Q2 17 and EUR 27.0bn at end-Q4 16

(3) TSDI: deeply subordinated notes, perpetual subordinated notes. Notional amount excluding notably fx differences, original issue premiums/discounts, and accrued interest

The Group's funding structure is broken down as follows:

- capital including deeply subordinated and perpetual subordinated notes (representing EUR 9.7bn as of 30 June 2017 and EUR 11.1bn as of 31 December 2016),
- debt securities issued by the Group, of which:
  - dated subordinated debt (EUR 14.3bn at 30 June 2017 and EUR 14.5bn at end-2016),
  - long-term vanilla senior non-preferred debt (EUR 5.2bn at 30 June 2017 and EUR 1bn at end-2016),
  - long-term vanilla senior debt (EUR 28.8bn at 30 June 2017 and EUR 31.3bn at end-2016),
  - covered bonds issued through the following vehicles: SGSCF (EUR 7.1bn at 30 June 2017 and EUR 7.6bn at end-2016); SGSFH (EUR 10.8bn at 30 June 2017 and EUR 9.3bn at end-2016); CRH (EUR 6.3bn at 30 June 2017 and EUR 6.6bn at end-2016),
  - securitisations and other secured debt issues: EUR 4.4bn at 30 June 2017 and EUR 4.9bn at end-2016,
  - conduits (EUR 9.5bn at 30 June 2017 and EUR 10.1bn at end-2016),
  - financial liabilities reported at fair value through P&L, including debt securities issued reported in the trading book, and debt securities issued measured using fair value option through P&L,
- debt to customers, particularly deposits.

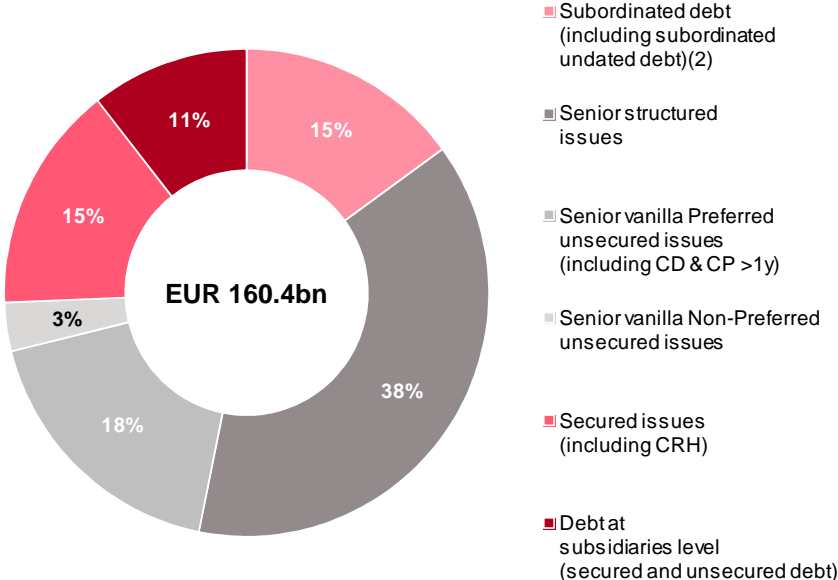
Funding resources also include funding via securities lending/borrowing transactions and securities sold under repurchase agreements measured at fair value through P&L totalling EUR 169.2bn at 30 June 2017 versus EUR 171.1bn at 31 December 2016 (see note 3.1 of the consolidated financial statements), which are not included in this graph.

The **Societe Generale Group's debt policy** is designed not only to ensure financing for the growth of the core businesses' commercial activities and debt renewal, but also to maintain repayment schedules that are compatible with the Group's ability to access the market and its future growth.

The Group's debt policy is based on 2 principles:

- firstly, maintaining an active policy of diversifying the Societe Generale Group's sources of refinancing issued in the capital market in order to guarantee its stability;
- secondly, adopting a Group refinancing structure that consistently matches the maturities of its assets and liabilities.

**GROUP LONG-TERM DEBT ISSUED IN THE CAPITAL MARKET AT 30 JUNE 2017<sup>(1)</sup>**



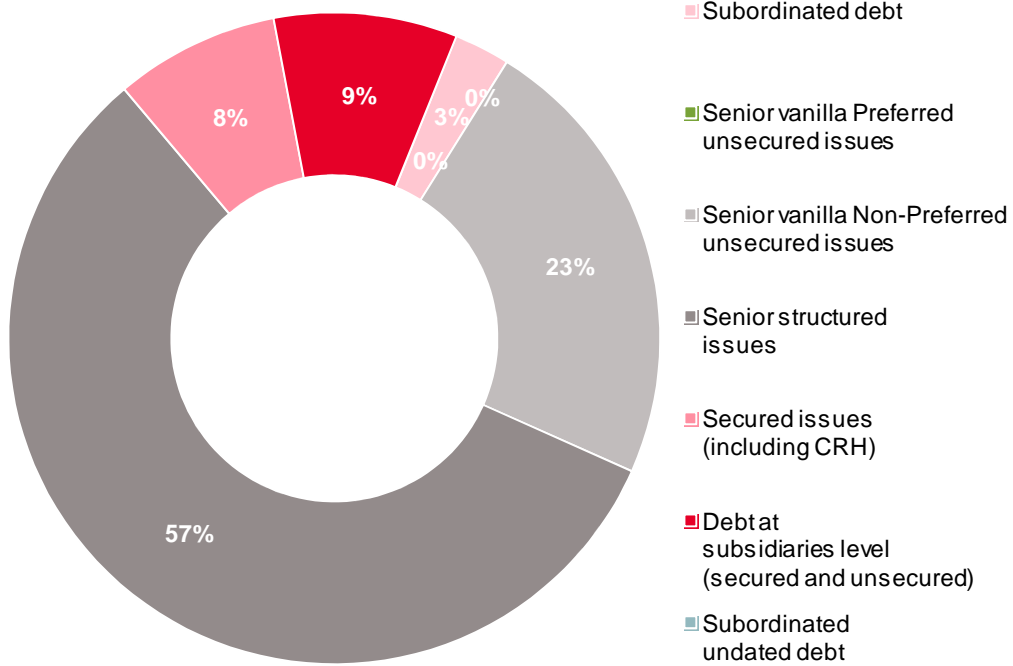
(1) Group short-term debt totalled EUR 40.6bn as of 30 June 2017, of which EUR 9.5bn issued by conduits.  
 (2) Of which EUR 9.7bn accounted as "other equity instruments" (see consolidated financial statements, changes in shareholders' equity).

Accordingly, the **Group's long-term financing plan**, implemented gradually and in a coordinated manner during the year based on a non-opportunistic issuance policy, is designed to maintain a surplus liquidity position over the medium and long term.

At 30 June 2017, the liquidity raised under the 2017 financing programme amounted to EUR 18.4bn in senior and subordinated debt. The liquidity raised at the parent company level amounted to EUR 16.7bn at 30 June 2017. The breakdown of refinancing sources is as follows: EUR 4.2 billion in senior vanilla non-preferred unsecured issues, EUR 10.5bn in senior structured issues, EUR 1.5bn in secured issues (SG SFH) and EUR 0.5bn in subordinated Tier 2 debt. At the subsidiary level, EUR 1.7bn had been raised at 30 June 2017.



**FINANCING PROGRAMME AT END JUNE 2017: EUR 18.4BN**



## 1.7 Major investments and disposals

The Group has maintained in 2017 a targeted acquisition and disposal policy in line with its strategy focused on its core businesses and management of its resources.

| Business division  | Description of the investments  |
|--|---|
| <b>2017</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Acquisition of Merrion Fleet (vehicle leasing in Ireland).  |
| <b>International Retail Banking and Financial Services</b> | Acquisition of a 50% stake and exclusive control of Antarius (life insurance in France).  |
| <b>2016</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Acquisition of the Parcoures Group (operational vehicle leasing in France).   |
| <b>Global Banking and Investor Solutions</b>               | Acquisition of the Kleinwort Benson Group (private banking in the United Kingdom and Channel Islands).  |
| <b>2015</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Acquisition of a 65% stake in MCB Mozambique  |
| <b>French Retail Banking</b>                               | Acquisition of a 20.5% stake and exclusive control of Boursorama.<br>Acquisition of a 49% stake and exclusive control of Selftrade Bank in Spain. |

| Business division  | Description of the disposals  |
|--|---|
| <b>2017</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Disposal of a 20% stake in ALD at the time of the company's Initial Public Offering.  |
| <b>International Retail Banking and Financial Services</b> | Disposal of Splitska Banka in Croatia.  |
| <b>French Retail Banking</b>                               | Disposal of On Vista in Germany.  |
| <b>Corporate centre</b>                                    | Disposal of the Group's 5.3% stake in TBC Bank Group plc.   |
| <b>Corporate centre</b>                                    | Disposal of a 1.5% stake in Euronext NV.  |
| <b>2016</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Disposal of the Group's 93.6% stake in Bank Republic in Georgia.  |
| <b>Corporate centre</b>                                    | Disposal of the Group's stake in Visa Europe.   |
| <b>Corporate centre</b>                                    | Disposal of the Group's 8% stake in Axway.  |
| <b>2015</b>  |   |
| <b>International Retail Banking and Financial Services</b> | Disposal of consumer credit activities in Brazil.   |
| <b>Global Banking and Investor Solutions</b>               | Disposal of the entire stake in Amundi (20%) at the time of the company's Initial Public Offering.  |
| <b>Corporate centre</b>                                    | Disposal of treasury shares (1% of Societe Generale's total shares).<br>Disposal of the Group's 7.4% stake held by Geninfo in Sopra Steria. |

## 1.8 Pending acquisitions and major contracts

### Financing of the main ongoing investments

The investments currently underway will be financed using the Group's usual sources of funding.

### Pending acquisitions

On May 29<sup>th</sup> 2017, the Group announced that it had entered in a definitive agreement with BBVA to acquire BBVA Auto renting, its fully-owned car leasing subsidiary in Spain. The transaction is subject to the approval of all relevant authorities.

### Ongoing disposals

N/A

## 1.9 Main risks and uncertainties over the next 6 months – Update of page 13 of the 2017 Registration document

Societe Generale continues to be subject to the usual risks and the risks inherent in its business mentioned in Chapter 4 of the Registration Document filed on 8 March 2017, and in its updated version filed on 4 May 2017.

In a context of firming world growth, several risks continue to weigh on global economic prospects: risks of renewed financial tensions in Europe, risks of renewed turbulences (financial, social and political) in emerging economies, uncertainties related to unconventional monetary policy measures implemented in the main developed economies, the rise in terrorist risks as well as of geopolitical and protectionist tensions. More specifically, the Group could be affected by:

- renewed financial tensions in the Eurozone resulting from a return of doubts about the integrity of the region, for example in the run-up to elections in a context of rising eurosceptic political forces;
- a sudden and marked rise in interest rates and volatility in the markets (bonds, equities and commodities), which could be triggered by poor communication from central banks, in particular the US Federal Reserve (Fed) or the European Central Bank (ECB), when changing monetary policy stance;
- a sharp slowdown in economic activity in China, triggering capital flight from the country, depreciation pressure on the Chinese currency and, by contagion, on other emerging country currencies, as well as a fall in commodity prices;
- socio-political tensions in some countries dependent on oil and gas revenues and still needing to adapt to the situation of low prices for these commodities;
- worsening geopolitical tensions in the Middle East, South China Sea, North Korea or Ukraine. In the latter case, this could lead to the extension and stepping up of sanctions between Western countries and Russia, even more depressed economic activity in Russia, and a further sharp depreciation in the rouble.
- fears regarding a possible tightening of international trade barriers, in particular in large developed economies (United States or, in the context of Brexit, United Kingdom for example).

## 2 - Chapter 3: Corporate governance

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### 2.1 General Meeting of shareholders held on 23 May 2017

#### 2.1.1 Extract from the press release dated 23 May 2017

The ordinary General Meeting of shareholders of Societe Generale was held on 23 May 2017 at Paris Expo - Espace Grande Arche, La Défense, and was chaired by Mr Lorenzo Bini Smaghi.

Quorum was established at 60.61% vs. 56.97% in 2016:

- 802 shareholders attended the General Meeting;
- 628 shareholders were represented;
- 7,065 shareholders voted online;
- 2,442 shareholders voted by post;
- 9,794 shareholders, including 8,388 online, representing 0.73% of the share capital, gave proxy to the Chairman.

All the resolutions put forward by the Board of Directors were adopted, in particular:

- The 2016 annual and consolidated accounts were approved;
- The dividend per share was set at EUR 2.20. It shall be detached on 31 May 2017 and paid from 2 June 2017;
- Two directors were renewed for 4 years: Mrs Alexandra Schaapveld and Mr Jean-Bernard Lévy;
- Two directors were appointed for 4 years: Mr William Connelly and Mrs Lubomira Rochet;
- The compensation policy for the chief executive officers (“dirigeants mandataires sociaux”) was approved (new item resulting from the law dated 9 December 2016, known as “Sapin 2 Law”);
- Favourable opinions were issued on the compensation due or awarded to the chief executive officers (pursuant to the AFEP-MEDEF Code) as well as on the compensation paid in 2016 to regulated persons;
- The related party agreements and commitments concluded in early 2017 for the benefit of the chief executive officers - excluding the Chairman - (i.e. “non-compete clause” and “severance pay” - as well as “pension” for Mr Didier Valet) were approved.

## 2.2 Corporate governance structure and main bodies

### 2.2.1 Extract from the press release dated 23 May 2017

#### Composition of the Board of Directors as at 24 May 2017

Following the renewals and the appointments of Directors, 50% of Board of Directors' members are women including 5 women appointed by the General Meeting (41.6%). The rate of independent Directors is higher than 91.6% (11/12) according to the calculation method of the AFEP-MEDEF corporate governance Code. The Board of Directors is composed of 14 members including 2 Directors elected by the employees in March 2015 for 3 years:

| <b>NOM</b>                    | <b>FONCTION PRINCIPALE AU SEIN DU GROUPE SOCIÉTÉ GÉNÉRALE</b> |
|-------------------------------|---|
| <b>Lorenzo BINI SMAGHI</b>    | Chairman  |
| <b>Frédéric OUDÉA</b>         | Chief Executive Officer and Director                          |
| <b>Robert CASTAIGNE</b>       | Director  |
| <b>William CONNELLY</b>       | Director  |
| <b>Kyra HAZOU</b>             | Director  |
| <b>France HOUSSAYE</b>        | Director elected by employees                                 |
| <b>Béatrice LEPAGNOL</b>      | Director elected by employees                                 |
| <b>Jean-Bernard LÉVY</b>      | Director  |
| <b>Ana Maria LLOPIS RIVAS</b> | Director  |
| <b>Gérard MESTRALLET</b>      | Director  |
| <b>Juan Maria NIN GENOVA</b>  | Director  |
| <b>Nathalie RACHOU</b>        | Director  |
| <b>Lubomira ROCHET</b>        | Director  |
| <b>Alexandra SCHAAPVELD</b>   | Director  |

The composition of the Committees is unchanged.

## 2.3 Executive Committee

(AT 12<sup>TH</sup> JUNE 2017)

The Executive Committee is responsible for the strategic management of the Group, under the authority of the Chief Executive Officer.

| <b>NAME</b>                    | <b>MAIN POSITION WITHIN THE SOCIETE GENERALE GROUP</b>        |
|--------------------------------|---|
| <b>Frédéric OUDÉA</b>          | Chief Executive Officer                                       |
| <b>Séverin CABANNES</b>        | Deputy Chief Executive Officer                                |
| <b>Bernardo SANCHEZ INCERA</b> | Deputy Chief Executive Officer                                |
| <b>Didier VALET</b>            | Deputy Chief Executive Officer                                |
| <b>Gilles BRIATTA</b>          | Group General Secretary                                       |
| <b>Laurent GOUTARD</b>         | Head of Societe Generale Retail Banking in France             |
| <b>Caroline GUILLAUMIN</b>     | Group Head of Human Resources and Group Head of Communication |
| <b>Didier HAUGUEL</b>          | Co-Head of International Banking and Financial Services       |
| <b>Philippe HEIM</b>           | Group Chief Financial Officer                                 |
| <b>Édouard-Malo HENRY</b>      | Group Head of Compliance                                      |
| <b>Christophe LEBLANC</b>      | Group Head of Corporate Resources and Innovation              |
| <b>Diony LEBOT</b>             | Group Chief Risk Officer                                      |
| <b>Jean-Luc PARER</b>          | Co-Head of International Banking and Financial Services       |

## GROUP MANAGEMENT COMMITTEE

(AT 1<sup>st</sup> JULY 2017)

The Group Management Committee, which comprises nearly sixty of the Group's senior executives, meets to discuss Group strategy and other issues of general interest to the Group.

| NAME                       | MAIN POSITION WITHIN THE SOCIETE GENERALE GROUP   |
|----------------------------|---|
| Frédéric OUDÉA             | Chief Executive Officer   |
| Séverin CABANNES           | Deputy Chief Executive Officer  |
| Bernardo SANCHEZ INCERA    | Deputy Chief Executive Officer  |
| Didier VALET               | Deputy Chief Executive Officer  |
| Gilles BRIATTA             | Group General Secretary   |
| Laurent GOUTARD            | Head of Societe Generale Retail Banking in France   |
| Caroline GUILLAUMIN        | Group Head of Human Resources and Group Head of Communication                                       |
| Didier HAUGUEL             | Co-Head of International Banking and Financial Services   |
| Philippe HEIM              | Group Chief Financial Officer   |
| Edouard-Malo HENRY         | Group Head of Compliance  |
| Christophe LEBLANC         | Group Head of Corporate Resources and Innovation  |
| Diony LEBOT                | Group Chief Risk Officer  |
| Jean-Luc PARER             | Co-Head of International Banking and Financial Services   |
| Philippe AMESTOY           | Head of Operations and Transformation for Retail Banking activities in France                       |
| Hervé AUDREN de KERDREL    | Deputy Chief Financial Officer of the Group   |
| Pascal AUGÉ                | Head of Global Transaction and Payment Services   |
| Philippe AYMERICH          | Chief Executive Officer of Credit du Nord   |
| Cécile BARTENIEFF          | Chief Operating Officer of Global Banking & Investor Solutions                                      |
| François BLOCH             | Chief Executive Officer of BRD  |
| Alain BOZZI                | Head of Group Compliance  |
| Pavel ČEJKA                | Chief Operating Officer at International Banking and Financial Services                             |
| Marie CHEVAL               | Chief Executive Officer of Boursorama   |
| Thierry D'ARGENT           | Co-Head of the Coverage and Investment Banking  |
| Véronique DE LA BACHELERIE | Chief Executive Officer of Societe Generale Bank and Trust  |
| Bruno DELAS                | Chief Operating Officer and Head of Innovation and Information Technology for French Retail Banking |
| Pierre-Yves DEMOURES       | Deputy Head of Human Resources  |
| Frank DROUET               | Head of Global Markets  |
| Marie-Christine DUCHOLET   | Head of the Equipment and Vendor Finance businesses, Societe Generale Equipment Finance             |
| Claire DUMAS               | Chief Financial Officer of Retail Banking in France   |
| Ian FISHER                 | Head of the Culture and Conduct Programme   |
| Patrick FOLLÉA             | Deputy Head of Société Générale Private Banking, Head of Société Générale Private Banking France    |
| Olivier GARNIER            | Group Chief Economist   |

| <b>NAME</b>                          | <b>MAIN POSITION WITHIN THE SOCIETE GENERALE GROUP</b>   |
|--------------------------------------|--|
| <b>Jean-Marc GIRAUD</b>              | Head of Inspection and Audit Division  |
| <b>Carlos GONÇALVES</b>              | Head of Global Technology Services   |
| <b>Donato GONZALEZ-SANCHEZ</b>       | Head of Corporate and Investment Banking, Private Banking, Asset Management, Securities Services and Group Country Head for Spain and Portugal |
| <b>Jean-François GRÉGOIRE</b>        | Deputy Group Chief Risk Officer  |
| <b>Eric GROVEN</b>                   | Deputy Head of Societe Generale Retail Banking in France   |
| <b>Alvaro HUETE</b>                  | Deputy Head of Global Finance and Head of GLFI for the United Kingdom  |
| <b>Arnaud JACQUEMIN</b>              | Group Deputy General Secretary   |
| <b>Jochen JEHMLICH</b>               | Chief Executive Officer of GEFA Group and Deputy Chief Executive Officer of Societe Generale Equipment Finance                                 |
| <b>William KADOUCH-CHASSAING</b>     | Deputy Chief Financial Officer and Head of Group Strategy  |
| <b>Jean-Louis KLEIN</b>              | Head of Corporate Accounts for Societe Generale Retail Banking in France   |
| <b>Slawomir KRUPA</b>                | Chief Executive Officer for Societe Generale Americas  |
| <b>Albert LE DIRAC'H</b>             | Chairman of the Board of Directors and Chief Executive Officer of Komerční Banka and Group Country Head for the Czech Republic and Slovakia    |
| <b>Xavier LOFFICIAL</b>              | Head of Transformation, Processes and Information Systems  |
| <b>Anne MARION-BOUCHACOURT</b>       | Group Chief Country Officer for China  |
| <b>Mike MASTERSON</b>                | Head of the Car Renting and Fleet Management businesses (ALD Automotive)   |
| <b>Laetitia MAUREL</b>               | Group Deputy Head of Communication   |
| <b>Alexandre MAYMAT</b>              | Head of the Africa/Asia/Mediterranean Basin & Overseas region, International Banking and Financial Services                                    |
| <b>Jean-François MAZAUD</b>          | Head of Societe Generale Private Banking, Supervisor of Lyxor  |
| <b>Françoise MERCADAL-DELASALLES</b> | Deputy Chief Executive Officer of Crédit du Nord   |
| <b>Hikaru OGATA</b>                  | Chief Executive Officer for Societe Generale Asia Pacific  |
| <b>Dmitry OLYUNIN</b>                | Chief Executive Officer of Rosbank   |
| <b>Pierre PALMIERI</b>               | Head of Global Finance   |
| <b>Philippe PERRET</b>               | Head of the Insurance businesses   |
| <b>Sylvie PRÉA</b>                   | Director of Corporate Social Responsibility  |
| <b>Bruno PRIGENT</b>                 | Global Head of Societe Generale Securities Services  |
| <b>Sylvie RÉMOND</b>                 | Co-Head of Coverage and Investment Banking   |
| <b>Sadia RICKE</b>                   | Group Country Head for the United Kingdom and Head of Coverage and Investment Banking in the United Kingdom                                    |
| <b>Giovanni-Luca SOMA</b>            | Head of the Europe region, International Banking and Financial Services division   |
| <b>Catherine THERY</b>               | Head of Group Internal Control Coordination and Entreprise Risk Management (ERM) Program Director  |
| <b>Vincent TRICON</b>                | Head of Societe Generale's Mid Cap Investment Banking  |
| <b>Guido ZOELLER</b>                 | Group Country Head for Germany and Head of Societe Generale Corporate & Investment Banking activities in Germany                               |



## 2.4 Preventative recovery plan and data collection for resolution - Update of page 151 of the 2017 Registration document

In 2011, the G20 countries adopted the principles described by the Financial Stability Board governing the development and long-term implementation of credible resolution and recovery plans for systemic banks. The European Directive defining the recovery and resolution system applicable throughout the European Union was transposed into the French Monetary and Financial Code in August 2015. At the end of 2016, the European Commission released several proposals intended to supplement the existing rules to facilitate bail-in, by strengthening the requirement for eligible debts and creating a new rank of senior debts (named senior non-preferred) between subordinated debts eligible for regulatory capital and senior debts (which become senior preferred).

The Group's recovery plan, prepared by the bank itself, strengthens its resilience by describing as a preventative measure the provisions that would allow it to face a deep crisis independently. The plan includes all the elements necessary for the effective management of a severe financial crisis: vigilance and warning system, crisis management plan, crisis communication, list of recovery options that, depending on the case, would re-establish a healthy financial situation. The recovery plan is assessed by the supervisory authorities.

The data collection prepared by Societe Generale for the development of the resolution plan includes the information required for the resolution authority to draw up the resolution plan, including strategies and actions that could be undertaken in order to protect activities essential to the economy, starting for example with deposits and means of payment, while also best safeguarding the value of the Group's various components and limiting the final losses borne by investors and shareholders.

Strictly confidential, the recovery plan, the data collection and the resolution plan are regularly supplemented to reflect changes in applicable regulations and the work of the authorities.

In 2017, the Single Resolution Board has informed the bank that the resolution plan provides for the so-called single point of entry approach as the preferred resolution strategy for the Group. The scope of concerned subsidiaries is still to be delineated.

## 3 - Chapter 4: risks and capital adequacy

### 3.1 Key figures

|  | 30/06/2017      | 30/06/2016      |
|--|-----------------|-----------------|
| <b>Indicators</b>  |                 |                 |
| Total Group exposure (EAD <sup>(1,2)</sup> ) in EUR bn                             | 858             | 886             |
| Group EAD in industrialized countries <sup>(2,5)</sup> (in %)                      | 89%             | 91%             |
| Group EAD to investment grade Corporate counterparties <sup>(2)</sup> – IRB (in %) | 64%             | 63%             |
| Cost of Risk in basis points (bp) <sup>(3)</sup>                                   | 19              | 42              |
| Gross doubtful loans ratio (doubtful loans/ gross book outstandings)               | 4.6%            | 5.1%            |
| Gross doubtful loans coverage ratio (overall provisions/ doubtful loans)           | 62%             | 64%             |
| Average annual VaR in EUR m  | See section 3.5 | See section 3.6 |
| <b>Regulatory ratios Basel 3</b>   |                 |                 |
| Solvency Ratio   | 17.7%           | 16.7%           |
| One-month regulatory Ratio   | 123%            | 148%            |
| Common Equity Tier 1 Ratio – Basel 3 (fully loaded)                                | 11.7%           | 11.1%           |
| CRR leverage ratio <sup>(4)</sup>  | 4.2%            | 3.9%            |
| <b>Phased-in Basel 3 regulatory ratio</b>  |                 |                 |
| Common Equity Tier 1 Ratio Basel 3   | 11.7%           | 11.5%           |

<sup>(1)</sup> The EAD reported here are presented in accordance with the Capital Requirements Directive (CRD), transposed into French regulation.

<sup>(2)</sup> In accordance with the changes in the presentation and the scope of consolidation of the data on 31st December 2016 (see 2017 Annual report p.195), the figures for 30<sup>th</sup> June 2016 are presented pro forma

<sup>(3)</sup> Calculated by dividing the net allocation to provisions for the half-year by average outstanding loans as at the end of the two quarters preceding the closing date, excluding legacy assets

<sup>(4)</sup> Fully loaded pro forma based on CRR rules as published on 26<sup>th</sup> June 2013, without phasing including Danish compromise for insurance. The figures reported above do not reflect new rules for leverage ratio published by the Basel committee in January 2014.

<sup>(5)</sup> Countries included in the IMF's list of "advanced economies"; April 2014

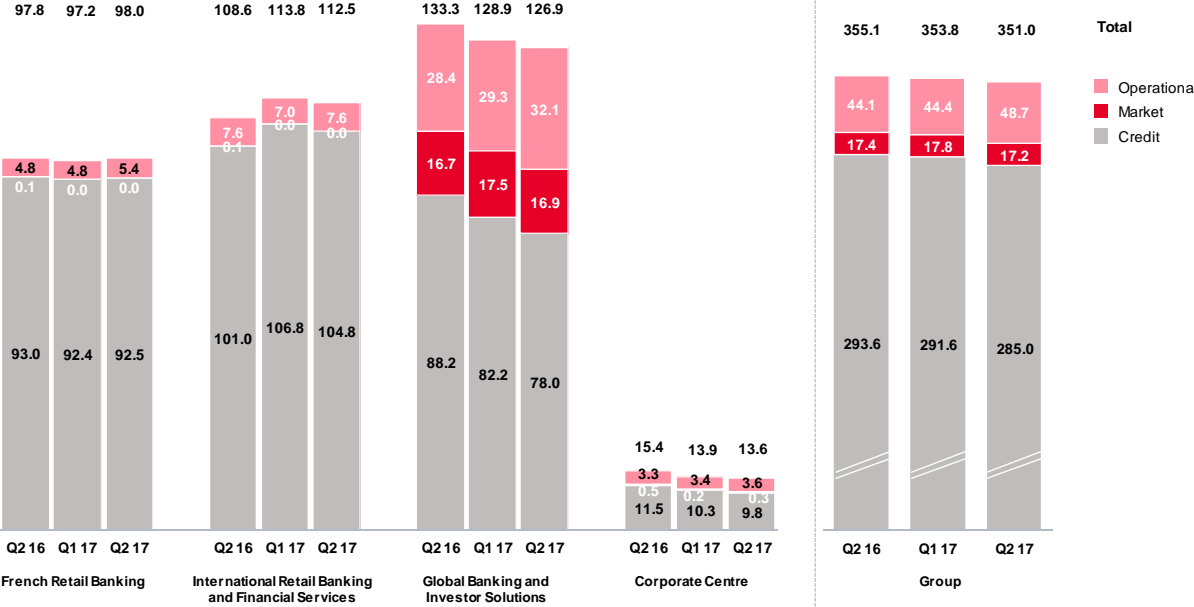
<http://www.imf.org/external/pubs/ft/weo/2014/01/weodata/weoselagr.aspx>

|  | 31/03/2017 | 30/06/2016 |
|--|------------|------------|
| Sensitivity to structural interest rate risk in % of Group regulatory capital* | <1,5%      | <1,5%      |

\* This estimate is based on a scenario of a parallel rate rise of 100bp.

**3.1.1 Extract from the presentation dated 2 August, 2017: first half year 2017 results (and supplements) – Update of the 2017 Registration document page 157**

**RISK-WEIGHTED ASSETS\* (CRR/CRD 4, IN EUR BN)**



\* Includes the entities reported under IFRS 5 until disposal

## 3.2 Regulatory ratios

### CRR/CRD4 PRUDENTIAL CAPITAL RATIOS

| <i>In EUR bn</i>                                     | 30/06/2017   | 31/12/2016   |
|--|--------------|--------------|
| <b>Shareholder equity Group share</b>                | <b>60.1</b>  | <b>62.0</b>  |
| Deeply subordinated notes*                           | (9.3)        | (10.7)       |
| Undated subordinated notes*                          | (0.3)        | (0.3)        |
| Dividend to be paid & interest on subordinated notes | (1.0)        | (1.9)        |
| Goodwill and intangible                              | (6.4)        | (6.3)        |
| Non controlling interests                            | 3.4          | 2.6          |
| Deductions and regulatory adjustments**              | (5.5)        | (4.4)        |
| <b>Common Equity Tier 1 Capital</b>                  | <b>41.0</b>  | <b>40.9</b>  |
| Additional Tier 1 capital                            | 9.4          | 10.6         |
| <b>Tier 1 Capital</b>                                | <b>50.5</b>  | <b>51.5</b>  |
| Tier 2 capital                                       | 11.6         | 12.0         |
| <b>Total capital (Tier 1 + Tier 2)</b>               | <b>62.1</b>  | <b>63.6</b>  |
| <b>Total risk-weighted assets</b>                    | <b>351</b>   | <b>355</b>   |
| <b>Common Equity Tier 1 Ratio</b>                    | <b>11.7%</b> | <b>11.5%</b> |
| <b>Tier 1 Ratio</b>                                  | <b>14.4%</b> | <b>14.5%</b> |
| <b>Total Capital Ratio</b>                           | <b>17.7%</b> | <b>17.9%</b> |

- Ratios based on the CRR/CRD4 rules as published on 26<sup>th</sup> June 2013, including Danish compromise for insurance. See Methodology
- \* Excluding issue premiums on deeply subordinated notes and on undated subordinated notes
  - \*\* Fully loaded deductions

### CRR LEVERAGE RATIO

| <i>In EUR bn</i>  | 30/06/2017  | 31/12/2016  |
|---|-------------|-------------|
| <b>Tier 1 Capital</b>   | <b>50.5</b> | <b>51.5</b> |
| Total prudential balance sheet (2)  | 1,217       | 1,270       |
| Adjustement related to derivative exposures                                 | (88)        | (112)       |
| Adjustement related to securities financing transactions*                   | (21)        | (22)        |
| Off-balance sheet (loan and guarantee commitments)                          | 96          | 91          |
| Technical and prudential adjustments (Tier 1 capital prudential deductions) | (11)        | (10)        |
| Leverage exposure   | 1,193       | 1,217       |
| <b>CRR leverage ratio</b>   | <b>4.2%</b> | <b>4.2%</b> |

- (1) Fully loaded based on CRR rules taking into account the leverage ratio delegated act adopted in October 2014 by the European Commission. See Methodology
- (2) The prudential balance sheet corresponds to the IFRS balance sheet less entities accounted for through the equity method (mainly insurance subsidiaries)

- \* Securities financing transactions : repos, reverse repos, securities lending and borrowing and other similar transactions

### 3.2.1 Reconciliation of the consolidated balance sheet and the accounting balance sheet within the prudential scope - Update of the 2017 Registration document pages 171 and 172

| ASSETS at 31.06.2017<br>(in EUR m)   | Consolidated<br>balance<br>sheet | Adjustments<br>linked to<br>insurance <sup>(1)</sup> | Other<br>adjustments<br>linked to<br>consolidation<br>methods | Accounting<br>balance sheet<br>within the<br>prudential scope |
|--|----------------------------------|--|---|---|
| Cash and amounts due from Central Banks  | 112,396                          | 0  | 0   | 112,396   |
| Financial assets at fair value through profit and loss   | 484,746                          | - 42,817   | 0   | 441,929   |
| Hedging derivatives  | 15,074                           | - 401  | 0   | 14,673  |
| Available-for-sale assets  | 142,422                          | - 83,309   | 0   | 59,113  |
| Loans and advances to credit institutions  | 59,110                           | - 7,572  | 144   | 51,682  |
| <i>of which subordinated loans to credit institutions</i>  | 142                              | 0  | 0   | 142   |
| Loans and advances to clients  | 389,657                          | 1,111  | 176   | 390,944   |
| Lease financing and equivalent transactions  | 28,505                           | 0  | 0   | 28,505  |
| Revaluation of macro-hedged items  | 915                              | 0  | 0   | 915   |
| Financial assets held to maturity  | 3,694                            | 0  | 0   | 3,694   |
| Tax assets   | 6,380                            | - 108  | 0   | 6,272   |
| <i>of which deferred tax assets that rely on future profitability excluding those arising from temporary differences</i> | 1,661                            | 0  | 784   | 2,445   |
| <i>of which deferred tax assets arising from temporary differences</i>   | 3,706                            | 0  | - 846   | 2,860   |
| Other assets   | 78,883                           | - 2,602  | 80  | 76,361  |
| <i>of which defined-benefit pension fund assets</i>  | 82                               | 0  | 0   | 82  |
| Non-current assets held for sale   | 114                              | 0  | 27  | 141   |
| Investments in subsidiaries and affiliates accounted for by the equity method  | 729                              | 3,684  | - 62  | 4,351   |
| Tangible and intangible assets   | 22,737                           | - 775  | 0   | 21,962  |
| <i>of which intangible assets exclusive of leasing rights</i>  | 1,833                            | 0  | - 130   | 1,703   |
| Goodwill   | 4,860                            | - 325  | 0   | 4,535   |
| <b>TOTAL ASSETS</b>  | <b>1,350,222</b>                 | <b>- 133,114</b>                                     | <b>365</b>  | <b>1,217,473</b>  |

(1) Restatement of subsidiaries excluded from the prudential reporting scope and reconsolidation of intragroup transactions related to its subsidiaries.

| LIABILITIES at 30.06.2017<br>(in EUR m)  | Consolidated<br>balance<br>sheet | Adjustments<br>linked to<br>insurance <sup>(1)</sup> | Other<br>adjustments<br>linked to<br>consolidation<br>methods | Accounting<br>balance sheet<br>within the<br>prudential scope |
|--|----------------------------------|--|---|---|
| Central banks  | 7,339                            | 0  | 0   | 7,339   |
| Liabilities at fair value through profit or loss   | 427,325                          | 1,340  | 0   | 428,665   |
| Hedging derivatives  | 7,539                            | 12   | 0   | 7,551   |
| Amounts owed to credit institutions  | 82,907                           | - 3,056  | 30  | 79,881  |
| Amounts owed to clients  | 406,189                          | 1,834  | 126   | 408,149   |
| Debt securities  | 105,292                          | 2,322  | 0   | 107,614   |
| Revaluation reserve of interest-rate-hedged portfolios   | 6,882                            | 0  | 0   | 6,882   |
| Tax liabilities  | 1,607                            | - 235  | 1   | 1,373   |
| Other Liabilities  | 92,665                           | - 5,725  | 181   | 87,121  |
| Debts related to Non-current assets held for sale  | 0                                | 0  | 27  | 27  |
| Technical provisions of insurance companies  | 128,781                          | - 128,781  | 0   | 0   |
| Provisions   | 5,323                            | - 15   | 0   | 5,308   |
| Subordinated debts   | 13,876                           | 220  | 0   | 14,096  |
| <i>of which redeemable subordinated notes including revaluation differences on hedging items</i>                 | 13,360                           | 208  | 0   | 13,568  |
| <b>Total debts</b>   | <b>1,285,725</b>                 | <b>- 132,084</b>                                     | <b>365</b>  | <b>1,154,006</b>  |
| <b>EQUITY</b>  |                                  |  |   |   |
| Equity, Group share  | 60,111                           | - 203  | 0   | 59,908  |
| <i>of which capital and related reserves</i>   | 19,987                           | 0  | 0   | 19,987  |
| <i>of which other capital instruments</i>  | 9,028                            | 0  | 0   | 9,028   |
| <i>of which retained earnings</i>  | 5,658                            | 0  | 0   | 5,658   |
| <i>of which accumulated other comprehensive income (including gains and losses accounted directly in equity)</i> | 23,634                           | 0  | 0   | 23,634  |
| <i>of which net income</i>   | 1,805                            | - 203  | 0   | 1,602   |
| Minority interests   | 4,386                            | - 826  | 0   | 3,560   |
| Total equity   | 64,497                           | - 1,030  | 0   | 63,467  |
| <b>TOTAL LIABILITIES</b>   | <b>1,350,222</b>                 | <b>- 133,114</b>                                     | <b>365</b>  | <b>1,217,473</b>  |

(1) Restatement of subsidiaries excluded from the prudential reporting scope and reconsolidation of intragroup transactions related to its subsidiaries.

### 3.2.2 Subsidiaries outside the prudential reporting scope – Update of the 2017 Registration document - table 3, page 173

| Company  | Activity  | Country        |
|--|-----------|----------------|
| Antarius   | Insurance | France         |
| ALD RE Designated Activity Company                                   | Insurance | Ireland        |
| Catalyst RE International LTD  | Insurance | Bermuda        |
| Société Générale Strakhovanie Zhizni LLC                             | Insurance | Russia         |
| Sogelife   | Insurance | Luxembourg     |
| Genecar - Société Générale de Courtage d'Assurance et de Réassurance | Insurance | France         |
| Inora Life LTD   | Insurance | Ireland        |
| SG Strakhovanie LLC  | Insurance | Russia         |
| Sogecap  | Insurance | France         |
| Komerční Pojistovna A.S.   | Insurance | Czech Republic |
| La Marocaine Vie   | Insurance | Morocco        |
| Oradea Vie   | Insurance | France         |
| Société Générale RE SA   | Insurance | Luxembourg     |
| Sogessur   | Insurance | France         |
| Société Générale Life Insurance Broker SA                            | Insurance | Luxembourg     |
| SG Reinsurance Intermediary Brokerage, LLC                           | Insurance | USA            |
| La Banque Postale Financement  | Bank      | France         |
| SG Banque au Liban   | Bank      | Lebanon        |

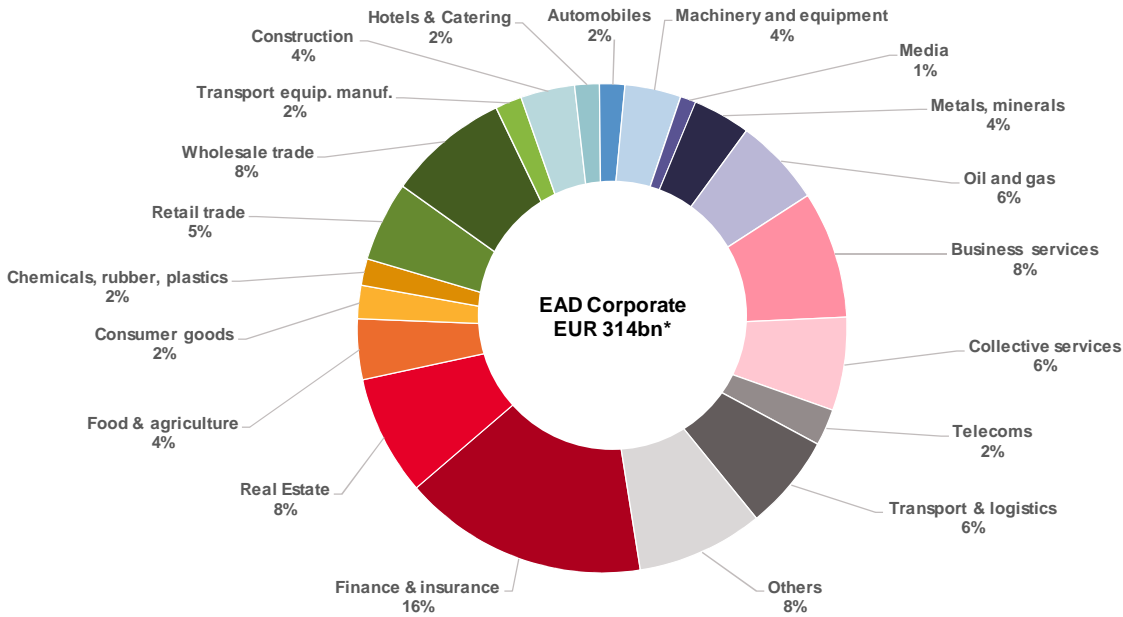
### 3.2.3 Prudential ratio management – Update of the 2017 Registration document pages 169 to 180

During the first half-year, Societe Generale issued an equivalent of EUR 510 M of subordinated Tier 2 bonds.

The Group also redeemed at first call date two Additional Tier 1 bonds implemented in April 2007 for a residual amount of USD 871 M and redeemed at maturity two Tier 2 bonds (residual amounts of EUR 112 M implemented in February 2005 and EUR 90 M implemented in May 2005).

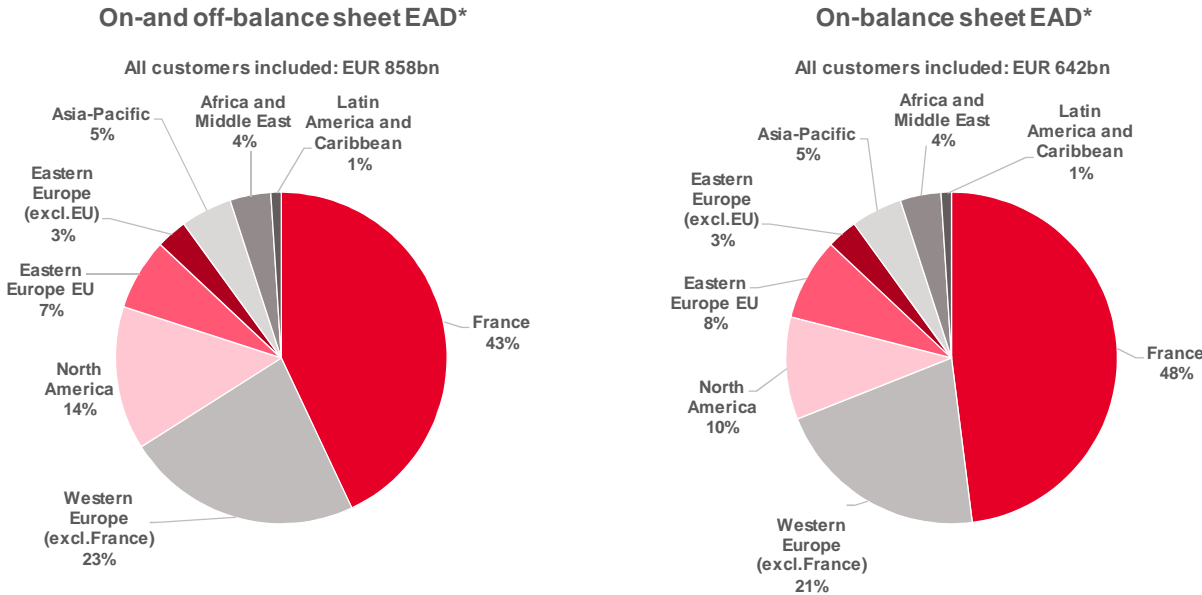
### 3.3 Credit risks – Update of the 2017 Registration document pages 195-196

#### BREAKDOWN OF SG GROUP COMMITMENTS BY SECTOR AT 30.06. 2017



\* EAD for the corporate portfolio as defined by the Basel regulations (large corporate including insurance companies, funds and hedge funds, SME, specialised financing, and factoring). Total credit risk (debtor, issuer and replacement risk)

#### GEOGRAPHIC BREAKDOWN OF SG GROUP COMMITMENTS AT 30.06.2017



\* Total credit risk (debtor, issuer and replacement risk for all portfolios)

### 3.4 Provisioning of doubtful loans – Update of the 2017 Registration document page 202

#### NON PERFORMING LOANS

| In EUR bn   | 30/06/2017  | 31/03/2017  | 30/06/2016  |
|---|-------------|-------------|-------------|
| Gross book outstandings*  | 475.6       | 483.1       | 486.5       |
| Doubtful loans*   | 22.0        | 23.3        | 24.7        |
| <b>Group Gross non performing loans ratio*</b>  | <b>4.6%</b> | <b>4.8%</b> | <b>5.1%</b> |
| Specific provisions*  | 12.1        | 13.5        | 14.3        |
| Portfolio-based provisions*   | 1.4         | 1.5         | 1.5         |
| <b>Group Gross doubtful loans coverage ratio* (Overall provisions / Doubtful loans)</b> | <b>62%</b>  | <b>65%</b>  | <b>64%</b>  |

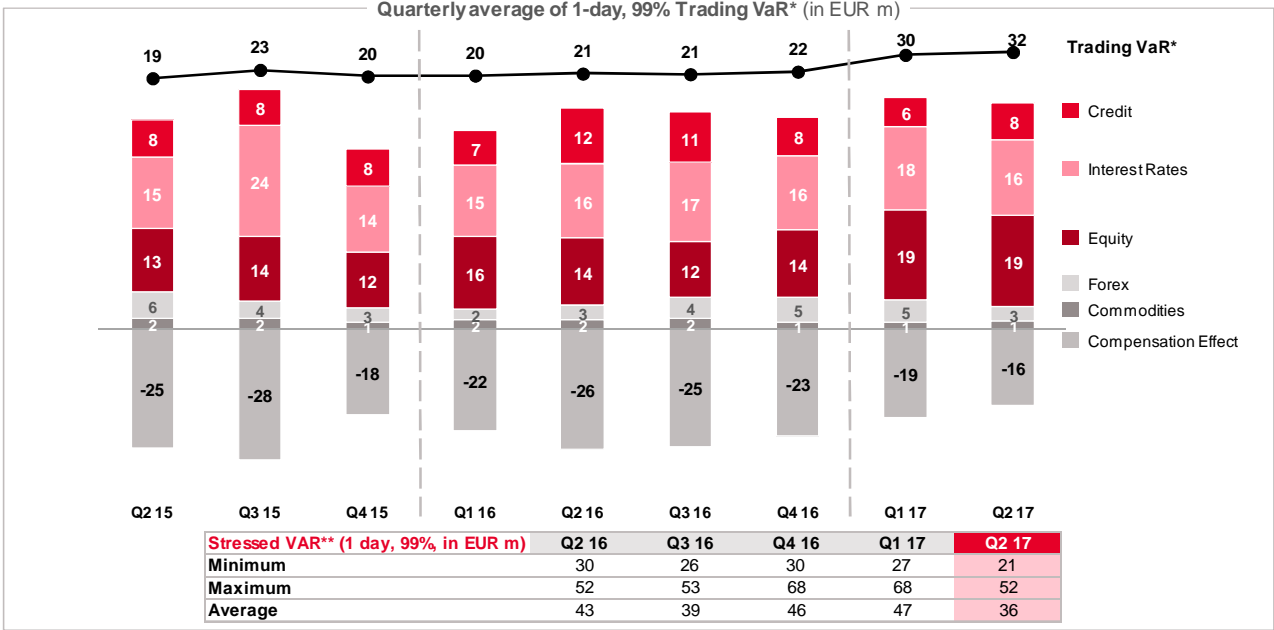
\* Customer loans, deposits at banks and loans due from banks, leasing and lease assets  
See : Methodology



### 3.5 Change in trading VaR – Update of the 2017 Registration document pages: 206 to 209

Quarterly average 99% Value at Risk (VaR), a composite indicator used for the day-to-day monitoring of the market risks incurred by the bank, on the scope of its trading activities, in millions of euros:

#### CHANGE IN TRADING VAR\* AND STRESSED VAR



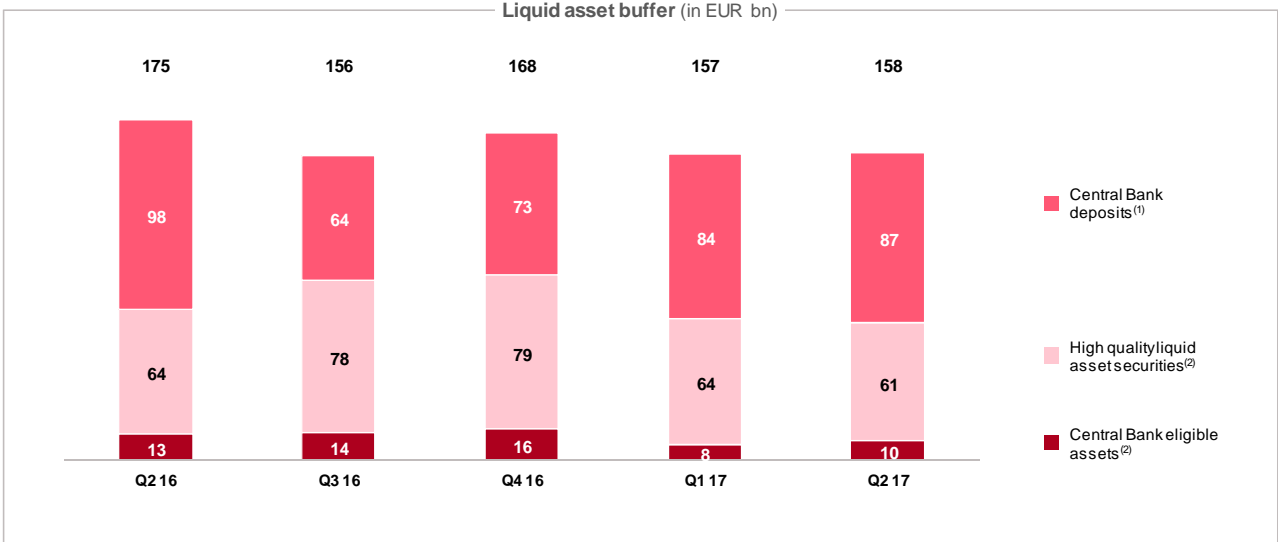
\* Trading VaR: measurement over one year (i.e. 260 scenario) of the greatest risk obtained after elimination of 1% of the most unfavourable occurrences  
 \*\* Stressed VaR: Identical approach to VaR (historical simulation with 1-day shocks and a 99% confidence interval), but over a fixed one-year historical window corresponding to a period of significant financial tension instead of a one-year rolling period

Since 1 January 2008, the scope of the credit VaR excludes hybrid CDO positions now dealt with prudentially in the banking book.

### 3.6 Liquidity risk

#### 3.6.1 Liquid asset buffer – Update of the 2017 Registration document page 227

##### LIQUID ASSET BUFFER



**Liquidity Coverage Ratio at 115% on average in Q2 17**

(1) Excluding mandatory reserves  
 (2) Unencumbered, net of haircuts

### 3.6.2 Balance sheet schedule – Update of the 2017 Registration document pages 228 to 231

#### FINANCIAL LIABILITIES

|   |   | 30 <sup>th</sup> JUNE 2017 |        |         |         |         |
|---|---|----------------------------|--------|---------|---------|---------|
| (In EUR m)  | Note to the consolidated financial statements | 0-3 M                      | 3M-1YR | 1-5 YRS | > 5 YRS | Total   |
| Due to central banks  |   | 7,335                      | 3      | 1       |         | 7,339   |
| Financial liabilities at fair value through profit or loss, excluding derivatives | Note 3.1                                      | 230,525                    | 7,964  | 7,743   | 16,157  | 262,389 |
| Due to banks  | Note 3.6                                      | 50,793                     | 9,735  | 20,303  | 2,076   | 82,907  |
| Customer deposits   | Note 3.6                                      | 324,843                    | 28,816 | 28,109  | 24,421  | 406,189 |
| Securitised debt payables   | Note 3.6                                      | 31,942                     | 21,700 | 36,509  | 15,141  | 105,292 |
| Subordinated debt   | Note 3.9                                      | 291                        | 89     | 2,265   | 11,231  | 13,876  |

#### FINANCIAL ASSETS

|  |   | 30 <sup>th</sup> JUNE 2017 |        |         |         |         |
|--|---|----------------------------|--------|---------|---------|---------|
| (In EUR m)   | Note to the consolidated financial statements | 0-3 M                      | 3M-1YR | 1-5 YRS | > 5 YRS | Total   |
| Cash, due from central banks   |   | 110,084                    | 710    | 1,157   | 445     | 112,396 |
| Financial assets at fair value through profit or loss, excluding derivatives | Note 3.1                                      | 325,275                    | 2,152  |         |         | 327,427 |
| Available-for-sale financial assets  | Note 3.3                                      | 130,975                    | 9,573  |         | 1,874   | 142,422 |
| Due from banks   | Note 3.5                                      | 51,885                     | 1,428  | 4,807   | 990     | 59,110  |
| Customer loans   | Note 3.5                                      | 94,417                     | 56,437 | 147,757 | 91,046  | 389,657 |
| Lease financing and similar agreements                                       | Note 3.5                                      | 2,665                      | 5,703  | 15,421  | 4,716   | 28,505  |

#### OTHER LIABILITIES

|  |   | 30 <sup>th</sup> JUNE 2017 |        |        |         |         |         |
|--|---|----------------------------|--------|--------|---------|---------|---------|
| (In EUR m)   | Note to the consolidated financial statements | Not scheduled              | 0-3 M  | 3M-1YR | 1-5 YRS | > 5 YRS | Total   |
| Revaluation difference on portfolios hedged against interest rate risk |   | 6,882                      |        |        |         |         | 6,882   |
| Tax liabilities  | Note 6  |                            |        | 1,095  |         | 512     | 1,607   |
| Other liabilities  | Note 4.4                                      |                            | 92,665 |        |         |         | 92,665  |
| Non-current liabilities held for sale                                  | Note 2.5                                      |                            |        |        |         |         | 0       |
| Underwriting reserves of insurance companies                           | Note 4.3                                      |                            | 14,125 | 8,546  | 33,403  | 72,707  | 128,781 |
| Provisions   | Note 8.3                                      | 5,323                      |        |        |         |         | 5,323   |
| Shareholders' equity   |   | 60,111                     |        |        |         |         | 60,111  |

#### OTHER ASSETS

|   |   | 30 <sup>th</sup> JUNE 2017 |        |        |         |         |        |
|---|---|----------------------------|--------|--------|---------|---------|--------|
| (In EUR m)  | Note to the consolidated financial statements | Not scheduled              | 0-3 M  | 3M-1YR | 1-5 YRS | > 5 YRS | Total  |
| Revaluation difference on portfolios hedged against interest rate risk        |   | 915                        |        |        |         |         | 915    |
| Held-to-maturity financial assets   | Note 3.9                                      |                            |        |        |         | 3,694   | 3,694  |
| Tax assets  | Note 6  | 6,380                      |        |        |         |         | 6,380  |
| Other assets  | Note 4.4                                      |                            | 78,883 |        |         |         | 78,883 |
| Non-current assets held for sale  | Note 2.5                                      |                            | 106    | 8      |         |         | 114    |
| Investments in subsidiaries and affiliates accounted for by the equity method |   |                            |        |        |         | 729     | 729    |
| Tangible and intangible fixed assets  | Note 8.4                                      |                            |        |        |         | 22,737  | 22,737 |
| Goodwill  | Note 2.2                                      |                            |        |        |         | 4,860   | 4,860  |

### 3.7 Risks and litigation - update of the pages 423 to 426 of the 2017 Registration Document

The information pertaining to risks and litigation ins included in Note 9 to the Consolidated Financial Statements, p. 112 to 114.

## 4 - Chapter 6: Financial information

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### 4.1 Financial information as at 30 June 2017

## **1. CONSOLIDATED FINANCIAL STATEMENTS**

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CONSOLIDATED BALANCE SHEET - ASSETS  
CONSOLIDATED BALANCE SHEET - LIABILITIES  
CONSOLIDATED INCOME STATEMENT  
STATEMENT OF NET INCOME AND UNREALISED OR DEFERRED GAINS AND LOSSES  
CHANGES IN SHAREHOLDERS' EQUITY  
CASH FLOW STATEMENT

## **2. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

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NOTE 1 - SIGNIFICANT ACCOUNTING PRINCIPLES  
NOTE 2 – CONSOLIDATION  
    NOTE 2.1 - CONSOLIDATION SCOPE  
    NOTE 2.2 - GOODWILL  
NOTE 3 - FINANCIAL INSTRUMENTS  
    NOTE 3.1 - FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS  
    NOTE 3.2 - FINANCIAL DERIVATIVES  
    NOTE 3.3 - AVAILABLE-FOR-SALE FINANCIAL ASSETS  
    NOTE 3.4 - FAIR VALUE OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE  
    NOTE 3.5 - LOANS AND RECEIVABLES  
    NOTE 3.6 - DEBTS  
    NOTE 3.7 - INTEREST INCOME AND EXPENSE  
    NOTE 3.8 - IMPAIRMENT AND PROVISIONS  
    NOTE 3.9 - FAIR VALUE OF FINANCIAL INSTRUMENTS MEASURED AT AMORTISED COST  
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    NOTE 4.1 - FEE INCOME AND EXPENSE  
    NOTE 4.2 - OTHER ASSETS AND LIABILITIES  
    NOTE 4.3 - OTHER ASSETS AND LIABILITIES  
NOTE 5 - PERSONNEL EXPENSES AND EMPLOYEE BENEFITS  
NOTE 6 - INCOME TAX  
NOTE 7 - SHAREHOLDERS' EQUITY  
    NOTE 7.1 - TREASURY SHARES AND SHAREHOLDERS' EQUITY ISSUED BY THE GROUP  
    NOTE 7.2 - EARNINGS PER SHARE AND DIVIDENDS  
NOTE 8 - ADDITIONAL DISCLOSURES  
    NOTE 8.1 - SEGMENT REPORTING  
    NOTE 8.2 - OTHER OPERATING EXPENSES  
    NOTE 8.3 - PROVISIONS  
NOTE 9 - INFORMATION ON RISKS AND LITIGATION

# 1. CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED BALANCE SHEET - ASSETS

| <i>(In millions of euros)</i>   |                        | 30.06.2017       | 31.12.2016       |
|---|------------------------|------------------|------------------|
| Cash, due from central banks  |                        | 112,396          | 96,186           |
| Financial assets at fair value through profit or loss                   | Notes 3.1, 3.2 and 3.4 | 484,746          | 514,715          |
| Hedging derivatives   | Note 3.2               | 15,074           | 18,100           |
| Available-for-sale financial assets                                     | Notes 3.3 and 3.4      | 142,422          | 139,404          |
| Due from banks  | Notes 3.5 and 3.9      | 59,110           | 59,502           |
| Customer loans  | Notes 3.5 and 3.9      | 418,162          | 426,501          |
| Revaluation differences on portfolios hedged against interest rate risk |                        | 915              | 1,078            |
| Held-to-maturity financial assets                                       | Note 3.9               | 3,694            | 3,912            |
| Tax assets  |                        | 6,380            | 6,421            |
| Other assets  | Note 4.3               | 78,883           | 84,756           |
| Non-current assets held for sale  |                        | 114              | 4,252            |
| Investments accounted for using the equity method                       |                        | 729              | 1,096            |
| Tangible and intangible fixed assets                                    |                        | 22,737           | 21,783           |
| Goodwill  | Note 2.2               | 4,860            | 4,535            |
| <b>Total</b>  |                        | <b>1,350,222</b> | <b>1,382,241</b> |

## CONSOLIDATED BALANCE SHEET - LIABILITIES

| <i>(In millions of euros)</i>   |                        | <b>30.06.2017</b> | <b>31.12.2016</b> |
|---|------------------------|-------------------|-------------------|
| Due to central banks  |                        | 7,339             | 5,238             |
| Financial liabilities at fair value through profit or loss              | Notes 3.1, 3.2 and 3.4 | 427,325           | 455,620           |
| Hedging derivatives   | Note 3.2               | 7,539             | 9,594             |
| Due to banks  | Notes 3.6 and 3.9      | 82,907            | 82,584            |
| Customer deposits   | Notes 3.6 and 3.9      | 406,189           | 421,002           |
| Debt securities issued  | Notes 3.6 and 3.9      | 105,292           | 102,202           |
| Revaluation differences on portfolios hedged against interest rate risk |                        | 6,882             | 8,460             |
| Tax liabilities   |                        | 1,607             | 1,444             |
| Other liabilities   | Note 4.3               | 92,665            | 94,212            |
| Non-current liabilities held for sale                                   |                        | -                 | 3,612             |
| Underwriting reserves of insurance companies                            | Note 8.3               | 128,781           | 112,777           |
| Provisions  | Note 8.3               | 5,323             | 5,687             |
| Subordinated debt   |                        | 13,876            | 14,103            |
| <b>Total liabilities</b>  |                        | <b>1,285,725</b>  | <b>1,316,535</b>  |
| <b>SHAREHOLDERS' EQUITY</b>   |                        |                   |                   |
| <b>Shareholders' equity, Group share</b>                                |                        |                   |                   |
| Issued common stocks, equity instruments and capital reserves           |                        | 30,035            | 30,596            |
| Retained earnings   |                        | 28,097            | 25,813            |
| Net income  |                        | 1,805             | 3,874             |
| <b>Sub-total</b>  |                        | <b>59,937</b>     | <b>60,283</b>     |
| Unrealised or deferred capital gains and losses                         |                        | 174               | 1,670             |
| <b>Sub-total equity, Group share</b>                                    |                        | <b>60,111</b>     | <b>61,953</b>     |
| Non-controlling interests   |                        | 4,386             | 3,753             |
| <b>Total equity</b>   |                        | <b>64,497</b>     | <b>65,706</b>     |
| <b>Total</b>  |                        | <b>1,350,222</b>  | <b>1,382,241</b>  |



# CONSOLIDATED INCOME STATEMENT

| <i>(In millions of euros)</i>  |          | <b>1st half of<br/>2017</b> | <b>2016</b>   | <b>1st half of<br/>2016*</b> |
|--|----------|-----------------------------|---------------|------------------------------|
| Interest and similar income  | Note 3.7 | 12,125                      | 24,660        | 12,442                       |
| Interest and similar expense   | Note 3.7 | (6,870)                     | (15,193)      | (7,517)                      |
| Fee income   | Note 4.1 | 5,338                       | 10,116        | 5,114                        |
| Fee expense  | Note 4.1 | (1,885)                     | (3,417)       | (1,764)                      |
| Net gains and losses on financial transactions*  |          | 3,037                       | 7,143         | 3,819                        |
| <i>o/w net gains and losses on financial instruments at fair value through profit or loss*</i> | Note 3.1 | 2,669                       | 5,759         | 2,904                        |
| <i>o/w net gains and losses on available-for-sale financial assets</i>                         | Note 3.3 | 368                         | 1,384         | 915                          |
| Income from other activities*  | Note 4.2 | 12,298                      | 20,780        | 10,592                       |
| Expenses from other activities*  | Note 4.2 | (12,370)                    | (18,791)      | (9,527)                      |
| <b>Net banking income</b>  |          | <b>11,673</b>               | <b>25,298</b> | <b>13,159</b>                |
| Personnel expenses   | Note 5   | (4,742)                     | (9,455)       | (4,688)                      |
| Other operating expenses   | Note 8.2 | (3,590)                     | (6,423)       | (3,259)                      |
| Amortisation, depreciation and impairment of tangible and intangible fixed assets              |          | (481)                       | (939)         | (456)                        |
| <b>Gross operating income</b>  |          | <b>2,860</b>                | <b>8,481</b>  | <b>4,756</b>                 |
| Cost of risk   | Note 3.8 | (368)                       | (2,091)       | (1,188)                      |
| <b>Operating income</b>  |          | <b>2,492</b>                | <b>6,390</b>  | <b>3,568</b>                 |
| Net income from investments accounted for using the equity method                              |          | 50                          | 129           | 68                           |
| Net income/expense from other assets   |          | 245                         | (212)         | (12)                         |
| Impairment losses on goodwill  |          | 1                           | -             | -                            |
| <b>Earnings before tax</b>   |          | <b>2,788</b>                | <b>6,307</b>  | <b>3,624</b>                 |
| Income tax   | Note 6   | (691)                       | (1,969)       | (1,011)                      |
| <b>Consolidated net income</b>   |          | <b>2,097</b>                | <b>4,338</b>  | <b>2,613</b>                 |
| Non-controlling interests  |          | 292                         | 464           | 228                          |
| <b>Net income, Group share</b>   |          | <b>1,805</b>                | <b>3,874</b>  | <b>2,385</b>                 |
| <b>Earnings per ordinary share</b>   | Note 7.2 | <b>1.94</b>                 | <b>4.26</b>   | <b>2.71</b>                  |
| <b>Diluted earnings per ordinary share</b>   | Note 7.2 | <b>1.94</b>                 | <b>4.26</b>   | <b>2.71</b>                  |

\* Amounts restated relative to the financial statements published at 30 June 2016, following a modification in the presentation of physical commodities (see Note 4.2).

# STATEMENT OF NET INCOME AND UNREALISED OR DEFERRED GAINS AND LOSSES

| <i>(In millions of euros)</i>  | <b>1st half of 2017</b> | <b>2016</b>  | <b>1st half of 2016</b> |
|--|-------------------------|--------------|-------------------------|
| <b>Net income</b>  | <b>2,097</b>            | <b>4,338</b> | <b>2,613</b>            |
| <b>Unrealised or deferred gains and losses that will be reclassified subsequently into income</b>                                    | <b>(1,525)</b>          | <b>50</b>    | <b>(675)</b>            |
| Translation differences <sup>(1)</sup>   | (1,339)                 | 389          | (478)                   |
| Available-for-sale financial assets  | (146)                   | (321)        | (203)                   |
| <i>Revaluation differences</i>   | 10                      | 661          | 566                     |
| <i>Reclassified into income</i>  | (156)                   | (982)        | (769)                   |
| Hedging derivatives  | (43)                    | (6)          | 75                      |
| <i>Revaluation differences</i>   | (39)                    | 1            | 77                      |
| <i>Reclassified into income</i>  | (4)                     | (7)          | (2)                     |
| Unrealised gains and losses of entities accounted for using the equity method and that will be reclassified subsequently into income | (20)                    | -            | (1)                     |
| Tax on items that will be reclassified subsequently into income  | 23                      | (12)         | (68)                    |
| <b>Unrealised or deferred gains and losses that will not be reclassified subsequently into income</b>                                | <b>39</b>               | <b>(64)</b>  | <b>(231)</b>            |
| Actuarial gains and losses on post-employment defined benefits plans   | 57                      | (54)         | (343)                   |
| Tax on items that will not be reclassified subsequently into income  | (18)                    | (10)         | 112                     |
| <b>Total unrealised or deferred gains and losses</b>   | <b>(1,486)</b>          | <b>(14)</b>  | <b>(906)</b>            |
| <b>Net income and unrealised or deferred gains and losses</b>  | <b>611</b>              | <b>4,324</b> | <b>1,707</b>            |
| <i>o/w Group share</i>   | 347                     | 3,891        | 1,526                   |
| <i>o/w non-controlling interests</i>   | 264                     | 433          | 181                     |

(1) The variation in translation differences amounted to EUR -1,339 million and consisted of a:

- EUR -1,324 million variation in Group translation differences, mainly due to the depreciation of the US dollar (EUR -1,173 million) and the pound sterling (EUR -37 million) against Euro;
- EUR -15 million variation in translation differences attributable to non-controlling interests.

## CHANGES IN SHAREHOLDERS' EQUITY

| <i>(In millions of euros)</i>   | Capital and associated reserves |                                      |                               |                          | Total         | Retained earnings | Net income, Group Share |
|---|---------------------------------|--------------------------------------|-------------------------------|--------------------------|---------------|-------------------|-------------------------|
|   | Issued common stocks            | Issuing premium and capital reserves | Elimination of treasury stock | Other equity instruments |               |                   |                         |
| <b>Shareholders' equity at 1 January 2016</b>   | <b>1,008</b>                    | <b>20,206</b>                        | <b>(449)</b>                  | <b>8,772</b>             | <b>29,537</b> | <b>27,906</b>     | <b>-</b>                |
| Increase in common stock  | 1                               | -                                    | -                             | -                        | 1             | (1)               | -                       |
| Elimination of treasury stock   | -                               | -                                    | 50                            | -                        | 50            | (29)              | -                       |
| Issuance / Redemption of equity instruments   | -                               | -                                    | -                             | (356)                    | (356)         | 130               | -                       |
| Equity component of share-based payment plans   | -                               | 33                                   | -                             | -                        | 33            | -                 | -                       |
| 1 <sup>st</sup> semester 2016 Dividends paid  | -                               | -                                    | -                             | -                        | -             | (1,921)           | -                       |
| Effect of acquisitions and disposals on non-controlling interests                       | -                               | -                                    | -                             | -                        | -             | 5                 | -                       |
| <b>Sub-total of changes linked to relations with shareholders</b>                       | <b>1</b>                        | <b>33</b>                            | <b>50</b>                     | <b>(356)</b>             | <b>(272)</b>  | <b>(1,816)</b>    |                         |
| Unrealised or deferred gains and losses   | -                               | -                                    | -                             | -                        | -             | (231)             | -                       |
| Other changes   | -                               | -                                    | -                             | -                        | -             | -                 | -                       |
| 1 <sup>st</sup> semester 2016 Net income for the period                                 | -                               | -                                    | -                             | -                        | -             | -                 | 2,385                   |
| <b>Sub-total</b>  | <b>-</b>                        | <b>-</b>                             | <b>-</b>                      | <b>-</b>                 | <b>-</b>      | <b>(231)</b>      | <b>2,385</b>            |
| Change in equity of associates and joint ventures accounted for by the equity method    | -                               | -                                    | -                             | -                        | -             | -                 | -                       |
| <b>Shareholders' equity at 30 June 2016</b>   | <b>1,009</b>                    | <b>20,239</b>                        | <b>(399)</b>                  | <b>8,416</b>             | <b>29,265</b> | <b>25,859</b>     | <b>2,385</b>            |
| Increase in common stock  | 1                               | 6                                    | -                             | -                        | 7             | (1)               | -                       |
| Elimination of treasury stock   | -                               | -                                    | 28                            | -                        | 28            | 9                 | -                       |
| Issuance / Redemption of equity instruments   | -                               | -                                    | -                             | 1,264                    | 1,264         | 121               | -                       |
| Equity component of share-based payment plans   | -                               | 32                                   | -                             | -                        | 32            | -                 | -                       |
| 2 <sup>nd</sup> semester 2016 Dividends paid  | -                               | -                                    | -                             | -                        | -             | (368)             | -                       |
| Effect of acquisitions and disposals on non-controlling interests                       | -                               | -                                    | -                             | -                        | -             | 18                | -                       |
| <b>Sub-total of changes linked to relations with shareholders</b>                       | <b>1</b>                        | <b>38</b>                            | <b>28</b>                     | <b>1,264</b>             | <b>1,331</b>  | <b>(221)</b>      |                         |
| Unrealised or deferred gains and losses   | -                               | -                                    | -                             | -                        | -             | 172               | -                       |
| Other changes   | -                               | -                                    | -                             | -                        | -             | 3                 | -                       |
| 2 <sup>nd</sup> semester 2016 Net income for the period                                 | -                               | -                                    | -                             | -                        | -             | -                 | 1,489                   |
| <b>Sub-total</b>  | <b>-</b>                        | <b>-</b>                             | <b>-</b>                      | <b>-</b>                 | <b>-</b>      | <b>175</b>        | <b>1,489</b>            |
| Change in equity of associates and joint ventures accounted for by the equity method    | -                               | -                                    | -                             | -                        | -             | -                 | -                       |
| <b>Shareholders' equity at 31 December 2016</b>   | <b>1,010</b>                    | <b>20,277</b>                        | <b>(371)</b>                  | <b>9,680</b>             | <b>30,596</b> | <b>25,813</b>     | <b>3,874</b>            |
| Appropriation of net income   | -                               | -                                    | -                             | -                        | -             | 3,874             | (3,874)                 |
| <b>Shareholders' equity at 1 January 2017</b>   | <b>1,010</b>                    | <b>20,277</b>                        | <b>(371)</b>                  | <b>9,680</b>             | <b>30,596</b> | <b>29,687</b>     | <b>-</b>                |
| Increase in common stock (see Note 7.1)   | -                               | -                                    | -                             | -                        | -             | -                 | -                       |
| Elimination of treasury stock (see Note 7.1)  | -                               | -                                    | 66                            | -                        | 66            | (22)              | -                       |
| Issuance / Redemption of equity instruments (see Note 7.1)                              | -                               | -                                    | -                             | (651)                    | (651)         | 67                | -                       |
| Equity component of share-based payment plans   | -                               | 24                                   | -                             | -                        | 24            | -                 | -                       |
| 1 <sup>st</sup> semester 2017 Dividends paid (see Note 7.2)                             | -                               | -                                    | -                             | -                        | -             | (2,118)           | -                       |
| Effect of acquisitions and disposals on non-controlling interests                       | -                               | -                                    | -                             | -                        | -             | 447               | -                       |
| <b>Sub-total of changes linked to relations with shareholders</b>                       | <b>-</b>                        | <b>24</b>                            | <b>66</b>                     | <b>(651)</b>             | <b>(561)</b>  | <b>(1,626)</b>    |                         |
| Unrealised or deferred gains and losses   | -                               | -                                    | -                             | -                        | -             | 38                | -                       |
| Other changes   | -                               | -                                    | -                             | -                        | -             | (2)               | -                       |
| 1 <sup>st</sup> semester 2017 Net income for the period                                 | -                               | -                                    | -                             | -                        | -             | -                 | 1,805                   |
| <b>Sub-total</b>  | <b>-</b>                        | <b>-</b>                             | <b>-</b>                      | <b>-</b>                 | <b>-</b>      | <b>36</b>         | <b>1,805</b>            |
| Change in equity of associates and joint ventures accounted for using the equity method | -                               | -                                    | -                             | -                        | -             | -                 | -                       |
| <b>Shareholders' equity at 30 June 2017</b>   | <b>1,010</b>                    | <b>20,301</b>                        | <b>(305)</b>                  | <b>9,029</b>             | <b>30,035</b> | <b>28,097</b>     | <b>1,805</b>            |

| Unrealised or deferred gains and losses (net of tax)<br>that will be reclassified subsequently into income |   |  |         | Non-controlling interests               |                         |   |  |       | Total<br>consolidated<br>shareholders'<br>equity |
|--|---|--|---------|---|-------------------------|---|--|-------|--|
| Translation<br>reserves  | Change in<br>fair value<br>of<br>available-<br>for-sale<br>assets | Change in<br>fair value<br>of hedging<br>derivatives | Total   | Shareholders'<br>equity, Group<br>share | Capital and<br>Reserves | Other<br>Equity<br>instruments<br>issued by<br>subsidiaries | Unrealised<br>or deferred<br>gains and<br>losses | Total |  |
| 12   | 1,495   | 87   | 1,594   | 59,037                                  | 2,779                   | 800   | 59   | 3,638 | 62,675   |
| -  | -   | -  | -       | -                                       | -                       | -   | -  | -     | -  |
| -  | -   | -  | -       | 21                                      | -                       | -   | -  | -     | 21   |
| -  | -   | -  | -       | (226)                                   | -                       | -   | -  | -     | (226)  |
| -  | -   | -  | -       | 33                                      | -                       | -   | -  | -     | 33   |
| -  | -   | -  | -       | (1,921)                                 | (276)                   | -   | -  | (276) | (2,197)  |
| -  | -   | -  | -       | 5                                       | (5)                     | -   | -  | (5)   | -  |
| -  | -   | -  | -       | (2,088)                                 | (281)                   | -   | -  | (281) | (2,369)  |
| (460)  | (263)   | 96   | (627)   | (858)                                   | -                       | -   | (47)   | (47)  | (905)  |
| -  | -   | -  | -       | -                                       | -                       | -   | -  | -     | -  |
| -  | -   | -  | -       | 2,385                                   | 228                     | -   | -  | 228   | 2,613  |
| (460)  | (263)   | 96   | (627)   | 1,527                                   | 228                     | -   | (47)   | 181   | 1,708  |
| -  | (1)   | -  | (1)     | (1)                                     | -                       | -   | -  | -     | (1)  |
| (448)  | 1,231   | 183  | 966     | 58,475                                  | 2,726                   | 800   | 12   | 3,538 | 62,013   |
| -  | -   | -  | -       | 6                                       | -                       | -   | -  | -     | 6  |
| -  | -   | -  | -       | 37                                      | -                       | -   | -  | -     | 37   |
| -  | -   | -  | -       | 1,385                                   | -                       | -   | -  | -     | 1,385  |
| -  | -   | -  | -       | 32                                      | -                       | -   | -  | -     | 32   |
| -  | -   | -  | -       | (368)                                   | (15)                    | -   | -  | (15)  | (383)  |
| -  | -   | -  | -       | 18                                      | (26)                    | -   | -  | (26)  | (8)  |
| -  | -   | -  | -       | 1,110                                   | (41)                    | -   | -  | (41)  | 1,069  |
| 845  | (34)  | (108)  | 703     | 875                                     | (5)                     | -   | 21   | 16    | 891  |
| -  | -   | -  | -       | 3                                       | 4                       | -   | -  | 4     | 7  |
| -  | -   | -  | -       | 1,489                                   | 236                     | -   | -  | 236   | 1,725  |
| 845  | (34)  | (108)  | 703     | 2,367                                   | 235                     | -   | 21   | 256   | 2,623  |
| -  | 2   | (1)  | 1       | 1                                       | -                       | -   | -  | -     | (1)  |
| 397  | 1,199   | 74   | 1,670   | 61,953                                  | 2,920                   | 800   | 33   | 3,753 | 65,706   |
| -  | -   | -  | -       | -                                       | -                       | -   | -  | -     | -  |
| 397  | 1,199   | 74   | 1,670   | 61,953                                  | 2,920                   | 800   | 33   | 3,753 | 65,706   |
| -  | -   | -  | -       | -                                       | -                       | -   | -  | -     | -  |
| -  | -   | -  | -       | 44                                      | -                       | -   | -  | -     | 44   |
| -  | -   | -  | -       | (584)                                   | -                       | -   | -  | -     | (584)  |
| -  | -   | -  | -       | 24                                      | -                       | -   | -  | -     | 24   |
| -  | -   | -  | -       | (2,118)                                 | (271)                   | -   | -  | (271) | (2,389)  |
| -  | -   | -  | -       | 447                                     | 640                     | -   | -  | 640   | 1,087  |
| -  | -   | -  | -       | (2,187)                                 | 369                     | -   | -  | 369   | (1,818)  |
| (1,324)  | (133)   | (26)   | (1,483) | (1,445)                                 | -                       | -   | (28)   | (28)  | (1,473)  |
| -  | -   | -  | -       | (2)                                     | -                       | -   | -  | -     | (2)  |
| -  | -   | -  | -       | 1,805                                   | 292                     | -   | -  | 292   | 2,097  |
| (1,324)  | (133)   | (26)   | (1,483) | 358                                     | 292                     | -   | (28)   | 264   | 622  |
| -  | (14)  | 1  | (13)    | (13)                                    | -                       | -   | -  | -     | (13)   |
| (927)  | 1,052   | 49   | 174     | 60,111                                  | 3,581                   | 800   | 5  | 4,386 | 64,497   |

# CASH FLOW STATEMENT

| <i>(In millions of euros)</i>   | <b>1st half of<br/>2017</b> | <b>2016</b>    | <b>1st half of<br/>2016</b> |
|---|-----------------------------|----------------|-----------------------------|
| <b>Net income (I)</b>   | <b>2,097</b>                | <b>4,338</b>   | <b>2,613</b>                |
| Amortisation expense on tangible fixed assets and intangible assets (include operational leasing)   | 2,051                       | 3,876          | 1,882                       |
| Depreciation and net allocation to provisions   | (1,299)                     | 4,238          | 3,416                       |
| Net income/loss from investments accounted for using the equity method  | (50)                        | (129)          | (68)                        |
| Change in deferred taxes  | 15                          | 655            | 286                         |
| Net income from the sale of long-term available-for-sale assets and subsidiaries  | (51)                        | (716)          | (698)                       |
| Other changes   | 3,095                       | 3,201          | (651)                       |
| <b>Non-cash items included in net income and others adjustments not including income on financial instruments at fair value through profit or loss (II)</b> | <b>3,761</b>                | <b>11,125</b>  | <b>4,167</b>                |
| Income on financial instruments at fair value through profit or loss  | (2,669)                     | (5,760)        | (2,905)                     |
| Interbank transactions  | 1,397                       | (1,020)        | 6,329                       |
| Customers transactions  | (8,268)                     | 20,672         | 4,158                       |
| Transactions related to other financial assets and liabilities  | 24,774                      | (4,247)        | 16,217                      |
| Transactions related to other non financial assets and liabilities  | (907)                       | (2,378)        | 3,382                       |
| <b>Net increase/decrease in cash related to operating assets and liabilities (III)</b>  | <b>14,327</b>               | <b>7,267</b>   | <b>27,181</b>               |
| <b>NET CASH INFLOW (OUTFLOW) RELATED TO OPERATING ACTIVITIES (A) = (I) + (II) + (III)</b>   | <b>20,185</b>               | <b>22,730</b>  | <b>33,961</b>               |
| Net cash inflow (outflow) related to acquisition and disposal of financial assets and long-term investments   | (526)                       | 1,294          | 1,053                       |
| Net cash inflow (outflow) related to tangible and intangible fixed assets   | (1,676)                     | (5,531)        | (2,110)                     |
| <b>NET CASH INFLOW (OUTFLOW) RELATED TO INVESTMENT ACTIVITIES (B)</b>   | <b>(2,202)</b>              | <b>(4,237)</b> | <b>(1,057)</b>              |
| Cash flow from/to shareholders  | (3,172)                     | (1,357)        | (2,404)                     |
| Other net cash flows arising from financing activities  | (145)                       | 1,306          | 322                         |
| <b>NET CASH INFLOW (OUTFLOW) RELATED TO FINANCING ACTIVITIES (C)</b>  | <b>(3,317)</b>              | <b>(51)</b>    | <b>(2,082)</b>              |
| <b>NET INFLOW (OUTFLOW) IN CASH AND CASH EQUIVALENTS (A) + (B) + (C)</b>  | <b>14,666</b>               | <b>18,442</b>  | <b>30,822</b>               |
| Cash, due from central banks (assets)   | 96,186                      | 78,565         | 78,565                      |
| Due to central banks (liabilities)  | (5,238)                     | (6,951)        | (6,951)                     |
| Current accounts with banks (see Note 3.5)  | 24,639                      | 26,113         | 26,113                      |
| Demand deposits and current accounts with banks (see Note 3.6)  | (14,337)                    | (14,920)       | (14,920)                    |
| <b>CASH AND CASH EQUIVALENTS AT THE START OF THE YEAR</b>   | <b>101,250</b>              | <b>82,808</b>  | <b>82,808</b>               |
| Cash, due from central banks (assets)   | 112,396                     | 96,186         | 105,887                     |
| Due to central banks (liabilities)  | (7,339)                     | (5,238)        | (8,155)                     |
| Current accounts with banks (see Note 3.5)  | 24,624                      | 24,639         | 42,080                      |
| Demand deposits and current accounts with banks (see Note 3.6)  | (13,765)                    | (14,337)       | (26,182)                    |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>   | <b>115,916</b>              | <b>101,250</b> | <b>113,630</b>              |
| <b>NET INFLOW (OUTFLOW) IN CASH AND CASH EQUIVALENTS</b>  | <b>14,666</b>               | <b>18,442</b>  | <b>30,822</b>               |

## 2. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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### NOTE 1 - SIGNIFICANT ACCOUNTING PRINCIPLES

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#### 1. INTRODUCTION



##### ACCOUNTING STANDARDS

The condensed interim consolidated financial statements for the Societe Generale Group ("the Group") for the six-month period ending 30 June 2017 were prepared and are presented in accordance with IAS (International Accounting Standards) 34 "Interim Financial Reporting".

These notes should be read in conjunction with the audited consolidated financial statements for the year ending 31 December 2016 included in the Registration document for the year 2016.

As the Group's activities are neither seasonal nor cyclical in nature, its first half results were not affected by any seasonal or cyclical factors.



##### FINANCIAL STATEMENTS PRESENTATION

As the IFRS accounting framework does not specify a standard model, the format used for the financial statements is consistent with the format proposed by the French Accounting Standard Setter, the ANC, under Recommendation 2013-04 of 7 November 2013.

The notes to the condensed interim consolidated financial statements relate to events and transactions that are significant to an understanding of the changes in financial position and performance of the Group during the first half of 2017. Disclosures provided in these notes are focused on information that is both relevant and material to the financial statements of the Societe Generale Group, its activities and the circumstances in which it conducted its operations over the period.



##### PRESENTATION CURRENCY

The presentation currency of the consolidated financial statements is the euro.

The figures presented in the financial statements and in the notes are expressed in millions of euros, unless otherwise specified. The effect of rounding can generate discrepancies between the figures presented in the financial statements and those presented in the notes.

#### 2. ACCOUNTING STANDARDS APPLIED BY THE GROUP

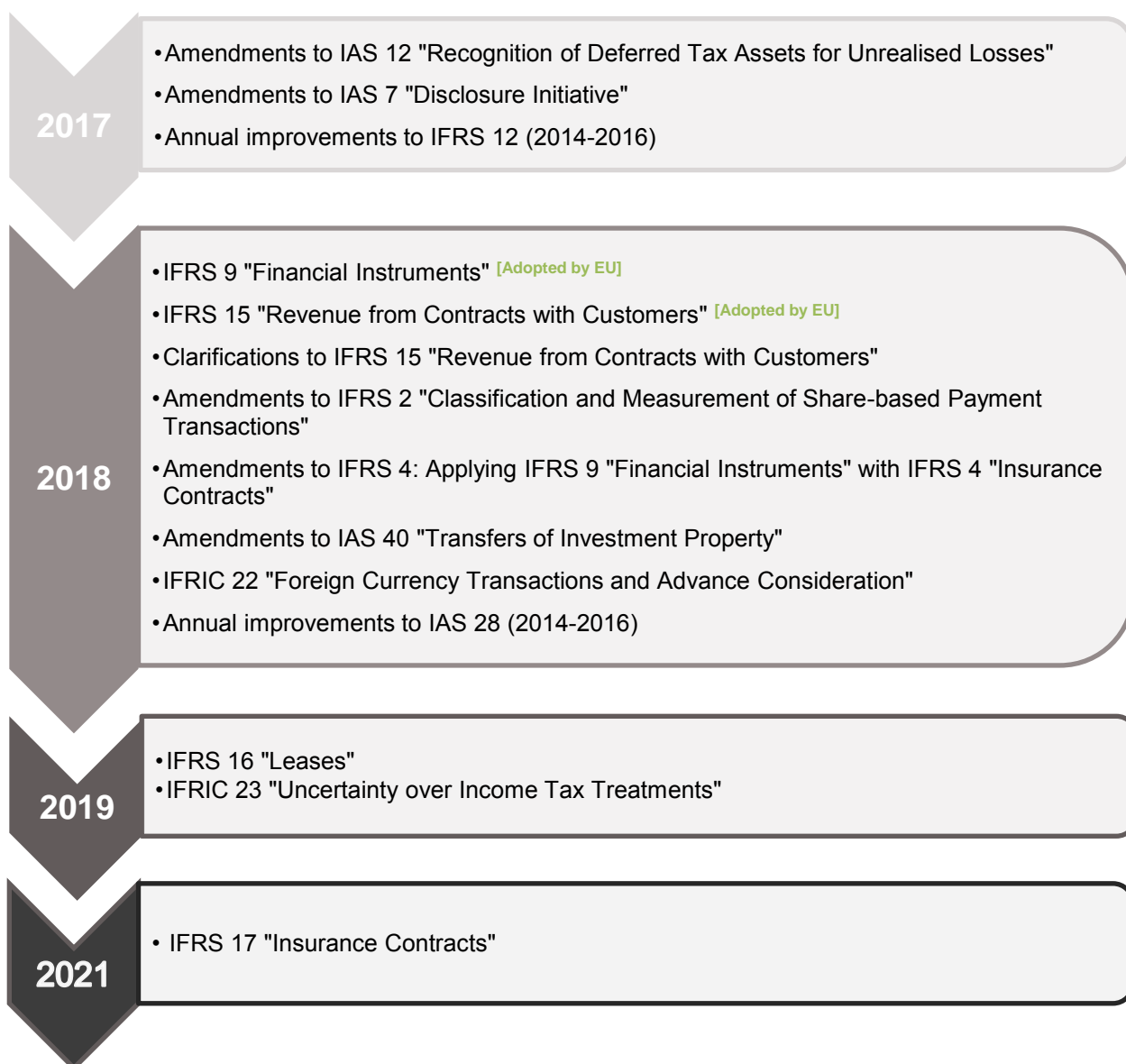
In preparing the condensed interim consolidated financial statements, the Group applied the same accounting principles and methods as for its 2016 year-end consolidated financial statements, which were drawn up in compliance with the International Financial Reporting Standards (IFRS) as adopted by the European Union and described in the notes to the 2016 consolidated financial statements.

On 30 June 2017, there was no additional standard adopted by the European Union that would have been mandatorily applicable.

### 3. ACCOUNTING STANDARDS, AMENDMENTS OR INTERPRETATIONS TO BE APPLIED BY THE GROUP IN THE FUTURE

Not all of the accounting standards, amendments or interpretations published by the IASB had been adopted by the European Union at 30 June 2017. For some amendments and improvements, the IASB had decided on a 1 January 2017 effective date. If they were adopted by the European Union before the end of 2017, they could be applied by the Group in the consolidated financial statements. Otherwise, they are required to be applied from annual periods beginning on 1 January 2018 at the earliest or on the date of their adoption by the European Union. They were therefore not applied by the Group as of 30 June 2017.

These standards are expected to be applied according to the following schedule:



## ACCOUNTING STANDARDS ADOPTED BY THE EUROPEAN UNION

### IFRS 9 “FINANCIAL INSTRUMENTS”

Adopted on 22 November 2016 and becoming effective for annual periods beginning on 1 January 2018

This standard aims to replace IAS 39. IFRS 9 determines new requirements for classifying and measuring financial assets and financial liabilities, the new credit risk impairment methodology for financial assets, and hedge accounting treatment, except accounting for macro hedging for which the IASB currently has a separate project.



#### Classification and measurement

A single approach for financial assets, based on the characteristics of the contractual cash flows and the business model within which they are held.

#### Credit risk

A more timely depreciation model, based on expected credit losses.

#### Hedge accounting (general model)

An improved model more closely aligned with risk management; but also a policy choice, selected by the Group, to continue to apply the hedge accounting requirements of IAS 39.

#### Macro-hedging

Excluded from the scope of IFRS 9 (specific research project).

The application of the new requirements for classifying and measuring financial instruments as well as for credit risk, as at 1 January 2018, is retrospective; the impact of the changes from IAS 39 applied until 31 December 2017 will be recorded in equity on the opening balance sheet for 2018. The Group is considering the option provided by the transition guidance of IFRS 9 not to restate the comparative figures for prior periods.

IFRS 9 allows the early application of the direct recording in equity of any change in value attributable to credit risk variations on financial liabilities that are designated to be measured at fair value through profit or loss (using the fair value option). As of 30 June 2017, the Group did not anticipate the application of this treatment.

On 21 April 2017, the IASB published an exposure-draft proposing a limited amendment to IFRS 9. This amendment aims to address the issue of loans with prepayment features that can lead to negative compensation. The Group closely follows the works and proposals of the IASB in order to assess their potential consequences on the future accounting classification of its financial assets under IFRS 9. A final amendment could be issued by the IASB in October 2017 and could then be early applied since 1 January 2018 subject to its adoption by the European Union.

#### ORGANISATION OF IFRS 9 IMPLEMENTATION

In 2013, the Group began preliminary assessments aimed at determining the potential consequences of the future IFRS 9 standard. As soon as IFRS 9 was published in July 2014, the Group set up a special structure between Risk and Finance Divisions to organise the works to be performed in order to implement the new standard and to be ready to first apply it on 1 January 2018.

During the first half of 2017, under the aegis of the governance bodies established for this purpose, the Group has pursued the works concerning the adaptation of its information systems and processes.

In particular, the Group has completed the documentation of the analyses previously performed to assess the classification and measurement of its financial assets according to IFRS 9. This work will be finalised



during the second half of 2017 taking into account the potential consequences of the amendment to IFRS 9 currently drafted by IASB.

Regarding credit risk, the Group has set up, since 2015, a framework methodology defining the rules for assessing the deterioration of credit risk and for determining 12-month and lifetime expected credit losses, factoring in macroeconomic projections reflecting the credit cycle. This framework has started to be calibrated and reviewed for approval in 2016, in particular in the following areas:

- Implementation of the methodological framework in all entities,
- Implementation of IT developments in order to test them in 2017,
- Description of the organisational processes, including the operational governance.

The application of IFRS 9 will not alter the definition of default currently used to determine whether or not there is objective evidence of impairment of a financial asset.

Impairments of groups of homogeneous assets will be replaced by loss allowances measured at an amount equal to 12-month or to lifetime expected credit losses:

- Financial assets on counterparties which have encountered financial difficulties since these assets were initially recognised, without any objective evidence of impairment having yet been identified at the individual level (sensitive assets) will probably be included in the stage 2 with loss allowance measured at an amount equal to lifetime expected credit losses.
- Financial assets on counterparties linked to economic sectors considered as being in crisis further to the occurrence of loss events, or on geographical sectors or countries in which a deterioration of credit risk has been assessed will be spread between stage 1 (loss allowances measured at an amount equal to 12-month expected credit losses) and stage 2 (loss allowances measured at an amount equal to lifetime expected credit losses) depending on their individual credit risk, taking into account the deterioration in the sector or country since the previous balance sheet date.

During the first half of 2017, as scheduled by the project structure, methodological studies have continued. The most critical issues that have been addressed were related to the assessment of reasonable forecasts of future economic conditions and relevant macro-economic factors to be taken into account for the measurement of lifetime expected credit losses. These works aimed at identifying the macro-economic variables, building several macro-economic scenarios and assessing the probability of occurrence of the latter. During the last six months, the Group also launched other streams such as definition of backtests, surveys to better understand the intrinsic procyclicality of IFRS 9 models, and definition of the governance for updating the models and the weighted macro-economic scenarios in compliance with the accounting closing period.

During the second half of 2017, the Group will finalise its preparation through:

- Calibration and validation streams to anticipate the 2018 opening balance sheet,
- Performing final IT developments and tests related to calculators and processes for collecting data before a starting up at the end of the year,
- Documenting the governance of processes related to accounting for credit risk.

After being launched in 2016, development work on information systems, consolidation processes and reporting schedules continued in 2017.

The Group also performed a dry run exercise during this first half of 2017 and is currently preparing a general rehearsal scheduled for the second half of the year. This rehearsal will aim at testing the new system in its entirety, checking the quality of the data collection and assessing the readiness of information systems, particularly calculators and central data base for models used for measuring credit risk depreciations and provisions.

Furthermore, the Group is rolling out an internal training program for everyone involved from Risk and Finance and functions, as well as business lines.

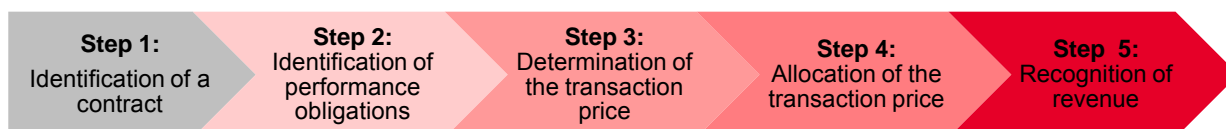
At this point of the IFRS 9 implementation process, the consequences of its application to Group financial statements cannot be estimated reasonably.

## **IFRS 15 “REVENUE FROM CONTRACTS WITH CUSTOMERS”**

*Adopted on 22 September 2016 and becoming effective for annual periods beginning on 1 January 2018*

This standard sets out the requirements for recognising revenue that apply to all contracts with customers, except for lease contracts, insurance contracts, financial instruments and guarantees.

According to IFRS 15, revenues from those contracts shall be recognised as income to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To apply this core principle, the standard provides a five-step model from the identification of the contract until the recognition of the related revenue:



Given the application scope of the standard, the contracts that are expected to be mostly concerned by this analysis are those service contracts that lead to the recognition of fee income (packages of banking services, loyalty programs, fees related to asset management or to loan syndication...) or accessory income (maintenance services linked to operational vehicle and equipment leasing activities), as well as income on real estate development transactions.

During the first half of 2017, the Group has pursued its analysis to assess the consequences of IFRS 15 on its income and equity, and additional works have been launched to complete the disclosures as required by this standard. On the basis of the contracts and transactions currently analysed, the Group does not expect any significant impact due to the application of the standard.

## **ACCOUNTING STANDARDS OR AMENDMENTS NOT YET ADOPTED BY THE EUROPEAN UNION AT 30 JUNE 2017**

### **AMENDMENTS TO IAS 12 “RECOGNITION OF DEFERRED TAX ASSETS FOR UNREALISED LOSSES”**

*Issued by IASB on 19 January 2016*

These amendments clarify how to account for deferred tax assets related to unrealised losses on debt instruments measured at fair value.

### **AMENDMENTS TO IAS 7 “DISCLOSURE INITIATIVE”**

*Issued by IASB on 29 January 2016*

These amendments will enhance the information on changes in liabilities arising from financing activities, including both cash and non-cash changes.

### **AMENDMENTS TO IFRS 2 “CLASSIFICATION AND MEASUREMENT OF SHARE-BASED PAYMENT TRANSACTIONS”**

*Issued by IASB on 20 June 2016*

These amendments clarify how to account for certain types of share-based payment transactions: modelling vesting conditions regardless of settlement method, impacts of tax withholdings on share-based payment transactions, accounting treatment of modifications that change the classification of the share-based payment transactions.

### **AMENDMENTS TO IFRS 4: APPLYING IFRS 9 “FINANCIAL INSTRUMENTS” WITH IFRS 4 “INSURANCE CONTRACTS”**

*Issued by IASB on 12 September 2016*

These amendments propose solutions to treat the volatility in profit or loss that will arise from implementing the new financial instruments standard, IFRS 9, before implementing IFRS 17 which will replace IFRS 4 “Insurance contracts”. They give all companies that issue insurance contracts the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied and before IFRS 17 becomes effective. They give also companies whose activities are

predominantly connected with insurance an optional exemption from applying IFRS 9 until 2021. These entities will continue to apply the existing financial instruments standard, IAS 39.

**ANNUAL IMPROVEMENTS TO IFRS 12 AND IAS 28 (2014-2016)**

*Issued by IASB on 8 December 2016*

As part of the annual Improvements to International Financial Reporting Standards, the IASB has published amendments to some accounting standards.

**AMENDMENTS TO IAS 40 “TRANSFERS OF INVESTMENT PROPERTY”**

*Issued by IASB on 8 December 2016*

These amendments reinforce the principle according to which the entity shall transfer property into or out of the Investment property category. Such a transfer shall occur if and only if property meets, or ceases to meet, the definition of investment property and if there is evidence of a change in management’s intentions regarding the use of the property.

**IFRIC 22 “FOREIGN CURRENCY TRANSACTIONS AND ADVANCE CONSIDERATION”**

*Issued by IASB on 8 December 2016*



This interpretation clarifies the accounting for foreign currency transactions (payments or prepayments). The transaction shall provide a consideration that is denominated or priced in a foreign currency. Before this transaction, a prepayment asset or a deferred income liability shall be recognised and considered as a non-monetary item. The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset or liability, except when there are multiple payments or receipts in advance, in which case the date of transaction will be established for each payment or receipt.

**IFRS 16 “LEASES”**

*Issued by IASB on 13 January 2016*

This new standard supersedes the existing standard, IAS 17 and modifies accounting requirements for leases and more specifically in relation to the lessees’ financial statements, with very few impacts for the lessors.

For all lease agreements, the lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. In its income statement, the lessee shall separately recognise the depreciation of the right-of-use assets and the interest expense on lease liabilities:

|         | Income statement                               | Fixed assets  | Liabilities | Off balance sheet rights and obligations   |
|---------|--|---|-------------|--|
| IAS 17  | Lease payments in Other operating expenses     | ---   | ---         | <br>€ € € |
| IFRS 16 | Interest expense in NBI + Amortisation expense |  | € € €       | ---  |

Framework analysis launched in 2016 was completed during the first half of 2017. The impacts of the standard on the Group's information systems and related processes were then assessed, in particular those relative to the real-estate lease agreements.

The Group is currently working on the implementation of a mutualised IT tool for collecting lease agreements and processing data to measure the right of use assets and the lease liabilities according to IFRS 16. In order to assess the impact of this new standard on its consolidated financial statements, the Group also pursues the analysis of the on-going lease agreements which mainly concern real-estate (administrative or technical premises, branches of the commercial networks) and marginally IT equipments.

#### **IFRIC 23 “UNCERTAINTY OVER INCOME TAX TREATMENTS”**

*Issued by IASB on 7 June 2017*

This interpretation provides clarifications and requirements that add to the requirements in IAS 12 “Income Taxes” by specifying how to reflect the effects on uncertainty in accounting for income taxes. Such uncertainties may arise when it is unclear how tax law applies to a particular transaction or circumstances, or whether a taxation authority will accept a company's tax treatment.

#### **IFRS 17 “INSURANCE CONTRACTS”**

*Issued by IASB on 18 May 2017*

This new standard supersedes the existing standard IFRS 4 which was brought in as an interim standard in 2004 and allowed companies to carry on accounting for insurance contracts using local accounting standards.

Insurance contracts combine features of both a financial instrument and a service contract. In addition, insurance contracts can generate cash flows with substantial variability over a long period. IFRS 17 combines current measurement of the future cash flows with the recognition of profit over the period for which services are provided under the contract. The new standard requires companies to present insurance service results (including presentation of insurance revenue) separately from insurance finance income or expenses. It also provides an accounting policy choice on whether to recognise all insurance finance income or expenses in profit or loss or to recognise some of that income or expenses in *Unrealised or deferred capital gains and losses* recognised in equity.

## **4. USE OF ESTIMATES AND JUDGMENT**

When applying the accounting principles disclosed in the following notes for the purpose of preparing the Group's consolidated financial statements, the Management makes assumptions and estimates that may have an impact on figures recorded in the income statement, in *Unrealised or deferred capital gains and losses* recognised in equity, on the valuation of assets and liabilities in the balance sheet, and on information disclosed in the notes to the consolidated financial statements.

In order to make these assumptions and estimates, the Management uses information available at the date of preparation of the consolidated financial statements and can exercise its judgment. By nature, valuations based on estimates include risks and uncertainties relating to their occurrence in the future. Consequently, actual future results may differ from these estimates and may then have a significant impact on the financial statements.

These estimates are principally used for determining fair value of financial instruments and assessing the impairment of assets, provisions recognised under liabilities (in particular, provisions for disputes in a complex legal environment), deferred tax assets recognised in the balance sheet and goodwill determined for each business combination, as well as the assessment of control of the Group over an entity when updating the consolidation scope (mainly when structured entities are concerned).

The United Kingdom organised on 23 June 2016 a referendum following which a majority of British citizens voted to leave the European Union (Brexit). On 29 March 2017, the European Council received notification by the United Kingdom of its intention to withdraw from the European Union. As foreseen by the Treaty on the European Union, this allows for the opening of a long period of negotiations to redefine the economic relationships between the United Kingdom and the European Union. The Group is following closely the progress of the discussions and their consequences in the short, medium and long term. If

necessary, the Group will take these consequences into account when making assumptions and estimates for preparing its consolidated financial statements.

## NOTE 2 - CONSOLIDATION

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### NOTE 2.1 - CONSOLIDATION SCOPE

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The consolidation scope includes subsidiaries and structured entities under the Group's exclusive control, joint arrangements (joint ventures and joint operations) and associates whose financial statements are significant relative to the Group's consolidated financial statements, notably regarding Group consolidated total assets and gross operating income.

The main changes to the consolidation scope at 30 June 2017, compared with the scope applicable at the closing date of 31 December 2016, are as follows:

#### ANTARIUS

On 8 February 2017, Aviva France and Sogecap signed an agreement substantiating the acquisition by Sogecap of the 50% interest in Antarius previously held by Aviva France. The transfer of the shares has been effective since 1 April 2017. Antarius is now 100% owned by the Group, jointly by Sogecap and Credit du Nord, it is fully consolidated since that date.

This operation generated a profit in the income statement under *Net income/expense from other assets* totaling EUR 203 million, resulting from the fair value adjustment of the share held by Credit du Nord before the acquisition. Goodwill for an amount of EUR 325 million has been recognised and allocated to CGU Insurance (see Note 2.2).

The Group's balance sheet increased by EUR 16 billion, mainly through EUR 9 billion under *Available-for-sale financial assets* and EUR 5 billion under *Financial assets at fair value through profit or loss* in the assets, and EUR 15 billion under *Underwriting reserves of insurance companies* in the liabilities.

#### SPLITSKA BANKA

On 2 May 2017, the Group sold all its participation in Splitska Banka (100%), its Croatian subsidiary, to OTP Bank.

The sale reduced the Group's balance sheet by EUR 3.6 billion, including mainly through reductions of EUR 2 billion in *Customer loans* and of EUR 2.7 billion in *Customer deposits*, reported respectively under *Non-current assets held for sale* and *Non-current liabilities held for sale* at 31 December 2016.

#### ALD

On 16 June 2017, the Group sold 80,820,728 shares of ALD SA (The ALD Group) representing 20% of its capital, when it was introduced on the regulated market of Euronext Paris at a price of EUR 14.30 per share.

An over-allotment option of up to an additional 3% of the share capital of ALD SA was exercised on 12 July 2017 for 0.18%. This additional sale will be recorded in the second half of 2017.

This introduction resulted in the sale of existing ordinary shares by Societe Generale Group, for a total of EUR 1,156 million, representing an increase in *Shareholders' equity, Group share* of EUR 452 million.

## NOTE 2.2 - GOODWILL

The table below shows the changes in the net values of goodwill recorded by the Cash-Generating Units (CGUs) in the first half of 2017:

| <i>(In millions of euros)</i>                                    | Net book value at<br>31.12.2016 | Acquisitions and<br>other increases | Disposals | Impairment<br>losses | Net book value at<br>30.06.2017 |
|--|---------------------------------|-------------------------------------|-----------|----------------------|---------------------------------|
| <b>French Retail Banking</b>                                     | <b>815</b>                      | -                                   | -         | -                    | <b>815</b>                      |
| Societe Generale Network   | 304                             | -                                   | -         | -                    | 304                             |
| Credit du Nord   | 511                             | -                                   | -         | -                    | 511                             |
| <b>International Retail Banking &amp;<br/>Financial Services</b> | <b>2 756</b>                    | -                                   | -         | -                    | <b>3 081</b>                    |
| Europe   | 1 787                           | -                                   | -         | -                    | 1 787                           |
| Russia   | -                               | -                                   | -         | -                    | -                               |
| Africa, Asia, Mediterranean Basin<br>and Overseas                | 231                             | -                                   | -         | -                    | 231                             |
| Insurance  | 10                              | 325                                 | -         | -                    | 335                             |
| Equipment and Vendor Finance                                     | 335                             | -                                   | -         | -                    | 335                             |
| Auto Leasing Financial Services                                  | 393                             | -                                   | -         | -                    | 393                             |
| <b>Global Banking and Investor<br/>Solutions</b>                 | <b>964</b>                      | -                                   | -         | -                    | <b>964</b>                      |
| Global Markets and Investor<br>Services                          | 501                             | -                                   | -         | -                    | 501                             |
| Financing and Advisory   | 39                              | -                                   | -         | -                    | 39                              |
| Asset and Wealth Management                                      | 424                             | -                                   | -         | -                    | 424                             |
| <b>TOTAL</b>   | <b>4 535</b>                    | -                                   | -         | -                    | <b>4 860</b>                    |

## NOTE 3 - FINANCIAL INSTRUMENTS

### NOTE 3.1 - FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

| <i>(In millions of euros)</i>   | 30.06.2017     |                | 31.12.2016     |                |
|---|----------------|----------------|----------------|----------------|
|   | Assets         | Liabilities    | Assets         | Liabilities    |
| Trading portfolio   | 411,675        | 360,327        | 450,593        | 389,508        |
| Financial instruments measured using the fair value option through profit or loss | 73,071         | 66,998         | 64,122         | 66,112         |
| <b>Total</b>  | <b>484,746</b> | <b>427,325</b> | <b>514,715</b> | <b>455,620</b> |
| <i>o/w securities purchased/sold under resale/repurchase agreements</i>           | <i>135,713</i> | <i>131,137</i> | <i>152,803</i> | <i>126,436</i> |

#### 1. TRADING PORTFOLIO AT FAIR VALUE THROUGH PROFIT OR LOSS

##### ASSETS

| <i>(In millions of euros)</i>      | 30.06.2017     | 31.12.2016     |
|------------------------------------|----------------|----------------|
| Bonds and other debt securities    | 38,382         | 41,430         |
| Shares and other equity securities | 78,884         | 69,549         |
| Trading derivatives <sup>(1)</sup> | 157,319        | 182,504        |
| Other trading assets               | 137,090        | 157,110        |
| <b>Total</b>                       | <b>411,675</b> | <b>450,593</b> |
| <i>o/w securities lent</i>         | <i>14,493</i>  | <i>13,332</i>  |

(1) See Note 3.2 Financial derivatives.

##### LIABILITIES

| <i>(In millions of euros)</i>                  | 30.06.2017     | 31.12.2016     |
|--|----------------|----------------|
| Debt securities issued                         | 15,383         | 16,314         |
| Amounts payable on borrowed securities         | 38,033         | 44,655         |
| Bonds and other debt instruments sold short    | 9,057          | 11,592         |
| Shares and other equity instruments sold short | 1,620          | 1,958          |
| Trading derivatives <sup>(2)</sup>             | 164,936        | 188,638        |
| Other trading liabilities                      | 131,298        | 126,351        |
| <b>Total</b>                                   | <b>360,327</b> | <b>389,508</b> |

(2) See Note 3.2 Financial derivatives.

#### 2. FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS USING FAIR VALUE OPTION

##### ASSETS

| <i>(In millions of euros)</i>              | 30.06.2017    | 31.12.2016    |
|--|---------------|---------------|
| Bonds and other debt securities            | 24,775        | 23,238        |
| Shares and other equity securities         | 26,105        | 18,921        |
| Customer loans                             | 20,262        | 19,604        |
| Other financial assets                     | 1,416         | 1,803         |
| Separate assets for employee benefit plans | 513           | 556           |
| <b>Total</b>                               | <b>73,071</b> | <b>64,122</b> |



## LIABILITIES

Financial liabilities measured at fair value through profit or loss in accordance with the fair value option predominantly consist of structured bonds issued by the Societe Generale Group. The change in fair value attributable to the Group's own credit risk generated an expense of EUR 199 million at 30 June 2017. The revaluation differences attributable to the Group's issuer credit risk are determined using valuation models taking into account the Societe Generale Group's actual financing terms and conditions on the markets and the residual maturity of the related liabilities.

At 30 June 2017, the difference between fair value of financial liabilities measured using the fair value option through profit or loss (EUR 66,998 million versus EUR 66,112 million at 31 December 2016) and the amount repayable at maturity (EUR 66,335 million versus EUR 65,837 million at 31 December 2016) was EUR 663 million (EUR 275 million at 31 December 2016).

### 3. NET GAINS AND LOSSES ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

| <i>(In millions of euros)</i>   | 1st half of 2017 | 2016         | 1st half of 2016 |
|---|------------------|--------------|------------------|
| Net gain/loss on trading portfolio*                                     | 3,935            | (2,276)      | (1,805)          |
| Net gain/loss on financial instruments measured using fair value option | (2,195)          | 16           | 8                |
| Net gain/loss on derivative instruments**                               | 158              | 8,119        | 5,820            |
| Net gain/loss on hedging transactions                                   | 71               | (175)        | 28               |
| <i>Net gain/loss on fair value hedging derivatives**</i>                | <i>(1,626)</i>   | <i>736</i>   | <i>1,894</i>     |
| <i>Revaluation of hedged items attributable to hedged risks</i>         | <i>1,697</i>     | <i>(911)</i> | <i>(1,866)</i>   |
| Net gain/loss on foreign exchange transactions                          | 700              | 75           | (1,147)          |
| <b>Total<sup>(1)</sup></b>  | <b>2,669</b>     | <b>5,759</b> | <b>2,904</b>     |

\* Amounts restated relative to the financial statements published at 30 June 2016, following a modification in the presentation of physical commodities (see Note 4.2).

\*\* Amounts restated relative to the financial statements published at 31 december 2016.

(1) Insofar as income and expenses recorded in the income statement are classified by type of instrument rather than by purpose, the net income generated by activities in financial instruments at fair value through P&L must be assessed as a whole. It should be noted that the income shown here does not include the refinancing cost of these financial instruments, which is shown under interest expense and interest income.

## NOTE 3.2 - FINANCIAL DERIVATIVES

### 1. TRADING DERIVATIVES

#### BREAKDOWN OF TRADING DERIVATIVES

| <i>(In millions of euros)</i>       | 30.06.2017     |                | 31.12.2016     |                |
|-------------------------------------|----------------|----------------|----------------|----------------|
|                                     | Assets         | Liabilities    | Assets         | Liabilities    |
| Interest rate instruments           | 108,373        | 110,316        | 125,801        | 125,848        |
| Foreign exchange instruments        | 20,821         | 22,204         | 27,140         | 28,325         |
| Equity and index instruments        | 20,681         | 24,195         | 18,987         | 22,878         |
| Commodity instruments               | 4,384          | 4,111          | 6,485          | 6,494          |
| Credit derivatives                  | 2,866          | 3,148          | 3,902          | 4,179          |
| Other forward financial instruments | 194            | 962            | 189            | 914            |
| <b>Total</b>                        | <b>157,319</b> | <b>164,936</b> | <b>182,504</b> | <b>188,638</b> |

### 2. HEDGING DERIVATIVES

#### BREAKDOWN OF HEDGING DERIVATIVES

| <i>(In millions of euros)</i> | 30.06.2017    |              | 31.12.2016    |              |
|-------------------------------|---------------|--------------|---------------|--------------|
|                               | Assets        | Liabilities  | Assets        | Liabilities  |
| <b>Fair value hedge</b>       |               |              |               |              |
| Interest rate instruments     | 14,301        | 7,379        | 17,365        | 9,289        |
| Foreign exchange instruments  | 49            | 6            | 45            | 4            |
| Equity and index instruments  | 14            | -            | 1             | -            |
| <b>Cash flow hedge</b>        |               |              |               |              |
| Interest rate instruments     | 499           | 99           | 584           | 121          |
| Foreign exchange instruments  | 171           | 55           | 72            | 179          |
| Other financial instruments   | 40            | -            | 33            | 1            |
| <b>Total</b>                  | <b>15,074</b> | <b>7,539</b> | <b>18,100</b> | <b>9,594</b> |

## NOTE 3.3 - AVAILABLE-FOR-SALE FINANCIAL ASSETS

### 1. AVAILABLE-FOR-SALE FINANCIAL ASSETS

| <i>(In millions of euros)</i>     | 30.06.2017     |                                      | 31.12.2016     |                                      |
|-----------------------------------|----------------|--------------------------------------|----------------|--------------------------------------|
|                                   | Net            | <i>o/w allowances for impairment</i> | Net            | <i>o/w allowances for impairment</i> |
| Debt instruments                  | 127,154        | (265)                                | 124,747        | (257)                                |
| Equity instruments <sup>(1)</sup> | 13,321         | (506)                                | 12,447         | (567)                                |
| Long-term equity investments      | 1,947          | (521)                                | 2,210          | (518)                                |
| <b>Total</b>                      | <b>142,422</b> | <b>(1,292)</b>                       | <b>139,404</b> | <b>(1,342)</b>                       |
| <i>o/w securities on loan</i>     | 44             | -                                    | 2              | -                                    |

(1) Including UCITS.

### CHANGES IN AVAILABLE-FOR-SALE FINANCIAL ASSETS

| <i>(In millions of euros)</i>   | 1st half of 2017 |
|---|------------------|
| <b>Balance at 1 January 2017</b>  | <b>139,404</b>   |
| Acquisitions  | 25,732           |
| Disposals / redemptions <sup>(1)</sup>  | (29,898)         |
| Change in scope and others  | 9,874            |
| Gains and losses on changes in fair value recognised directly in equity during the period | (922)            |
| Change in impairment on debt instruments recognised in P&L:                               | (8)              |
| <i>increase</i>   | (31)             |
| <i>write-backs</i>  | 31               |
| <i>others</i>   | (8)              |
| Impairment losses on equity instruments recognised in P&L                                 | (62)             |
| Change in related receivables   | 45               |
| Translation differences   | (1,743)          |
| <b>Balance at 30 June 2017</b>  | <b>142,422</b>   |

(1) Disposals are valued according to the weighted average cost method.

### 2. NET GAINS AND LOSSES ON AVAILABLE-FOR-SALE FINANCIAL ASSETS

| <i>(In millions of euros)</i>  | 1st half of 2017 | 2016         | 1st half of 2016 |
|--|------------------|--------------|------------------|
| Dividend income  | 226              | 460          | 155              |
| Gains and losses on sale of debt instruments <sup>(1)</sup>                  | 131              | 182          | 22               |
| Gains and losses on sale of equity instruments <sup>(2)</sup>                | 128              | (54)         | 17               |
| Impairment losses on equity instruments <sup>(3)</sup>                       | (42)             | (254)        | (186)            |
| Profit-sharing on available-for-sale financial assets of insurance companies | (117)            | 315          | 174              |
| Gains and losses on sale of long-term equity investments <sup>(4) (5)</sup>  | 62               | 766          | 744              |
| Impairment losses on long-term equity investments                            | (20)             | (31)         | (11)             |
| <b>Total net gains and losses on available-for-sale assets</b>               | <b>368</b>       | <b>1,384</b> | <b>915</b>       |
| <b>Interest income on available-for-sale assets</b>                          | <b>1,220</b>     | <b>2,496</b> | <b>1,240</b>     |

(1) o/w EUR 34 million for Insurance activities in 2017.

(2) o/w EUR 128 million for Insurance activities in 2017.

(3) o/w EUR -38 million for Insurance activities in 2017.

(4) o/w EUR 7 million for Insurance activities in 2017.

(5) Sale on Visa Europe shares generated a profit in the income statement under Net gains and losses on available for sale financial assets in the first semester of 2016 and 2016 by EUR 725 million.

### 3. BREAKDOWN OF UNREALISED GAINS AND LOSSES RECOGNISED DIRECTLY IN EQUITY

|  | 30.06.2017       |                   |                 |
|--|------------------|-------------------|-----------------|
| <i>(In millions of euros)</i>  | Unrealised gains | Unrealised losses | Net revaluation |
| Unrealised gains and losses on available-for-sale equity instruments | 486              | (41)              | 445             |
| Unrealised gains and losses on available-for-sale debt instruments   | 829              | (296)             | 533             |
| Unrealised gains and losses of insurance companies                   | 581              | (169)             | 412             |
| <b>Total</b>   | <b>1,896</b>     | <b>(506)</b>      | <b>1,390</b>    |

|  | 31.12.2016       |                   |                 |
|--|------------------|-------------------|-----------------|
| <i>(In millions of euros)</i>  | Unrealised gains | Unrealised losses | Net revaluation |
| Unrealised gains and losses on available-for-sale equity instruments | 586              | (40)              | 546             |
| Unrealised gains and losses on available-for-sale debt instruments   | 867              | (377)             | 490             |
| Unrealised gains and losses of insurance companies                   | 698              | (198)             | 500             |
| <b>Total</b>   | <b>2,151</b>     | <b>(615)</b>      | <b>1,536</b>    |

## NOTE 3.4 - FAIR VALUE OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

### 1. FINANCIAL ASSETS MEASURED AT FAIR VALUE

| (In millions of euros)   | 30.06.2017     |                |              |                | 31.12.2016     |                |              |                |
|--|----------------|----------------|--------------|----------------|----------------|----------------|--------------|----------------|
|  | Level 1        | Level 2        | Level 3      | Total          | Level 1        | Level 2        | Level 3      | Total          |
| <b>Trading portfolio</b>   | <b>107,481</b> | <b>146,644</b> | <b>231</b>   | <b>254,356</b> | <b>104,225</b> | <b>163,469</b> | <b>395</b>   | <b>268,089</b> |
| Bonds and other debt securities  | 34,451         | 3,919          | 12           | 38,382         | 38,161         | 3,253          | 16           | 41,430         |
| Shares and other equity securities                                       | 73,028         | 5,855          | 1            | 78,884         | 65,790         | 3,758          | 1            | 69,549         |
| Other trading assets <sup>(1)</sup>                                      | 2              | 136,870        | 218          | 137,090        | 274            | 156,458        | 378          | 157,110        |
| <b>Financial assets measured using fair value option through P&amp;L</b> | <b>47,698</b>  | <b>23,452</b>  | <b>1,921</b> | <b>73,071</b>  | <b>39,621</b>  | <b>23,282</b>  | <b>1,219</b> | <b>64,122</b>  |
| Bonds and other debt securities*   | 24,606         | 122            | 47           | 24,775         | 22,926         | 224            | 88           | 23,238         |
| Shares and other equity securities                                       | 23,092         | 2,933          | 80           | 26,105         | 16,695         | 2,153          | 73           | 18,921         |
| Other financial assets   | -              | 19,884         | 1,794        | 21,678         | -              | 20,349         | 1,058        | 21,407         |
| Separate assets for employee benefit plans                               | -              | 513            | -            | 513            | -              | 556            | -            | 556            |
| <b>Trading derivatives</b>   | <b>88</b>      | <b>154,077</b> | <b>3,154</b> | <b>157,319</b> | <b>162</b>     | <b>179,344</b> | <b>2,998</b> | <b>182,504</b> |
| Interest rate instruments  | 37             | 106,134        | 2,202        | 108,373        | 46             | 123,862        | 1,893        | 125,801        |
| Foreign exchange instruments   | 18             | 20,666         | 137          | 20,821         | 98             | 26,842         | 200          | 27,140         |
| Equity and index instruments   | -              | 20,188         | 493          | 20,681         | -              | 18,488         | 499          | 18,987         |
| Commodity instruments  | -              | 4,355          | 29           | 4,384          | -              | 6,423          | 62           | 6,485          |
| Credit derivatives   | -              | 2,722          | 144          | 2,866          | -              | 3,724          | 178          | 3,902          |
| Other forward financial instruments                                      | 33             | 12             | 149          | 194            | 18             | 5              | 166          | 189            |
| <b>Hedging derivatives</b>   | <b>-</b>       | <b>15,074</b>  | <b>-</b>     | <b>15,074</b>  | <b>-</b>       | <b>18,100</b>  | <b>-</b>     | <b>18,100</b>  |
| Interest rate instruments  | -              | 14,800         | -            | 14,800         | -              | 17,949         | -            | 17,949         |
| Foreign exchange instruments   | -              | 220            | -            | 220            | -              | 117            | -            | 117            |
| Equity and index instruments   | -              | 14             | -            | 14             | -              | 1              | -            | 1              |
| Other forward financial instruments                                      | -              | 40             | -            | 40             | -              | 33             | -            | 33             |
| <b>Available-for-sale financial assets</b>                               | <b>130,975</b> | <b>9,573</b>   | <b>1,874</b> | <b>142,422</b> | <b>128,861</b> | <b>8,526</b>   | <b>2,017</b> | <b>139,404</b> |
| Debt securities  | 121,161        | 5,708          | 285          | 127,154        | 118,429        | 6,115          | 203          | 124,747        |
| Equity securities  | 9,659          | 3,637          | 25           | 13,321         | 10,251         | 2,160          | 36           | 12,447         |
| Long-term equity investments   | 155            | 228            | 1,564        | 1,947          | 181            | 251            | 1,778        | 2,210          |
| <b>Total financial assets at fair value</b>                              | <b>286,242</b> | <b>348,820</b> | <b>7,180</b> | <b>642,242</b> | <b>272,869</b> | <b>392,721</b> | <b>6,629</b> | <b>672,219</b> |

\* Amounts restated relative to the financial statements published at 31 december 2016.

(1) o/w EUR 134,717 million of securities purchased under resale agreements at 30 June 2017 vs. EUR 151,001 million at 31 December 2016.

## 2. FINANCIAL LIABILITIES MEASURED AT FAIR VALUE

| <i>(In millions of euros)</i>   | 30.06.2017    |                |               |                | 31.12.2016    |                |               |                |
|---|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|
|   | Level 1       | Level 2        | Level 3       | Total          | Level 1       | Level 2        | Level 3       | Total          |
| <b>Trading portfolio</b>  | <b>10,700</b> | <b>176,591</b> | <b>8,100</b>  | <b>195,391</b> | <b>13,518</b> | <b>178,718</b> | <b>8,634</b>  | <b>200,870</b> |
| Debt securities issued*   | -             | 7,336          | 8,047         | 15,383         | -             | 7,877          | 8,437         | 16,314         |
| Amounts payable on borrowed securities  | 33            | 38,000         | -             | 38,033         | 13            | 44,642         | -             | 44,655         |
| Bonds and other debt instruments sold short                                   | 9,047         | 10             | -             | 9,057          | 11,547        | 45             | -             | 11,592         |
| Shares and other equity instruments sold short                                | 1,620         | -              | -             | 1,620          | 1,958         | -              | -             | 1,958          |
| Other trading liabilities <sup>(1)</sup>                                      | -             | 131,245        | 53            | 131,298        | -             | 126,154        | 197           | 126,351        |
| <b>Financial liabilities measured using fair value option through P&amp;L</b> | <b>384</b>    | <b>36,049</b>  | <b>30,565</b> | <b>66,998</b>  | <b>325</b>    | <b>37,499</b>  | <b>28,288</b> | <b>66,112</b>  |
| <b>Trading derivatives</b>  | <b>12</b>     | <b>159,693</b> | <b>5,231</b>  | <b>164,936</b> | <b>96</b>     | <b>184,491</b> | <b>4,051</b>  | <b>188,638</b> |
| Interest rate instruments   | 10            | 106,537        | 3,769         | 110,316        | 22            | 123,199        | 2,627         | 125,848        |
| Foreign exchange instruments  | 2             | 22,170         | 32            | 22,204         | 69            | 28,224         | 32            | 28,325         |
| Equity and index instruments  | -             | 23,202         | 993           | 24,195         | -             | 22,082         | 796           | 22,878         |
| Commodity instruments   | -             | 4,106          | 5             | 4,111          | -             | 6,428          | 66            | 6,494          |
| Credit derivatives  | -             | 2,716          | 432           | 3,148          | -             | 3,649          | 530           | 4,179          |
| Other forward financial instruments   | -             | 962            | -             | 962            | 5             | 909            | -             | 914            |
| <b>Hedging derivatives</b>  | <b>-</b>      | <b>7,539</b>   | <b>-</b>      | <b>7,539</b>   | <b>-</b>      | <b>9,594</b>   | <b>-</b>      | <b>9,594</b>   |
| Interest rate instruments   | -             | 7,478          | -             | 7,478          | -             | 9,410          | -             | 9,410          |
| Foreign exchange instruments  | -             | 61             | -             | 61             | -             | 183            | -             | 183            |
| Equity and index instruments  | -             | -              | -             | -              | -             | -              | -             | -              |
| Other financial instruments   | -             | -              | -             | -              | -             | 1              | -             | 1              |
| <b>Total financial liabilities at fair value</b>                              | <b>11,096</b> | <b>379,872</b> | <b>43,896</b> | <b>434,864</b> | <b>13,939</b> | <b>410,302</b> | <b>40,973</b> | <b>465,214</b> |

\* Amounts restated relative to the financial statements published in 2016.

(1) o/w EUR 130,265 million of securities sold under repurchase agreements at 30 June 2017 vs. EUR 125,146 million at 31 December 2016.

### 3. VARIATION IN LEVEL 3 FINANCIAL INSTRUMENTS

#### FINANCIAL ASSETS MEASURED AT FAIR VALUE

|   | Balance at<br>1 January<br>2017 | Acquisitions | Disposals /<br>redemptions | Transfer<br>to Level 2 | Transfer<br>from Level 2 | Gains and<br>losses on<br>changes in<br>fair value<br>during the<br>period | Translation<br>differences | Change in<br>scope and<br>others | Balance at<br>30 June<br>2017 |
|---|---------------------------------|--------------|----------------------------|------------------------|--------------------------|--|----------------------------|----------------------------------|-------------------------------|
| <i>(In millions of euros)</i>   |                                 |              |                            |                        |                          |  |                            |                                  |                               |
| <b>Trading portfolio</b>  | <b>395</b>                      | <b>159</b>   | <b>(161)</b>               | <b>(2)</b>             | <b>2</b>                 | <b>(121)</b>   | <b>(31)</b>                | <b>(10)</b>                      | <b>231</b>                    |
| Bonds and other debt securities   | 16                              | 159          | (161)                      | (2)                    | 2                        | 10   | (2)                        | (10)                             | 12                            |
| Shares and other equity securities  | 1                               | -            | -                          | -                      | -                        | -  | -                          | -                                | 1                             |
| Other trading assets  | 378                             | -            | -                          | -                      | -                        | (131)  | (29)                       | -                                | 218                           |
| <b>Financial assets measured using fair value option through profit or loss</b> | <b>1,219</b>                    | <b>824</b>   | <b>(49)</b>                | <b>(186)</b>           | <b>-</b>                 | <b>217</b>   | <b>(104)</b>               | <b>-</b>                         | <b>1,921</b>                  |
| Bonds and other debt securities*  | 88                              | -            | (41)                       | -                      | -                        | -  | -                          | -                                | 47                            |
| Shares and other equity securities  | 73                              | 8            | (8)                        | -                      | -                        | 7  | -                          | -                                | 80                            |
| Other financial assets  | 1,058                           | 816          | -                          | (186)                  | -                        | 210  | (104)                      | -                                | 1,794                         |
| Separate assets for employee benefit plans                                      | -                               | -            | -                          | -                      | -                        | -  | -                          | -                                | -                             |
| <b>Trading derivatives</b>  | <b>2,998</b>                    | <b>71</b>    | <b>(13)</b>                | <b>(36)</b>            | <b>405</b>               | <b>(130)</b>   | <b>(141)</b>               | <b>-</b>                         | <b>3,154</b>                  |
| Interest rate instruments   | 1,893                           | -            | (8)                        | (6)                    | 384                      | 18   | (79)                       | -                                | 2,202                         |
| Foreign exchange instruments  | 200                             | 8            | (3)                        | (4)                    | 6                        | (61)   | (9)                        | -                                | 137                           |
| Equity and index instruments  | 499                             | 63           | -                          | -                      | 15                       | (50)   | (34)                       | -                                | 493                           |
| Commodity instruments   | 62                              | -            | (2)                        | -                      | -                        | (31)   | -                          | -                                | 29                            |
| Credit derivatives  | 178                             | -            | -                          | (23)                   | -                        | (4)  | (7)                        | -                                | 144                           |
| Other forward financial instruments   | 166                             | -            | -                          | (3)                    | -                        | (2)  | (12)                       | -                                | 149                           |
| <b>Hedging derivatives</b>  | <b>-</b>                        | <b>-</b>     | <b>-</b>                   | <b>-</b>               | <b>-</b>                 | <b>-</b>   | <b>-</b>                   | <b>-</b>                         | <b>-</b>                      |
| <b>Available-for-sale financial assets</b>                                      | <b>2,017</b>                    | <b>175</b>   | <b>(286)</b>               | <b>-</b>               | <b>-</b>                 | <b>(93)</b>  | <b>(14)</b>                | <b>75</b>                        | <b>1,874</b>                  |
| Debt securities   | 203                             | 123          | (81)                       | -                      | -                        | -  | -                          | 40                               | 285                           |
| Equity securities   | 36                              | 5            | (12)                       | -                      | -                        | (2)  | (2)                        | -                                | 25                            |
| Long-term equity investments  | 1,778                           | 47           | (193)                      | -                      | -                        | (91)   | (12)                       | 35                               | 1,564                         |
| <b>Total financial assets at fair value</b>                                     | <b>6,629</b>                    | <b>1,229</b> | <b>(509)</b>               | <b>(224)</b>           | <b>407</b>               | <b>(127)</b>   | <b>(290)</b>               | <b>65</b>                        | <b>7,180</b>                  |

\* Amounts restated relative to the financial statements published in 2016.

## FINANCIAL LIABILITIES MEASURED AT FAIR VALUE

|   | Balance at 1 January 2017 | Issues        | Acquisition/ disposals | Redemptions    | Transfer to Level 2 | Transfer from Level 2 | Gains and losses on changes in fair value during the period | Translation differences | Balance at 30 June 2017 |
|---|---------------------------|---------------|------------------------|----------------|---------------------|-----------------------|---|-------------------------|-------------------------|
| <i>(In millions of euros)</i>   |                           |               |                        |                |                     |                       |   |                         |                         |
| <b>Trading portfolio</b>  | <b>8,634</b>              | <b>1,061</b>  | -                      | <b>(1,082)</b> | <b>(247)</b>        | <b>210</b>            | <b>(129)</b>  | <b>(347)</b>            | <b>8,100</b>            |
| Debt securities issued*   | 8,437                     | 1,061         | -                      | (1,082)        | (247)               | 210                   | -   | (332)                   | 8,047                   |
| Amounts payable on borrowed securities  | -                         | -             | -                      | -              | -                   | -                     | -   | -                       | -                       |
| Bonds and other debt instruments sold short                                   | -                         | -             | -                      | -              | -                   | -                     | -   | -                       | -                       |
| Shares and other equity instruments sold short                                | -                         | -             | -                      | -              | -                   | -                     | -   | -                       | -                       |
| Other trading liabilities   | 197                       | -             | -                      | -              | -                   | -                     | (129)   | (15)                    | 53                      |
| <b>Financial liabilities measured using fair value option through P&amp;L</b> | <b>28,288</b>             | <b>10,245</b> | -                      | <b>(6,742)</b> | <b>(1,737)</b>      | <b>937</b>            | <b>590</b>  | <b>(1,016)</b>          | <b>30,565</b>           |
| <b>Trading derivatives</b>  | <b>4,051</b>              | <b>353</b>    | -                      | <b>(88)</b>    | <b>(299)</b>        | <b>1,024</b>          | <b>318</b>  | <b>(128)</b>            | <b>5,231</b>            |
| Interest rate instruments   | 2,627                     | 1             | (1)                    | -              | (143)               | 980                   | 376   | (71)                    | 3,769                   |
| Foreign exchange instruments  | 32                        | 7             | 1                      | (3)            | (8)                 | 6                     | (2)   | (1)                     | 32                      |
| Equity and index instruments  | 796                       | 345           | -                      | (84)           | (38)                | 38                    | (17)  | (47)                    | 993                     |
| Commodity instruments   | 66                        | -             | -                      | (1)            | -                   | -                     | (60)  | -                       | 5                       |
| Credit derivatives  | 530                       | -             | -                      | -              | (110)               | -                     | 21  | (9)                     | 432                     |
| Other forward financial instruments   | -                         | -             | -                      | -              | -                   | -                     | -   | -                       | -                       |
| <b>Hedging derivatives</b>  | -                         | -             | -                      | -              | -                   | -                     | -   | -                       | -                       |
| <b>Total financial liabilities at fair value</b>                              | <b>40,973</b>             | <b>11,659</b> | -                      | <b>(7,912)</b> | <b>(2,283)</b>      | <b>2,171</b>          | <b>779</b>  | <b>(1,491)</b>          | <b>43,896</b>           |

\* Amounts restated relative to the financial statements published in 2016.



#### 4. ESTIMATES OF MAIN UNOBSERVABLE INPUTS

The following table provides the valuation of Level 3 instruments on the balance sheet and the range of values of the most significant unobservable inputs by main product type.

| Value in balance<br>(In millions of euros) sheet      |              |               |  |  |  |                              |
|---|--------------|---------------|--|--|--|------------------------------|
| Cash instruments<br>and<br>derivatives <sup>(1)</sup> | Assets       | Liabilities   | Main products  | Valuation techniques<br>used   | Significant<br>unobservable<br>inputs              | Range of inputs<br>min & max |
|   |              |               |  |  | Equity volatilities                                | 12.4%; 55.7%                 |
|   |              |               |  |  | Equity dividends                                   | -0.2%; 31.8%                 |
| Equities/funds  | 2,123        | 29,254        | Simple and complex instruments or derivatives on funds, equities or baskets of stocks                    | Various option models on funds, equities or baskets of stocks            | Correlations                                       | -99%; 99.8%                  |
|   |              |               |  |  | Hedge fund volatilities                            | 7.5%; 16.5%                  |
|   |              |               |  |  | Mutual fund volatilities                           | 1.5%; 23.5%                  |
|   |              |               | Hybrid forex / interest rate or credit / interest rate derivatives                                       | Hybrid forex interest rate or credit interest rate option pricing models | Correlations                                       | -50.5%; 90%                  |
|   |              |               | Forex derivatives  | Forex option pricing models  | Forex volatilities                                 | 1%; 25.2%                    |
| Rates and Forex                                       | 2,812        | 14,205        | Interest rate derivatives whose notional is indexed to prepayment behaviour in European collateral pools | Prepayment modelling   | Constant prepayment rates                          | 0%; 45%                      |
|   |              |               | Inflation instruments and derivatives  | Inflation pricing models   | Correlations                                       | 64.4%; 90%                   |
|   |              |               | Collateralised Debt Obligations and index tranches   | Recovery and base correlation projection models                          | Time to default correlations                       | 0%; 100%                     |
|   |              |               |  |  | Recovery rate variance for single name underlyings | 0%; 100%                     |
| Credit  | 652          | 432           |  |  | Time to default correlations                       | 0%; 100%                     |
|   |              |               | Other credit derivatives   | Credit default models  | Quanto correlations                                | -50%; 40%                    |
|   |              |               |  |  | Credit spreads                                     | 0 bps; 1,000 bps             |
| Commodities   | 29           | 5             | Derivatives on commodities baskets   | Option models on commodities   | Commodities correlations                           | -5.3%; 98.2%                 |
| Long term equity investments                          | 1,564        | -             | Securities held for strategic purposes   | Net Book Value / Recent transactions                                     | Non applicable                                     | -                            |
| <b>TOTAL</b>  | <b>7,180</b> | <b>43,896</b> |  |  |  |                              |

(1) Hybrid instruments are broken down by main unobservable inputs.

#### 5. SENSITIVITY OF FAIR VALUE FOR LEVEL 3 INSTRUMENTS

Unobservable inputs are assessed carefully, particularly in this persistently uncertain economic environment and market. However, by their very nature, unobservable inputs inject a degree of uncertainty into the valuation of Level 3 instruments.

To quantify this, fair value sensitivity was estimated at 30 June 2017 on instruments whose valuation requires certain unobservable inputs. This estimate was based either on a "standardised" variation in unobservable inputs, calculated for each input on a net position, or on assumptions in line with the additional valuation adjustment policies for the financial instruments in question.

The “standardised” variation is:

- either the standard deviation of consensus prices (TOTEM, etc.) used to measure an input nevertheless considered as unobservable; or
- the standard deviation of historic data used to measure the input.

#### SENSITIVITY OF LEVEL 3 FAIR VALUE TO A REASONABLE VARIATION IN UNOBSERVABLE INPUTS

|  | 30.06.2017      |                 |
|--|-----------------|-----------------|
| <i>(In millions of euros)</i>                              | Negative impact | Positive impact |
| <b>Shares and other equity instruments and derivatives</b> | <b>(10)</b>     | <b>74</b>       |
| Equity volatilities  | 0               | 17              |
| Dividends  | 0               | 4               |
| Correlations   | (10)            | 46              |
| Hedge Fund volatility                                      | 0               | 5               |
| Mutual Fund volatility                                     | 0               | 2               |
| <b>Rates and/or Forex instruments and derivatives</b>      | <b>(6)</b>      | <b>42</b>       |
| Correlations between exchange rates and/or interest rates  | (4)             | 37              |
| Forex volatilities   | (1)             | 3               |
| Constant prepayment rates                                  | 0               | 0               |
| Inflation / inflation correlations                         | (1)             | 2               |
| <b>Credit instruments and derivatives</b>                  | <b>(22)</b>     | <b>26</b>       |
| Time to default correlations                               | 0               | 0               |
| Recovery rate variance for single name underlyings         | (21)            | 21              |
| Quanto correlations  | 0               | 4               |
| Credit spreads   | (1)             | 1               |
| <b>Commodity derivatives</b>                               | <b>0</b>        | <b>2</b>        |
| Commodities correlations                                   | 0               | 2               |
| <b>Long term securities valued using internal models</b>   | <b>NA</b>       | <b>NA</b>       |

It should be noted that, given the already conservative valuation levels, this sensitivity is higher for a favourable impact on results than for an unfavourable impact. Moreover, the amounts shown above illustrate the uncertainty of the valuation as of the computation date on the basis of a reasonable variation in inputs. Future variations in fair value or consequences of extreme market conditions cannot be deduced or forecast from these estimates.

## 6. DEFERRED MARGIN RELATED TO MAIN UNOBSERVABLE INPUTS

The remaining amount to be recorded in the income statement, resulting from the difference between the transaction price and the amount determined at this date using valuation techniques, minus the amounts recorded in the income statement after initial recognition, is shown in the table below. This amount is recorded in the income statement over time, or when the inputs become observable.

| <i>(In millions of euros)</i>                             | <b>1st half of<br/>2017</b> | <b>2016</b>  | <b>1st half of<br/>2016</b> |
|---|-----------------------------|--------------|-----------------------------|
| Deferred margin at 1 January                              | 1,142                       | 1,029        | 1,029                       |
| Deferred margin on new transactions during the period     | 457                         | 779          | 427                         |
| Margin recorded in the income statement during the period | (367)                       | (666)        | (299)                       |
| <i>O/w amortisation</i>                                   | (144)                       | (290)        | (124)                       |
| <i>O/w switch to observable inputs</i>                    | (19)                        | (90)         | (31)                        |
| <i>O/w disposed, expired or terminated</i>                | (204)                       | (285)        | (143)                       |
| <i>O/w translation differences</i>                        | -                           | -            | (1)                         |
| <b>Deferred margin at end of the period</b>               | <b>1,232</b>                | <b>1,142</b> | <b>1,157</b>                |

## NOTE 3.5 - LOANS AND RECEIVABLES

### 1. DUE FROM BANKS

| <i>(In millions of euros)</i>                | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Current accounts                             | 24,624            | 24,639            |
| Deposits and loans <sup>(1)</sup>            | 22,861            | 21,675            |
| Subordinated and participating loans         | 142               | 157               |
| Securities purchased under resale agreements | 11,341            | 12,890            |
| Related receivables                          | 148               | 141               |
| <b>Due from banks before impairment</b>      | <b>59,116</b>     | <b>59,502</b>     |
| Impairment of individually impaired loans    | (39)              | (35)              |
| Revaluation of hedged items                  | 33                | 35                |
| <b>Net due from banks</b>                    | <b>59,110</b>     | <b>59,502</b>     |

(1) At 30 June 2017, the amount of receivables with incurred credit risk was EUR 101 million compared to EUR 97 million at 31 December 2016.

### 2. CUSTOMER LOANS

| <i>(In millions of euros)</i>                  | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Overdrafts                                     | 26,415            | 25,880            |
| Other customer loans <sup>(1)</sup>            | 354,236           | 360,389           |
| Lease financing agreements <sup>(1)</sup>      | 29,195            | 29,562            |
| Related receivables                            | 1,901             | 1,611             |
| Securities purchased under resale agreements   | 19,451            | 23,432            |
| <b>Customer loans before impairment</b>        | <b>431,198</b>    | <b>440,874</b>    |
| Impairment of individually impaired loans      | (11,979)          | (13,281)          |
| Impairment of groups of homogenous receivables | (1,435)           | (1,534)           |
| Revaluation of hedged items                    | 378               | 442               |
| <b>Net customer loans</b>                      | <b>418,162</b>    | <b>426,501</b>    |

(1) At 30 June 2017, the amount of receivables with incurred credit risk was EUR 21,750 million compared to EUR 23,639 million at 31 December 2016.

## NOTE 3.6 - DEBTS

### 1. DUE TO BANKS

| <i>(In millions of euros)</i>                | 30.06.2017    | 31.12.2016    |
|--|---------------|---------------|
| Demand deposits and current accounts         | 13,765        | 14,337        |
| Overnight deposits and borrowings and others | 3,036         | 2,157         |
| Term deposits                                | 57,384        | 60,625        |
| Related payables                             | 99            | 86            |
| Revaluation of hedged items                  | 178           | 235           |
| Securities sold under repurchase agreements  | 8,445         | 5,144         |
| <b>Total</b>                                 | <b>82,907</b> | <b>82,584</b> |

### 2. CUSTOMER DEPOSITS

| <i>(In millions of euros)</i>                            | 30.06.2017     | 31.12.2016     |
|--|----------------|----------------|
| Regulated savings accounts                               | 91,774         | 87,253         |
| <i>Demand</i>  | 66,394         | 62,091         |
| <i>Term</i>  | 25,380         | 25,162         |
| Other demand deposits <sup>(1)</sup>                     | 218,122        | 211,228        |
| Other term deposits <sup>(1)</sup>                       | 82,438         | 98,102         |
| Related payables   | 844            | 451            |
| Revaluation of hedged items                              | 276            | 321            |
| <b>Total customer deposits</b>                           | <b>393,454</b> | <b>397,355</b> |
| Borrowings secured by notes and securities               | -              | 2              |
| Securities sold to customers under repurchase agreements | 12,735         | 23,645         |
| <b>Total</b>   | <b>406,189</b> | <b>421,002</b> |

*(1) Including deposits linked to governments and central administrations.*

### 3. DEBT SECURITIES ISSUED

| <i>(In millions of euros)</i>                          | 30.06.2017     | 31.12.2016     |
|--|----------------|----------------|
| Term savings certificates                              | 541            | 577            |
| Bond borrowings  | 22,216         | 20,910         |
| Interbank certificates and negotiable debt instruments | 80,731         | 78,287         |
| Related payables                                       | 532            | 808            |
| <b>Sub-total</b>                                       | <b>104,020</b> | <b>100,582</b> |
| Revaluation of hedged items                            | 1,272          | 1,620          |
| <b>Total</b>   | <b>105,292</b> | <b>102,202</b> |
| <i>o/w floating-rate securities</i>                    | 24,444         | 26,146         |

## NOTE 3.7 - INTEREST INCOME AND EXPENSE

| <i>(In millions of euros)</i>  | 1st half of 2017 |                |              | 2016          |                 |              | 1st half of 2016 |                |              |
|--|------------------|----------------|--------------|---------------|-----------------|--------------|------------------|----------------|--------------|
|  | Income           | Expense        | Net          | Income        | Expense         | Net          | Income           | Expense        | Net          |
| <b>Transactions with banks</b>   | <b>953</b>       | <b>(702)</b>   | <b>251</b>   | <b>1,550</b>  | <b>(1,161)</b>  | <b>389</b>   | <b>831</b>       | <b>(596)</b>   | <b>235</b>   |
| Demand deposits and interbank loans  | 744              | (644)          | 100          | 1,127         | (1,107)         | 20           | 605              | (521)          | 84           |
| Securities purchased/sold under resale agreements and borrowings secured by notes and securities | 209              | (58)           | 151          | 423           | (54)            | 369          | 226              | (75)           | 151          |
| <b>Transactions with customers</b>   | <b>6,015</b>     | <b>(2,447)</b> | <b>3,568</b> | <b>11,957</b> | <b>(4,769)</b>  | <b>7,188</b> | <b>6,000</b>     | <b>(2,370)</b> | <b>3,630</b> |
| Trade notes  | 105              | -              | 105          | 531           | -               | 531          | 264              | -              | 264          |
| Other customer loans   | 5,455            | -              | 5,455        | 10,638        | (2)             | 10,636       | 5,360            | (1)            | 5,359        |
| Demand deposits and current accounts   | 383              | -              | 383          | 705           | -               | 705          | 355              | -              | 355          |
| Regulated savings accounts   | -                | (465)          | (465)        | -             | (875)           | (875)        | -                | (473)          | (473)        |
| Other customer debts   | 22               | (1,954)        | (1,932)      | 13            | (3,861)         | (3,848)      | 4                | (1,840)        | (1,836)      |
| Securities purchased/sold under resale agreements and borrowings secured by notes and securities | 50               | (28)           | 22           | 70            | (31)            | 39           | 17               | (56)           | (39)         |
| <b>Transactions in financial instruments</b>   | <b>4,587</b>     | <b>(3,721)</b> | <b>866</b>   | <b>9,976</b>  | <b>(9,263)</b>  | <b>713</b>   | <b>5,029</b>     | <b>(4,551)</b> | <b>478</b>   |
| Available-for-sale financial assets  | 1,220            | -              | 1,220        | 2,496         | -               | 2,496        | 1,240            | (25)           | 1,215        |
| Held-to-maturity financial assets  | 90               | -              | 90           | 260           | -               | 260          | 93               | -              | 93           |
| Debt securities issued   | -                | (967)          | (967)        | -             | (2,033)         | (2,033)      | -                | (1,058)        | (1,058)      |
| Subordinated debt  | -                | (291)          | (291)        | -             | (557)           | (557)        | -                | (259)          | (259)        |
| Securities lending/borrowing   | 9                | (14)           | (5)          | 9             | (25)            | (16)         | 4                | (17)           | (13)         |
| Hedging derivatives  | 3,268            | (2,449)        | 819          | 7,211         | (6,648)         | 563          | 3,692            | (3,192)        | 500          |
| <b>Lease financing agreements</b>  | <b>570</b>       | <b>-</b>       | <b>570</b>   | <b>1,177</b>  | <b>-</b>        | <b>1,177</b> | <b>582</b>       | <b>-</b>       | <b>582</b>   |
| Real estate lease financing agreements   | 102              | -              | 102          | 225           | -               | 225          | 115              | -              | 115          |
| Non-real estate lease financing agreements   | 468              | -              | 468          | 952           | -               | 952          | 467              | -              | 467          |
| <b>Total interest income and expense</b>   | <b>12,125</b>    | <b>(6,870)</b> | <b>5,255</b> | <b>24,660</b> | <b>(15,193)</b> | <b>9,467</b> | <b>12,442</b>    | <b>(7,517)</b> | <b>4,925</b> |
| <i>Including interest income from impaired financial assets</i>                                  | 341              |                |              | 373           |                 |              | 183              |                |              |

These interest expenses include the refinancing cost of financial instruments at fair value through profit or loss, which results are classified in net gains or losses on these instruments (see Note 3.1). Given that income and expenses booked in the income statement are classified by type of instrument rather than by purpose, the net income generated by activities in financial instruments at fair value through profit or loss must be assessed as a whole.

### BREAKDOWN OF OTHER CUSTOMER LOANS INCOME:

| <i>(In millions of euros)</i> | 1st half of 2017 | 2016          | 1st half of 2016 |
|-------------------------------|------------------|---------------|------------------|
| Short-term loans              | 1,985            | 3,928         | 1,957            |
| Export loans                  | 136              | 280           | 132              |
| Equipment loans               | 869              | 1,843         | 927              |
| Housing loans                 | 1,704            | 3,602         | 1,844            |
| Other customer loans          | 761              | 985           | 500              |
| <b>Total</b>                  | <b>5,455</b>     | <b>10,638</b> | <b>5,360</b>     |

## NOTE 3.8 - IMPAIRMENT AND PROVISIONS

### 1. IMPAIRMENT OF FINANCIAL ASSETS

#### BREAKDOWN OF ASSET IMPAIRMENTS

| <i>(In millions of euros)</i>               | Asset<br>impairments at<br>31.12.2016 | Allocations  | Write-backs<br>available | Net<br>impairment<br>losses | Reversals<br>used | Currency<br>and scope<br>effects | Asset<br>impairments at<br>30.06.2017 |
|---|---------------------------------------|--------------|--------------------------|-----------------------------|-------------------|----------------------------------|---------------------------------------|
| Banks                                       | 35                                    | 7            | (3)                      | 4                           | -                 | -                                | 39                                    |
| Customer loans                              | 12,535                                | 2,658        | (2,151)                  | 507                         | (1,723)           | (73)                             | 11,246                                |
| Lease financing and similar<br>agreements   | 746                                   | 262          | (233)                    | 29                          | (60)              | 18                               | 733                                   |
| Groups of homogeneous assets                | 1,534                                 | 260          | (338)                    | (78)                        | -                 | (21)                             | 1,435                                 |
| Available-for-sale assets <sup>(1)(2)</sup> | 1,343                                 | 92           | (206)                    | (114)                       | -                 | 64                               | 1,293                                 |
| Others <sup>(1)</sup>                       | 764                                   | (83)         | (63)                     | (146)                       | (40)              | (6)                              | 572                                   |
| <b>Total</b>                                | <b>16,957</b>                         | <b>3,196</b> | <b>(2,994)</b>           | <b>202</b>                  | <b>(1,823)</b>    | <b>(18)</b>                      | <b>15,318</b>                         |

(1) Including a EUR 25 million net allowance for counterparty risks.

(2) o/w. write-down on equity securities, excluding insurance activities, of EUR 24 million, which can be broken down as follows:

- EUR 2 million: impairment loss on securities not written down at 31 December 2016;

- EUR 22 million: additional impairment loss on securities already written down at 31 December 2016.

### 2. PROVISIONS

#### BREAKDOWN OF PROVISIONS

| <i>(In millions of euros)</i>                                   | Provisions<br>at<br>31.12.2016 | Allocations  | Write-backs<br>available | Net<br>allocation | Write-backs<br>used | Currency<br>and scope<br>effects | Provisions<br>at<br>30.06.2017 |
|---|--------------------------------|--------------|--------------------------|-------------------|---------------------|----------------------------------|--------------------------------|
| Provisions for off-balance<br>sheet commitments to<br>banks     | 6                              | 3            | (3)                      | -                 | -                   | -                                | 6                              |
| Provisions for off-balance<br>sheet commitments to<br>customers | 442                            | 284          | (198)                    | 86                | -                   | (18)                             | 510                            |
| Provision for disputes  | 2,232                          | 655          | (120)                    | 535               | (752)               | (68)                             | 1,947                          |
| Other provisions <sup>(1)</sup>                                 | 909                            | 397          | (458)                    | (61)              | 63                  | (46)                             | 865                            |
| <b>Provisions on financial<br/>instruments and disputes</b>     | <b>3,589</b>                   | <b>1,339</b> | <b>(779)</b>             | <b>560</b>        | <b>(689)</b>        | <b>(132)</b>                     | <b>3,328</b>                   |

(1) Including a EUR -1 million net write-back for PEL/CEL provisions at 30 June 2017.

#### PROVISIONS FOR DISPUTES

Each quarter the Group carries out a detailed examination of pending disputes that present a significant risk. The description of this litigation is presented in the Note 9 "Information on risks and litigation".

To take into account changes in legal risks related to public law litigation for which investigations and proceedings are underway with US authorities (such as the Office of Foreign Assets Control) and European authorities, as well as the dispute on the "précompte", the Group has recognised a provision among its liabilities, under *Provisions for disputes*. The amount of this provision was EUR 2,050 million as at 31 December 2016 and EUR 1,889 million as at 30 June 2017 after, in particular, a partial use following the settlement agreement with the Libyan Investment Authority and an additional allowance to reflect changes in the risks related to some cases.

### 3. COST OF RISK

| <i>(In millions of euros)</i>       | 1st half of 2017 | 2016           | 1st half of 2016 |
|-------------------------------------|------------------|----------------|------------------|
| <b>Counterparty risk</b>            |                  |                |                  |
| Net allocation to impairment losses | (573)            | (1,629)        | (950)            |
| Losses not covered                  | (74)             | (299)          | (96)             |
| <i>on bad loans</i>                 | (57)             | (255)          | (74)             |
| <i>on other risks</i>               | (17)             | (44)           | (22)             |
| Amounts recovered                   | 183              | 164            | 66               |
| <i>on bad loans</i>                 | 169              | 161            | 66               |
| <i>on other risks</i>               | 14               | 3              | -                |
| <b>Other risks</b>                  |                  |                | -                |
| Net allocation to other provisions  | 96               | (327)          | 208              |
| <b>Total</b>                        | <b>(368)</b>     | <b>(2,091)</b> | <b>(1,188)</b>   |



## NOTE 3.9 - FAIR VALUE OF FINANCIAL INSTRUMENTS MEASURED AT AMORTISED COST

### 1. FINANCIAL ASSETS MEASURED AT AMORTISED COST

|  | <b>30.06.2017</b>      |                   |
|--|------------------------|-------------------|
|  | <b>Carrying amount</b> | <b>Fair value</b> |
| <i>(In millions of euros)</i>                            |                        |                   |
| Due from banks   | 59,110                 | 59,772            |
| Customer loans   | 418,162                | 422,993           |
| Held-to-maturity financial assets                        | 3,694                  | 3,893             |
| <b>Total financial assets measured at amortised cost</b> | <b>480,966</b>         | <b>486,658</b>    |

|  | <b>31.12.2016</b>      |                   |
|--|------------------------|-------------------|
|  | <b>Carrying amount</b> | <b>Fair value</b> |
| <i>(In millions of euros)</i>                            |                        |                   |
| Due from banks   | 59,502                 | 60,777            |
| Customer loans   | 426,501                | 431,366           |
| Held-to-maturity financial assets                        | 3,912                  | 4,114             |
| <b>Total financial assets measured at amortised cost</b> | <b>489,915</b>         | <b>496,257</b>    |

### 2. FINANCIAL LIABILITIES MEASURED AT AMORTISED COST

|   | <b>30.06.2017</b>      |                   |
|---|------------------------|-------------------|
|   | <b>Carrying amount</b> | <b>Fair value</b> |
| <i>(In millions of euros)</i>                                 |                        |                   |
| Due to banks  | 82,907                 | 82,398            |
| Customer deposits   | 406,189                | 406,923           |
| Debt securities issued  | 105,292                | 107,414           |
| Subordinated debt   | 13,876                 | 14,116            |
| <b>Total financial liabilities measured at amortised cost</b> | <b>608,264</b>         | <b>610,851</b>    |

|   | <b>31.12.2016</b>      |                   |
|---|------------------------|-------------------|
|   | <b>Carrying amount</b> | <b>Fair value</b> |
| <i>(In millions of euros)</i>                                 |                        |                   |
| Due to banks  | 82,584                 | 82,907            |
| Customer deposits   | 421,002                | 421,326           |
| Debt securities issued  | 102,202                | 103,630           |
| Subordinated debt   | 14,103                 | 14,711            |
| <b>Total financial liabilities measured at amortised cost</b> | <b>619,891</b>         | <b>622,574</b>    |

## NOTE 4 - OTHER ACTIVITIES

### NOTE 4.1 - FEE INCOME AND EXPENSE

| <i>(In millions of euros)</i>                           | 1st half of 2017 |         |       | 2016   |         |       | 1st half of 2016 |         |       |
|---|------------------|---------|-------|--------|---------|-------|------------------|---------|-------|
|   | Income           | Expense | Net   | Income | Expense | Net   | Income           | Expense | Net   |
| <b>Transactions with banks</b>                          | 67               | (81)    | (14)  | 128    | (120)   | 8     | 67               | (57)    | 10    |
| <b>Transactions with customers</b>                      | 1,489            | -       | 1,489 | 2,661  | -       | 2,661 | 1,294            | -       | 1,294 |
| <b>Financial instruments operations</b>                 | 1,288            | (1,164) | 124   | 2,412  | (2,139) | 273   | 1,298            | (1,128) | 170   |
| Securities transactions                                 | 321              | (453)   | (132) | 601    | (814)   | (213) | 315              | (426)   | (111) |
| Primary market transactions                             | 104              | -       | 104   | 227    | -       | 227   | 143              | -       | 143   |
| Foreign exchange transactions and financial derivatives | 863              | (711)   | 152   | 1,584  | (1,325) | 259   | 840              | (702)   | 138   |
| <b>Loan and guarantee commitments</b>                   | 374              | (34)    | 340   | 745    | (79)    | 666   | 372              | (35)    | 337   |
| <b>Services</b>   | 1,972            | -       | 1,972 | 3,886  | -       | 3,886 | 1,921            | -       | 1,921 |
| <b>Others</b>   | 148              | (606)   | (458) | 284    | (1,079) | (795) | 162              | (544)   | (382) |
| <b>Total</b>  | 5,338            | (1,885) | 3,453 | 10,116 | (3,417) | 6,699 | 5,114            | (1,764) | 3,350 |

## NOTE 4.2 - OTHER ASSETS AND LIABILITIES

| <i>(In millions of euros)</i>      | 1st half of 2017 |                 |                | 2016          |                 |              | 1st half of 2016 |                |              |
|------------------------------------|------------------|-----------------|----------------|---------------|-----------------|--------------|------------------|----------------|--------------|
|                                    | Income           | Expense         | Net            | Income        | Expense         | Net          | Income           | Expense        | Net          |
| Real estate development            | 42               | (2)             | <b>40</b>      | 96            | (3)             | <b>93</b>    | 45               | (2)            | <b>43</b>    |
| Real estate leasing                | 30               | (40)            | <b>(10)</b>    | 83            | (59)            | <b>24</b>    | 72               | (33)           | <b>39</b>    |
| Equipment leasing                  | 4,363            | (3,086)         | <b>1,277</b>   | 8,309         | (5,770)         | <b>2,539</b> | 4,009            | (2,761)        | <b>1,248</b> |
| Other activities <sup>(1)(2)</sup> | 7,863            | (9,242)         | <b>(1,379)</b> | 12,292        | (12,959)        | <b>(667)</b> | 6,466            | (6,731)        | <b>(265)</b> |
| <i>o/w Insurance activities</i>    | 6,629            | (6,461)         | <b>168</b>     | 11,685        | (11,391)        | <b>294</b>   | 6,163            | (5,999)        | <b>164</b>   |
| <b>Total</b>                       | <b>12,298</b>    | <b>(12,370)</b> | <b>(72)</b>    | <b>20,780</b> | <b>(18,791)</b> | <b>1,989</b> | <b>10,592</b>    | <b>(9,527)</b> | <b>1,065</b> |

(1) Previously recorded among Income and expenses from other activities, the income and expenses related to physical commodities held by the Group as part of its market-making activities in commodities derivative instruments are, since 31 December 2016, reported in Net gains and losses on financial instruments at fair value through profit or loss (see Note 3.1.3). At 30 June 2016, those income and expenses amounted to EUR 10,376 million and EUR -10,335 million, respectively.

(2) For the first half of 2017, the Expenses from other activities include EUR 963 million, the exchange value of GBP 813.26 million, in compensation for the settlement agreement between Societe Generale and the Libyan Investment Authority (see Note 9).

## NOTE 4.3 - OTHER ASSETS AND LIABILITIES

### 1. OTHER ASSETS

| <i>(In millions of euros)</i>                  | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Guarantee deposits paid <sup>(1)</sup>         | 43,180            | 48,745            |
| Settlement accounts on securities transactions | 9,636             | 8,353             |
| Prepaid expenses                               | 916               | 775               |
| Miscellaneous receivables <sup>(2)</sup>       | 25,397            | 27,137            |
| <b>Gross amount</b>                            | <b>79,129</b>     | <b>85,010</b>     |
| Impairment                                     | (246)             | (254)             |
| <b>Net amount</b>                              | <b>78,883</b>     | <b>84,756</b>     |

*(1) Mainly relates to guarantee deposits paid on financial instruments, their fair value is taken to be the same as their book value net of depreciation for incurred credit risk.*

*(2) Miscellaneous receivables include premiums to be received on installment options on conditional derivative instruments measured at fair value in the balance sheet among financial instruments at fair value through profit or loss or hedging derivatives, as well as receivables related to insurance activities.*

### 2. OTHER LIABILITIES

| <i>(In millions of euros)</i>                  | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Guarantee deposits received <sup>(1)</sup>     | 45,316            | 50,378            |
| Settlement accounts on securities transactions | 11,299            | 7,357             |
| Other securities transactions                  | 1                 | 2                 |
| Expenses payable on employee benefits          | 2,204             | 2,560             |
| Deferred income                                | 1,693             | 1,642             |
| Miscellaneous payables <sup>(2)</sup>          | 32,152            | 32,273            |
| <b>Total</b>                                   | <b>92,665</b>     | <b>94,212</b>     |

*(1) Mainly relates to guarantee deposits received on financial instruments, their fair value is taken to be the same as their book value.*

*(2) Miscellaneous payables include premiums to be paid on installment options on conditional derivative instruments measured at fair value in the balance sheet among financial instruments at fair value through profit or loss or hedging derivatives, as well as payables related to insurance activities.*

## NOTE 5 - PERSONNEL EXPENSES AND EMPLOYEE BENEFITS

### 1. PERSONNEL EXPENSES

| <i>(In millions of euros)</i>                                | 1st half of 2017 | 2016           | 1st half of 2016 |
|--|------------------|----------------|------------------|
| Employee compensation  | (3,411)          | (6,812)        | (3,371)          |
| Social security charges and payroll taxes                    | (796)            | (1,567)        | (794)            |
| Net pension expenses - defined contribution plans            | (341)            | (705)          | (334)            |
| Net pension expenses - defined benefit plans                 | (57)             | (97)           | (59)             |
| Employee profit-sharing and incentives                       | (137)            | (274)          | (130)            |
| <b>Total</b>   | <b>(4,742)</b>   | <b>(9,455)</b> | <b>(4,688)</b>   |
| <i>Including net expenses from share-based payment plans</i> | <i>(71)</i>      | <i>(189)</i>   | <i>(65)</i>      |

### 2. DETAIL OF PROVISIONS FOR EMPLOYEE BENEFITS

| <i>(In millions of euros)</i>    | Provisions at 31.12.2016 | Allocations | Write-backs available | Net allocation | Write-backs used | Actuarial gains and losses | Currency and scope effects | Provisions at 30.06.2017 |
|----------------------------------|--------------------------|-------------|-----------------------|----------------|------------------|----------------------------|----------------------------|--------------------------|
| Provisions for employee benefits | 1,850                    | 137         | (147)                 | (10)           | -                | (71)                       | 7                          | 1,776                    |

### 3. DESCRIPTION OF THE 2017 SHARE-BASED PAYMENT PLANS

#### 2017 SOCIETE GENERALE FREE SHARES PLAN <sup>(1)</sup>

|   |                         |
|---|-------------------------|
| Shareholders' agreement                           | 18.05.2016              |
| Board of Directors' decision                      | 15.03.2017              |
| Number of free shares granted                     | 901,477                 |
| Number of free shares outstanding at 30 June 2017 | 899,149                 |
| Vesting period                                    | 15.03.2017 - 31.03.2020 |
| Performance conditions <sup>(2)</sup>             | yes                     |
| Fair value (% of the share price at grant date)   | 87.4%                   |
| Method of valuation                               | Arbitrage               |

*(1) Excluding shares awarded within the framework of the specific retention and remuneration policy concerning employees working within activities considered as having significant impact on the Group's risk profile and as defined by the European Directive CRD4 in effect since 1 January 2014 (i.e. regulated staff).*

*(2) The performance conditions are based on Societe Generale Group's net income.*

## 2017 SOCIETE GENERALE PERFORMANCE SHARES PLAN <sup>(1)</sup>

|                                       |                            |                         |
|---------------------------------------|----------------------------|-------------------------|
| Date of General Meeting               | 18.05.2016                 |                         |
| Date of Board Meeting                 | 15.03.2017                 |                         |
| Total number of shares granted        | 895,282                    |                         |
| Vesting periods                       |                            |                         |
| Sub-plan 1                            | 1 <sup>st</sup> instalment | 15.03.2017 – 29.03.2019 |
|                                       | 2 <sup>nd</sup> instalment | 15.03.2017 – 31.03.2020 |
| Sub-plan 2                            | 1 <sup>st</sup> instalment | 15.03.2017 – 31.03.2021 |
|                                       | 2 <sup>nd</sup> instalment | 15.03.2017 – 31.03.2023 |
| Sub-plan 3                            | 15.03.2017 – 31.03.2022    |                         |
| Holding period end dates              |                            |                         |
| Sub-plan 1                            | 1 <sup>st</sup> instalment | 30.09.2019              |
|                                       | 2 <sup>nd</sup> instalment | 02.10.2020              |
| Sub-plan 2                            | 1 <sup>st</sup> instalment | 01.04.2022              |
|                                       | 2 <sup>nd</sup> instalment | 01.04.2024              |
| Sub-plan 3                            | 02.10.2022                 |                         |
| Performance conditions <sup>(2)</sup> | yes                        |                         |
| Fair value (in EUR) <sup>(3)</sup>    |                            |                         |
| Sub-plan 1                            | 1 <sup>st</sup> instalment | 42.17                   |
|                                       | 2 <sup>nd</sup> instalment | 40.33                   |
| Sub-plan 2                            | 1 <sup>st</sup> instalment | 27.22                   |
|                                       | 2 <sup>nd</sup> instalment | 26.34                   |
| Sub-plan 3                            | 43.75                      |                         |

(1) Under the annual employee LTI plan and awards in the context of the specific loyalty and remuneration policy applicable to regulated staff as defined in banking regulations (including Chief Executive Officers and Executive Committee members).

(2) The performance conditions are based on Societe Generale Group's net income.

(3) The fair value is calculated using the arbitrage method of valuation.

## NOTE 6 - INCOME TAX

### 1. INCOME TAX

| <i>(In millions of euros)</i> | 1st half of 2017 | 2016           | 1st half of 2016 |
|-------------------------------|------------------|----------------|------------------|
| Current taxes                 | (676)            | (1,313)        | (725)            |
| Deferred taxes                | (15)             | (656)          | (286)            |
| <b>Total</b>                  | <b>(691)</b>     | <b>(1,969)</b> | <b>(1,011)</b>   |

### RECONCILIATION OF THE DIFFERENCE BETWEEN THE GROUP'S STANDARD TAX RATE AND ITS EFFECTIVE TAX RATE

| <i>(In millions of euros)</i>   | 1st half of 2017 | 2016          | 1st half of 2016 |
|---|------------------|---------------|------------------|
| <b>Income before tax, excluding net income from companies accounted for using the equity method and impairment losses on goodwill</b> | <b>2,737</b>     | <b>6,178</b>  | <b>3,556</b>     |
| Normal tax rate applicable to French companies (including 3.3% national contribution)   | 34.43%           | 34.43%        | 34.43%           |
| Permanent differences   | 4.52%            | 7.15%         | 6.07%            |
| Differential on securities tax exemption or taxed at reduced rate   | (3.31)%          | (1.93)%       | (5.22)%          |
| Tax rate differential on profits taxed outside France   | (10.26)%         | (6.83)%       | (5.87)%          |
| Impact of non-deductible losses and use of tax losses carried forward   | (0.13)%          | (0.96)%       | (0.98)%          |
| <b>Group effective tax rate</b>   | <b>25.25%</b>    | <b>31.86%</b> | <b>28.43%</b>    |

### 2. PROVISIONS FOR TAX ADJUSTMENTS

| <i>(In millions of euros)</i> | Provisions at 31.12.2016 | Allowances | Available Write-backs | Net | Used Write-backs | Changes in translation and consolidation scope | Provisions at 30.06.2017 |
|-------------------------------|--------------------------|------------|-----------------------|-----|------------------|--|--------------------------|
| Tax adjustments               | 248                      | 16         | (25)                  | (9) | (1)              | (19)   | 219                      |

## NOTE 7 - SHAREHOLDERS' EQUITY

### NOTE 7.1 - TREASURY SHARES AND SHAREHOLDERS' EQUITY ISSUED BY THE GROUP

#### 1. ORDINARY SHARES ISSUED BY SOCIETE GENERALE S.A.

| <i>(Number of shares)</i>  | 30.06.2017  | 30.06.2016  |
|--|-------------|-------------|
| Ordinary shares  | 807,713,534 | 807,713,534 |
| <i>Including treasury stock with voting rights<sup>(1)</sup></i> | 6,865,176   | 8,251,751   |
| <i>Including shares held by employees</i>                        | 51,985,135  | 55,769,100  |

*(1) Excluding Societe Generale shares held for trading purposes or in respect of the liquidity contract.*

At 30 June 2017, Societe Generale S.A.'s capital amounted to EUR 1,009,641,917.5 and was made up of 807,713,534 shares with a nominal value of EUR 1.25.

#### 2. TREASURY STOCK

At 30 June 2017, the Group held 7,905,261 of its own shares as treasury stock, for trading purposes or for the active management of shareholders' equity, representing 1% of the capital of Societe Generale S.A.

The amount deducted by the Group from its equity for treasury shares (and related derivatives) came to EUR 305 million, including EUR 34 million in shares held for trading purposes.

#### THE CHANGE IN TREASURY STOCK OVER 2017 BREAKS DOWN AS FOLLOWS:

| <i>(In millions of euros)</i>  | Liquidity contract | Trading activities | Treasury stock and active management of shareholders' equity | Total |
|--|--------------------|--------------------|--|-------|
| Disposals net of purchases   | -                  | 41                 | 25   | 66    |
| Capital gains net of tax on treasury stock and treasury share derivatives, booked under shareholders' equity | -                  | -                  | (22)   | (22)  |

#### 3. EQUITY INSTRUMENTS ISSUED

At 30 June 2017, the equity instruments issued by the Group corresponded to a total of EUR 9,029 billion. The change in the first half of year 2017 reflects the repayment of two deeply subordinated notes in US dollars, issued on 5 April 2017, for a total in 2017 of EUR 651 million.



## NOTE 7.2 - EARNINGS PER SHARE AND DIVIDENDS

### 1. EARNINGS PER SHARE

| <i>(In millions of euros)</i>  | 1st half of 2017 | 2016         | 1st half of 2016 |
|--|------------------|--------------|------------------|
| Net income, Group share  | 1,805            | 3,874        | 2,385            |
| Net attributable income to subordinated notes and deeply subordinated notes                          | (254)            | (465)        | (224)            |
| Issuance fees relating to subordinated notes and deeply subordinated notes                           | -                | (7)          | 4                |
| <b>Net income attributable to ordinary shareholders</b>  | <b>1,551</b>     | <b>3,402</b> | <b>2,165</b>     |
| Weighted average number of ordinary shares outstanding <sup>(1)</sup>                                | 800,355,055      | 798,767,869  | 798,386,732      |
| <b>Earnings per ordinary share (In euros)</b>  | <b>1.94</b>      | <b>4.26</b>  | <b>2.71</b>      |
| Average number of ordinary shares used in the dilution calculation <sup>(2)</sup>                    | 83               | 19,154       | 31,766           |
| Weighted average number of ordinary shares used in the calculation of diluted net earnings per share | 800,355,138      | 798,787,023  | 798,418,498      |
| <b>Diluted earnings per ordinary share (In euros)</b>  | <b>1.94</b>      | <b>4.26</b>  | <b>2.71</b>      |

(1) Excluding treasury shares.

(2) The number of shares used in the dilution calculation is computed using the "share buy-back" method and takes into account free shares and stock-option plans.

The dilutive effect of stock-option plans depends on the average Societe Generale share price, which at 30 June 2017 was EUR 46.74. Accordingly, at 30 June 2017, no shares without performance conditions plans are considered as dilutive.

### 2. DIVIDEND PAID

Dividends paid by the Group for the first half of 2017 amounted to EUR 2,389 million and are detailed in the following table:

| <i>(In millions of euros)</i> | 1st half of 2017 |                           |                | 2016           |                           |                |
|-------------------------------|------------------|---------------------------|----------------|----------------|---------------------------|----------------|
|                               | Group Share      | Non-controlling interests | Total          | Group Share    | Non-controlling interests | Total          |
| Ordinary shares               | (1,762)          | (238)                     | (2,000)        | (1,596)        | (258)                     | (1,854)        |
| <i>o/w paid in shares</i>     | -                | -                         | -              | -              | -                         | -              |
| <i>o/w paid in cash</i>       | (1,762)          | (238)                     | (2,000)        | (1,596)        | (258)                     | (1,854)        |
| Other equity instruments      | (356)            | (33)                      | (389)          | (693)          | (33)                      | (726)          |
| <b>Total</b>                  | <b>(2,118)</b>   | <b>(271)</b>              | <b>(2,389)</b> | <b>(2,289)</b> | <b>(291)</b>              | <b>(2,580)</b> |

## NOTE 8 - ADDITIONAL DISCLOSURES

### NOTE 8.1 - SEGMENT REPORTING

|  | Societe Generale Group |              |                  | French Retail Banking |              |                  | Corporate Centre <sup>(1)</sup> |                |                  |
|--|------------------------|--------------|------------------|-----------------------|--------------|------------------|---------------------------------|----------------|------------------|
|  | 1st half of 2017       | 2016         | 1st half of 2016 | 1st half of 2017      | 2016         | 1st half of 2016 | 1st half of 2017                | 2016           | 1st half of 2016 |
| <i>(In millions of euros)</i>                                |                        |              |                  |                       |              |                  |                                 |                |                  |
| Net banking income   | 11,673                 | 25,298       | 13,159           | 4,108                 | 8,403        | 4,184            | (1,237)                         | 14             | 467              |
| Operating Expenses <sup>(2)</sup>                            | (8,813)                | (16,817)     | (8,403)          | (2,850)               | (5,522)      | (2,765)          | (80)                            | (135)          | 3                |
| <b>Gross operating income</b>                                | <b>2,860</b>           | <b>8,481</b> | <b>4,756</b>     | <b>1,258</b>          | <b>2,881</b> | <b>1,419</b>     | <b>(1,317)</b>                  | <b>(121)</b>   | <b>470</b>       |
| Cost of risk   | (368)                  | (2,091)      | (1,188)          | (275)                 | (704)        | (348)            | 101                             | (340)          | (191)            |
| <b>Operating income</b>                                      | <b>2,492</b>           | <b>6,390</b> | <b>3,568</b>     | <b>983</b>            | <b>2,177</b> | <b>1,071</b>     | <b>(1,216)</b>                  | <b>(461)</b>   | <b>279</b>       |
| Net income from companies accounted for by the equity method | 50                     | 129          | 68               | 20                    | 51           | 24               | 11                              | 11             | 5                |
| Net income / expense from other assets                       | 245                    | (212)        | (12)             | 6                     | (12)         | (3)              | 207                             | (282)          | (11)             |
| Impairment of goodwill                                       | 1                      | -            | -                | -                     | -            | -                | -                               | -              | -                |
| <b>Earnings before tax</b>                                   | <b>2,788</b>           | <b>6,307</b> | <b>3,624</b>     | <b>1,009</b>          | <b>2,216</b> | <b>1,092</b>     | <b>(998)</b>                    | <b>(732)</b>   | <b>273</b>       |
| Income tax   | (691)                  | (1,969)      | (1,011)          | (331)                 | (730)        | (361)            | 317                             | (156)          | (169)            |
| <b>Net income before non-controlling interests</b>           | <b>2,097</b>           | <b>4,338</b> | <b>2,613</b>     | <b>678</b>            | <b>1,486</b> | <b>731</b>       | <b>(681)</b>                    | <b>(888)</b>   | <b>104</b>       |
| Non-controlling interests                                    | 292                    | 464          | 228              | -                     | -            | -                | 75                              | 158            | 88               |
| <b>Net income, Group share</b>                               | <b>1,805</b>           | <b>3,874</b> | <b>2,385</b>     | <b>678</b>            | <b>1,486</b> | <b>731</b>       | <b>(756)</b>                    | <b>(1,046)</b> | <b>16</b>        |

(1) Income and expenses not directly related to business line activities are recorded in the Corporate Centre income. Thus, the Net Banking Income includes the revaluation differences for debts related to own credit risk (EUR -199 million at 30 June 2017) and compensation of EUR 963 million for the transaction agreement between Societe Generale and the Libyan Investment Authority.

In addition, the Net income from other assets for the year 2016 registered a depreciation of EUR -235 million in unrealised losses on non-current assets held for sale on the retail bank in Croatia.

The Net Banking Income for the first half of 2016 and for the year 2016 includes EUR 725 million in capital gain on the sale of Visa Europe shares.

International retail Banking & Financial Services

|  | International Retail Banking |              |                  | Financial Services to Corporates |            |                  | Insurance        |            |                  | Total            |              |                  |
|--|------------------------------|--------------|------------------|----------------------------------|------------|------------------|------------------|------------|------------------|------------------|--------------|------------------|
|  | 1st half of 2017             | 2016         | 1st half of 2016 | 1st half of 2017                 | 2016       | 1st half of 2016 | 1st half of 2017 | 2016       | 1st half of 2016 | 1st half of 2017 | 2016         | 1st half of 2016 |
| <i>(In millions of euros)</i>                                |                              |              |                  |                                  |            |                  |                  |            |                  |                  |              |                  |
| Net banking income   | 2,595                        | 5,012        | 2,472            | 908                              | 1,677      | 803              | 484              | 883        | 441              | 3,987            | 7,572        | 3,716            |
| Operating Expenses <sup>(2)</sup>                            | (1,592)                      | (3,109)      | (1,579)          | (445)                            | (825)      | (409)            | (197)            | (339)      | (183)            | (2,234)          | (4,273)      | (2,171)          |
| <b>Gross operating income</b>                                | <b>1,003</b>                 | <b>1,903</b> | <b>893</b>       | <b>463</b>                       | <b>852</b> | <b>394</b>       | <b>287</b>       | <b>544</b> | <b>258</b>       | <b>1,753</b>     | <b>3,299</b> | <b>1,545</b>     |
| Cost of risk   | (148)                        | (721)        | (378)            | (22)                             | (58)       | (25)             | -                | -          | -                | (170)            | (779)        | (403)            |
| <b>Operating income</b>                                      | <b>855</b>                   | <b>1,182</b> | <b>515</b>       | <b>441</b>                       | <b>794</b> | <b>369</b>       | <b>287</b>       | <b>544</b> | <b>258</b>       | <b>1,583</b>     | <b>2,520</b> | <b>1,142</b>     |
| Net income from companies accounted for by the equity method | 5                            | 18           | 7                | 13                               | 19         | 17               | -                | -          | -                | 18               | 37           | 24               |
| Net income / expense from other assets                       | 33                           | 58           | 13               | -                                | -          | -                | -                | -          | -                | 33               | 58           | 13               |
| Impairment of goodwill                                       | 1                            | -            | -                | -                                | -          | -                | -                | -          | -                | 1                | -            | -                |
| <b>Earnings before tax</b>                                   | <b>894</b>                   | <b>1,258</b> | <b>535</b>       | <b>454</b>                       | <b>813</b> | <b>386</b>       | <b>287</b>       | <b>544</b> | <b>258</b>       | <b>1,635</b>     | <b>2,615</b> | <b>1,179</b>     |
| Income tax   | (215)                        | (293)        | (122)            | (119)                            | (230)      | (108)            | (97)             | (174)      | (82)             | (431)            | (697)        | (312)            |
| <b>Net income before non-controlling interests</b>           | <b>679</b>                   | <b>965</b>   | <b>413</b>       | <b>335</b>                       | <b>583</b> | <b>278</b>       | <b>190</b>       | <b>370</b> | <b>176</b>       | <b>1,204</b>     | <b>1,918</b> | <b>867</b>       |
| Non-controlling interests                                    | 196                          | 280          | 128              | 6                                | 5          | 2                | 1                | 2          | 1                | 203              | 287          | 131              |
| <b>Net income, Group share</b>                               | <b>483</b>                   | <b>685</b>   | <b>285</b>       | <b>329</b>                       | <b>578</b> | <b>276</b>       | <b>189</b>       | <b>368</b> | <b>175</b>       | <b>1,001</b>     | <b>1,631</b> | <b>736</b>       |

**Global Banking and Investor Solutions**

|  | Global Markets and Investors Services |              | Financing and Advisory |                  |            | Asset and Wealth Management |                  |           | Total            |                  |              |                  |
|--|---------------------------------------|--------------|------------------------|------------------|------------|-----------------------------|------------------|-----------|------------------|------------------|--------------|------------------|
|  | 1st half of 2017                      | 2016         | 1st half of 2016       | 1st half of 2017 | 2016       | 1st half of 2016            | 1st half of 2017 | 2016      | 1st half of 2016 | 1st half of 2017 | 2016         | 1st half of 2016 |
| <i>(In millions of euros)</i>                                |                                       |              |                        |                  |            |                             |                  |           |                  |                  |              |                  |
| Net banking income   | 3,174                                 | 5,936        | 3,093                  | 1,124            | 2,372      | 1,209                       | 517              | 1,001     | 490              | 4,815            | 9,309        | 4,792            |
| Operating Expenses <sup>(2)</sup>                            | (2,394)                               | (4,390)      | (2,230)                | (798)            | (1,539)    | (779)                       | (457)            | (958)     | (461)            | (3,649)          | (6,887)      | (3,470)          |
| <b>Gross operating income</b>                                | <b>780</b>                            | <b>1,546</b> | <b>863</b>             | <b>326</b>       | <b>833</b> | <b>430</b>                  | <b>60</b>        | <b>43</b> | <b>29</b>        | <b>1,166</b>     | <b>2,422</b> | <b>1,322</b>     |
| Cost of risk   | (39)                                  | (4)          | (8)                    | 19               | (247)      | (236)                       | (4)              | (17)      | (2)              | (24)             | (268)        | (246)            |
| <b>Operating income</b>                                      | <b>741</b>                            | <b>1,542</b> | <b>855</b>             | <b>345</b>       | <b>586</b> | <b>194</b>                  | <b>56</b>        | <b>26</b> | <b>27</b>        | <b>1,142</b>     | <b>2,154</b> | <b>1,076</b>     |
| Net income from companies accounted for by the equity method | 2                                     | 4            | 2                      | (2)              | (2)        | -                           | 1                | 28        | 13               | 1                | 30           | 15               |
| Net income / expense from other assets                       | -                                     | -            | -                      | (1)              | 28         | (12)                        | -                | (4)       | 1                | (1)              | 24           | (11)             |
| Impairment of goodwill                                       | -                                     | -            | -                      | -                | -          | -                           | -                | -         | -                | -                | -            | -                |
| <b>Earnings before tax</b>                                   | <b>743</b>                            | <b>1,546</b> | <b>857</b>             | <b>342</b>       | <b>612</b> | <b>182</b>                  | <b>57</b>        | <b>50</b> | <b>41</b>        | <b>1,142</b>     | <b>2,208</b> | <b>1,080</b>     |
| Income tax   | (201)                                 | (327)        | (154)                  | (29)             | (53)       | (8)                         | (16)             | (6)       | (7)              | (246)            | (386)        | (169)            |
| <b>Net income before non-controlling interests</b>           | <b>542</b>                            | <b>1,219</b> | <b>703</b>             | <b>313</b>       | <b>559</b> | <b>174</b>                  | <b>41</b>        | <b>44</b> | <b>34</b>        | <b>896</b>       | <b>1,822</b> | <b>911</b>       |
| Non-controlling interests                                    | 11                                    | 14           | 7                      | 2                | 3          | 1                           | 1                | 2         | 1                | 14               | 19           | 9                |
| <b>Net income, Group share</b>                               | <b>531</b>                            | <b>1,205</b> | <b>696</b>             | <b>311</b>       | <b>556</b> | <b>173</b>                  | <b>40</b>        | <b>42</b> | <b>33</b>        | <b>882</b>       | <b>1,803</b> | <b>902</b>       |

*(2) These amounts include Personnel expenses, Other operating expenses and Amortisation, depreciation and impairment of tangible and intangible fixed assets.*

| <i>(In millions of euros)</i>      | <b>Societe Generale Group</b> |                   | <b>French Retail Banking</b> |                   | <b>Corporate Centre <sup>(4)</sup></b> |                   |
|------------------------------------|-------------------------------|-------------------|------------------------------|-------------------|--|-------------------|
|                                    | <b>30.06.2017</b>             | <b>31.12.2016</b> | <b>30.06.2017</b>            | <b>31.12.2016</b> | <b>30.06.2017</b>                      | <b>31.12.2016</b> |
| Segment assets                     | 1,350,222                     | 1,382,241         | 222,559                      | 217,971           | 116,881                                | 129,635           |
| Segment liabilities <sup>(3)</sup> | 1,285,725                     | 1,316,535         | 230,674                      | 224,222           | 93,017                                 | 97,495            |

| <i>(In millions of euros)</i>      | <b>International retail Banking &amp; Financial Services</b> |                   |   |                   |                   |                   |                   |                   |
|------------------------------------|--|-------------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                    | <b>International Retail Banking</b>                          |                   | <b>Financial Services to Corporates</b> |                   | <b>Insurance</b>  |                   | <b>Total</b>      |                   |
|                                    | <b>30.06.2017</b>  | <b>31.12.2016</b> | <b>30.06.2017</b>                       | <b>31.12.2016</b> | <b>30.06.2017</b> | <b>31.12.2016</b> | <b>30.06.2017</b> | <b>31.12.2016</b> |
| Segment assets                     | 116,750  | 115,844           | 36,696                                  | 35,455            | 146,092           | 126,271           | 299,538           | 277,570           |
| Segment liabilities <sup>(3)</sup> | 89,698   | 88,616            | 10,719                                  | 11,057            | 137,881           | 119,311           | 238,298           | 218,984           |

| <i>(In millions of euros)</i>      | <b>Global Banking and Investor Solutions</b> |                   |                               |                   |                                    |                   |                   |                   |
|------------------------------------|--|-------------------|-------------------------------|-------------------|------------------------------------|-------------------|-------------------|-------------------|
|                                    | <b>Global Markets and Investors Services</b> |                   | <b>Financing and Advisory</b> |                   | <b>Asset and Wealth Management</b> |                   | <b>Total</b>      |                   |
|                                    | <b>30.06.2017</b>                            | <b>31.12.2016</b> | <b>30.06.2017</b>             | <b>31.12.2016</b> | <b>30.06.2017</b>                  | <b>31.12.2016</b> | <b>30.06.2017</b> | <b>31.12.2016</b> |
| Segment assets                     | 578,785                                      | 614,228           | 92,561                        | 102,613           | 39,898                             | 40,224            | 711,244           | 757,065           |
| Segment liabilities <sup>(3)</sup> | 664,509                                      | 714,244           | 28,421                        | 30,468            | 30,806                             | 31,122            | 723,736           | 775,834           |

*(3) Segment liabilities correspond to debts (i.e. total liabilities excluding equity).*

*(4) Assets and liabilities not directly related to the business line activities are recorded on the Corporate Centre's balance sheet. Thus the debt revaluation differences linked to own credit risk and the revaluation differences of the credit derivative instruments hedging the loans and receivables portfolios are allocated to the Corporate Centre.*

## NOTE 8.2 - OTHER OPERATING EXPENSES

| <i>(In millions of euros)</i>              | <b>1st half of 2017</b> | <b>2016</b>    | <b>1st half of 2016</b> |
|--|-------------------------|----------------|-------------------------|
| Rentals                                    | (542)                   | (1,102)        | (551)                   |
| Taxes and levies                           | (755)                   | (802)          | (649)                   |
| IT & telecom (excluding rentals)           | (1,095)                 | (2,126)        | (1,034)                 |
| Consulting fees (excluding data & telecom) | (657)                   | (1,294)        | (613)                   |
| Other*                                     | (541)                   | (1,099)        | (412)                   |
| <b>Total</b>                               | <b>(3,590)</b>          | <b>(6,423)</b> | <b>(3,259)</b>          |

\* In 2016, the European Commission reduced the fine imposed on Societe Generale in 2013, in connection with Euribor. It was recorded, for the first half of 2016 and at 31 December 2016, as a decrease in Other operating expenses (under "Other") for a total of EUR 218 million.

### CONTRIBUTION TO BANK RESOLUTION MECHANISMS

For the first half of 2017, the Group's contributions to the Single Resolution Fund (SRF) were as follows:

- Cash contributions (85%) for a total of EUR 303 million (EUR 245 million in 2016, including EUR 228 million recorded for the 1<sup>st</sup> semester 2016, which is non tax-deductible in France and has been recorded in the income statement in *Other administrative expenses*, among *Taxes and Levies*;
- Irrevocable payment commitments (15%) backed by a cash collateral for EUR 63 million (EUR 35 million in 2016), recorded as an asset in the balance sheet, among *Other assets*.

## NOTE 8.3 - PROVISIONS

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### 1. BREAKDOWN OF PROVISIONS

| <i>(In millions of euros)</i>                                    | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Provisions for financial instruments and disputes (see Note 3.8) | 3,328             | 3,589             |
| Provisions for employee benefits (see Note 5.2)                  | 1,776             | 1,850             |
| Provisions for tax adjustments (see Note 6)                      | 219               | 248               |
| <b>Total</b>   | <b>5,323</b>      | <b>5,687</b>      |

### 2. UNDERWRITING RESERVES OF INSURANCE COMPANIES

| <i>(In millions of euros)</i>  | <b>30.06.2017</b> | <b>31.12.2016</b> |
|--|-------------------|-------------------|
| Underwriting reserves for unit-linked policies   | 28,122            | 22,449            |
| Life insurance underwriting reserves   | 89,151            | 79,705            |
| Non-life insurance underwriting reserves   | 1,276             | 1,262             |
| Deferred profit-sharing booked in liabilities  | 10,232            | 9,361             |
| <b>Total</b>   | <b>128,781</b>    | <b>112,777</b>    |
| Attributable to reinsurers   | (693)             | (274)             |
| <b>Underwriting reserves of insurance companies (including provisions for deferred profit-sharing) net of the share attributable to reinsurers</b> | <b>128,088</b>    | <b>112,503</b>    |

## NOTE 9 - INFORMATION ON RISKS AND LITIGATION

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Every quarter, the Group reviews in detail the disputes presenting a significant risk. These disputes may lead to the recording of a provision if it becomes probable or certain that the Group will incur an outflow of resources for the benefit of a third party without receiving at least the equivalent value in exchange.

For each of the disputes described in the present chapter, no detailed information can be disclosed on either the recording or the amount of a specific provision given that such disclosure would likely seriously prejudice the outcome of the disputes in question.

Additionally, to take into account the development of a global risk of outflows regarding some ongoing judicial investigations and proceedings in the US (such as the Office of Foreign Assets Control) and with European authorities, as well as the dispute on the French “*précompte*”, the Group has recorded a provision for disputes among its liabilities which is disclosed in Note 3.8 to the consolidated financial statements.

- Between 2003 and 2008, Societe Generale had set up gold consignment lines with the Turkish group Goldas. In February 2008, Societe Generale was alerted to a risk of fraud and embezzlement of gold stocks held by Goldas. These suspicions were rapidly confirmed following the failure by Goldas to pay or refund gold worth EUR 466.4 million. Societe Generale brought civil proceedings against its insurers and various Goldas Group entities. Goldas launched various proceedings in Turkey and in the UK against Societe Generale. In the action brought by Societe Generale against Goldas in the UK, Goldas applied to have the action of SG struck-out and applied to the UK court for damages. On 3<sup>rd</sup> April 2017, the UK court granted both applications and will, after an inquiry into damages, rule on the amount due to Goldas, if any. Societe Generale has requested leave to appeal to the Court of Appeal. A stay of the inquiry into damages was agreed by consent between Societe Generale and Goldas. The UK court made an order recording the terms of the stay on 6<sup>th</sup> June 2017 pursuant to which the stay will be lifted if Societe Generale’s application for permission to appeal does not succeed or, if the application is successful, upon determination of the appeal itself. On 16<sup>th</sup> February 2017, the Paris Commercial Court dismissed Societe Generale’s claims against its insurers. Societe Generale filed an appeal against this decision.
- On 24<sup>th</sup> October 2012, the Court of Appeal of Paris confirmed the first judgment delivered on 5<sup>th</sup> October 2010, finding J. Kerviel guilty of breach of trust, fraudulent insertion of data into a computer system, forgery and use of forged documents. J. Kerviel was sentenced to serve a prison sentence of five years, two years of which are suspended, and was ordered to pay EUR 4.9 billion as damages to the bank. On 19<sup>th</sup> March 2014, the Supreme Court confirmed the criminal liability of J. Kerviel. This decision puts an end to the criminal proceedings. On the civil front, the Supreme Court has departed from its traditional line of case law regarding the compensation of victims of criminal offences against property. On 23<sup>rd</sup> September 2016, the Versailles Court of Appeal rejected J. Kerviel's request for an expert determination of the damage suffered by Societe Generale, and therefore confirmed that the accounting net losses suffered by the Bank as a result of his criminal conduct amount to EUR 4.9 billion. It also declared J. Kerviel partially responsible for the damage caused to Societe Generale and sentenced him to pay to Societe Generale EUR 1 million. Societe Generale and J. Kerviel did not appeal before the Supreme Court. Societe Generale considers that this judgment has no impact on its tax situation. However, as indicated by the Ministry of Economy and Finance, the French Tax administration has assessed the tax consequences of these accounting losses. The position of the administration is still being discussed and a dispute on this subject before the competent courts is still possible.
- In the early 2000s, the French banking industry decided to transition to a new digital system in order to streamline cheque clearing. To support this reform (known as EIC – *Echange d’Images Chèques*), which has contributed to the improvement of cheque payments’ security and to the fight against fraud, the banks established several interbank fees (including the CEIC which was abolished in 2007). These fees were implemented under the aegis of the banking sector supervisory authorities, and to the knowledge of the public authorities. On 20<sup>th</sup> September 2010, after several years of investigation, the French competition authority considered that the joint implementation and the setting of the amount of the CEIC and of two additional fees for related services were in breach of competition law. The authority fined all the participants to the agreement (including the *Banque de France*) a total of approximately EUR 385 million. Societe Generale was ordered to pay a fine of EUR 53.5 million and Credit du Nord, its subsidiary, a fine of EUR 7 million.



However, in its 23<sup>rd</sup> February 2012 order, the French Court of Appeal, to which the matter was referred by all the banks involved except *Banque de France*, upheld the absence of any competition law infringement, allowing the banks to recoup the fines paid. On 14<sup>th</sup> April 2015, the Supreme Court quashed and annulled the Court of Appeal decision on the grounds that the latter did not examine the arguments of two third parties who voluntarily intervened in the proceedings. The case was heard again on 3<sup>rd</sup> and 4<sup>th</sup> November 2016 by the Paris Court of Appeal before which the case was remanded. The decision is expected on 28<sup>th</sup> September 2017.

- Societe Generale, along with other financial institutions, has received formal requests from various authorities including the US Department of Justice and the US Commodities Futures Trading Commission, in connection with investigations regarding submissions to the British Bankers Association for setting certain London Interbank Offered Rates (“Libor”) and submissions to the European Banking Federation (now the EBF-FBE) for setting the Euro Interbank Offered Rate (“Euribor”), as well as trading in derivatives indexed to various benchmark rates. Societe Generale is cooperating with the investigating authorities. Recent meetings took place with the relevant authorities.

As to US Dollar Libor, Societe Generale, along with other financial institutions, has been named as a defendant in five putative class actions and several individual (non-class) actions that are pending in the US District Court in Manhattan in connection with its involvement in the setting of US Dollar Libor rates and trading in derivatives indexed to Libor. The actions variously allege violations of, among other laws, US antitrust laws, the US Commodity Exchange Act (“CEA”), and numerous state laws. Societe Generale was voluntarily dismissed from one putative class action on 5<sup>th</sup> March 2015. The District Court has dismissed all claims against Societe Generale in two of the putative class actions and in all of the individual actions. In June and July 2017, the District Court entered partial final judgment on the dismissal of antitrust claims asserted against Societe Generale by the class plaintiffs and a number of the individual plaintiffs. Those plaintiffs have now appealed the dismissal of their antitrust claims to the United States Court of Appeals for the Second Circuit. Two other putative class actions are effectively stayed pending resolution of these appeals. The District Court has not yet entered judgment on its dismissal of the other claims asserted against Societe Generale.

As to Japanese Yen Libor, Societe Generale, along with other financial institutions, also has been named as a defendant in two putative class actions in the US District Court in Manhattan in connection with its involvement in the setting of Japanese Yen Libor rates and trading in Euroyen derivatives. On 10<sup>th</sup> March 2017, the District Court dismissed the action brought by purchasers of Euroyen over-the-counter derivative products. On 3<sup>rd</sup> April 2017, those plaintiffs appealed the dismissal of their claims to the United States Court of Appeals for the Second Circuit. In the other action, brought by purchasers or sellers of Euroyen derivative contracts on the Chicago Mercantile Exchange, the District Court has dismissed or disallowed some of plaintiff’s claims (those under US antitrust laws, the Racketeer Influenced Corrupt Organization (“RICO”) Act, among others) but has allowed some of plaintiff’s CEA claims, and the state law claims asserted against Societe Generale, to proceed. On 16<sup>th</sup> May 2016, Societe Generale filed its answer to the operative amended complaint and discovery in this action is ongoing. Plaintiff’s deadline to move for class certification is 17<sup>th</sup> October 2018.

As to Euribor, Societe Generale, along with other financial institutions, also has been named as a defendant in a putative class action in the US District Court in Manhattan, brought on behalf of purchasers of Euro exchange-traded and over-the-counter financial instruments, in connection with Societe Generale’s involvement in the setting of Euribor rates and trading in derivatives indexed to Euribor. The action alleges violations of, among other laws, US antitrust laws, the CEA, RICO and state laws. On 21<sup>st</sup> February 2017, the District Court dismissed all claims against Societe Generale (and the other foreign banks). On 17<sup>th</sup> March 2017, the District Court denied plaintiffs’ motion to file a proposed amended complaint which sought to cure deficiencies in plaintiffs’ allegations.

In Argentina, Societe Generale, along with other financial institutions, has been named as a defendant in litigation brought by a consumer association on behalf of Argentine consumers who held government bonds or other instruments that paid interest tied to US Dollar Libor. The allegations concern violations of Argentine consumer protection law in connection with alleged manipulation of the US Dollar Libor rate. On 25<sup>th</sup> August 2016, the Argentine Court of Appeal issued a decision directing that the actions against the various financial institutions (including the action against Societe Generale) be consolidated before a single judge. Societe Generale has not yet been served with the complaint in this matter.

- On 7<sup>th</sup> March 2014, the Libyan Investment Authority (“LIA”) brought proceedings against Societe Generale before the High Court of England regarding the conditions pursuant to which LIA entered into certain investments with the Societe Generale Group. LIA alleges that Societe Generale and other parties who

participated in the conclusion of the investments notably committed acts amounting to corruption. On 3<sup>rd</sup> May 2017, Societe Generale and the Libyan Investment Authority reached a settlement agreement with a GBP 813.26 million payment, putting an end to the dispute. Also, on 8<sup>th</sup> April 2014, the US Department of Justice served Societe Generale with a subpoena requesting the production of documents relating to transactions with Libyan entities and individuals, including the LIA. On 4<sup>th</sup> October 2016, the Securities and Exchange Commission served Societe Generale with a subpoena on the same subject matter. Societe Generale is cooperating with US authorities. Recent meetings took place with the relevant authorities.

- Societe Generale, along with other financial institutions, has been named as a defendant in a putative class action alleging violations of US antitrust laws and the CEA in connection with its involvement in the London Gold Market Fixing. The action is brought on behalf of persons or entities that sold physical gold, sold gold futures contracts traded on the CME, sold shares in gold ETFs, sold gold call options traded on CME, bought gold put options traded on CME, sold over-the-counter gold spot or forward contracts or gold call options, or bought over-the-counter gold put options. The action is pending in the US District Court in Manhattan. Motions to dismiss the action were denied by an order dated 4<sup>th</sup> October 2016, and discovery has begun. Societe Generale and certain subsidiaries, along with other financial institutions, have also been named as defendants in a putative class action in Canada (Ontario Superior Court in Toronto and Quebec Superior Court in Quebec City) involving similar claims.
- SG Americas Securities, LLC (“SGAS”), along with other financial institutions, has been named as a defendant in several putative class actions alleging violations of US antitrust laws and the CEA in connection with its activities as a US Primary Dealer, buying and selling US Treasury securities. The cases have been consolidated in the US District Court in Manhattan. SGAS’s time to respond to the complaints has not yet been set.
- Societe Generale, along with several other financial institutions, has been named as a defendant in a putative class action alleging violations of US antitrust laws and the CEA in connection with foreign exchange spot and derivatives trading. The action is brought by persons or entities that transacted in certain over-the-counter and exchange-traded foreign exchange instruments. The litigation is pending in the US District Court in Manhattan. Motions to dismiss were denied, and discovery is underway. Separate putative class actions on behalf of putative classes of indirect purchasers are also pending. Motions to dismiss will be filed on 4<sup>th</sup> August 2017.
- Societe Generale and certain subsidiaries, along with other financial institutions, have also been named as defendants in two putative class actions in Canada (in the Ontario Superior Court in Toronto and Quebec Superior Court in Quebec City) involving similar claims. The Societe Generale defendants have reached a settlement in these actions of CAD 1.8 million, which is pending court approval. Hearings to approve the settlement are scheduled for 18<sup>th</sup> September 2017, in Ontario and 22<sup>th</sup> September 2017, in Quebec.
- Further to an inspection conducted from 8<sup>th</sup> September to 1<sup>st</sup> December 2015 at Societe Generale’s offices in order to review the Group’s suspicious transaction reporting policies and procedures, the ACPR gave Societe Generale notice on 26<sup>th</sup> July 2016 of the opening of enforcement proceedings against it. On 19<sup>th</sup> July 2017, the enforcement commission issued a reprimand against Societe Generale and ordered it to pay a EUR 5 million fine.

## 4.2 Statutory Auditor's Review Report on the Half-yearly Financial Information for 2017

ERNST & YOUNG et Autres  
1/2, place des Saisons  
92400 Courbevoie - Paris-La Défense 1

DELOITTE & ASSOCIÉS  
185, avenue Charles de Gaulle  
92524 Neuilly-sur-Seine Cedex

### **SOCIETE GENERALE**

Société Anonyme

17, cours Valmy  
92972 Paris-La Défense

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## **Statutory Auditors' Review Report on the Half-yearly Financial Information**

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For the period from January 1 to June 30, 2017

*This is a free translation into English of the statutory auditors' review report on the half-yearly financial information issued in French and is provided solely for the convenience of English-speaking users. This report includes information relating to the specific verification of information given in the Group's half-yearly management report. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.*

To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting and in accordance with the requirements of article L. 451-1-2 III of the French monetary and financial Code (Code monétaire et financier), we hereby report to you on:

- the review of the accompanying condensed half-yearly consolidated financial statements of Société Générale, for the period from January 1 to June 30, 2017,
- the verification of the information presented in the half-yearly management report.

These condensed half-yearly consolidated financial statements are the responsibility of the Board of Directors. Our role is to express a conclusion on these financial statements based on our review.

## **I- Conclusion on financial statements**

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed half-yearly consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 – standard of the IFRSs as adopted by the European Union applicable to interim financial information.

## **II- Specific verification**

We have also verified the information presented in the half-yearly management report on the condensed half-yearly consolidated financial statements subject to our review.

We have no matters to report as to its fair presentation and its consistency with the condensed half-yearly consolidated financial statements.

Paris-La Défense and Neuilly-sur-Seine, August 3, 2017

The statutory auditors

*French original signed by*

ERNST & YOUNG et Autres

DELOITTE & ASSOCIÉS

Isabelle SANTENAC

José-Luis GARCIA

## 5 - Chapter 7: Share, share capital and legal information

### 5.1 Breakdown of capital and voting rights

|  | At 30 June 2017 <sup>(2)</sup>        |                |  |                                   |   |       |
|--|---------------------------------------|----------------|--|-----------------------------------|---|-------|
|  | Number of shares                      | % of capital   | Number of voting rights <sup>(3)</sup> | % of voting rights <sup>(3)</sup> | % of voting rights exercisable at GM <sup>(3)</sup> |       |
| <b>Breakdown of capital and voting rights<sup>(1)</sup></b>      |                                       |                |  |                                   |   |       |
| Group Employee Share Ownership Plan                              | 51,985,135                            | 6.43%          | 101,474,097                            | 11.51%                            | 11.60%  |       |
| Shareholders with more than 1.5% of the capital or voting rights | 26,864,221                            | 3.33%          | 38,824,535                             | 4.40%                             | 4.44%   |       |
|  | <i>CDC</i>                            | 20,599,627     | 2.55%                                  | 26,295,347                        | 2.98%   | 3.01% |
|  | <i>Meiji Yasuda Life Insurance Cy</i> | 6,264,594      | 0.78%                                  | 12,529,188                        | 1.42%   | 1.43% |
| Free float   | 722,183,207                           | 89.39%         | 734,715,888                            | 83.31%                            | 83.96%  |       |
| Share buybacks   | 6,885,176                             | 0.85%          | 6,885,176                              | 0.78%                             | 0.00%   |       |
| Treasury stock   | 0                                     | 0.00%          | 0                                      | 0.00%                             | 0.00%   |       |
| <b>Total</b>   |                                       | <b>100.00%</b> |  | <b>100.00%</b>                    | <b>100.00%</b>                                      |       |
| Number of outstanding shares                                     |                                       | 807,917,739    |  | 881,899,696                       | 875,034,520   |       |

(1) Including double voting rights (article 14 of Societe Generale's by-laws).

(2) At 30 June 2017, the share of European shareholders in the capital is estimated at 44%.

(3) In accordance with article 223-11 of the AMF's General Regulations, the calculation of the total voting rights includes voting rights associated with share buybacks and treasury shares, these shares do not give the right to vote at annual General Meetings,

NB : Societe Generale's by-laws stipulate that shareholders are obliged to notify the company whenever their holding of capital or voting rights exceeds an additional 0.5% and as soon as the threshold of holding 1.5% of capital or voting rights is exceeded.

In addition, during the first half of year 2017:

- BlackRock, Inc. reported to the Autorité des marchés financiers AMF (French Financial Markets Authority) that it has crossed (upwards or downwards) the 5% threshold of Societe Generale's voting rights. For the last time during the first half-year 2017, BlackRock, Inc., acting on behalf of customers and funds under its management, stated that, on 2 June 2017, it had exceeded the 5% threshold of Societe Generale's voting rights and held 45,245,174 Societe Generale's shares representing as many voting rights, i.e. 5.60% of the share capital and 5.12% of the voting rights of Societe Generale;
- The Capital Group Companies, Inc., reported to the AMF (French Financial Markets Authority) that it has crossed (upwards or downwards) the 5% threshold of Societe Generale's voting rights. For the last time during the first half-year 2017, The Capital Group Companies, Inc. acting as investment adviser on behalf of funds, stated that, on 19 June 2017, it had crossed downward the 5% threshold of Societe Generale's voting rights and held 43,659,304 Societe Generale's shares representing as many voting rights, i.e. 5.40% of the share capital and 4.95% of the voting rights of Societe Generale.

## 5.2 List of regulated information published in the last 6 months

### **PRESS RELEASES PUBLISHED UNDER REGULATED INFORMATION**

- 18/04/2017 – Societe Generale Remuneration Policies and Practices Report 2016
- 23/05/2017 – Annual General Meeting and Board of Directors dated 23 May 2017

### **REGISTRATIONS DOCUMENTS AND UPDATES - ANNUAL FINANCIAL REPORT**

- 08/03/2017 – Availability of the 2017 Registration Document
- 08/03/2017 – Availability of the annual financial report
- 15/03/2017 – Registration Document (financial year 2016) filed under number D. 17-0139
- 04/05/2017 – Availability of the first update of the 2017 Registration Document filed on 4 May 2017
- 04/05/2017 – First update to the 2017 Registration Document filed on 4 May 2017

### **FINANCIAL INFORMATION**

- 04/05/2017 – 1<sup>st</sup> quarter 2017 Results

### **MONTHLY DECLARATIONS ON THE TOTAL NUMBER OF VOTING RIGHTS AND SHARES**

- 5 declaration forms

### **DESCRIPTION OF THE BUYBACK PROGRAMMES AND STATEMENT ON THE LIQUIDITY AGREEMENT**

- 12/05/2017 – Description of share buyback program
- 05/07/2017 – Half-year statement on liquidity agreement

### **REPORT ON CORPORATE GOVERNANCE AND INTERNAL CONTROL PROCEDURES AND RISK MANAGEMENT**

- 08/03/2017 – Availability of the report on corporate governance, internal control and risk management

### **STATUTORY AUDITORS' FEES**

- 08/03/2017 – Statutory Auditor's fees

### **COMMUNIQUES FOR ACCESS TO OR CONSULTATION OF THE INFORMATION RELATIVE TO SHAREHOLDERS GENERAL MEETINGS**

- 21/04/2017 – Availability or consultation of the information relating to the ordinary general meeting of shareholders dated 23 may 2017

## 6 - Chapter 8: Person responsible for the update of the Registration Document

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### 6.1 Person responsible for the update of the Registration Document

Mr. Frédéric OUDÉA, Chief Executive Officer of Societe Generale.

### 6.2 Statement of the person responsible

I hereby certify that, after taking all reasonable measures for this purpose, the information contained in this update of the 2017 Registration Document is, to the best of my knowledge, in accordance with the facts and that it contains no omission likely to affect its meaning.

I certify that, to the best of my knowledge, the condensed consolidated accounts for the first half year have been prepared in accordance with applicable accounting standards and are a fair reflection of the assets, liabilities, financial position and profit or loss of the Company and all the undertakings included in the consolidation scope, and that the interim management report comprising the sections listed in the cross-reference table in section 7.2 of this update presents a fair review of the important events which have occurred during the first six months of the financial year, their impact on the accounts, the major related parties transactions and a description of the main risks and uncertainties for the remaining six months of the financial year.

I have received a completion letter from the Statutory Auditors stating that they have audited the information about the financial position and accounts contained in this update, and that they have read the 2017 Registration Document and its update A-02 in their entirety.

Paris, on 3 August 2017

Mr. Frédéric OUDÉA  
Chief Executive Officer of Societe Generale

## 6.3 Persons responsible for the audit of the accounts

### STATUTORY AUDITORS

**Name:** Société Ernst & Young et Autres  
represented by Mrs. Isabelle Santenac

**Address:** 1-2, place des Saisons  
92400 Courbevoie – Paris-La Défense 1 (France)

**Date of appointment:** 22 May 2012

**Duration of current term of office:** six financial years

**End of current term of office:** at the close of the Ordinary General Meeting called to approve the accounts for the year ended 31 December 2017

**Name:** Société Deloitte & Associés  
represented by Mr. José-Luis Garcia

**Address:** 185, avenue Charles-de-Gaulle  
92524 Neuilly-sur-Seine Cedex (France)

**Date of first appointment:** 18 April 2003

**Date of renewal:** 22 May 2012

**Duration of current term of office:** six financial years

**End of current term of office:** at the close of the Ordinary General Meeting called to approve the accounts for the year ended 31 December 2017

### SUBSTITUTE STATUTORY AUDITORS

**Name:** Société Picarle et Associés

**Address:** 1-2, place des Saisons  
92400 Courbevoie – Paris-La Défense 1 (France)

**Date of appointment:** 22 May 2012

**Duration of current term of office:** six financial years

**Name:** Société BEAS

**Address:** 195, avenue Charles-de-Gaulle  
92524 Neuilly-sur-Seine Cedex (France)

**Date of appointment:** 22 May 2012

**Duration of current term of office:** six financial years

Ernst & Young et Autres and Deloitte & Associés are registered as Statutory auditors with the Compagnie régionale des Commissaires aux comptes de Versailles.



## 7 - Chapter 9: Cross-reference table

### 7.1 Cross-reference table of the second update to the 2017 Registration document

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## 7.2 Cross-reference table of the interim financial report

Pursuant to Article 212-13 of the French Financial Markets Authority's General Regulation, this update comprises the information of the interim financial report referred to in Article L. 451-1-2 of the French Monetary and Financial Code and Article 222-4 of the French Financial Markets Authority's General Regulation.

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