

RISK REPORT

2020

PILLAR 3 - 30.06.2020

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ABBREVIATIONS USED

Millions of euros: EUR m / Billions of euros: EUR bn / FTE: Headcount in Full-Time Equivalents
Rankings: the source for all references to rankings is given explicitly. Where it is not, rankings are based on internal sources.

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1

RISKS AND CAPITAL ADEQUACY

RISK FACTORS

This section identifies the main risk factors that the Group estimates could have a significant effect on its business, profitability, solvency or access to financing.

The risks inherent to the Group's activity are presented below under six main categories, in accordance with Article 16 of the Regulation (EU) 2017/1129, also known as "Prospectus 3" regulation of 14 June 2017, whose provisions relating to risk factors came into force on 21 July 2019:

- risks related to the macroeconomic, market and regulatory environments;
- credit and counterparty credit risk;

- market and structural risks;
- operational risks (including risk of inappropriate conduct) and model risks;
- liquidity and funding risks;
- risks related to insurance activities.

Risk factors are presented on the basis of an evaluation of their materiality, with the most material risks indicated first within each category. The risk exposure or measurement figures included in the risk factors provide information on the Group's exposure level but are not necessarily representative of future evolution.

1.1 RISKS RELATED TO THE MACROECONOMIC, MARKET AND REGULATORY ENVIRONMENTS

1.1.1 The coronavirus pandemic (Covid-19) and its economic consequences could adversely affect the Group's business, operations and financial performance.

In December 2019, a new strain of coronavirus (Covid-19) emerged in China. The virus has since spread to numerous countries around the world and the World Health Organization declared the outbreak of a pandemic in March 2020.

The propagation of the virus and the sanitary measures taken in response to it (border closures, lockdown measures, restrictions on certain economic activities, etc.) have and may continue to have a significant impact, both direct and indirect, on the global economic situation and financial markets, and thus will adversely affect the Group's business, financial position and results.

The sharp recession experienced by the affected countries and the reduced world trade will continue to have a negative impact on the global economic environment as long as global production, investments, supply chains and consumer demand are affected, thereby impacting the Group's business and that of its customers and counterparties.

Lockdown measures also led to a decline in the Group's commercial activity and results due to a reduced opening of its retail network and lower demand from its customers. The renewal of lockdown measures may have an even greater impact on the Group's financial results.

In many jurisdictions in which the Group operates, national governments and central banks have taken or announced exceptional measures to support the economy and its actors (government-guaranteed loan facilities programs, tax deferrals, facilitated recourse to part-time working, compensation, etc.) or to improve liquidity in financial markets (asset purchases, etc.). The agreement reached on 21 July 2020 by the European Commission to provide the European Union with a EUR 750 billion recovery mechanism and the announcement by the French President of a new EUR 100 billion national recovery plan, which is currently being elaborated, should encourage a more demand-driven recovery. Although the initial support measures adequately addressed the immediate effects of the crisis, the measures that are currently being implemented may not be sufficient to support the recovery. As these plans unfold, the ECB's ability to conduct its quantitative easing policy will remain crucial for ensuring financial stability in the euro zone.

As part of the French government-guaranteed loan facilities program for a maximum amount of EUR 300 billion, the Group has adapted its granting processes to handle the massive flow of applications. The Group has taken exceptional measures to financially support its customers and help them overcome the effects of the Covid-19 pandemic on their activities and income. The Group also supports its clients abroad in the framework of public or private moratoriums or government-guaranteed loan facilities. These measures require the Group to reallocate resources and to adapt its granting and management processes. In the event that these support measures for both businesses and individuals were to be further strengthened (extension of moratoriums, additional financing, strengthening of equity capital, etc.), the Group's business and results may continue to be affected.

The lockdown measures taken in several of the main countries where the Group operates (with Western Europe representing 68% of the Group's EAD (Exposure at Default) as of 30 June 2020, of which 46% is in France) are significantly reducing economic activity and will lead many countries to face economic recessions. The risk of new lockdown periods (especially in the event of new epidemic waves) as well as a slow recovery of demand could increase the scale and duration of these recessions. This, combined with a high level of public and corporate indebtedness, could constitute a brake on the recovery and lead to significant adverse repercussions on the quality of the Group's counterparties and the level of non-performing loans for both businesses and individuals.

Within the Corporate portfolio, the most impacted sectors to date are the automotive sector (1.0% of the Group's total exposure as of 30 June 2020), tourism (0.6% of the Group's total exposure), air transport and aeronautics (less than 0.5% of the Group's total exposure) and maritime transport (less than 1% of the Group's total exposure). The oil and gas sector has been strongly impacted by a drop in demand due to the pandemic and by the initially uncoordinated actions on supply from several producing countries such as the OPEC countries and Russia, resulting in a sharp drop in the price per barrel and enhanced price volatility. Within the Corporate portfolio, this sector represented approximately 2.1% of the Group's total exposure as of 30 June 2020.

This context led to a significant increase in the Group's cost of risk during the first half of 2020. This increase takes into account the adjustment in our outlook in accordance with IFRS 9 principles. The cost of risk in 2020 is consequently expected to remain at a higher level than in previous years.

For information purposes, the cost of risk was 97 basis points for the second quarter 2020. A cost of risk is expected in 2020 at the low end of the 70bp-100bp range. As of June 30, 2020, the non-performing loan ratio stands at 3.2%.

Due to the Covid-19 crisis, the Group's results and financial position were affected by unfavorable developments in global financial markets in March and April 2020 (extreme volatility, sharp decline in the equity and index markets, pressure on spreads, unexpected declines in dividends distribution, etc.). These exceptional conditions have particularly affected the management of structured financial instruments whose underlyings are equity products. By way of illustration, market risk risk-weighted assets (RWA) are thus up 19% in the second quarter of 2020 compared to the situation at the end of December 2019, to 21 billion euros.

The situation in financial markets has since improved as a result of the governments' announced recovery plans, accommodating central banks' policies and the gradual ending of the lockdown measures. However, the prospect of new epidemic waves and the related uncertainties may result in a further adverse impact on the Group's capital markets activities: decline in activity, higher hedging costs, trading losses, increase in market risk reserves, reduction in liquidity on certain markets, operational losses related to capital markets activities, etc.

For example, the Global Markets and Investor Services sector, which mainly concentrates the Group's market risks, represented a net banking income of EUR 1.8 billion, or 17% of the Group's total revenues in the first semester 2020.

Lockdown measures have led the Group to massively implement remote working arrangements, particularly in a significant part of its market activities. This organization in immediate response to the crisis increases the risk of operational incidents and the risk of cyber-attacks faced by the Group. In addition, all employees remain subject to health risks at the individual level, with potential impacts in terms of organization and business continuity in the event of prolonged absence of such individuals.

The unprecedented environment resulting from the Covid-19 crisis could alter the performance of the models used within the Group (particularly in terms of asset valuation and assessment of own funds requirements for credit risk), due in particular to calibration carried out over periods that are not comparable to the current crisis or to assumptions that are no longer plausible, leading the models beyond their area of validity. The temporary decline in performance and the recalibration of these models could have an adverse impact on the Group's results.

Following the European Central Bank's recommendation of 27 March 2020 to euro zone financial institutions to suspend dividend distributions and share buyback programs in light of the Covid-19 pandemic until at least October 2020, the Board of Directors' meeting of 31 March 2020 decided to discontinue the proposed dividend payment for the 2019 financial year. On July 28, 2020, the European Central Bank extended its recommendation to banks not to pay dividends and not to proceed with share buy-backs until January 2021. The European Central Bank will examine whether this guidance remains appropriate in the fourth quarter of 2020, taking into account the economic environment, the stability of the financial system and the adequacy of capital requirements. During the second half of 2020, the Board of Directors will propose guidelines for dividends distribution to shareholders. In addition, as part of the support measures and actions taken by central banks and national governments, restrictions or additional recommendations relating to the management of its activities, as well as on its distribution and capital allocation policies could be issued. Eventually, further restrictions on the payment of dividends, enhanced by public opinion pressure, cannot be ruled out at this stage.

Uncertainty as to the duration and impact of the Covid-19 pandemic makes it difficult to predict the impact of such outbreak on the global economy. The consequences for the Group will depend on the duration of the pandemic, the measures taken by national governments and central banks and the developments in the health, economic, financial and social context.

1.1.2 The global economic and financial context, as well as the context of the markets in which the Group operates, may adversely affect the Group's activities, financial position and results of operations.

As a global financial institution, the Group's activities are sensitive to changes in financial markets and economic conditions generally in Europe, the United States and elsewhere around the world. The Group generates 47% of its business in France (in terms of 2019 net banking income), 34% in Europe, 6% in the Americas and 13% in the rest of the world. The Group could face a significant deterioration in market and economic conditions resulting from, in particular, crises affecting capital or credit markets, liquidity constraints, regional or global recessions, sharp fluctuations in commodity prices (notably oil), currency exchange rates or interest rates, inflation or deflation, rating downgrades, restructuring or defaults of sovereign or private debt, or adverse geopolitical events (including acts of terrorism and military conflicts). Such events, which can develop quickly and thus potentially may not be anticipated and hedged, could affect the operating environment for the Group for short or extended periods and have a material adverse effect on its financial position, cost of risk and results of operations.

The situation related to the Covid-19 crisis is an aggravating factor in these risks and represents the main source of uncertainty. It is detailed in the risk factor 1.1.1 *The coronavirus (Covid-19) pandemic and its economic consequences could adversely affect the Group's business and financial performance.*

In recent years, the financial markets have thus experienced significant disruptions resulting from concern over the trajectory of the sovereign debt of several euro-zone countries, Brexit (refer to the risk factor 3.1.1.5 *Brexit and its impact on the financial markets and the economic environment could have repercussions on the Group's activity and results of operations*), the persistence of commercial and political tensions (especially between the United States and China) or fears of a cyclical slowdown growth (particularly in China). The crisis related to the Covid-19 pandemic is unprecedented in nature and its potential effects on the financial markets may still be yet to come. These factors are likely to weaken several economic sectors and consequently the credit quality of the players concerned, which could negatively affect the Group's activities and results. Geopolitical risks also remain high and the accumulation of different risks is an additional source of instability, which could also weigh on economic activity and demand for credit, while increasing the volatility of financial markets.

The long period of low interest rates in the Eurozone and the United States, driven by accommodating monetary policies, has affected, and could continue to affect, the Group's net interest margin (which stood at 1.9 billion euros in the first semester 2020 for Retail Banking in France). Furthermore, this context of low interest rates tends to lead to an increased risk appetite of some participants in the banking and financial system, lower risk premiums compared to their historical average and high valuation levels of certain assets. The current economic slowdown could also lead to excessive risk-taking positions.

Furthermore, the environment of abundant liquidity that has been at the origin of the upturn in credit growth in the Eurozone and particularly in France could lead to additional regulatory measures from the supervisory authorities in order to limit the grant of credit or to further protect banks against a financial cycle downturn. Lastly, the increase or accumulation of geopolitical or political risks (in particular in the Middle East) is another source of uncertainty which, in case of military conflict, could impact global economic activity and credit demand, while increasing the volatility of financial markets.

The Group's results are significantly exposed to economic, financial and political conditions in the principal markets in which it operates.

At 30 June 2020, Group's exposures at default (EAD) to credit and counterparty credit risk are concentrated for 90% in Europe and the United States, with a predominant exposure to France (46% of EAD). The other exposures concern Western Europe excluding France (accounting for 22%), North America (accounting for 14%), Eastern European members of the European Union (accounting for 6%) and Eastern Europe excluding the European Union (accounting for 2%).

In France, the Group's principal market, the good growth performance during the 2016-2019 period and low interest rates have fostered an upturn in the housing market. A reversal of activity in this area could have a material adverse effect on the Group's asset value and business, by decreasing demand for loans and in higher rates of non-performing loans.

The Group also operates in emerging markets, such as Russia (2% of the Group's exposure to credit and counterparty credit risk at 30 June 2020) and Africa and the Middle East (4% of the Group's credit exposure). A significant adverse change in the political, macroeconomic or financial environment in these emerging markets could have a material adverse effect on the Group's business, results and financial position. These markets may be adversely affected by uncertainty factors and specific risks, such as a significant decline in oil prices since the Covid-19 epidemic, which, if it were to last beyond several quarters, would deteriorate the financial health of producing countries.

The correction of macroeconomic or budgetary imbalances that would result could be imposed by the markets with an impact on growth and on exchange rates. Another source of uncertainty comes from the enforcement of international sanctions against certain countries such as Russia. In the longer term, the energy transition to a “low-carbon economy” could adversely affect fossil energy producers, energy-intensive sectors of activity and the countries that depend on them. In addition, capital markets (including foreign exchange activity) and securities trading activities in emerging markets may be more volatile than those in developed markets and may also be vulnerable to certain specific risks, such as political instability and currency volatility. These elements could negatively impact the Group’s activity and results of operations.

1.1.3 The Group’s failure to achieve its strategic plan and financial objectives disclosed to the market could have an adverse effect on its business, results of operations and value of its financial instruments.

On 28 November 2017, the Group announced a strategic and financial plan for 2017-2020. This plan includes a number of strategic objectives, in particular a plan to accelerate the digital transformation of the Group’s economic model, the streamlining of its French Retail Banking network, the implementation of the program to refocus activities, the improvement of operational efficiency, the strengthening of its internal control system and the anchoring of a of corporate responsibility culture.

This strategic plan is based on a number of assumptions, in particular relating to the macroeconomic environment and the development of the Group’s activities. Failure to achieve these objectives (including as a result of the realization of one or more of the risks described in this section) or the occurrence of unexpected events could compromise the achievement of the objectives of the plan and have a material adverse effect on the Group’s business, results of operations and the value of its financial instruments. As part of its financial communication, the Group regularly reports on the achievement of these objectives.

Given the uncertainties related to the scope and duration of the Covid-19 pandemic, the Group is working on analyzing potential scenarios and their impact on its results, as well as possible corrective measures. In compliance with the recommendations of the *Autorité des marchés financiers* and pending the conclusion of this work, the Group has suspended its 2020 objectives communicated on February 6, 2020 as part of its 2019 annual results.

At the time of the publication of the first quarter results on 30 April 2020, the Group communicated new guidance on operating expenses, cost of risk and the solvency of the Group in 2020 in order to take into account the possible impacts, with a significant level of uncertainty, of the sanitary crisis which has led to a significant revision of the macroeconomic scenario for 2020. These objectives were specified during the publication of the results of August 3, 2020. The Group anticipates management costs in 2020, at 16.5 billion euros excluding exceptional items. The Group anticipates, over the whole of 2020, a cost of risk in the lower end of the range of between 70 and 100 basis points. At the end of 2020, the Group aims for a CET1 ratio at the top of the range of between 11.5% and 12.0%.

The Group is committed to becoming a leading bank in the field of responsible finance through, among others:

- a new commitment to raise EUR 120 billion for energy transition between 2019 and 2023 (including EUR 100 billion in sustainable bond issues and EUR 20 billion for the renewable energy sector in the form of advisory and financing);

- a planned total exit from thermal coal;
- the signing as co-founder of the Principles for a Responsible Banking Sector, through which the Group undertakes to strategically align its business with the Sustainable Development Objectives set by the United Nations and the Paris Agreement on Climate Change.

These actions (or similar actions that may be taken in the future) could in some cases affect decrease the Group’s results in the sectors concerned.

1.1.4 The Group is subject to an extensive supervisory and regulatory framework in each of the countries in which it operates and changes in this regulatory framework could have a negative effect on the Group’s businesses, financial position, costs, as well as on the financial and economic environment in which it operates.

The Group applies the regulations of the jurisdictions in which it operates. French, European and U.S. regulations as well as other local regulations are concerned, given the cross-border activities of the Group. The application of existing regulations and the implementation of future regulations requires significant resources that could affect the Group’s performance. In addition, non-compliance with regulations could lead to fines, damage to the Group’s reputation, forced suspension of its operations or the withdrawal of operating licences. By way of illustration, exposures to credit and counterparty credit risk (Exposure at Default (EAD)) in France, the 27-member European Union (including France) and the United States represented 45%, 66% and 14%, respectively as of 31 December 2019.

Among the recent regulations that have a significant influence on the Group:

- the implementation of prudential reforms, notably in the context of the finalisation of the Basel Agreement, including the Fundamental Review of the Trading Book and the IRB repair initiative (including the new definition of defaults), could result in increased capital and liquidity requirements, revised standards for calculating risk-weighted assets and a restriction on the use of internal models for calculating capital requirements;
- in the United States, the implementation of the Dodd-Frank Act has not yet been finalized and additional regulations (including new Securities and Exchange Commission (SEC) regulations) have yet to be introduced. These developments could in particular have an impact on the Group’s U.S. market activities;
- the constant evolution of the legal and regulatory framework for activities on the financial markets (such as the European regulations and directives EMIR, MIFID 2 and MIFIR or the Volcker regulation in the United States) increases the Group’s obligations, notably in the areas of transparency and reporting. This regulatory context, combined with the strengthening of controls exercised by various authorities, notably European and American, could have a significant impact on the conduct of some of the Group’s activities, such as through the obligation to offset some of its derivative transactions or the introduction of additional collateral requirement;
- new European measures aimed at restoring banks’ balance sheets through active management of non-performing loans (NPLs), which are leading to a rise of prudential requirements and an adaptation of the Group’s strategy for managing NPLs. Additional regulatory provisions (as indicated in the Guidelines of the European Banking Authority), the scope of which remains to be determined, are being considered to define a framework of good practices for granting and monitoring loans;

- the strengthening of the supervisor's requirements (through the adoption of best practices) within the Single Supervisory Mechanism (SSM) could have an impact on the management costs and risk-weighted exposure levels of internal models;
- a strengthening of requirements related to internal control as well as the Group's rules of governance and good conduct, with a potential impact on costs;
- the strengthening of data quality and protection requirements and a potential strengthening of cyber-resilience requirements in relation to the consultation on "digital operational resilience framework for financial services" initiated by the European Commission in December 2019;
- sustainable finance considerations on the European political and regulatory agenda, with uncertainty for the Group regarding the inclusion of environmental and social issues in the supervisory review and assessment process (Supervisory Review and Evaluation Process - SREP) as well as the computation of the prudential capital requirement of credit institutions;
- the strengthening of the crisis prevention and resolution regime set out in the Bank Recovery and Resolution Directive of 15 May 2014 (BRRD), as revised, gives the Single Resolution Board (SRB) the power to initiate a resolution procedure when the point of non-viability is reached which could, in order to limit the cost to the taxpayer, result in creditors and shareholders of the Group incurring losses in priority. Should the resolution mechanism be triggered, the Group could, in particular, be forced to sell certain of its activities, modify the terms and conditions of its debt instruments, issue new debt instruments, or result in the depreciation of debt instruments or their conversion into equity securities. Furthermore, the Group's contribution to the annual financing of the Single Resolution Fund (SRF) is significant and will grow steadily until 2023, with 2024 being the year of the full endowment of the fund. The contribution to the banking resolution mechanisms is described on page 427 of the 2020 Universal Registration Document.

Future legal and regulatory obligations could also be imposed on the Group, such as:

- the ongoing implementation in France of consumer-oriented measures affecting retail banking (limitation of banks' fees for individuals and extension of such measures to small and medium-sized businesses, protection measures for vulnerable customers, extended liability of customer advisers on societal issues (equality between men and women, advice on energy transition, etc.));
- the potential requirement (at the European level) to open more bank accounts (savings books, investments) to third-party service providers and/or to pool customer data.

The Group is also subject to complex tax rules in the countries in which it operates. Changes in applicable tax rules, uncertainty regarding the interpretation of such changes or their impact may have a negative impact on the Group's business, financial position and costs.

Moreover, as an international bank that handles transactions with US persons, denominated in US dollars, or involving US financial institutions, the Group is subject to US laws and regulations relating in particular to compliance with economic sanctions, the fight against corruption and market abuse. More generally, in the context of agreements with US and French authorities, the Group has undertaken to implement, through a dedicated program and organisation, corrective actions to address identified deficiencies, the cost of which will be significant, and strengthen its compliance program. In the

event of a failure to comply with relevant US laws and regulations, or a breach of the Group's commitments under these agreements, the Group could be exposed to the risk of (i) administrative sanctions, including fines, suspension of access to US markets, and even withdrawals of banking licences, (ii) criminal proceedings, and (iii) damage to its reputation.

As of 30 June 2020, the Group had own funds CET1 of 44.5 billion euros (for a CET1 ratio of 12.3%⁽¹⁾) and total regulatory capital of 60.7 billion euros (for a total ratio of 17.7%).

1.1.5 Brexit and its impact on financial markets and the economic environment could have an adverse effect on the Group's activities and results of operations.

The Withdrawal Agreement Act came into force on 1 February 2020, confirming the United Kingdom's withdrawal from the European Union.

The transition period during which the United Kingdom and the European Union will define the future of their relationship began on 1 February 2020 and is due to end on 31 December 2020. Following the announcement made by the UK government and the EU on 15 June 2020, the UK confirmed its decision not to extend the transition period. The UK government said it intended to "intensify talks" with a view to reaching a trade agreement by the end of 2020. Given the limited progress achieved so far, the possibility of a "no deal" Brexit continues to exist in the event that no trade agreement is reached and no extension of the transition period is decided.

As of 31 December 2019, the Group had an Exposure at Default of 39 billion euros in the United Kingdom (4% of the Group's credit exposure). Beyond a direct impact on our credit exposure in the United Kingdom, Brexit is likely (depending on the scenarios considered) to considerably disrupt the European and global economies and financial markets and thus have an impact on the Group's overall activity and results.

1.1.6 Increased competition from banking and non-banking operators could have an adverse effect on the Group's business and results, both in its French domestic market and internationally.

Due to its international activity, the Group faces intense competition in the global and local markets in which it operates, whether from banking or non-banking actors. As such, the Group is exposed to the risk of not being able to maintain or develop its market share in its various activities. This competition may also lead to pressure on margins, which is detrimental to the profitability of the Group's activities.

In France and in the other main markets in which the Group operates, the presence of major domestic banking and financial actors, as well as new market participants (notably online banking and financial services providers), has increased competition for virtually all products and services offered by the Group (particularly our online banking activities, with Boursorama, which had 2,100,000 customers at the end of 2019). Driven by new market participants such as "fintechs", new services that are automated, scalable and based on new technologies (such as blockchain) are developing rapidly and are fundamentally changing the relationship between consumers and financial services providers, as well as the function of traditional retail bank networks. Competition with these new actors could also be exacerbated by the emergence of substitutes for central bank currency (crypto-currencies, digital central bank currency, etc.). In this context, additional investments may be necessary for the Group to be able to offer new innovative services and to be competitive with these new actors.

(1) Ratio excluding IFRS 9 phasing (CET1 ratio at 12.5% including +20bp of IFRS 9 phasing).

Consolidation in the financial services industry could result in the competitors benefiting from greater capital, resources and an ability to offer a broader range of products. Moreover, competition is also enhanced by the emergence of non-banking actors that, in some cases, may benefit from a regulatory framework that is more flexible and in particular less demanding in terms of equity capital requirements.

To address these challenges, the Group has implemented a strategy, in particular with regard to the development of digital technologies and the establishment of commercial or equity partnerships with these new actors (such as Lumo, the platform offering green investments). This intensification of competition could, however, adversely affect the Group's business and results, both on the French market and internationally.

1.2 CREDIT AND COUNTERPARTY CREDIT RISK

Risk-weighted assets (RWA) subject to credit and counterparty credit risk amounted to EUR 291.9 billion at 30 June 2020.

1.2.1 The Group is exposed to counterparty and concentration risks, which may have a material adverse effect on the Group's business, results of operations and financial position.

Due to its financing and market activities, the Group is exposed to credit and counterparty credit risk. The Group may therefore realize losses in the event of default by one or more counterparties, particularly if the Group encounters legal or other difficulties in enforcing its collateral or if the value of this collateral is not sufficient to fully recover the exposure in the event of default. Despite the Group's vigilant efforts to limit the concentration effects of its credit portfolio exposure, it is possible that counterparty defaults could be amplified within the same economic sector or region of the world due to the interdependence effects of these counterparties. Moreover, some economic sectors could, in the longer term, be particularly impacted by the measures implemented to promote energy transition or by the physical risks related to climate change.

Consequently, the default of one or more significant counterparties of the Group could have a material adverse effect on the Group's cost of risk, results of operations and financial position.

For information, as of 31 December 2019, the Group's exposure at default (EAD, excluding counterparty credit risk) was EUR 801 billion, with the following breakdown by type of counterparty: 32% on corporates, 24% on sovereigns, 25% on retail customers and 7% on credit institutions and similar. Risk-weighted assets (RWA) for credit risk totalled 264 billion euros.

Regarding counterparty credit risk resulting from market transactions (excluding CVA), at the end of December 2019, the exposure value (EAD) was EUR 118 billion, mainly to credit institutions and similar entities (42%) and corporates (38%), and to a lesser extent to sovereign entities (20%). Risk-weighted assets (RWA) for counterparty credit risk amounted to EUR 16 billion.

The main sectors to which the Group was exposed in its corporate portfolio included financial activities (accounting for 17% of exposure), commercial services (11%), real estate (10%), wholesale trade (7%), the transport, postal services and logistics sector (7%), the oil and gas sector (6%) and collective services (6%).

In addition, the sectors particularly impacted by the Covid-19 crisis are described in the risk factor 1.1.1 *The coronavirus pandemic (Covid-19) and its economic consequences could adversely affect the Group's business and financial performance.*

In terms of geographical concentration, the five main countries in which the Group is exposed at 31 December 2019 were France (45% of the Group's total EAD, mainly related to retail customers and corporates), the United States (14% of EAD, mainly related to corporates and sovereign customers), the Czech Republic (5% of the Group's total EAD, mainly related to retail clients, corporates and sovereigns) the United Kingdom (4% of EAD, mainly related to corporates and financial institutions) and Germany (4% of the Group's total EAD, mainly related to corporates and financial institutions).

For more details on credit and counterparty credit risk, see section 4.5.6 *Quantitative information* of the 2020 Universal Registration Document.

1.2.2 The financial soundness and conduct of other financial institutions and market participants could adversely affect the Group.

For information, at 31 December 2019, the Group's exposure (EAD) to credit and counterparty credit risk on financial institutions amounted to EUR 107 billion, representing 12% of EAD in respect of the Group's credit risk.

Financial institutions are important counterparties for the Group in capital and inter-bank markets. Financial services institutions are closely interrelated as a result of trading, clearing, counterparty and funding relationships. As a result, defaults by one or several actors in the sector or a crisis of confidence affecting one or more actors may result in market-wide liquidity scarcity or chain defaults.

The Group is also exposed to clearing institutions and their members because of the increase in transactions traded through these institutions. For information, the Group's exposure to clearing houses amounted to 32 billion euros of EAD at 31 December 2019. The default of a clearing institution or one of its members could generate losses for the Group and have an adverse effect on the Group's business and results of operations.

1.2.3 The Group's results of operations and financial position could be adversely affected by a late or insufficient provisioning of credit exposures.

The Group regularly records provisions for doubtful loans in connection with its lending activities in order to anticipate the occurrence of losses. The amount of provisions is based on the most accurate assessment at the time of the recoverability of the debts in question. This assessment relies on an analysis of the current and prospective situation of the borrower as well as an analysis of the value and recovery prospects of the debt, taking into account any security interests. In some cases (loans to individual customers), the provisioning method may call for the use of statistical models based on the analysis of historical loss and recovery data. Since 1 January 2018, the Group has also been recording provisions on performing loans under the IFRS9 accounting standard. This assessment is based on statistical models for assessing probabilities of default and potential losses in the event of default, which take into account a prospective analysis based on macroeconomic scenarios.

IFRS 9 accounting standard principles and provisioning models could be pro-cyclical in the event of a sharp and sudden deterioration in the environment, which has resulted in a significant increase in the net cost of risk in the first half of 2020 in anticipation of the future degradations on the basis of a multi-scenario economic approach. Such a deterioration in the operating environment could lead to a significant and/or not fully anticipated variation in the cost of risk and therefore in the Group's results of operations.

As of 30 June 2020, the stock of provisions relating to outstanding amounts (on- and off-balance sheet) amounted to EUR 3.2 billion euros on performing assets and EUR 10 billion euros on assets in default. Outstanding loans in default (stage 3 under IFRS 9) represented 18.7 billion euros, including 55% in France, 18% in Africa and Middle East and 13% in Western Europe (excluding France). For more details, see chapter 4.5. The gross ratio of doubtful loans on the balance sheet was 3.2% and the gross coverage ratio of these loans was approximately 54%. For information, the cost of risk stood at 81 basis points in the first half of 2020, against a cost of risk of 25 basis points in 2019.

1.3 MARKET AND STRUCTURAL RISKS

Market risk corresponds to the risk of impairment of financial instruments resulting from changes in market parameters, the volatility of these parameters and the correlations between these parameters. The concerned parameters include exchange rates, interest rates, as well as the prices of securities (shares, bonds) and commodities, derivatives and any other assets.

1.3.1 Changes and volatility in the financial markets may have a material adverse effect on the Group's business and the results of market activities.

In the course of its market activities, the Group is exposed to "market risk". For information, Global Markets & Investor Services activities, which account for the bulk of the Group's market risks, represented 1.8 billion euros of net banking income in the first half of 2020, or 17% of the Group's total revenues. At 30 June 2020, risk-weighted assets (RWA) subject to market risk represented EUR 21 billion, or 6% of the Group's total RWA.

Volatility in the financial markets can have a material adverse effect on the Group's market activities. In particular:

- significant volatility over a long period of time could lead to corrections on risky assets and generate losses for the Group;
- a sudden change in the levels of volatility could make it difficult or more costly to hedge certain structured products and thus increase the risk of loss for the Group.

Severe market disruptions and high market volatility have occurred in recent years and may occur again in the future (the Covid-19 crisis being the latest example; see the risk factor 1.1.1 *The coronavirus (Covid-19) pandemic and its economic consequences could affect negatively affect the Group's business and financial performance* for more information), which could result in significant losses for the Group's markets activities. Such losses may extend to a broad range of trading and hedging products, including swaps, forward and future contracts, options and structured products.

In the event that a low-volatility environment emerges, reflecting a generally optimistic sentiment in the markets and/or the presence of systematic volatility sellers, increased risks of correction may also develop, particularly if the main market participants have similar positions on certain products. Such corrections could result in significant losses for the Group's market activities.

The volatility of the financial markets makes it difficult to predict trends and implement effective trading strategies; it also increases risk of losses from net long positions when prices decline and, conversely, from net short positions when prices rise. Such losses could have a material adverse effect on the Group's results of operations and financial position.

The assessment and management of market risks in the Group are based on a set of risk indicators that make it possible to evaluate the potential losses incurred at various time horizons and given probability levels, by defining various scenarios for changes in market parameters impacting the Group's positions. These scenarios are based on historical observations or are theoretically defined. However, these risk management approaches are based on a set of assumptions and reasoning that could turn out to be inadequate in certain configurations or in the case of unexpected events, resulting in a potential underestimation of risks and a significant negative effect on the results of the Group's market activities.

Furthermore, in the event of a deterioration of the market situation, the Group could experience a decline in the volume of transactions carried out on behalf of its customers, leading to a decrease in the revenues generated from this activity and in particular in commissions received.

1.3.2 Changes in interest rates may adversely affect retail banking activities.

The Group generates a significant part of its income through net interest margin and as such remains highly exposed to interest rate fluctuations as well as to changes in the yield curve, particularly in its retail banking activities. The Group's results are influenced by changes in interest rates in Europe and in the other markets in which it operates. In Europe in particular, a protracted environment of low or even negative interest rates has affected and could continue to adversely affect the Group's retail banking income, notably in France.

For information, net banking income (NBI) of French retail banking amounted to EUR 3.6 billion in the first half of 2020.

For more details on structural interest rate risks, see chapter 3.5 *Structural interest rate risks* and Note 8.1 *Segmented reporting* of the 2020 Universal Registration Document.

1.3.3 Fluctuations in exchange rates could adversely affect the Group's results.

As a result of its international activities and its geographic implantation in many countries, the Group's revenues and expenses as well as its assets and liabilities are recorded in different currencies, which exposes it to the risk of exchange rate fluctuations.

Because the Group publishes its consolidated financial statements in euros, which is the currency of most of its liabilities, it is also subject to translation risk for items recorded in other currencies, in the preparation of its consolidated financial statements. Exchange rate fluctuations of these currencies against the euro may adversely affect the Group's consolidated results, financial position and cash flows. Exchange rate fluctuations may also negatively affect the value (denominated in euros) of the Group's investments in its subsidiaries outside the Eurozone.

For information, at 31 December 2019, out of a total of EUR 1,356 billion of assets on the balance sheet, 61% was recorded in euros, 19% in USD and 4% in JPY.

See Chapter 4.6.5 *Market Risk Capital Requirements and Risk-Weighted Assets*, chapter 4.8.3 *Audited Structural exchange rate risk* and Note 8.5 *Foreign exchange transactions* in chapter 6 of the 2020 Universal Registration Document.

1.4 OPERATIONAL RISKS (INCLUDING RISK OF INAPPROPRIATE CONDUCT) AND MODEL RISKS

At 30 June 2020, risk-weighted assets subject to operational risk amounted to EUR 48 billion, or 13% of the Group's total RWA. These risk-weighted assets relate mainly to Global Markets & Investor Services (67% of total operational risk).

Between 2015 and 2019, the Group's operational risks were primarily concentrated in five risk categories, representing 96% of the Group's total operating losses over the period: fraud and other criminal activities (29%), mainly comprising external frauds, execution errors (23%), disputes with the authorities (18%), commercial disputes (14%), and errors in pricing or risk assessment, including model risk (12%). The Group's other categories of operational risk (unauthorized activities in the markets, failure of information systems and loss of operating resources) remain minor, representing 4% of the Group's losses on average over the 2015 to 2019 period.

See chapter 4.7.3 *Operational risk measure* of the 2020 Universal Registration Document for more information on the allocation of operating losses.

1.4.1 The Group is exposed to legal risks that could have a material adverse effect on its financial position or results of operations.

The Group and certain of its former and current representatives may be involved in various types of litigation, including civil, administrative, tax, criminal and arbitration proceedings. The large majority of such proceedings arise from transactions or events that occur in the Group's ordinary course of business. There has been an increase in client, depositor, creditor and investor litigation and regulatory proceedings against intermediaries such as banks and investment advisors in

recent years, in part due to the challenging market environment. This has increased the risk, for the Group, of losses or reputational harm arising from litigation and other proceedings. Such proceedings or regulatory enforcement actions could also lead to civil, administrative, tax or criminal penalties that could adversely affect the Group's business, financial position and results of operations.

In preparing its financial statements, the Group makes estimates regarding the outcome of civil, administrative, tax, criminal and arbitration proceedings in which it is involved, and records a provision when losses with respect to such matters are probable and can be reasonably estimated. It is inherently difficult to predict the outcome of litigation and proceedings involving the Group's businesses, particularly those cases in which the matters are brought on behalf of various classes of claimants, cases where claims for damages are of unspecified or indeterminate amounts, or cases involving unprecedented legal claims. Should such estimates prove inaccurate or should the provisions set aside by the Group to cover such risks prove inadequate, the Group's financial position or results of operations could be adversely affected.

The provision recorded in the Group's financial statements for public rights disputes amounted to EUR 340 million at 31 December 2019.

For a description of the most significant ongoing proceedings, see the section *Compliance and reputational risk, Litigations*, Note 8.3.2 *Other provisions* and Note 9 *Information on risks and litigation* of chapter 6 of the 2020 Universal Registration Document.

1.4.2 Operational failure, termination or capacity constraints affecting institutions the Group does business with, or failure or breach of the Group's information technology systems, could have an adverse effect on the Group's business and result in losses and damages to the reputation of the Group.

The Group relies heavily on communication and information systems to conduct its business and this is reinforced by the widespread use of remote banking. Any dysfunction, failure, interruption of service or breach in security of its systems, even if only brief and temporary, could result in significant disruptions to the Group's business. Such incidents could result in significant costs related to information retrieval and verification, loss of revenue, loss of customers, litigation with counterparties or customers, difficulties in managing market operations and short-term refinancing, and ultimately tarnish to the Group's reputation.

The Group is exposed to the risk of operational failure or capacity constraints in its own systems and in the systems of third parties, including those of financial intermediaries that it uses to facilitate cash settlement or securities transactions (such as clearing agents and houses and stock exchanges), as well as of clients and other market participants.

The interconnectivity of multiple financial institutions with clearing agents and houses and stock exchanges, and the increased concentration of these entities, increases the risk that an operational failure at one institution or entity may cause an industry-wide operational failure that could adversely affect the Group's ability to conduct business and could therefore result in losses. Industry concentration, whether among market participants or financial intermediaries, can exacerbate these risks, as disparate complex systems need to be integrated, often on an accelerated basis.

The Group is also exposed to risks relating to cybercrime and has experienced fraudulent attempts to break into its information systems. Every year, the Group experiences numerous cyber-attacks to its systems, or via those of its clients, partners or suppliers. The Group could be subject to targeted and sophisticated attacks on its IT network, resulting in embezzlement, loss, theft or disclosure of confidential or customer data (in particular in violation of the European Data Protection Regulation, "GDPR"). Such actions are likely to result in operational losses and have an adverse effect on the Group's business and results of operations.

See *Information security risks* of section 4.7.1 *Organisation of operational risk management*, *Quantitative data* of section 4.7.3 *Measurement of operational risk for a breakdown of operational risk losses*, and section 4.7.4 *Weighted assets and capital requirements* of the 2020 Universal Registration Document.

The operational risks specific to the Covid-19 crisis are also described in the section 1.1.1 *The coronavirus (Covid-19) pandemic and its economic consequences could negatively affect the Group's business and financial performance*.

1.4.3 Reputational damage could harm the Group's competitive position, its activity and financial condition.

The Group's reputation for financial strength and integrity is critical to its ability to foster loyalty and develop its relationships with customers and other counterparties in a highly competitive environment. Any reputational damage could result in loss of activity with its customers or a loss of confidence on the part of its investors, which could affect the Group's competitive position, its business and its financial condition.

As a result, negative comments regarding the Group, whether or not legitimate, and concerning events that may or may not be attributable to the Group, could deteriorate the Group's reputation and affect its competitive position.

The Group's reputation could also be adversely affected by a weakness in its internal control measures aimed at monitoring and preventing operational, compliance, credit and market risks, particularly with respect to monitoring inappropriate conduct of its employees (such as corruption, fraud, market abuse and tax evasion). This risk may arise from the conduct itself as well as from administrative or criminal sanctions resulting from an insufficiently effective control environment, such as the sanctions issued by the American and French authorities in 2018.

Financing extended by the bank that does not comply with regulations or its commitments could affect the Group's reputation. Methods of distribution of products and services that do not provide sufficient information to customers, a lack of transparency in its communication (particularly financial communication) or internal management rules (including human resources management or relations with suppliers and service providers) that do not comply with regulatory obligations or the bank's commitments could affect the Group's reputation. In addition, a corporate social responsibility strategy (in particular with regard to environmental issues) deemed insufficiently ambitious in relation to the expectations of external stakeholders or difficulties in implementing this strategy could also impact the Group's reputation.

The consequences of these events, which could potentially result in legal proceedings, may vary according to the extent of media coverage and the overall context and remain difficult to estimate.

In particular, the Group monitors client satisfaction and loyalty through the use of a Net Promoter Score[®] system, detailed in section 5.1.3 *Satisfying clients by ensuring their protection* of Chapter 5 *Corporate Social Responsibility* of the 2020 Universal Registration Document.

1.4.4 The Group's inability to attract and retain qualified employees may adversely affect its performance.

The Group employs more than 138,000 people⁽¹⁾ in 62 countries and supports 29 million individual, corporate and institutional clients⁽²⁾ worldwide on a daily basis. The performance of banking and financial activities is closely linked to the human factor. The inability to attract and retain employees, whether in terms of career prospects and training or in terms of compensation levels in line with market practices, could have an impact on the Group's performance. A high rate of turnover or the departure of strategic employees could expose the Group to a loss in its know-how as well as a deterioration in the quality of service, at the expense of client satisfaction.

(1) Number of employees at the end of 2019 excluding temporary staff.

(2) Excluding customers of the Group's insurance companies.

Furthermore, the European financial sector is subject to increased oversight of employee compensation policies, including rules on certain types of compensation (fixed, variable, performance conditions, deferred payments, etc.), which may limit the Group's ability to attract and retain talent. In particular, the CRD IV directive, which has applied since 2014 to banks in the European Economic Area and therefore to the Group, includes a cap on the variable component of compensation compared to its fixed component for the relevant personnel, which could reduce the Group's ability to attract and retain employees.

1.4.5 The models, in particular the Group's internal models, used in strategic decision-making and in risk management systems could fail or prove to be inadequate and result in financial losses for the Group.

Internal models used within the Group could prove to be deficient in terms of their conception, calibration, use or monitoring of performance over time in relation to operational risk and therefore could produce erroneous results, with financial consequences in particular.

In particular:

- the valuation of certain financial instruments that are not traded on regulated markets or other trading platforms, such as OTC derivative contracts between banks, uses internal models that incorporate unobservable parameters. The unobservable nature of these parameters results in an additional degree of uncertainty as to the adequacy of the valuation of the positions. In the event that the relevant internal models prove unsuitable for changing market conditions, some of the instruments held by the Group could be misvalued and the Group could incur losses. For illustrative purposes, financial assets and liabilities measured at fair value on the balance sheet categorized within level 3 (for which the valuation is not based on observed data) represented EUR 16 billion and EUR 46 billion, respectively, as of 30 June 2020 (see Note 3.4.1 and Note 3.4.2 of chapter 6 of consolidated financial statements included in the second amendment to the 2020 Universal Registration Document on financial assets and liabilities measured at fair value);
- the assessment of customer solvency and the Bank's exposure to credit and counterparty credit risk is generally based on historical assumptions and observations that may prove to be inappropriate in light of new economic conditions and is based on economic

scenarios and projections that may not adequately anticipate unfavourable economic conditions or the occurrence of unprecedented events. This miscalculation could, among other things, result in an under-provisioning of risks and an incorrect assessment of capital requirements;

- hedging strategies used in market activities rely on models that include assumptions about the evolution of market parameters and their correlation, partly inferred from historical data. These models could be inappropriate in certain market environments (in the event of strong movements in volatility resulting, for example, from a new Covid-19 epidemic wave, from the evolution of the trade war between the United States and China, or from Brexit), leading to an ineffective hedging strategy and causing unanticipated losses that could have a material adverse effect on the Group's results and financial position;
- management of the interest rate risk of the investment portfolio and of the liquidity risk of all balance sheet and off-balance sheet items uses behavioural models that depend on market conditions. These models, based in particular on historical observations, could have an impact on the hedging of these risks when unprecedented events occur.

1.4.6 The Group may incur losses as a result of unforeseen or catastrophic events, including sanitary crises, terrorist attacks or natural disasters.

The Group remains dependent on its natural and social environment. The occurrence of a new epidemic or pandemic crisis (such as the Covid-19 crisis) or a crisis related to the pollution of the natural environment could have a significant impact on the Group's activities. Also, terrorist attacks, natural disasters (including earthquakes, such as in Romania, and floods, such as the exceptional flooding of the Seine in Paris), extreme weather conditions (such as heatwaves), or major social unrest (such as the "gilets jaunes" movement in France) could disturb the Group's activities.

Such events could create economic and financial disruptions or lead to operational difficulties (including travel limitations or relocation of affected employees) for the Group.

These events could impair the Group's ability to manage its businesses and also expose its insurance activities to significant losses and increased costs (such as higher re-insurance premiums). Upon the occurrence of such events, the Group could incur losses.

1.5 LIQUIDITY AND FUNDING RISKS

1.5.1 The Group's access to financing and the cost of this financing could be negatively affected in the event of a resurgence of financial crises or deteriorating economic conditions.

In past crises (such as the 2008 financial crisis, the euro zone sovereign debt crisis or more recently the tensions on the financial markets linked to the Covid-19 crisis before the intervention of the central banks), access to financing from European banks was punctually restricted or subject to less favourable conditions.

If unfavourable debt market conditions were to reappear following a new systemic or Group-specific crisis, the effect on the liquidity of the European financial sector in general and on the Group in particular could be very significantly unfavourable and could have an adverse

impact on the Group's operating results as well as its financial position.

For several years now, central banks have besides taken measures to facilitate financial institutions' access to liquidity, in particular by lowering interest rates to historical lows and by setting up TLTRO (Targeted Longer-Term Refinancing Operations) type facilities. In the event that central banks put an end to these extraordinary measures, the Group could face an unfavourable evolution of its financing cost and of its access to liquidity.

In addition, if the Group were unable to maintain a satisfactory level of deposits from its customers, it could be forced to resort to more expensive financing, which would reduce its net interest margin as well as its results.

The Group's regulatory short-term liquidity coverage ratio (LCR) stood in average at 119% during the second quarter of 2020 and liquidity reserves amounted to EUR 227 billion as of 30 June 2020.

1.5.2 A downgrade in the Group's external rating or in the sovereign rating of the French State could have an adverse effect on the Group's cost of financing and its access to liquidity.

For the proper conduct of its activities, the Group depends on access to financing and other sources of liquidity. In the event of difficulties in accessing the secured or unsecured debt markets on terms it considers acceptable, due to market conditions or factors specific to the Group, or if it experiences unforeseen outflows of cash or collateral, including material decreases in customer deposits, its liquidity could be impaired. In addition, if the Group is unable to maintain a satisfactory level of customer deposits collection, it may be forced to turn to more expensive funding sources, which would reduce the Group's net interest margin and results.

The Group is exposed to the risk of an increase in credit spreads. The Group's medium- and long-term financing cost is directly linked to the level of credit spreads which can fluctuate depending on general market conditions. These spreads can also be affected by an adverse change in France's sovereign debt rating or the Group's external ratings by rating agencies.

The Group is currently monitored by four financial rating agencies: Fitch Ratings, Moody's, R&I and Standard & Poor's. The downgrading of the Group's credit ratings, by these agencies or by other agencies, could have a significant impact on the Group's access to funding, increase its financing costs and reduce its ability to carry out certain types of transactions or activities with customers. This could also require the Group to provide additional collateral to certain counterparties, which could have an adverse effect on its business, financial position and results of operations.

The deterioration of the economic environment following the sanitary crisis and its impact on the Group, particularly in terms of profitability and cost of risk, could increase the risk of external ratings downgrades. The Group's ratings could be placed under negative watch or be subject to degradation. In addition, France's ratings could also be downgraded due to an increase in its debt and deficits (further increased by the Covid-19 crisis and the response measures taken by the French Government). These elements could have a negative impact on the Group's financing costs and its access to liquidity. The Group's ratings by Fitch Ratings, Moody's, R&I and Standard & Poor's are available on the Group's website (<https://www.societegenerale.com/en/measuring-our-performance/investors/debt-investors/ratings>).

Access to financing and liquidity constraints could have a material adverse effect on the Group's business, financial position, results of operations and ability to meet its obligations to its counterparties.

For 2020, the Group has adjusted its funding program to approximately EUR 13 billion in vanilla long-term debt, mainly in senior preferred and secured debt format as well as in senior non-preferred debt format.

As of 30 June 2020, the Group raised a total of EUR 20.6 billion of long-term funding (EUR 20 billion for the parent company and EUR 0.6 billion for the subsidiaries) mainly, at the parent company level, via senior structured issues (EUR 10 billion), senior vanilla non-preferred issues (EUR 6.6 billion), senior vanilla preferred issues (EUR 1.7 billion) and secured issues (EUR 1.3 billion).

See chapter 2.6 *Financial policy* of the Second Amendment to the 2020 Universal Registration Document including the breakdown of the achievement of the Group's long-term financing program (page 40).

1.6 RISKS RELATED TO INSURANCE ACTIVITIES

1.6.1 A deterioration in the market condition, and in particular a significant increase or decrease in interest rates, could have a material adverse effect on the life insurance activities of the Group's Insurance business.

In the first half of 2020, the Group's insurance activities represented net banking income of EUR 440 million, or 4.2% of the Group's consolidated net banking income. The Group's Insurance division is mainly focused on Life Insurance. At 30 June 2020, life insurance contracts had an outstanding amount of EUR 122 billion, divided between euro-denominated contracts (70%) and unit-linked contracts (30%).

The Group's Insurance business is highly exposed to structural interest rate risk due to the high proportion of bonds in the euro-denominated funds in its life insurance contracts. The level of and changes in interest rates may, in certain configurations, have a material adverse effect on the results and financial position of this business line.

With its impact on the yield of euro-denominated contracts, a prolonged outlook of low interest rates reduces the attractiveness of these products for investors, which can negatively affect fundraising and income from this segment of the life insurance business.

A sharp rise in interest rates could also degrade the competitiveness of the life insurance offerings in euros (compared with bank savings products, for example) and trigger significant repurchases and arbitrage by customers, in an unfavourable context of unrealised losses on bond holdings. This configuration could affect the revenues and the profitability of the Life Insurance business.

More generally, a pronounced widening of spreads and a decline in equity markets could also have a significant negative effect on the results of the Group's life insurance business.

In the event of a deterioration in market parameters, the Group could be required to strengthen the own funds of its insurance subsidiaries in order to enable them to continue to meet their regulatory capital requirements.



2

CAPITAL MANAGEMENT AND ADEQUACY

2.1 PRUDENTIAL SCOPE

The following table provides the main differences between the statutory scope (consolidated Group) and the prudential scope (Banking Regulation requirements).

TABLE 1: DIFFERENCE BETWEEN STATUTORY SCOPE AND PRUDENTIAL SCOPE

| Type of entity | Accounting treatment | Prudential treatment under CRR/CRD4 |
|--|----------------------|-------------------------------------|
| Entities with a finance activity | Full consolidation | Full consolidation |
| Entities with an Insurance activity | Full consolidation | Equity method |
| Holdings with a finance activity by nature | Equity method | Equity method |
| Joint ventures with a finance activity by nature | Equity method | Proportional consolidation |

TABLE 2: RECONCILIATION BETWEEN THE STATUTORY SCOPE AND THE PRUDENTIAL SCOPE OF THE CONSOLIDATED BALANCE SHEET

| ASSETS at 30.06.2020 (In EURm) | Consolidated balance sheet | Prudential restatements linked to insurance⁽¹⁾ | Prudential restatements linked to consolidation methods | Accounting balance sheet within the prudential scope |
|---|---------------------------------------|--|--|---|
| Cash, due from banks | 144,417 | (0) | 0 | 144,417 |
| Financial assets at fair value through profit or loss | 419,147 | 10,119 | - | 429,266 |
| Hedging derivatives | 21,845 | 46 | - | 21,891 |
| Financial assets at fair value through other comprehensive income | 55,606 | (0) | - | 55,606 |
| Securities at amortised cost | 14,877 | (0) | - | 14,877 |
| Due from banks at amortised cost | 55,292 | 0 | 377 | 55,669 |
| <i>of which subordinated loans to credit institutions</i> | 121 | - | - | 121 |
| Customer loans at amortised cost | 458,500 | 1,563 | (6) | 460,057 |
| Revaluation differences on portfolios hedged against interest rate risk | 470 | - | - | 470 |
| Investment of insurance activities | 163,219 | (163,219) | - | - |
| Tax assets | 5,052 | (108) | - | 4,944 |
| <i>o.w deferred tax assets that rely on future profitability excluding those arising from temporary differences</i> | 2,223 | - | (687) | 1,536 |
| <i>o.w deferred tax assets arising from temporary differences</i> | 2,168 | - | 670 | 2,838 |
| Other assets | 77,196 | (2,669) | 46 | 74,572 |
| <i>o.w defined-benefit pension fund assets</i> | 122 | - | - | 122 |
| Non-current assets held for sale | 3,788 | - | - | 3,788 |
| Investments accounted for using the equity method | 106 | 4,805 | (74) | 4,837 |
| Tangible and intangible assets | 29,812 | (169) | 0 | 29,643 |
| <i>o.w intangible assets exclusive of leasing rights</i> | 2,458 | - | (140) | 2,318 |
| Goodwill | 4,045 | (325) | - | 3,720 |
| TOTAL ASSETS | 1,453,372 | (149,957) | 343 | 1,303,758 |

(1) Restatement of entities excluded from the prudential scope and reconsolidation of intra-group transactions relating to these entities.

| LIABILITIES at 30.06.2020 (In EURm) | Consolidated balance sheet | Prudential restatements linked to insurance⁽¹⁾ | Prudential restatements linked to consolidation methods | Accounting balance sheet within the prudential scope |
|---|---------------------------------------|--|--|---|
| Due to central banks | 2,980 | - | - | 2,980 |
| Financial liabilities at fair value through profit or loss | 405,113 | 2,364 | - | 407,477 |
| Hedging derivatives | 12,705 | 0 | - | 12,705 |
| Debt securities issued | 136,261 | 1,143 | - | 137,404 |
| Due to banks | 121,542 | (3,682) | 45 | 117,905 |
| Customer deposits | 444,470 | 1,668 | (64) | 446,074 |
| Revaluation differences on portfolios hedged against interest rate risk | 8,629 | - | - | 8,629 |
| Tax liabilities | 1,239 | (220) | 0 | 1,019 |
| Other Liabilities | 94,115 | (9,499) | 362 | 84,978 |
| Non-current liabilities held for sale | 928 | (0) | - | 928 |
| Liabilities related to insurance activities contracts | 140,701 | (140,701) | - | - |
| Provisions | 4,348 | (15) | 0 | 4,333 |
| Subordinated debts | 14,662 | 39 | - | 14,701 |
| <i>o.w redeemable subordinated notes including revaluation differences on hedging items</i> | 14,299 | 42 | - | 14,341 |
| TOTAL DEBTS | 1,387,693 | (148,903) | 343 | 1,239,133 |
| Sub-Total Equity, Group share | 60,659 | (203) | (0) | 60,456 |
| <i>Issued common stocks, equity instruments and capital reserves</i> | 30,115 | 0 | - | 30,115 |
| <i>Retained earnings</i> | 32,457 | (203) | (0) | 32,254 |
| <i>Net income</i> | (1,590) | 0 | - | (1,590) |
| <i>Unrealised or deferred capital gains and losses</i> | (323) | (0) | (0) | (323) |
| Minority interests | 5,020 | (851) | - | 4,169 |
| TOTAL EQUITY | 65,679 | (1,054) | 0 | 64,625 |
| TOTAL LIABILITIES | 1,453,372 | (149,957) | 343 | 1,303,758 |

(1) Restatement of entities excluded from the prudential scope and reconsolidation of intra-group transactions relating to these entities.

The main Group companies outside the prudential reporting scope are as follows:

TABLE 3: ENTITIES EXCLUDED FROM THE PRUDENTIAL SCOPE

| Company | Activity | Country |
|---|-----------|----------------|
| Antarius | Insurance | France |
| ALD RE Designated Activity Company | Insurance | Ireland |
| Catalyst RE International LTD | Insurance | Bermuda |
| Société Générale Strakhovanie Zhizni LLC | Insurance | Russia |
| Sogelife | Insurance | Luxembourg |
| SG Strakhovanie LLC | Insurance | Russia |
| Sogecap | Insurance | France |
| Komerční Pojistovna A.S. | Insurance | Czech Republic |
| La Marocaine Vie | Insurance | Morocco |
| Oradea Vie | Insurance | France |
| Société Générale RE SA | Insurance | Luxembourg |
| Sogessur | Insurance | France |
| Société Générale Life Insurance Broker SA | Insurance | Luxembourg |
| Banque Pouyanne | Bank | France |

TABLE 4: REGULATORY CAPITAL AND CRR/CRD4 SOLVENCY RATIOS⁽¹⁾

| (In EURm) | 30.06.2020 | 31.12.2019 |
|---|----------------|----------------|
| Shareholders' equity (IFRS), Group share | 60,659 | 63,527 |
| Deeply subordinated notes | (8,159) | (9,500) |
| Perpetual subordinated notes | (283) | (283) |
| Group consolidated shareholders' equity net of deeply subordinated and perpetual subordinated notes | 52,217 | 53,744 |
| Non-controlling interests | 4,195 | 3,928 |
| Intangible assets | (2,260) | (2,214) |
| Goodwill | (3,715) | (4,302) |
| Dividends proposed (to the General Meeting) and interest expenses on deeply subordinated and perpetual subordinated notes | (84) | (102) |
| Deductions and regulatory adjustments | (5,845) | (5,057) |
| COMMON EQUITY TIER 1 CAPITAL | 44,508 | 45,997 |
| Deeply subordinated notes and preferred shares | 8,159 | 8,165 |
| Other additional Tier 1 capital | 179 | 84 |
| Additional Tier 1 deductions | (138) | (137) |
| TOTAL TIER 1 CAPITAL | 52,708 | 54,109 |
| Tier 2 instruments | 12,228 | 13,032 |
| Other Tier 2 capital | 234 | 42 |
| Tier 2 deductions | (1,268) | (1,915) |
| Total regulatory capital | 63,902 | 65,268 |
| TOTAL RISK-WEIGHTED ASSETS | 360,749 | 345,010 |
| Credit risk-weighted assets | 291,912 | 282,536 |
| Market risk-weighted assets | 20,984 | 14,513 |
| Operational risk-weighted assets | 47,853 | 47,961 |
| Solvency ratios | | |
| Common Equity Tier 1 ratio | 12.3% | 13.3% |
| Tier 1 ratio | 14.6% | 15.7% |
| Total capital ratio | 17.7% | 18.9% |

(1) Ratios based on the CRR/CRD4 rules as published on 26 June 2013, including Danish compromise for insurance. Ratios excluding IFRS 9 phasing (CET1 ratio at 12.5% including +20bp of IFRS 9 phasing). 31/12/2019 figures restated for 2019 dividend cancellation, in accordance with restrictions to the payment of dividends imposed by European Authorities.

TABLE 5: CET1 REGULATORY DEDUCTIONS AND ADJUSTMENTS UNDER CRR/CRD4

| <i>(In EURm)</i> | 30.06.2020 | 31.12.2019 |
|--|-------------------|-------------------|
| Unrecognised minority interests | (2,351) | (1,861) |
| Deferred tax assets | (1,536) | (1,903) |
| Prudent Valuation Adjustment | (1,063) | (935) |
| Adjustments related to changes in the value of own liabilities | (186) | 217 |
| Other | (709) | (575) |
| TOTAL CET1 REGULATORY DEDUCTIONS AND ADJUSTMENTS | (5,845) | (5,057) |

CRR/CRD4 prudential deductions and restatements included in “Other” essentially involve the following:

- any positive difference between expected losses on customer loans and receivables, measured according to the internal ratings-based (IRB) approach, and the sum of related value adjustments and impairment losses;
- expected losses on equity portfolio exposures;
- unrealised gains and losses on cash flow hedges;
- assets from defined benefit pension funds, net of deferred taxes;
- securitisation exposures weighted at 1,250%, where these positions are not included in the calculation of total risk-weighted exposures.

2.2 RISK-WEIGHTED ASSETS AND CAPITAL REQUIREMENTS

The Basel 3 agreement established the rules for calculating risk requirements for operations allowing the use of two minimal approaches for capital requirements in order to more accurately assess the risks to which banks are exposed. The calculation of credit

risk weight takes into account the transaction risk profile based on two approaches for determining risk-weighted assets: a standardised method and advanced methods based on internal models for rating counterparties.

CHANGES IN RISK-WEIGHTED ASSETS AND CAPITAL REQUIREMENTS

TABLE 6: GROUP CAPITAL REQUIREMENTS AND RWA (OVI)

| (In EURm) | RWA | | Minimum capital requirements | |
|---|----------------|----------------|------------------------------|---------------|
| | 30.06.2020 | 31.03.2020 | 30.06.2020 | 31.03.2020 |
| Credit risk (excluding counterparty credit risk) | 256,319 | 252,701 | 20,506 | 20,216 |
| o.w. Standardised approach | 90,205 | 91,013 | 7,216 | 7,281 |
| o.w. Foundation IRB (FIRB) approach | 4,793 | 4,768 | 383 | 381 |
| o.w. Advanced IRB (AIRB) approach | 141,020 | 137,215 | 11,282 | 10,977 |
| o.w. equity IRB under the simple risk-weighted approach or IMA | 20,301 | 19,705 | 1,624 | 1,576 |
| Counterparty credit risk | 21,828 | 21,762 | 1,746 | 1,741 |
| o.w. risk exposure for contributions to the default fund of a CCP | 725 | 993 | 58 | 79 |
| o.w. CVA | 3,441 | 2,925 | 275 | 234 |
| Settlement risk | 13 | 248 | 1 | 20 |
| Securitisation exposures in the banking book (after cap) | 5,342 | 5,358 | 427 | 429 |
| o.w. SEC-ERBA incl. IAA | 3,201 | 3,136 | 256 | 250 |
| o.w. SEC-IRBA | 1,822 | 1,927 | 146 | 154 |
| o.w. SEC-SA | 319 | 295 | 25 | 24 |
| o.w. 1,250% / deductions | - | - | - | - |
| Market risk | 20,984 | 19,797 | 1,679 | 1,584 |
| o.w. Standardised approach | 1,748 | 1,998 | 140 | 160 |
| o.w. IMA | 19,236 | 17,800 | 1,539 | 1,424 |
| Large exposures | - | - | - | - |
| Operational risk | 47,853 | 47,856 | 3,828 | 3,828 |
| o.w. Basic indicator approach | - | - | - | - |
| o.w. Standardised approach | 2,362 | 2,365 | 189 | 189 |
| o.w. Advanced measurement approach | 45,491 | 45,491 | 3,639 | 3,639 |
| Amounts below the thresholds for deduction (subject to 250% risk-weighting) | 8,408 | 7,735 | 673 | 619 |
| Floor adjustment | - | - | - | - |
| TOTAL | 360,749 | 355,457 | 28,860 | 28,437 |

TABLE 7: DISTRIBUTION OF RWA BY CORE BUSINESS AND RISK TYPE

| (In EURbn) | Credit | Market | Operational | Total 30.06.2020 | Total 31.12.2019 |
|---|--------------|-------------|-------------|---------------------|---------------------|
| French Retail Banking | 98.3 | 0.1 | 5.4 | 103.9 | 97.8 |
| International Retail Banking and Financial Services | 105.3 | 0.2 | 6.8 | 112.2 | 115.3 |
| Global Banking and Investor Solutions | 78.4 | 20.3 | 32.2 | 130.9 | 117.7 |
| Corporate Centre | 9.9 | 0.4 | 3.5 | 13.8 | 14.1 |
| Group | 291.9 | 21.0 | 47.9 | 360.7 | 345.0 |

As at 30 June 2020, RWA (EUR 360.7 billion) were distributed as follows:

- Credit risk accounted for 81% of RWA (of which 36% for International Retail Banking and Financial Services);
- Market risk accounted for 6% of RWA (of which 97% for Global Banking and Investor Solutions);
- Operational risk accounted for 13% of RWA (of which 67% for Global Banking and Investor Solutions).

2.3 TLAC AND MREL RATIOS

TABLE 8: CALCULATION OF THE TLAC RATIO*

| (In EURm) | 30.06.2020 |
|--|------------------|
| Total of regulatory Own Funds | 63,902 |
| o/w Common Equity Tier 1 Capital (CET1) | 44,508 |
| o/w Additional Tier 1 Capital (AT1) | 8,201 |
| o/w Tier 2 Capital (T2) | 11,194 |
| Prudential Adjustments | 1,480 |
| Total of eligible Own Funds | 65,382 |
| Senior Non-Preferred Debts > 1 year | 28,301 |
| Deductions of self-held SNP | (66) |
| Total of Own Funds and eligible junior debts | 93,616 |
| Risk-Weighted Assets | 360,749 |
| Leverage Exposure | 1,248,204 |
| TLAC Ratio on Own Funds and eligible junior debts (% of RWA) | 25.95% |
| Senior Preferred Debts (2.5%* RWA) | 9,019 |
| TOTAL OF OWN FUNDS AND ELIGIBLE DEBTS (JUNIOR DEBTS AND SENIOR PREFERRED DEBTS) | 102,635 |
| TLAC Ratio on Total Own Funds and eligible debts (% of RWA) | 28.45% |
| TLAC Ratio on Total of Own Funds and eligible debts (% of Leverage Exposure) | 8.22% |

(*) According to paragraph 3 of the article 72ter of the UE Reglementation n°2019/876, some of the senior preferred debts (that amounted to EUR 10.3 billion at 30 June 2020) can be eligible within the limit of 2.5% of RWA.

As at 30 June 2020, the TLAC ratio on own funds and eligible junior debts was 25.95%. The ratio reached 28.45% with the option of Senior Preferred Debt limited to 2.5% of RWA. The TLAC ratio calculated as a percentage of the leverage exposure was 8.22%.

2.4 LEVERAGE RATIO MANAGEMENT

The Group calculates its leverage effect according to the CRR leverage ratio rules, as amended by the Delegated Act of 10 October 2014 and manages it according to the changes brought by CRR2 applicable from June 2021 (except those regarding G-SIBs expected to be applicable from January 2022).

Managing the leverage ratio means both calibrating the amount of Tier 1 capital (the ratio's numerator) and controlling the Group's leverage exposure (the ratio's denominator) to achieve the target ratio levels that the Group sets for itself. To this end, the "leverage" exposure of the different businesses is under the Finance Division's control.

The Group aims to maintain a consolidated leverage ratio that is significantly higher than the 3.5% minimum in the Basel Committee's recommendations. These recommendations are currently being transposed into CRR2, including a fraction of the systemic buffer which is applicable to the Group.

As at 30 June 2020, Societe Generale's leverage ratio was 4.2% compared to 4.3% at the end of 2019. The exposures taken into account for the purposes of the leverage ratio comprise the exemption relating to centralised exposures to the Caisse des Dépôts et Consignations for regulated savings.

TABLE 9: LEVERAGE RATIO SUMMARY AND RECONCILIATION OF PRUDENTIAL BALANCE SHEET AND LEVERAGE EXPOSURE

| (In EURm) | 30.06.2020 | 31.12.2019 |
|--|------------------|------------------|
| Tier 1 capital⁽¹⁾ | 52,708 | 51,942 |
| Total assets in prudential balance sheet ⁽²⁾ | 1,303,758 | 1,203,797 |
| Adjustments for fiduciary assets recognised on the balance sheet but excluded from the leverage ratio exposure | - | - |
| Adjustments for derivative financial instruments | (142,917) | (80,869) |
| Adjustments for securities financing transactions ⁽³⁾ | 6,920 | (3,037) |
| Off-balance sheet exposure (loan and guarantee commitments) | 106,299 | 103,856 |
| Technical and prudential adjustments (Tier 1 capital prudential deductions) | (9,487) | (10,217) |
| Technical and prudential adjustments (Regulated Saving exempted) | (16,369) | (13,268) |
| Leverage ratio exposure | 1,248,204 | 1,200,262 |
| Leverage ratio | 4.2% | 4.3% |

(1) Capital overview is available in Table 4: Regulatory capital and CRR/CRD4 solvency ratios.

(2) Reconciliation between the statutory balance sheet and the prudential balance sheet is available in Table 2.

(3) Securities financing transactions: repurchase transactions, securities lending or borrowing transactions and other similar transactions.

2.5 COUNTERCYCLICAL CAPITAL BUFFER

TABLE 10: COUNTERCYCLICAL CAPITAL BUFFER REQUIREMENTS (CCYB2)

| | 30.06.2020 | 31.12.2019 |
|---|------------|------------|
| Total risk exposure amount (in EURm) | 360,749 | 345,010 |
| Institution specific countercyclical capital buffer (rate) | 0.06% | 0.28% |
| Institution specific countercyclical capital buffer requirement (in EURm) | 230 | 951 |

2.6 FINANCIAL CONGLOMERATE RATIO

The financial conglomerate ratio featured in the Pillar 3 report as at 31 March 2020 has been modified as follows:

As at 31 December 2019, the financial conglomerate ratio was 145%, consisting of a numerator "Own funds of the Financial Conglomerate" of EUR 70.2 billion, and a denominator "Regulatory requirement of the Financial Conglomerate" of EUR 48.4 billion.

2.7 ADDITIONAL QUANTITATIVE INFORMATION ON OWN FUNDS AND CAPITAL ADEQUACY

TABLE 11: NON-DEDUCTED EQUITIES IN INSURANCE UNDERTAKINGS (INST)

| (In EURm) | 30.06.2020 | 31.12.2019 |
|-----------|------------|------------|
| Exposure | 4,810 | 4,569 |
| RWA | 17,797 | 16,904 |

LEVERAGE RATIO DETAILS

TABLE 9A: SUMMARY RECONCILIATION OF ACCOUNTING ASSETS AND LEVERAGE RATIO EXPOSURES (LRSUM)

| (In EURm) | 30.06.2020 | 31.12.2019 |
|---|------------------|------------------|
| 1 Total assets as per published financial statements | 1,453,372 | 1,356,303 |
| 2 Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation | (149,614) | (152,506) |
| 3 (Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio exposure measure in accordance with Article 429(13) of Regulation (EU) No 575/2013 "CRR") | - | - |
| 4 Adjustments for derivative financial instruments | (142,917) | (80,869) |
| 5 Adjustments for securities financing transactions "SFTs" | 6,920 | (3,037) |
| 6 Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures) | 106,299 | 103,856 |
| EU-6a (Adjustment for intragroup exposures excluded from the leverage ratio exposure measure in accordance with Article 429 (7) of Regulation (EU) No 575/2013) | - | - |
| EU-6b (Adjustment for exposures excluded from the leverage ratio exposure measure in accordance with Article 429 (14) of Regulation (EU) No 575/2013) | (16,369) | (13,268) |
| 7 Other adjustments | (9,487) | (10,217) |
| 8 Total leverage ratio exposure | 1,248,204 | 1,200,262 |

TABLE 9B: LEVERAGE RATIO - COMMON DISCLOSURE (LRCOM)

| (In EURm) | | 30.06.2020 | 31.12.2019 |
|--|---|---------------------|---------------------|
| ON-BALANCE SHEET EXPOSURES (EXCLUDING DERIVATIVES AND SFTS) | | | |
| 1 | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral) | 939,672 | 867,660 |
| 2 | (Asset amounts deducted in determining Tier 1 capital) | (9,487) | (10,217) |
| 3 | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2) | 930,185 | 857,443 |
| DERIVATIVE EXPOSURES | | | |
| 4 | Replacement cost associated with all derivatives transactions (ie net of eligible cash variation margin) | 19,290 | 17,696 |
| 5 | Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method) | 73,070 | 86,463 |
| EU-5a | Exposure determined under Original Exposure Method | - | - |
| 6 | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework | - | - |
| 7 | (Deductions of receivables assets for cash variation margin provided in derivatives transactions) | (22,494) | (18,234) |
| 8 | (Exempted CCP leg of client-cleared trade exposures) | (20,169) | (13,712) |
| 9 | Adjusted effective notional amount of written credit derivatives | 121,445 | 126,517 |
| 10 | (Adjusted effective notional offsets and add-on deductions for written credit derivatives) | (113,756) | (116,140) |
| 11 | Total derivative exposures (sum of lines 4 to 10) | 57,386 | 82,590 |
| SECURITIES FINANCING TRANSACTION EXPOSURES | | | |
| 12 | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions | 246,261 | 260,561 |
| 13 | (Netted amounts of cash payables and cash receivables of gross SFT assets) | (93,761) | (108,670) |
| 14 | Counterparty credit risk exposure for SFT assets | 18,203 | 17,750 |
| EU-14a | Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of Regulation (EU) No 575/2013 | - | - |
| 15 | Agent transaction exposures | - | - |
| EU-15a | (Exempted CCP leg of client-cleared SFT exposure) | - | - |
| 16 | Total securities financing transaction exposures (sum of lines 12 to 15a) | 170,703 | 169,641 |
| OTHER OFF-BALANCE SHEET EXPOSURES | | | |
| 17 | Off-balance sheet exposures at gross notional amount | 219,663 | 214,380 |
| 18 | (Adjustments for conversion to credit equivalent amounts) | (113,364) | (110,524) |
| 19 | Other off-balance sheet exposures (sum of lines 17 to 18) | 106,299 | 103,856 |
| EXEMPTED EXPOSURES IN ACCORDANCE WITH CRR ARTICLE 429 (7) AND (14) (ON AND OFF-BALANCE SHEET) | | | |
| EU-19a | (Exemption of intragroup exposures (solo basis) in accordance with Article 429 (7) of Regulation (EU) No 575/2013 (on and off-balance sheet)) | - | - |
| EU-19b | (Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off-balance sheet)) | (16,369) | (13,268) |
| CAPITAL AND TOTAL EXPOSURES | | | |
| 20 | Tier 1 capital | 52,708 | 51,942 |
| 21 | Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19b) | 1,248,204 | 1,200,262 |
| LEVERAGE RATIO | | | |
| 22 | Leverage ratio | 4.2% | 4.3% |
| CHOICE ON TRANSITIONAL ARRANGEMENTS AND AMOUNT OF DERECOGNISED FIDUCIARY ITEMS | | | |
| EU-23 | Choice on transitional arrangements for the definition of the capital measure | Definitive decision | Definitive decision |
| EU-24 | Amount of derecognised fiduciary items in accordance with Article 429 (11) of Regulation (EU) NO 575/2013 | - | - |

TABLE 9C: LEVERAGE RATIO - SPLIT-UP OF ON BALANCE SHEET EXPOSURES (EXCLUDING DERIVATIVES, SFTS AND EXEMPTED EXPOSURES) (LRSPL)

| (In EURm) | | 30.06.2020 | 31.12.2019 |
|-------------|--|-------------------|-------------------|
| EU-1 | Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which: | 939,672 | 867,660 |
| EU-2 | Trading book exposures | 85,188 | 86,320 |
| EU-3 | Banking book exposures, of which: | 854,484 | 781,340 |
| EU-4 | Covered bonds | - | - |
| EU-5 | Exposures treated as sovereigns | 250,863 | 201,137 |
| EU-6 | Exposures to regional governments, MDB, international organisations and PSE not treated as sovereigns | 16,404 | 14,754 |
| EU-7 | Institutions | 43,773 | 34,524 |
| EU-8 | Secured by mortgages of immovable properties | 14,917 | 15,976 |
| EU-9 | Retail exposures | 191,154 | 201,637 |
| EU-10 | Corporate | 212,119 | 200,365 |
| EU-11 | Exposures in default | 8,259 | 15,794 |
| EU-12 | Other exposures (eg equity, securitisations, and other non-credit obligation assets) | 116,995 | 97,153 |

LINK BETWEEN PRUDENTIAL BALANCE SHEET AND TYPE OF RISK

TABLE 12: DIFFERENCES BETWEEN STATUTORY AND PRUDENTIAL CONSOLIDATED BALANCE SHEETS AND ALLOCATION TO REGULATORY RISK CATEGORIES (LII)

The table as at 31 December 2019 has been modified as follows:

| ASSETS at 31.12.2019 (In EURm) | Consolidated balance sheet | Consolidated balance sheet within the prudential scope | Subject to credit risk | Subject to counterparty credit risk | Subject to market risk | Subject to the securitisation framework | Not subject to capital requirements or subject to deduction from capital |
|---|-------------------------------|--|---------------------------|---|---------------------------|---|---|
| Cash, due from banks | 102,311 | 102,311 | 102,311 | - | - | - | - |
| Financial assets at fair value through profit or loss | 385,739 | 395,238 | 29,305 | 256,863 | 369,904 | - | - |
| Hedging derivatives | 16,837 | 16,873 | - | 16,873 | 122 | - | - |
| Financial assets at fair value through other comprehensive income | 53,256 | 53,256 | 53,256 | - | 20 | - | - |
| Securities at amortised cost | 12,489 | 12,489 | 12,489 | - | 7 | - | - |
| Due from banks at amortised cost | 56,366 | 56,460 | 38,294 | 18,168 | 10,270 | - | - |
| <i>of which subordinated loans to credit institutions</i> | 88 | 88 | - | - | - | - | - |
| Customer loans at amortised cost | 450,244 | 451,797 | 420,362 | 19,540 | 19,279 | 11,894 | - |
| Revaluation differences on portfolios hedged against interest rate risk | 401 | 401 | 401 | - | - | - | - |
| Investment of insurance activities | 164,938 | - | - | - | - | - | - |
| Tax assets | 5,779 | 5,644 | 3,741 | - | - | - | 1,903 |
| <i>o.w deferred tax assets that rely on future profitability excluding those arising from temporary differences</i> | 2,659 | 1,903 | - | - | - | - | 1,903 |
| <i>o.w deferred tax assets arising from temporary differences</i> | 2,082 | 2,732 | 2,732 | - | - | - | - |
| Other assets | 68,045 | 65,496 | 65,326 | - | 3,307 | - | 169 |
| <i>o.w defined-benefit pension fund assets</i> | 120 | 120 | - | - | - | - | 169 |
| Non-current assets held for sale | 4,507 | 4,507 | 4,507 | - | - | - | - |
| Investments accounted for using the equity method | 112 | 4,540 | 4,540 | - | - | - | - |
| Tangible and intangible assets | 30,652 | 30,483 | 28,269 | - | - | - | 2,214 |
| <i>o.w intangible assets exclusive of leasing rights</i> | 2,363 | 2,225 | 11 | - | - | - | 2,214 |
| Goodwill | 4,627 | 4,302 | - | - | - | - | 4,302 |
| TOTAL ASSETS | 1,356,303 | 1,203,797 | 762,801 | 311,444 | 402,909 | 11,894 | 8,588 |

| LIABILITIES at 31.12.2019 (In EURm) | Consolidated balance sheet | Consolidated balance sheet within the prudential scope | Subject to credit risk | Subject to counterparty credit risk | Subject to market risk | Subject to the securitisation framework | Not subject to capital requirements or subject to deduction from capital |
|--|-------------------------------|--|---------------------------|---|---------------------------|---|---|
| Due to central bank | 4,097 | 4,097 | - | - | - | - | 4,097 |
| Financial liabilities at fair value through profit or loss | 364,129 | 367,298 | - | 237,303 | 332,540 | - | 34,758 |
| Hedging derivatives | 10,212 | 10,215 | - | 10,215 | 107 | - | - |
| Debt securities issued | 125,168 | 126,303 | - | - | 28,445 | - | 97,858 |
| Due to banks | 107,929 | 104,347 | - | 5,705 | 5,606 | - | 98,642 |
| Customer deposits | 418,612 | 420,056 | - | 8,760 | 8,394 | - | 411,296 |
| Revaluation differences on portfolios hedged against interest rate risk | 6,671 | 6,671 | - | - | - | - | 6,671 |
| Tax liabilities | 1,409 | 1,013 | - | - | - | - | 1,013 |
| Other Liabilities | 85,062 | 76,012 | - | - | 4,756 | - | 71,256 |
| Non-current liabilities held for sale | 1,333 | 1,333 | - | - | - | - | 1,333 |
| Liabilities related to insurance activities contracts | 144,259 | - | - | - | - | - | - |
| Provisions | 4,387 | 4,373 | - | - | 21 | - | 4,352 |
| Subordinated debts | 14,465 | 14,505 | - | - | - | - | 14,505 |
| <i>of which redeemable subordinated notes including revaluation differences on hedging items</i> | <i>14,032</i> | <i>14,074</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>14,074</i> |
| TOTAL DEBTS | 1,287,733 | 1,136,223 | - | - | - | - | 745,781 |
| Sub-Total Equity, Group share | 63,527 | 63,324 | - | - | - | - | 63,324 |
| <i>Issued common stocks, equity instruments and capital reserves</i> | <i>31,102</i> | <i>31,102</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>31,102</i> |
| <i>Retained earnings</i> | <i>29,558</i> | <i>29,355</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>29,355</i> |
| <i>Net income</i> | <i>3,248</i> | <i>3,248</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>3,248</i> |
| <i>Unrealised or deferred capital gains and losses</i> | <i>(381)</i> | <i>(381)</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>(381)</i> |
| <i>Minority interests</i> | <i>5,043</i> | <i>4,250</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>-</i> | <i>4,250</i> |
| Total equity | 68,570 | 67,574 | - | - | - | - | 67,574 |
| TOTAL LIABILITIES | 1,356,303 | 1,203,797 | - | 261,983 | 379,869 | - | 823,928 |

3

CREDIT AND COUNTERPARTY CREDIT RISK

3.1 QUANTITATIVE INFORMATION

The measurement used for credit exposures in this section is EAD – Exposure At Default (on- and off-balance sheet). Under the Standardised approach, EAD is calculated net of collateral and provisions.

EAD is broken down according to the guarantor’s characteristics, after taking into account the substitution effect (unless otherwise indicated).

The presentation of the data, applied since last year, is in line with the guidelines on prudential disclosure requirements published by the European Banking Authority (EBA) in December 2016 (document EBA/GL/2016/11).

This presentation highlights the exposure classes as defined in the portfolios of the COREP regulatory financial statements, in relation to EBA requirements on Pillar 3.

More information available in sections 3.2 *Additional quantitative information on global credit risk (credit and counterparty credit risk)*, 3.3 *Credit risk detail* and 3.4 *Counterparty credit risk detail* of this document.

RISK MEASUREMENT AND INTERNAL RATINGS

TABLE 13: SOCIETE GENERALE'S INTERNAL RATING SCALE AND INDICATIVE CORRESPONDING SCALES OF RATING AGENCIES

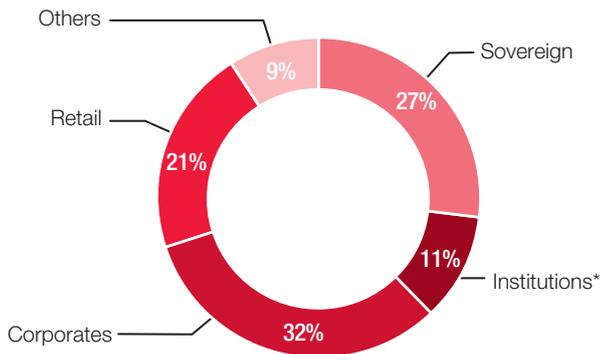
| Probability of default range | Counterparty internal rating | Indicative equivalent Standard & Poor's | Indicative equivalent Fitch | Indicative equivalent Moody's | Probability of default (one year) |
|------------------------------|------------------------------|---|-----------------------------|-------------------------------|-----------------------------------|
| 0.00 to < 0.15 | 1 | AAA | AAA | Aaa | 0.009% |
| | 2+ | AA+ | AA+ | Aa1 | 0.014% |
| | 2 | AA | AA | Aa2 | 0.020% |
| | 2- | AA- | AA- | Aa3 | 0.026% |
| | 3+ | A+ | A+ | A1 | 0.032% |
| | 3 | A | A | A2 | 0.036% |
| | 3- | A- | A- | A3 | 0.061% |
| 0.25 to < 0.50 | 4+ | BBB+ | BBB+ | Baa1 | 0.130% |
| 0.50 to < 0.75 | 4 | BBB | BBB | Baa2 | 0.257% |
| 0.75 to < 2.50 | 4- | BBB- | BBB- | Baa3 | 0.501% |
| | 5+ | BB+ | BB+ | Ba1 | 1.100% |
| | 5 | BB | BB | Ba2 | 2.125% |
| 2.50 to < 10.00 | 5- | BB- | BB- | Ba3 | 3.260% |
| | 6+ | B+ | B+ | B1 | 4.612% |
| | 6 | B | B | B2 | 7.761% |
| 10.00 to < 100 | 6- | B- | B- | B3 | 11.420% |
| | 7+ | CCC+ | CCC+ | Caa1 | 14.328% |
| | 7 | CCC | CCC | Caa2 | 20.441% |
| | 7- | C / CC / CCC- | CCC- | Caa3 | 27.247% |

CREDIT RISK EXPOSURE

At 30 June 2020, the Group's Exposure at Default (EAD) amounted to EUR 990 billion.

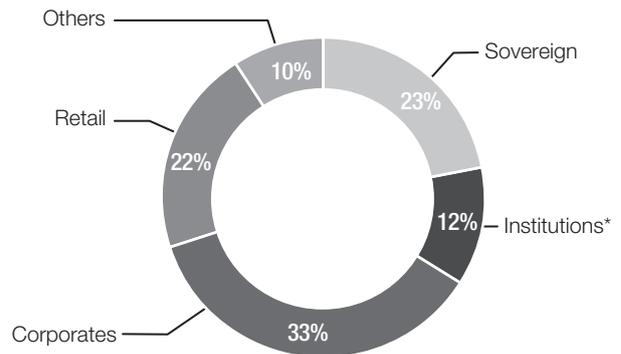
CREDIT RISK EXPOSURE BY EXPOSURE CLASS (EAD) AT 30 JUNE 2020

On- and off-balance sheet exposures (EUR 990 billion in EAD)



CREDIT RISK EXPOSURE BY EXPOSURE CLASS (EAD) AT 31 DECEMBER 2019

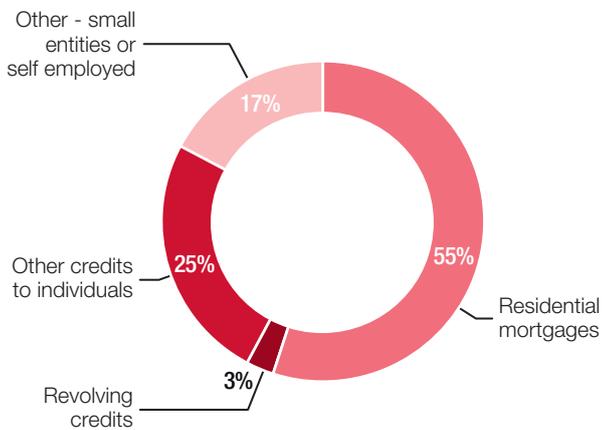
On- and off-balance sheet exposures (EUR 918 billion in EAD)



* Institutions: Basel classification bank and public sector portfolios.

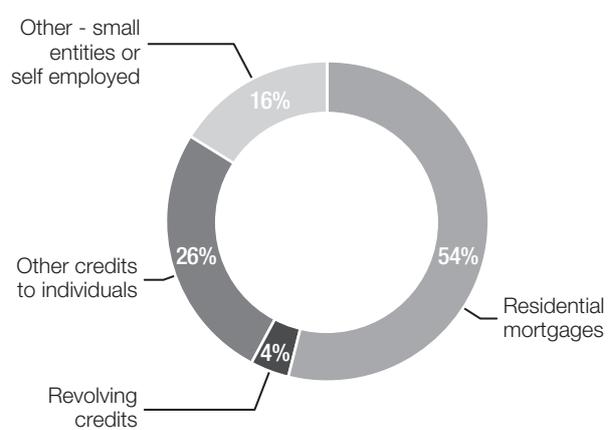
RETAIL CREDIT RISK EXPOSURE BY EXPOSURE SUBCLASS (EAD) AT 30 JUNE 2020

On- and off-balance sheet exposures (EUR 204 billion in EAD)

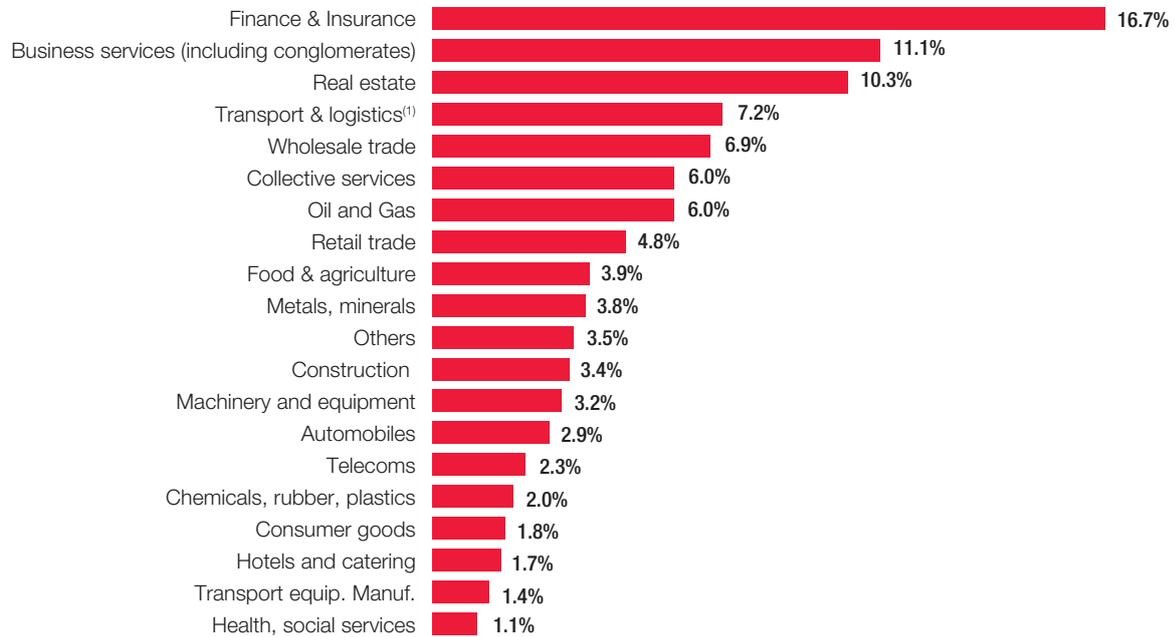


RETAIL CREDIT RISK EXPOSURE BY EXPOSURE SUBCLASS (EAD) AT 31 DECEMBER 2019

On- and off-balance sheet exposures (EUR 203 billion in EAD)



SECTOR BREAKDOWN OF GROUP CORPORATE EXPOSURE (BASEL PORTFOLIO)



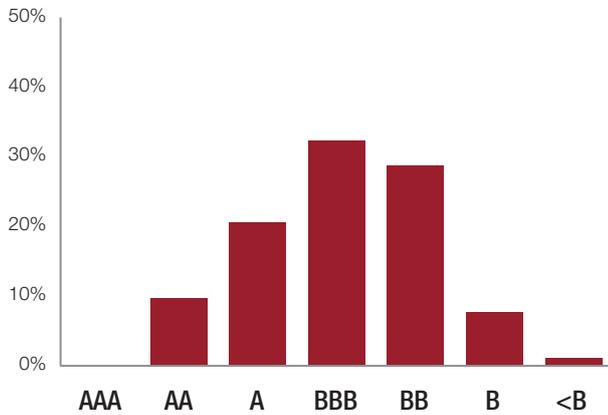
(1) Of which 0.7% of the Group's total maritime transport Corporate exposures.

The EAD of the Corporate portfolio is presented in accordance with the Basel rules (large corporates, including insurance companies, funds and hedge funds, SMEs, specialised financing, factoring businesses), based on the obligor's characteristics, before taking into account the substitution effect (credit risk scope: debtor, issuer and replacement risk).

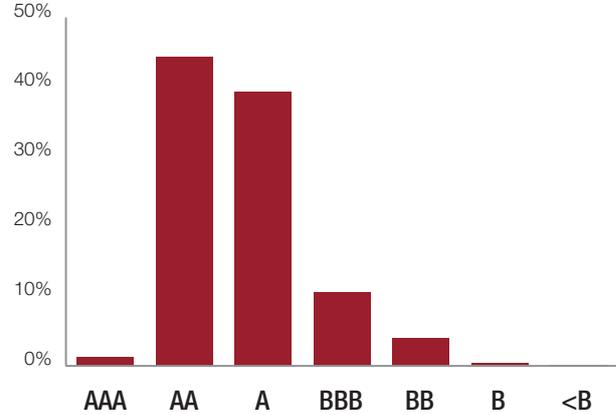
As at 30 June 2020, the Corporate portfolio amounted to EUR 345 billion (on- and off-balance sheet exposures measured in EAD). Three sectors account for more than 10% of the portfolio each (Finance and Insurance, Business services, Real Estate). The Group's exposure to its ten largest Corporate counterparties accounts for 5% of this portfolio.

CORPORATE AND BANK COUNTERPARTY EXPOSURE

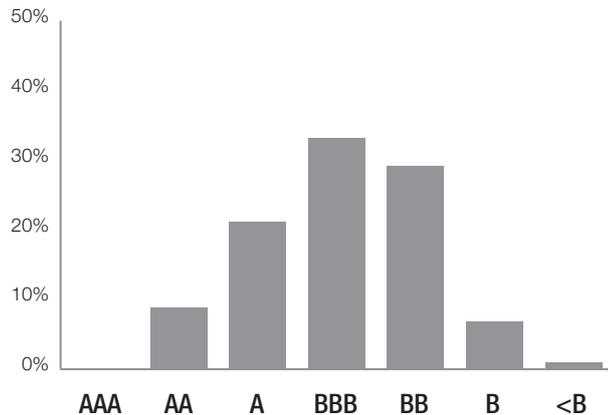
BREAKDOWN OF RISK BY INTERNAL RATING FOR CORPORATE CLIENTS AT 30 JUNE 2020 (AS % OF EAD)



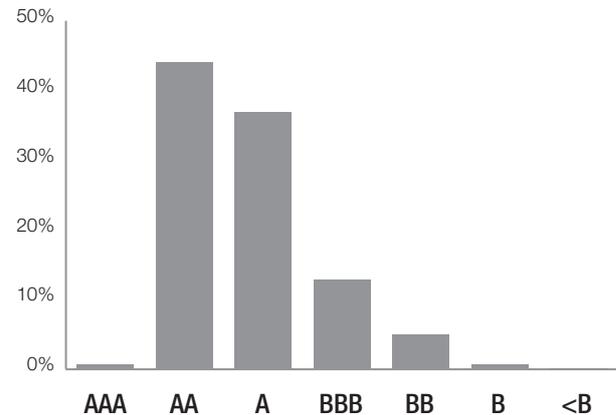
BREAKDOWN OF RISK BY INTERNAL RATING FOR BANKING CLIENTS AT 30 JUNE 2020 (AS % OF EAD)



BREAKDOWN OF RISK BY INTERNAL RATING FOR CORPORATE CLIENTS AT 31 DECEMBER 2019 (AS % OF EAD)



BREAKDOWN OF RISK BY INTERNAL RATING FOR BANKING CLIENTS AT 31 DECEMBER 2019 (AS % OF EAD)



Regarding corporate clients, the scope consists of performing loans recorded under the IRB method (excluding prudential classification criteria, by weight, of specialised financing) over the entire corporate clients portfolio, all divisions combined, and represents a EUR 276 billion EAD (out of a EUR 311 billion total EAD for the Corporate Basel portfolio, Standardised method included). The rating breakdown of Societe Generale Group's corporate counterparty exposure reveals the sound quality of the portfolio. It is based on an internal counterparty rating system, displayed above as its Standard & Poor's equivalent.

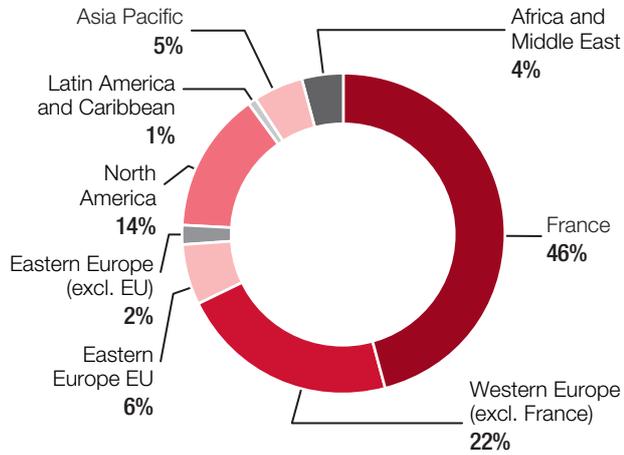
As at 30 June 2020, the majority of the portfolio had an Investment Grade rating, i.e. counterparties with an S&P-equivalent internal rating higher than BBB- (63% of Corporate clients, counterparty credit risk included, 58% otherwise). Transactions with non-Investment Grade counterparties were very often backed by guarantees and collaterals in order to mitigate the risk incurred.

Regarding banking clients, the scope consists of performing loans recorded under the IRB method over the entire banking clients portfolio, all divisions combined, and represents a EUR 65 billion EAD (out of a EUR 107 billion total EAD for the Bank Basel portfolio, Standardised method included). The rating breakdown of Societe Generale Group's banking counterparty exposure reveals the sound quality of the portfolio. It is based on an internal counterparty rating system, displayed above as its Standard & Poor's equivalent.

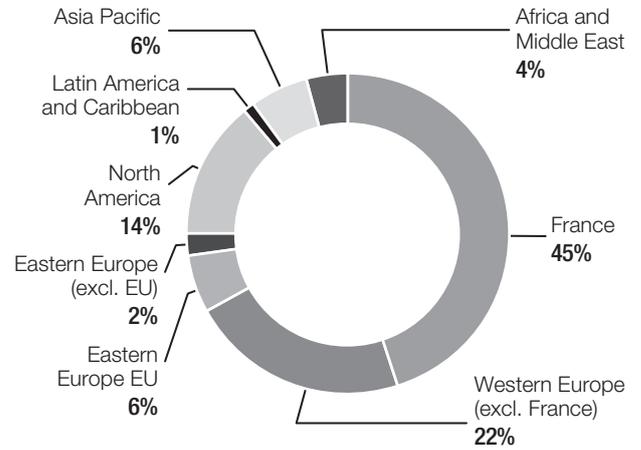
As at 30 June 2020, exposure on banking clients was concentrated on Investment Grade counterparties (96% of the exposure, counterparty credit risk included, 95% otherwise) and in developed countries (91%).

GEOGRAPHIC BREAKDOWN OF GROUP CREDIT RISK EXPOSURE

GEOGRAPHIC BREAKDOWN OF GROUP CREDIT RISK EXPOSURE AT 30 JUNE 2020 (ALL CLIENT TYPES INCLUDED): EUR 990 BN



GEOGRAPHIC BREAKDOWN OF GROUP CREDIT RISK EXPOSURE AT 31 DECEMBER 2019 (ALL CLIENT TYPES INCLUDED): EUR 918 BN



As at 30 June 2020, 90% of the Group's on- and off-balance sheet exposure was concentrated in the major industrialised countries. Almost half of the overall amount of outstanding loans was towards French clients (31% exposure to the non-retail portfolio and 15% to the retail one).

NON-PERFORMING LOANS (NPL)

The following tables have been prepared in accordance with the guidelines of the European Banking Authority (EBA) on the publication of non-performing and renegotiated exposures (document EBA/GL/2018/10 of December 2018).

They present the credit quality of restructured exposures and of performing and non-performing exposures, by geographical area and industry sector, with provisions and associated collateral, as well as details of the change over the period of outstanding loans and non-performing advances.

For information purposes, and in accordance with the ECB's recommendations, the concepts of Basel default, impaired assets and non-performing exposures are aligned within the Group.

The non-performing loan ratio as at 30 June 2020 is 3.2%.

This ratio is calculated in accordance with the guidelines relating to the requirements of prudential disclosures published by the EBA.

TABLE 14: CREDIT QUALITY OF FORBORNE EXPOSURES (TEMPLATE 1)

| 30.06.2020 | | | | | | | | |
|-------------------------------|---|-------------------------|--------------------|-------------------|--|--------------------------------------|---|---|
| (In EURm) | Gross carrying amount/nominal amount of exposures with forbearance measures | | | | Accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions | | Collateral received and financial guarantees received on forborne exposures | |
| | Performing forborne | Non-performing forborne | | | On performing forborne exposures | On non-performing forborne exposures | TOTAL | Of which collateral and financial guarantees received on non-performing exposures with forbearance measures |
| | | TOTAL | Of which defaulted | Of which impaired | | | | |
| Loans and advances | 1,090 | 2,928 | 2,928 | 2,928 | (30) | (1,198) | 885 | 594 |
| Central banks | - | - | - | - | - | - | - | - |
| General governments | 0 | - | - | - | - | - | - | - |
| Credit institutions | - | - | - | - | - | - | - | - |
| Other financial corporations | - | - | - | - | - | - | - | - |
| Non-financial corporations | 566 | 1,323 | 1,323 | 1,323 | (8) | (654) | 704 | 492 |
| Households | 523 | 1,606 | 1,606 | 1,606 | (22) | (545) | 181 | 102 |
| Debt Securities | - | - | - | - | - | - | - | - |
| Loan commitments given | 12 | 34 | 34 | 34 | (2) | (9) | 30 | 29 |
| TOTAL | 1,102 | 2,963 | 2,963 | 2,963 | (32) | (1,207) | 915 | 623 |

**TABLE 15: CREDIT QUALITY OF PERFORMING AND NON-PERFORMING EXPOSURES BY PAST DUE DAYS
TEMPLATE 3)**

| (In EURm) | 30.06.2020 | | | | | | | | | | | |
|------------------------------------|----------------------|------------------------------------|------------------------------|----------------------|---|-------------------------------|------------------------------|-----------------------------|------------------------------|------------------------------|--------------------|--------------------|
| | Performing exposures | | | | | Non-performing exposures | | | | | | |
| | TOTAL performing | Not past due or past due ≤ 30 days | Past due > 30 days ≤ 90 days | TOTAL non performing | Unlikely to pay that are not past due or are past due ≤ 90 days | Past due > 90 days ≤ 180 days | Past due > 180 days ≤ 1 year | Past due > 1 year ≤ 2 years | Past due > 2 years ≤ 5 years | Past due > 5 years ≤ 7 years | Past due > 7 years | Of which defaulted |
| Loans and advances | 528,240 | 527,064 | 1,176 | 17,660 | 13,248 | 677 | 751 | 788 | 1,057 | 431 | 707 | 17,660 |
| Central banks | 10,586 | 10,586 | - | 13 | - | - | - | - | - | - | 13 | 13 |
| General governments | 16,221 | 16,219 | 2 | 97 | 0 | - | - | 4 | 50 | - | 43 | 97 |
| Credit institutions | 12,244 | 12,243 | 2 | 8 | 5 | - | 0 | - | - | - | 3 | 8 |
| Other financial corporations | 33,651 | 33,651 | 0 | 167 | 47 | - | - | - | 120 | - | - | 167 |
| Non-financial corporations | 235,257 | 234,757 | 500 | 8,566 | 7,137 | 265 | 243 | 243 | 302 | 95 | 281 | 8,566 |
| <i>Of which SMEs</i> | 45,268 | 45,061 | 208 | 3,588 | 2,791 | 81 | 163 | 116 | 157 | 83 | 197 | 3,588 |
| Households | 220,281 | 219,608 | 673 | 8,809 | 6,059 | 412 | 509 | 541 | 585 | 336 | 367 | 8,809 |
| Debt securities | 70,396 | 70,396 | - | 7 | 7 | - | - | - | - | - | - | 7 |
| Central banks | 2,263 | 2,263 | - | - | - | - | - | - | - | - | - | - |
| General governments | 52,874 | 52,874 | - | 7 | 7 | - | - | - | - | - | - | 7 |
| Credit institutions | 7,437 | 7,437 | - | - | - | - | - | - | - | - | - | - |
| Other financial corporations | 3,522 | 3,522 | - | - | - | - | - | - | - | - | - | - |
| Non-financial corporations | 4,300 | 4,300 | - | - | - | - | - | - | - | - | - | - |
| Off-balance-sheet exposures | 389,632 | | | 1,097 | | | | | | | | 1,097 |
| Central banks | 737 | | | - | | | | | | | | - |
| General governments | 3,453 | | | 0 | | | | | | | | 0 |
| Credit institutions | 123,416 | | | 13 | | | | | | | | 13 |
| Other financial corporations | 72,566 | | | - | | | | | | | | - |
| Non-financial corporations | 173,214 | | | 1,000 | | | | | | | | 1,000 |
| Households | 16,247 | | | 84 | | | | | | | | 84 |
| TOTAL | 988,268 | 597,459 | 1,176 | 18,764 | 13,255 | 677 | 751 | 788 | 1,057 | 431 | 707 | 18,764 |

TABLE 16: PERFORMING AND NON-PERFORMING EXPOSURES AND RELATED PROVISIONS (TEMPLATE 4)

| 30.06.2020 | | | | | | | | | | | | | | | | |
|------------------------------------|--------------------------------------|---------------------------------|---------------------------------|---------------|---------------------------------|---------------------------------|----------------|---------------------------------|--|----------------|---|---------------------------------|--------------|--|-------------------------|-----------------------------|
| (In EURm) | Gross carrying amount/nominal amount | | | | | | | | | | Accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions | | | Collateral and financial guarantees received | | |
| | Performing exposures | | | | | Non-performing exposures | | | Performing exposures - accumulated impairment and provisions | | Non-performing exposures - accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions | | | Accumulated partial write-off | On performing exposures | On non performing exposures |
| | TOTAL | Of which stage 1 ⁽¹⁾ | Of which stage 2 ⁽²⁾ | TOTAL | Of which stage 2 ⁽²⁾ | Of which stage 3 ⁽³⁾ | TOTAL | Of which stage 1 ⁽¹⁾ | Of which stage 2 ⁽²⁾ | TOTAL | Of which stage 2 ⁽²⁾ | Of which stage 3 ⁽³⁾ | | | | |
| | | | | | | | | | | | | | | | | |
| Loans and advances | 528,240 | 483,807 | 44,433 | 17,660 | - | 17,660 | (2,662) | (1,154) | (1,508) | (9,546) | - | (9,546) | (545) | 249,125 | 4,064 | |
| Central banks | 10,586 | 10,584 | 2 | 13 | - | 13 | (0) | (0) | (0) | (13) | - | (13) | - | 12 | - | |
| General governments | 16,221 | 15,841 | 380 | 97 | - | 97 | (4) | (4) | (0) | (55) | - | (55) | (0) | 4,565 | 44 | |
| Credit institutions | 12,244 | 11,878 | 366 | 8 | - | 8 | (4) | (3) | (2) | (7) | - | (7) | (0) | 1,616 | 0 | |
| Other financial corporations | 33,651 | 33,520 | 131 | 167 | - | 167 | (18) | (15) | (3) | (86) | - | (86) | - | 5,398 | 11 | |
| Non-financial corporations | 235,257 | 216,569 | 18,688 | 8,566 | - | 8,566 | (1,546) | (631) | (915) | (4,767) | - | (4,767) | (158) | 101,041 | 2,252 | |
| Of which SMEs | 45,268 | 40,085 | 5,183 | 3,588 | - | 3,588 | (554) | (215) | (339) | (2,010) | - | (2,010) | - | 29,425 | 1,015 | |
| Households | 220,281 | 195,416 | 24,865 | 8,809 | - | 8,809 | (1,090) | (502) | (588) | (4,619) | - | (4,619) | (387) | 136,494 | 1,757 | |
| Debt securities | 70,396 | 70,204 | 192 | 7 | - | 7 | (11) | (6) | (6) | (7) | - | (7) | - | 4,620 | - | |
| Central banks | 2,263 | 2,192 | 71 | - | - | - | (3) | (1) | (2) | - | - | - | - | - | - | |
| General governments | 52,874 | 52,857 | 17 | 7 | - | 7 | (7) | (4) | (3) | (7) | - | (7) | - | - | - | |
| Credit institutions | 7,437 | 7,437 | - | - | - | - | (0) | (0) | - | - | - | - | - | 219 | - | |
| Other financial corporations | 3,522 | 3,522 | - | - | - | - | (0) | (0) | - | - | - | - | - | 1,973 | - | |
| Non-financial corporations | 4,300 | 4,196 | 104 | - | - | - | (1) | (0) | (1) | - | - | - | - | 2,427 | - | |
| Off-balance-sheet exposures | 389,632 | 381,854 | 7,779 | 1,097 | - | 1,097 | (483) | (212) | (271) | (346) | - | (346) | - | 49,168 | 196 | |
| Central banks | 737 | 737 | - | - | - | - | (0) | (0) | - | - | - | - | - | 12 | - | |
| General governments | 3,453 | 3,397 | 55 | 0 | - | 0 | (1) | (0) | (0) | - | - | - | - | 2,854 | - | |
| Credit institutions | 123,416 | 122,935 | 480 | 13 | - | 13 | (42) | (2) | (40) | - | - | - | - | 497 | 4 | |
| Other financial corporations | 72,566 | 72,440 | 126 | - | - | - | (8) | (7) | (1) | - | - | - | - | 5,184 | - | |
| Non-financial corporations | 173,214 | 166,489 | 6,726 | 1,000 | - | 1,000 | (363) | (174) | (190) | (330) | - | (330) | - | 35,293 | 177 | |
| Households | 16,247 | 15,856 | 391 | 84 | - | 84 | (68) | (29) | (39) | (15) | - | (15) | - | 5,328 | 15 | |
| TOTAL | 988,268 | 935,865 | 52,403 | 18,764 | - | 18,764 | (3,157) | (1,371) | (1,785) | (9,899) | - | (9,899) | - | 302,913 | 4,260 | |

(1) Assets without significant increase in credit risk since initial recognition.

(2) Assets with significant increase in credit risk since initial recognition, but not impaired.

(3) Impaired assets.

TABLE 17: QUALITY OF NON-PERFORMING EXPOSURES BY GEOGRAPHY (TEMPLATE 5)

| (In EURm) | 30.06.2020 | | | | | |
|------------------------------------|-------------------------------|-------------------------|--------------------|--------------------------------|------------------------|--|
| | Gross carrying/nominal amount | | | | Accumulated impairment | Provisions on off-balance-sheet commitments and financial guarantees given |
| | TOTAL nominal | Of which non-performing | | Of which subject to impairment | | |
| | | TOTAL non performing | Of which defaulted | | | |
| On-balance sheet exposures | 616,302 | 17,667 | 17,667 | 593,206 | (12,227) | - |
| France | 299,321 | 9,341 | 9,341 | 277,622 | (6,297) | |
| United States | 51,314 | 385 | 385 | 51,133 | (242) | |
| Czech Republic | 39,193 | 521 | 521 | 39,193 | (409) | |
| Germany | 28,612 | 515 | 515 | 28,555 | (281) | |
| United Kingdom | 17,703 | 362 | 362 | 17,414 | (163) | |
| Luxembourg | 13,894 | 135 | 135 | 13,874 | (49) | |
| Japan | 1,801 | 0 | 0 | 1,801 | (15) | |
| Other countries | 164,464 | 6,409 | 6,409 | 163,614 | (4,771) | |
| Off-balance-sheet exposures | 390,730 | 1,097 | 1,097 | - | - | (829) |
| France | 212,895 | 641 | 641 | | | (371) |
| United States | 43,466 | 1 | 1 | | | (56) |
| Czech Republic | 7,107 | 63 | 63 | | | (36) |
| Germany | 8,967 | 1 | 1 | | | (32) |
| United Kingdom | 26,102 | 7 | 7 | | | (9) |
| Luxembourg | 8,490 | - | - | | | (2) |
| Japan | 25,432 | - | - | | | (1) |
| Other countries | 58,271 | 385 | 385 | | | (321) |
| TOTAL | 1,007,032 | 18,764 | 18,764 | 593,206 | (12,227) | (829) |

TABLE 18: CREDIT QUALITY OF LOANS AND ADVANCES BY INDUSTRY SECTOR (TEMPLATE 6)

The table below indicates loans and advances to non-financial corporations, in accordance with EBA guidelines (EBA/GL/2018/10).

| <i>(In EURm)</i> | 30.06.2020 | | | | |
|---|-----------------------|-------------------------|--------------|---|------------------------|
| | Gross carrying amount | | | | Accumulated impairment |
| | TOTAL nominal | Of which non-performing | | Of which loans and advances subject to impairment | |
| TOTAL non performant | | Of which defaulted | | | |
| Agriculture, forestry and fishing | 1,720 | 106 | 106 | 1,638 | (91) |
| Mining and quarrying | 11,477 | 686 | 686 | 11,460 | (329) |
| Manufacturing | 34,741 | 1,616 | 1,616 | 33,890 | (1,250) |
| Electricity, gas, steam and air conditioning supply | 11,730 | 110 | 110 | 11,580 | (99) |
| Water supply | 2,266 | 36 | 36 | 1,841 | (35) |
| Construction | 8,108 | 617 | 617 | 7,512 | (572) |
| Wholesale and retail trade | 27,233 | 2,090 | 2,090 | 26,170 | (1,550) |
| Transport and storage | 18,822 | 660 | 660 | 18,199 | (528) |
| Accommodation and food service activities | 3,585 | 334 | 334 | 3,380 | (272) |
| Information and communication | 6,846 | 155 | 155 | 6,775 | (101) |
| Financial and insurance activities | - | - | - | - | - |
| Real estate activities | 26,367 | 475 | 475 | 23,749 | (321) |
| Professional, scientific and technical activities | 7,326 | 260 | 260 | 6,890 | (263) |
| Administrative and support service activities | 6,724 | 190 | 190 | 6,553 | (160) |
| Public administration and defense, compulsory social security | 13,634 | 25 | 25 | 5,465 | (12) |
| Education | 324 | 13 | 13 | 319 | (11) |
| Human health services and social work activities | 1,622 | 79 | 79 | 1,558 | (59) |
| Arts, entertainment and recreation | 883 | 34 | 34 | 827 | (32) |
| Other services | 60,416 | 1,079 | 1,079 | 57,025 | (628) |
| TOTAL | 243,823 | 8,566 | 8,566 | 224,831 | (6,313) |

TABLE 19: CHANGES IN THE STOCK OF DEFAULTED AND IMPAIRED LOANS AND DEBT SECURITIES (CR2-B)

| | 30.06.2020 |
|---|-------------------|
| <i>(In EURm)</i> | |
| Opening balance (31.12.2019) | 16,031 |
| Loans and debt securities that have defaulted or impaired since the last reporting period | 2,378 |
| Returned to non-defaulted status | (425) |
| Amounts written off | (545) |
| Other changes | 228 |
| CLOSING BALANCE (30.06.2020) | 17,667 |

TABLE 20: COLLATERAL OBTAINED BY TAKING POSSESSION AND EXECUTION PROCESSES (TEMPLATE 9)

| | 30.06.2020 | |
|--|---|-------------------------------------|
| | Collateral obtained by taking possession | |
| <i>(In EURm)</i> | Value at initial recognition | Accumulated negative changes |
| Property, plant and equipment (PP&E) | 14 | - |
| Other than PP&E | 0 | - |
| <i>Residential immovable property</i> | 0 | - |
| <i>Commercial Immovable property</i> | - | - |
| <i>Movable property (auto, shipping, etc.)</i> | - | - |
| <i>Equity and debt instruments</i> | - | - |
| <i>Other</i> | - | - |
| TOTAL | 14 | - |

TABLE 21: INFORMATION ON LOANS AND ADVANCES SUBJECT TO LEGISLATIVE AND NON-LEGISLATIVE MORATORIA

| 30.06.2020 | | | | | | | | | | | | | | | |
|---|-----------------------|---------------|---|---|----------------------|---|--|--------------|---|---|---|----------------------|---|---|-------------------------------------|
| (In EURm) | Gross carrying amount | | | | | | | | Accumulated impairment, accumulated negative changes in fair value due to credit risk | | | | | | Gross carrying amount |
| | Performing | | | | Non-performing | | | | Performing | | | Non-performing | | | Inflows to non performing exposures |
| | TOTAL | performing | of which: exposures with forbearance measures | of which: recognition but not credit impaired (Stage 2) | TOTAL non-performing | of which: exposures with forbearance measures | of which: Unlikely to pay that are not past-due or past-due <= 90 days | TOTAL | performing | of which: exposures with forbearance measures | of which: recognition but not credit impaired (Stage 2) | TOTAL non-performing | of which: exposures with forbearance measures | of which: past-due or past-due <= 90 days | |
| | | | | | | | | | | | | | | | |
| Loans and advances subject to moratorium | 39,495 | 39,015 | 671 | 4,916 | 480 | 49 | 172 | (224) | (165) | (10) | (114) | (59) | (11) | (48) | |
| <i>of which: Households</i> | 9,973 | 9,868 | 256 | 653 | 105 | 24 | 55 | (62) | (43) | (3) | (34) | (19) | (4) | (17) | 12 |
| <i>of which: Collateralised by residential immovable property</i> | 6,187 | 6,137 | 190 | 366 | 50 | 12 | 25 | (25) | (16) | (1) | (14) | (9) | (3) | (8) | 3 |
| <i>of which: Non-financial corporations</i> | 29,519 | 29,144 | 414 | 4,263 | 375 | 25 | 117 | (162) | (121) | (7) | (80) | (40) | (7) | (31) | 13 |
| <i>of which: Small and Medium-sized Enterprises</i> | 15,191 | 15,073 | 137 | 830 | 118 | 18 | 42 | (116) | (90) | (3) | (55) | (26) | (6) | (17) | 12 |
| <i>of which: Collateralised by commercial immovable property</i> | 2,722 | 2,643 | 190 | 408 | 78 | 14 | 37 | (25) | (13) | (4) | (11) | (13) | (5) | (13) | - |

TABLE 22: BREAKDOWN OF LOANS AND ADVANCES SUBJECT TO LEGISLATIVE AND NON-LEGISLATIVE MORATORIA BY RESIDUAL MATURITY OF THE MORATORIA

| 30.06.2020 | | | | | | | | | |
|--|-----------------------|--------|---------------------------------|-------------------|--------------------------------|------------------------|------------------------|-------------------------|----------|
| (In EURm) | Gross carrying amount | | | | | | | | |
| | Number of obligors | TOTAL | of which: legislative moratoria | of which: expired | Residual maturity of moratoria | | | | |
| | | | | | <= 3 months | > 3 months <= 6 months | > 6 months <= 9 months | > 9 months <= 12 months | > 1 year |
| Loans and advances for which moratorium was offered | 398,845 | 42,610 | | | | | | | |
| Loans and advances subject to moratorium (granted) | 368,535 | 40,744 | 4,594 | 1,192 | 13,543 | 20,329 | 589 | 4,793 | 305 |
| of which: Households | | 10,735 | 1,792 | 727 | 4,965 | 4,065 | 291 | 489 | 206 |
| of which: Collateralised by residential immovable property | | 6,702 | 1,269 | 427 | 2,537 | 2,766 | 278 | 488 | 206 |
| of which: Non-financial corporations | | 30,009 | 2,802 | 466 | 8,578 | 16,264 | 298 | 4,304 | 99 |
| of which: Small and Medium-sized Enterprises | | 15,306 | 635 | 96 | 2,705 | 12,375 | 97 | 12 | 22 |
| of which: Collateralised by commercial immovable property | | 2,921 | 1,320 | 200 | 1,465 | 1,040 | 48 | 105 | 64 |

Societe Generale group has granted moratoria to its clients in response to the Covid-19 crisis. As at 30 June 2020, the exposure of the Group related to loans being subject to moratoria amounts to EUR 40.7 billion, among which 83% have a residual maturity that is lower than 6 months. These moratoria have been granted to households, comprised of professionals as well as of individuals, up to EUR 10.7 billion and to non-financial corporations up to EUR 30.0 billion.

TABLE 23: INFORMATION ON NEWLY ORIGINATED LOANS AND ADVANCES PROVIDED UNDER NEWLY APPLICABLE PUBLIC GUARANTEE SCHEMES INTRODUCED IN RESPONSE TO COVID-19 CRISIS

| | 30.06.2020 | | | |
|---|-----------------------|--------------------|--|-------------------------------------|
| | Gross carrying amount | | Maximum amount of the guarantee that can be considered | Gross carrying amount |
| | TOTAL | of which: forborne | Public guarantees received | Inflows to non performing exposures |
| <i>(In EURm)</i> | | | | |
| Newly originated loans and advances subject to public guarantee schemes | 13,878 | - | 12,130 | 177 |
| <i>of which: Households</i> | 3,329 | | | 17 |
| <i>of which: Collateralised by residential immovable property</i> | - | | | - |
| <i>of which: Non-financial corporations</i> | 10,548 | - | 9,276 | 160 |
| <i>of which: Small and Medium-sized Enterprises</i> | 4,706 | | | 54 |
| <i>of which: Collateralised by commercial immovable property</i> | - | | | - |

As at 30 June 2020, EUR 13.9 billion of loans secured by public guarantee mechanisms have been granted by Societe Generale group to its clients. The amount of guarantees associated with these loans amounts to EUR 12.1 billion.

3.2 ADDITIONAL QUANTITATIVE INFORMATION ON GLOBAL CREDIT RISK (CREDIT AND COUNTERPARTY CREDIT RISK)

INTRODUCTION

The additional quantitative disclosures relating to credit risk in the following tables enhance the information of the previous section under Pillar 3 *Credit risk: quantitative information*.

The presentation of disclosures is in line with the Guidelines on prudential disclosures issued by the European Banking Authority (EBA) in December 2016 (EBA/GL/2016/11).

These disclosures present exposure classes as they are defined in the COREP regulatory financial statements, so as to link in with the EBA Pillar 3 requirements.

References in parentheses in the table titles are in line with the formats required by the EBA for revised Pillar 3 (EBA/GL/2016/11).

In this section, the amounts indicated correspond to global credit risk which is composed of credit and counterparty credit risk.

DEFINITION OF REGULATORY METRICS

The main metrics used in the following tables are:

- exposure: defined as all assets (e.g. loans, receivables, accruals, etc.) associated with market or customer transactions, recorded on and off-balance sheet;
- net exposure: corresponds to initial exposure on a net basis, net of provisions;
- EAD (Exposure At Default) is defined as the bank's exposure (on- and off-balance sheet) in the event of a counterparty's default. Unless otherwise specifically indicated to the contrary, the EAD is reported post-CRM (Credit Risk Mitigation), after factoring in guarantees and collateral. Under the Standardised method, EADs are presented net of specific provisions and financial collateral;
- Risk-Weighted Assets (RWA): are computed from the exposures and the associated level of risk, which depends on the debtors' credit quality;
- Expected Loss (EL): potential loss incurred, given the quality of the structuring of a transaction and any risk mitigation measures such as collateral. Under the AIRB method, the following equation summarises the relation between these variables:

$$EL = EAD \times PD \times LGD$$
 (except for defaulted exposures).

A simplified view of credit risk exposures by exposure class is presented below.

TABLE 24: EXPOSURE CLASSES

| | |
|---------------------|---|
| Sovereigns | Claims or contingent claims on sovereign governments, regional authorities, local authorities or public sector entities as well as on multilateral development banks and international organisations. |
| Institutions | Claims or contingent claims on regulated credit institutions, as well as on governments, local authorities or other public sector entities that do not qualify as sovereign counterparties. |
| Corporates | Claims or contingent claims on corporates, which include all exposures not covered in the portfolios defined above. In addition, small/medium-sized enterprises are included in this category as a sub-portfolio, and are defined as entities with total annual sales below EUR 50 million. |
| Retail | Claims or contingent claims on an individual or individuals, or on a small or medium-sized entity, provided in the latter case that the total amount owed to the credit institution does not exceed EUR 1 million. Retail exposure is further broken down into residential mortgages, revolving credit and other forms of credit to individuals, the remainder relating to exposures to very small entities and self-employed. |
| Others | Claims relating to securitisation transactions, equity, fixed assets, accruals, contributions to the default fund of a CCP, as well as exposures secured by mortgages on immovable property under the standardised approach, and exposures in default under the standardised approach. |

BREAKDOWN OF GLOBAL CREDIT RISK - OVERVIEW

The Group's Exposure At Default (EAD) increased by EUR 72 billion between 31 December 2019 and 30 June 2020 (EUR 990 billion as at 30 June 2020 versus EUR 918 billion as at 31 December 2019).

The variation is mainly driven by the following exposure classes:

- sovereigns: increase of EUR 54 billion, mostly related to exposures towards central banks;
- corporates: increase of EUR 16 billion, mainly on French Retail Banking and on Global Banking and Investor Solutions.

TABLE 25: GLOBAL CREDIT RISK EXPOSURE, EAD AND RWA BY APPROACH AND EXPOSURE CLASS

| 30.06.2020 | | | | | | | | | |
|------------------|----------------|----------------|----------------|-----------------------|----------------|----------------|------------------|----------------|----------------|
| Global portfolio | | | | | | | | | |
| (In EURm) | IRB approach | | | Standardised approach | | | Total | | |
| Exposure Class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 244,572 | 258,707 | 6,237 | 7,913 | 9,292 | 8,467 | 252,485 | 267,999 | 14,704 |
| Institutions | 72,270 | 64,939 | 6,974 | 37,866 | 41,789 | 3,630 | 110,136 | 106,728 | 10,603 |
| Corporates | 388,322 | 283,184 | 114,645 | 51,502 | 35,802 | 31,500 | 439,824 | 318,986 | 146,145 |
| Retail | 173,348 | 171,733 | 33,732 | 47,392 | 32,029 | 21,294 | 220,740 | 203,763 | 55,026 |
| Others | 37,709 | 37,423 | 25,425 | 59,494 | 54,766 | 36,553 | 97,203 | 92,188 | 61,979 |
| TOTAL | 916,222 | 815,986 | 187,013 | 204,167 | 173,679 | 101,444 | 1,120,389 | 989,664 | 288,457 |

| 31.12.2019 | | | | | | | | | |
|------------------|----------------|----------------|----------------|-----------------------|----------------|----------------|------------------|----------------|----------------|
| Global portfolio | | | | | | | | | |
| (In EURm) | IRB approach | | | Standardised approach | | | Total | | |
| Exposure Class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 193,948 | 205,582 | 5,698 | 8,373 | 8,497 | 7,980 | 202,321 | 214,079 | 13,678 |
| Institutions | 69,465 | 61,876 | 7,205 | 42,257 | 44,888 | 3,992 | 111,721 | 106,764 | 11,196 |
| Corporates | 365,942 | 265,515 | 103,431 | 57,800 | 37,199 | 34,107 | 423,741 | 302,714 | 137,538 |
| Retail | 171,615 | 170,549 | 35,248 | 46,759 | 32,900 | 22,383 | 218,374 | 203,449 | 57,631 |
| Others | 36,765 | 36,532 | 23,778 | 59,155 | 54,626 | 36,087 | 95,920 | 91,157 | 59,865 |
| TOTAL | 837,734 | 740,054 | 175,359 | 214,343 | 178,110 | 104,549 | 1,052,077 | 918,164 | 279,908 |

TABLE 26: RETAIL CREDIT RISK EXPOSURE, EAD AND RWA BY APPROACH AND EXPOSURE SUBCLASS

| 30.06.2020 | | | | | | | | | |
|---|---------------------|----------------|---------------|------------------------------|---------------|---------------|-----------------|----------------|---------------|
| Retail portfolio | | | | | | | | | |
| <i>(In EURm)</i> | IRB approach | | | Standardised approach | | | Total | | |
| Exposure subclass | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Residential mortgages | 112,227 | 111,684 | 15,765 | 10,232 | - | - | 122,459 | 111,684 | 15,765 |
| Revolving credits | 5,040 | 4,236 | 1,802 | 4,945 | 2,276 | 1,699 | 9,985 | 6,513 | 3,501 |
| Other credits to individuals | 33,933 | 34,287 | 10,056 | 17,560 | 16,181 | 11,297 | 51,493 | 50,468 | 21,353 |
| Other – small entities or self employed | 22,149 | 21,526 | 6,109 | 14,655 | 13,572 | 8,298 | 36,804 | 35,098 | 14,407 |
| TOTAL | 173,348 | 171,733 | 33,732 | 47,392 | 32,029 | 21,294 | 220,740 | 203,763 | 55,026 |

| 31.12.2019 | | | | | | | | | |
|---|---------------------|----------------|---------------|------------------------------|---------------|---------------|-----------------|----------------|---------------|
| Retail portfolio | | | | | | | | | |
| <i>(In EURm)</i> | IRB approach | | | Standardised approach | | | Total | | |
| Exposure subclass | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Residential mortgages | 111,271 | 110,758 | 16,206 | 8,671 | 3 | 1 | 119,942 | 110,762 | 16,207 |
| Revolving credits | 5,353 | 4,794 | 2,170 | 5,196 | 2,579 | 1,934 | 10,549 | 7,373 | 4,105 |
| Other credits to individuals | 35,071 | 35,420 | 10,761 | 18,323 | 16,968 | 12,169 | 53,394 | 52,389 | 22,931 |
| Other – small entities or self employed | 19,920 | 19,577 | 6,110 | 14,569 | 13,349 | 8,279 | 34,489 | 32,927 | 14,389 |
| TOTAL | 171,615 | 170,549 | 35,248 | 46,759 | 32,900 | 22,383 | 218,374 | 203,449 | 57,631 |

TABLE 27: EAD BY GEOGRAPHIC REGION AND MAIN COUNTRIES AND BY EXPOSURE CLASS

| (In EURm) | 30.06.2020 | | | | | | Breakdown in % |
|---|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| | Sovereign | Institutions | Corporates | Retail | Others | Total | |
| France | 113,751 | 38,184 | 117,103 | 152,632 | 34,207 | 455,876 | 46% |
| United Kingdom | 8,859 | 9,675 | 17,254 | 3,231 | 4,365 | 43,384 | 4% |
| Germany | 7,837 | 7,887 | 10,818 | 9,116 | 6,481 | 42,140 | 4% |
| Italy | 3,441 | 570 | 7,350 | 7,191 | 3,861 | 22,413 | 2% |
| Luxembourg | 12,619 | 543 | 11,012 | 891 | 1,619 | 26,684 | 3% |
| Spain | 1,223 | 1,600 | 5,820 | 668 | 1,704 | 11,015 | 1% |
| Switzerland | 12,614 | 1,490 | 5,090 | 1,123 | 327 | 20,645 | 2% |
| Other Western European countries | 7,721 | 5,774 | 25,222 | 3,467 | 5,518 | 47,703 | 5% |
| Czech Republic | 15,211 | 1,657 | 13,312 | 14,263 | 898 | 45,342 | 5% |
| Romania | 4,226 | 233 | 1,773 | 2,085 | 2,478 | 10,795 | 1% |
| Other Eastern European countries EU | 689 | 521 | 3,502 | 546 | 397 | 5,656 | 1% |
| Russia | 2,101 | 621 | 6,183 | 3,052 | 3,740 | 15,697 | 2% |
| Other Eastern European countries excluding EU | 43 | 538 | 1,321 | 118 | 209 | 2,229 | 0% |
| United States | 46,089 | 17,230 | 51,445 | 173 | 17,760 | 132,698 | 13% |
| Other countries of North America | 189 | 2,611 | 2,547 | 39 | 552 | 5,938 | 1% |
| Latin America and Caribbean | 397 | 1,396 | 5,864 | 106 | 513 | 8,276 | 1% |
| Africa and Middle East | 8,734 | 2,243 | 15,572 | 4,823 | 5,102 | 36,474 | 4% |
| Japan | 12,451 | 3,243 | 3,772 | 5 | 212 | 19,683 | 2% |
| Asia-Pacific | 6,067 | 10,687 | 14,026 | 233 | 2,244 | 33,257 | 3% |
| Other | 3,737 | 24 | - | - | - | 3,761 | 0% |
| TOTAL | 267,999 | 106,728 | 318,986 | 203,763 | 92,188 | 989,664 | 100% |

The table as at 31 December 2019 has been modified in order to reclassify exposures towards multilateral development banks into the geographical category "Other", in accordance with the EBA Q&As on the subject:

| (In EURm) | 31.12.2019 | | | | | | Breakdown in % |
|---|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| | Sovereign | Institutions | Corporates | Retail | Others | Total | |
| France | 74,995 | 35,401 | 110,656 | 151,942 | 33,457 | 406,451 | 44% |
| United Kingdom | 5,230 | 10,142 | 14,159 | 3,838 | 4,365 | 37,735 | 4% |
| Germany | 7,011 | 7,207 | 10,871 | 8,901 | 6,494 | 40,484 | 4% |
| Italy | 2,893 | 626 | 7,134 | 7,249 | 4,225 | 22,126 | 2% |
| Luxembourg | 11,112 | 911 | 10,636 | 207 | 1,326 | 24,193 | 3% |
| Spain | 1,061 | 1,836 | 5,684 | 707 | 1,639 | 10,925 | 1% |
| Switzerland | 12,009 | 2,068 | 4,586 | 1,275 | 325 | 20,263 | 2% |
| Other Western European countries | 7,089 | 4,461 | 22,672 | 1,840 | 5,224 | 41,286 | 4% |
| Czech Republic | 12,253 | 1,502 | 12,791 | 14,518 | 978 | 42,042 | 5% |
| Romania | 3,687 | 241 | 1,823 | 2,188 | 3,353 | 11,292 | 1% |
| Other Eastern European countries EU | 975 | 792 | 3,877 | 530 | 396 | 6,569 | 1% |
| Russia | 2,554 | 1,806 | 6,204 | 3,728 | 4,164 | 18,455 | 2% |
| Other Eastern European countries excluding EU | 69 | 585 | 1,650 | 140 | 246 | 2,690 | 0% |
| United States | 41,144 | 19,828 | 48,477 | 222 | 16,406 | 126,078 | 14% |
| Other countries of North America | 209 | 1,975 | 2,838 | 100 | 484 | 5,606 | 1% |
| Latin America and Caribbean | 510 | 1,862 | 5,361 | 91 | 442 | 8,265 | 1% |
| Africa and Middle East | 7,662 | 2,911 | 15,780 | 5,668 | 5,358 | 37,378 | 4% |
| Japan | 13,730 | 2,610 | 2,714 | 5 | 266 | 19,325 | 2% |
| Asia-Pacific | 5,927 | 10,000 | 14,803 | 301 | 2,011 | 33,042 | 4% |
| Other | 3,958 | - | - | - | - | 3,958 | 0% |
| TOTAL | 214,079 | 106,764 | 302,714 | 203,449 | 91,157 | 918,164 | 100% |

At the end of June 2020, Western Europe, including France, accounted for 68% of total Group exposures (88% as regards the Retail portfolio alone).

The EUR 54 billion increase of the Sovereign portfolio mostly comes from France (EUR +39 billion).

The EUR 16 billion increase of the Corporate portfolio is notably driven by France (EUR +6 billion), the United Kingdom (EUR +3 billion) and the United States (EUR +3 billion).

TABLE 28: RETAIL EAD BY GEOGRAPHIC REGION AND MAIN COUNTRIES

| (In EURm) | 30.06.2020 | | | | | Total | Breakdown in % |
|---|-----------------------|-------------------|------------------------------|--|----------------|-------------|----------------|
| | Residential mortgages | Revolving credits | Other credits to individuals | Others - small entities or self-employed | | | |
| France | 97,801 | 4,486 | 29,287 | 21,059 | 152,632 | 75% | |
| Germany | 19 | 333 | 4,411 | 4,353 | 9,116 | 4% | |
| Italy | 49 | 85 | 4,770 | 2,287 | 7,191 | 4% | |
| Other Western European countries | 2,379 | 285 | 3,249 | 3,467 | 9,380 | 5% | |
| Czech Republic | 11,038 | 337 | 1,452 | 1,435 | 14,263 | 7% | |
| Romania | 1 | 437 | 1,238 | 410 | 2,085 | 1% | |
| Other Eastern European countries EU | 8 | 53 | 26 | 459 | 546 | 0% | |
| Russia | 43 | 139 | 2,705 | 165 | 3,052 | 1% | |
| Other Eastern European countries excluding EU | 37 | 23 | 53 | 4 | 118 | 0% | |
| North America | 22 | 75 | 11 | 105 | 213 | 0% | |
| Latin America and Carribean | 13 | 41 | 36 | 16 | 106 | 0% | |
| Africa and Middle East | 192 | 167 | 3,194 | 1,271 | 4,823 | 2% | |
| Asia-Pacific | 82 | 53 | 35 | 68 | 238 | 0% | |
| TOTAL | 111,684 | 6,513 | 50,468 | 35,098 | 203,763 | 100% | |

| (In EURm) | 31.12.2019 | | | | | Total | Breakdown in % |
|---|-----------------------|-------------------|------------------------------|--|----------------|-------------|----------------|
| | Residential mortgages | Revolving credits | Other credits to individuals | Others - small entities or self-employed | | | |
| France | 97,170 | 4,965 | 30,953 | 18,854 | 151,942 | 75% | |
| Germany | 19 | 312 | 4,108 | 4,461 | 8,901 | 4% | |
| Italy | 47 | 83 | 4,786 | 2,333 | 7,249 | 4% | |
| Other Western European countries | 1,886 | 407 | 2,405 | 3,169 | 7,867 | 4% | |
| Czech Republic | 11,216 | 383 | 1,433 | 1,485 | 14,518 | 7% | |
| Romania | 1 | 454 | 1,305 | 428 | 2,188 | 1% | |
| Other Eastern European countries EU | 8 | 37 | 19 | 466 | 530 | 0% | |
| Russia | 45 | 187 | 3,289 | 207 | 3,728 | 2% | |
| Other Eastern European countries excluding EU | 39 | 39 | 57 | 4 | 140 | 0% | |
| North America | 21 | 166 | 7 | 129 | 323 | 0% | |
| Latin America and Carribean | 13 | 27 | 36 | 14 | 91 | 0% | |
| Africa and Middle East | 214 | 241 | 3,919 | 1,293 | 5,668 | 3% | |
| Asia-Pacific | 83 | 70 | 71 | 82 | 306 | 0% | |
| TOTAL | 110,762 | 7,373 | 52,389 | 32,927 | 203,449 | 100% | |

3.3 CREDIT RISK DETAIL

Amounts indicated in this section correspond solely to credit risk (without counterparty credit risk). They take into account risk exposure for contributions to the default funds of central counterparties (EUR 0.7 billion of RWA as at 30 June 2020).

BREAKDOWN OF CREDIT RISK - OVERVIEW

TABLE 29: CREDIT RISK EXPOSURE, EAD AND RWA BY APPROACH AND EXPOSURE CLASS

| 30.06.2020 | | | | | | | | | |
|----------------|----------------|----------------|----------------|-----------------------|----------------|---------------|----------------|----------------|----------------|
| (In EURm) | IRB approach | | | Standardised approach | | | Total | | |
| Exposure class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 217,271 | 231,293 | 5,795 | 7,870 | 9,249 | 8,466 | 225,141 | 240,542 | 14,260 |
| Institutions | 52,001 | 44,665 | 4,064 | 12,041 | 15,956 | 2,827 | 64,042 | 60,621 | 6,892 |
| Corporates | 339,765 | 234,737 | 102,129 | 50,475 | 34,791 | 30,731 | 390,239 | 269,527 | 132,860 |
| Retail | 173,242 | 171,627 | 33,724 | 47,376 | 32,027 | 21,292 | 220,618 | 203,655 | 55,016 |
| Others | 37,708 | 37,421 | 25,425 | 59,292 | 54,564 | 36,341 | 97,000 | 91,985 | 61,766 |
| TOTAL | 819,986 | 719,743 | 171,137 | 177,055 | 146,587 | 99,657 | 997,040 | 866,330 | 270,794 |

| 31.12.2019 | | | | | | | | | |
|----------------|----------------|----------------|----------------|-----------------------|----------------|----------------|----------------|----------------|----------------|
| (In EURm) | IRB approach | | | Standardised approach | | | Total | | |
| Exposure class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 171,106 | 182,628 | 5,396 | 8,370 | 8,495 | 7,980 | 179,476 | 191,123 | 13,376 |
| Institutions | 49,459 | 41,870 | 4,304 | 13,047 | 15,679 | 2,957 | 62,506 | 57,549 | 7,260 |
| Corporates | 321,911 | 221,595 | 92,792 | 56,758 | 36,158 | 33,280 | 378,669 | 257,753 | 126,072 |
| Retail | 171,426 | 170,360 | 35,238 | 46,758 | 32,899 | 22,382 | 218,184 | 203,259 | 57,621 |
| Others | 36,756 | 36,522 | 23,778 | 58,965 | 54,436 | 35,897 | 95,721 | 90,959 | 59,675 |
| TOTAL | 750,657 | 652,977 | 161,507 | 183,898 | 147,666 | 102,498 | 934,555 | 800,642 | 264,005 |

TABLE 30: INTERNAL APPROACH - CREDIT RISK EXPOSURES BY EXPOSURE CLASS AND PD RANGE (CR6) - AIRB

The table below presents Group exposures subject to credit risk and for which an internal model is used with a view to calculating RWA.

| 30.06.2020 | | | | | | | | | | | | |
|---------------------------------------|------------------|--|-------------------------------------|----------------|---------------------------|---------------|-------------|------------------|------------|--------------|----------------|----------------------------------|
| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | EL | Value adjustments and Provisions |
| Central governments and central banks | 0.00 to <0.15 | 190,710 | 1,777 | 66% | 222,083 | 0.02% | 2.29% | 1.24 | 1,629 | 1% | 2 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 1,436 | 16 | 75% | 3,242 | 0.26% | 18.67% | 3.21 | 813 | 25% | 2 | - |
| | 0.50 to <0.75 | 16,434 | 0 | 0% | 2,145 | 0.50% | 29.58% | 2.65 | 1,138 | 53% | 3 | - |
| | 0.75 to <2.50 | 1,907 | 904 | 75% | 2,488 | 1.76% | 19.75% | 2.22 | 1,146 | 46% | 9 | - |
| | 2.50 to <10.00 | 2,032 | 836 | 68% | 855 | 5.34% | 36.04% | 1.86 | 677 | 79% | 16 | - |
| | 10.00 to <100.00 | 681 | 382 | 62% | 372 | 11.74% | 22.08% | 1.79 | 387 | 104% | 10 | - |
| | 100.00 (default) | 111 | 0 | 75% | 64 | 100.00% | 81.02% | 1.09 | 0 | 0% | 59 | - |
| Sub-total | 213,310 | 3,916 | 68% | 231,249 | 0.11% | 3.14% | 1.29 | 5,790 | 3% | 100 | (88) | |
| Institutions | 0.00 to <0.15 | 26,847 | 6,942 | 57% | 39,800 | 0.04% | 11.26% | 2.27 | 1,784 | 4% | 2 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 466 | 969 | 64% | 1,082 | 0.26% | 22.29% | 2.07 | 252 | 23% | 1 | - |
| | 0.50 to <0.75 | 7,825 | 2,506 | 32% | 1,574 | 0.22% | 12.71% | 2.13 | 291 | 18% | 1 | - |
| | 0.75 to <2.50 | 3,520 | 983 | 54% | 1,408 | 1.67% | 24.60% | 1.66 | 888 | 63% | 6 | - |
| | 2.50 to <10.00 | 1,058 | 429 | 48% | 624 | 3.82% | 27.81% | 1.40 | 514 | 82% | 6 | - |
| | 10.00 to <100.00 | 184 | 225 | 38% | 138 | 15.33% | 7.47% | 1.45 | 241 | 174% | 7 | - |
| | 100.00 (default) | 26 | 15 | 40% | 32 | 100.00% | 36.27% | 2.44 | 92 | 283% | 11 | - |
| Sub-total | 39,927 | 12,069 | 52% | 44,659 | 0.27% | 12.38% | 2.22 | 4,062 | 9% | 34 | (63) | |
| Corporate – SME | 0.00 to <0.15 | 1,128 | 589 | 53% | 1,586 | 0.09% | 32.55% | 2.47 | 179 | 11% | 4 | - |
| | 0.15 to <0.25 | 4,550 | 729 | 85% | 3,904 | 0.20% | 13.31% | 1.13 | 313 | 8% | 1 | - |
| | 0.25 to <0.50 | 1,529 | 724 | 50% | 1,695 | 0.28% | 37.84% | 2.29 | 524 | 31% | 2 | - |
| | 0.50 to <0.75 | 873 | 1,011 | 52% | 3,084 | 0.52% | 34.69% | 2.72 | 1,326 | 43% | 6 | - |
| | 0.75 to <2.50 | 12,071 | 1,795 | 53% | 11,257 | 1.48% | 29.01% | 3.49 | 6,331 | 56% | 49 | - |
| | 2.50 to <10.00 | 9,210 | 1,190 | 55% | 9,323 | 4.50% | 31.91% | 2.75 | 7,122 | 76% | 132 | - |
| | 10.00 to <100.00 | 2,706 | 234 | 51% | 2,631 | 16.64% | 31.33% | 2.51 | 2,935 | 112% | 135 | - |
| | 100.00 (default) | 1,560 | 192 | 42% | 1,617 | 100.00% | 38.56% | 2.03 | 1,347 | 83% | 728 | - |
| Sub-total | 33,627 | 6,464 | 56% | 35,098 | 7.61% | 29.74% | 2.72 | 20,076 | 57% | 1,057 | (1,111) | |
| Corporate – Specialised lending | 0.00 to <0.15 | 4,979 | 2,446 | 41% | 10,334 | 0.06% | 18.93% | 2.93 | 842 | 8% | 1 | - |
| | 0.15 to <0.25 | - | - | - | 0 | 0.16% | 45.00% | 1.00 | 0 | 27% | 0 | - |
| | 0.25 to <0.50 | 4,110 | 1,523 | 51% | 4,437 | 0.26% | 14.21% | 3.35 | 839 | 19% | 2 | - |
| | 0.50 to <0.75 | 6,559 | 2,679 | 46% | 8,402 | 0.50% | 14.26% | 3.85 | 2,286 | 27% | 6 | - |
| | 0.75 to <2.50 | 16,338 | 6,526 | 41% | 14,214 | 1.48% | 14.03% | 3.41 | 5,715 | 40% | 33 | - |
| | 2.50 to <10.00 | 9,103 | 2,370 | 42% | 6,074 | 4.37% | 13.65% | 2.80 | 2,986 | 49% | 43 | - |
| | 10.00 to <100.00 | 707 | 104 | 40% | 375 | 15.23% | 19.30% | 3.57 | 375 | 100% | 12 | - |
| | 100.00 (default) | 1,282 | 41 | 60% | 1,091 | 100.00% | 38.62% | 1.91 | 268 | 25% | 575 | - |
| Sub-total | 43,079 | 15,690 | 43% | 44,927 | 3.75% | 15.80% | 3.26 | 13,311 | 30% | 671 | (811) | |
| Corporate – Other | 0.00 to <0.15 | 20,215 | 77,753 | 46% | 64,556 | 0.07% | 32.52% | 2.37 | 10,239 | 16% | 14 | - |
| | 0.15 to <0.25 | 44 | 6 | 53% | 41 | 0.16% | 34.17% | 2.69 | 11 | 28% | 0 | - |
| | 0.25 to <0.50 | 8,042 | 19,505 | 46% | 17,112 | 0.26% | 32.54% | 2.34 | 6,307 | 37% | 14 | - |
| | 0.50 to <0.75 | 21,457 | 13,831 | 49% | 14,108 | 0.50% | 29.40% | 2.31 | 6,604 | 47% | 21 | - |
| | 0.75 to <2.50 | 22,332 | 17,124 | 47% | 27,146 | 1.51% | 26.39% | 2.32 | 17,148 | 63% | 109 | - |
| | 2.50 to <10.00 | 15,234 | 7,723 | 48% | 17,813 | 4.45% | 27.71% | 2.29 | 16,379 | 92% | 229 | - |
| | 10.00 to <100.00 | 4,025 | 1,449 | 41% | 3,552 | 14.50% | 28.91% | 2.10 | 4,926 | 139% | 148 | - |
| | 100.00 (default) | 2,722 | 586 | 50% | 2,720 | 100.00% | 43.53% | 1.71 | 1,569 | 58% | 1,486 | - |
| Sub-total | 94,070 | 137,978 | 46% | 147,049 | 3.12% | 30.60% | 2.32 | 63,183 | 43% | 2,022 | (2,503) | |
| Retail – Secured by real estate SME | 0.00 to <0.15 | 14 | 5 | 100% | 103 | 0.02% | 12.89% | - | 32 | 31% | 0 | - |
| | 0.15 to <0.25 | 0 | - | - | 0 | 0.19% | 15.60% | - | 0 | 5% | 0 | - |
| | 0.25 to <0.50 | 836 | 26 | 57% | 850 | 0.27% | 16.19% | - | 56 | 7% | 0 | - |
| | 0.50 to <0.75 | 1,591 | 29 | 100% | 1,621 | 0.62% | 9.70% | - | 114 | 7% | 1 | - |
| | 0.75 to <2.50 | 2,322 | 37 | 100% | 2,340 | 1.11% | 13.98% | - | 342 | 15% | 3 | - |
| | 2.50 to <10.00 | 702 | 7 | 100% | 709 | 3.01% | 14.80% | - | 208 | 29% | 3 | - |
| | 10.00 to <100.00 | 353 | 8 | 100% | 360 | 16.30% | 10.13% | - | 159 | 44% | 7 | - |
| | 100.00 (default) | 255 | 1 | 93% | 201 | 100.00% | 43.18% | - | 189 | 94% | 94 | - |
| Sub-total | 6,073 | 113 | 90% | 6,185 | 5.17% | 13.96% | - | 1,100 | 18% | 108 | (103) | |

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| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | EL | Value adjustments and Provisions |
|--|------------------|--|-------------------------------------|-------------|---------------------------|---------------|---------------|------------------|----------------|-------------|--------------|----------------------------------|
| Retail – Secured by real estate non-SME | 0.00 to <0.15 | 27,468 | 1,052 | 100% | 30,017 | 0.06% | 13.88% | - | 2,069 | 7% | 3 | - |
| | 0.15 to <0.25 | 23,601 | 695 | 90% | 24,079 | 0.22% | 14.33% | - | 1,551 | 6% | 8 | - |
| | 0.25 to <0.50 | 7,657 | 228 | 73% | 7,721 | 0.41% | 17.48% | - | 968 | 13% | 6 | - |
| | 0.50 to <0.75 | 11,942 | 542 | 83% | 12,506 | 0.62% | 10.67% | - | 1,248 | 10% | 8 | - |
| | 0.75 to <2.50 | 21,891 | 766 | 87% | 21,756 | 1.45% | 10.84% | - | 3,867 | 18% | 30 | - |
| | 2.50 to <10.00 | 6,868 | 147 | 94% | 6,946 | 4.88% | 12.24% | - | 2,759 | 40% | 38 | - |
| | 10.00 to <100.00 | 1,282 | 26 | 99% | 1,293 | 17.97% | 9.46% | - | 694 | 54% | 24 | - |
| | 100.00 (default) | 1,873 | 3 | 93% | 1,181 | 100.00% | 40.16% | - | 1,509 | 128% | 439 | - |
| | Sub-total | 102,583 | 3,458 | 90% | 105,499 | 2.13% | 13.37% | - | 14,665 | 14% | 556 | (544) |
| Retail – Qualifying revolving | 0.00 to <0.15 | 50 | 1,160 | 38% | 586 | 0.10% | 42.44% | - | 15 | 3% | 0 | - |
| | 0.15 to <0.25 | - | 273 | 41% | 112 | 0.23% | 35.62% | - | 5 | 5% | 0 | - |
| | 0.25 to <0.50 | 69 | 214 | 37% | 295 | 0.41% | 48.87% | - | 29 | 10% | 1 | - |
| | 0.50 to <0.75 | 110 | 590 | 37% | 327 | 0.60% | 35.99% | - | 32 | 10% | 1 | - |
| | 0.75 to <2.50 | 326 | 528 | 36% | 767 | 1.49% | 43.59% | - | 179 | 23% | 5 | - |
| | 2.50 to <10.00 | 634 | 276 | 37% | 1,284 | 4.79% | 45.57% | - | 843 | 66% | 28 | - |
| | 10.00 to <100.00 | 387 | 34 | 36% | 482 | 21.65% | 43.30% | - | 533 | 111% | 43 | - |
| | 100.00 (default) | 382 | 7 | 41% | 383 | 100.00% | 61.82% | - | 164 | 43% | 242 | - |
| | Sub-total | 1,958 | 3,082 | 37% | 4,236 | 13.33% | 45.22% | - | 1,802 | 43% | 319 | (307) |
| Retail – Other SME | 0.00 to <0.15 | 37 | 1 | 100% | 38 | 0.03% | 6.92% | - | 0 | 1% | 0 | - |
| | 0.15 to <0.25 | 13 | 6 | 8% | 14 | 0.24% | 31.05% | - | 2 | 11% | 0 | - |
| | 0.25 to <0.50 | 2,588 | 384 | 49% | 2,458 | 0.37% | 26.66% | - | 323 | 13% | 2 | - |
| | 0.50 to <0.75 | 904 | 28 | 79% | 1,661 | 0.57% | 29.46% | - | 306 | 18% | 3 | - |
| | 0.75 to <2.50 | 9,537 | 633 | 64% | 9,699 | 1.47% | 23.80% | - | 2,173 | 22% | 35 | - |
| | 2.50 to <10.00 | 4,553 | 269 | 57% | 4,628 | 5.06% | 26.89% | - | 1,975 | 43% | 64 | - |
| | 10.00 to <100.00 | 1,373 | 220 | 45% | 1,446 | 19.71% | 30.59% | - | 746 | 52% | 86 | - |
| | 100.00 (default) | 1,585 | 18 | 62% | 1,581 | 100.00% | 47.01% | - | 585 | 37% | 962 | - |
| | Sub-total | 20,590 | 1,558 | 56% | 21,526 | 10.51% | 27.36% | - | 6,109 | 28% | 1,152 | (1,182) |
| Retail – Other non – SME | 0.00 to <0.15 | 1,661 | 163 | 100% | 1,960 | 0.09% | 18.45% | - | 90 | 5% | 0 | - |
| | 0.15 to <0.25 | 6,845 | 1,277 | 99% | 7,236 | 0.20% | 13.49% | - | 407 | 6% | 2 | - |
| | 0.25 to <0.50 | 4,510 | 588 | 100% | 5,132 | 0.38% | 30.74% | - | 990 | 19% | 6 | - |
| | 0.50 to <0.75 | 1,458 | 49 | 99% | 2,393 | 0.62% | 36.18% | - | 739 | 31% | 5 | - |
| | 0.75 to <2.50 | 7,711 | 659 | 100% | 8,462 | 1.35% | 32.08% | - | 3,227 | 38% | 37 | - |
| | 2.50 to <10.00 | 5,418 | 272 | 100% | 5,800 | 4.26% | 33.31% | - | 3,073 | 53% | 84 | - |
| | 10.00 to <100.00 | 1,336 | 40 | 64% | 1,366 | 24.79% | 33.73% | - | 1,056 | 77% | 109 | - |
| | 100.00 (default) | 1,823 | 17 | 86% | 1,833 | 100.00% | 51.13% | - | 467 | 25% | 1,056 | - |
| | Sub-total | 30,762 | 3,064 | 99% | 34,181 | 7.56% | 28.74% | - | 10,048 | 29% | 1,299 | (1,289) |
| SPECIALISED LENDING SLOTTING CRITERIA | Sub-total | 708 | 1,756 | - | 1,333 | - | - | - | 772 | 58% | 12 | (4) |
| OTHER NON CREDIT-OBLIGATION ASSETS | Sub-total | 825 | - | - | 825 | - | - | - | 101 | 12% | 6 | - |
| SECURITISATION POSITIONS | Sub-total | 10,623 | 20,622 | - | 30,958 | - | - | - | 5,023 | 16% | - | - |
| EQUITY | Sub-total | 5,638 | - | - | 5,638 | - | - | - | 20,301 | 360% | 130 | - |
| TOTAL | | 603,772 | 209,771 | 44% | 713,363 | 2.57% | 15.98% | 1.95 | 166,344 | 23% | 7,469 | (8,007) |

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| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre-CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | EL | Value adjustments and Provisions |
|---------------------------------------|------------------|--|-------------------------------------|-------------|---------------------------|--------------|---------------|------------------|---------------|-------------|--------------|----------------------------------|
| Central governments and central banks | 0.00 to <0.15 | 147,518 | 1,692 | 64% | 173,727 | 0.01% | 3.22% | 1.50 | 1,742 | 1% | 3 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 1,618 | 23 | 75% | 3,174 | 0.26% | 16.07% | 2.93 | 681 | 21% | 1 | - |
| | 0.50 to <0.75 | 13,998 | 0 | 0% | 2,307 | 0.50% | 30.02% | 1.61 | 1,084 | 47% | 3 | - |
| | 0.75 to <2.50 | 1,946 | 877 | 75% | 2,042 | 1.79% | 24.64% | 2.65 | 996 | 49% | 9 | - |
| | 2.50 to <10.00 | 1,854 | 722 | 67% | 1,025 | 4.40% | 18.22% | 3.12 | 649 | 63% | 9 | - |
| | 10.00 to <100.00 | 297 | 410 | 50% | 237 | 11.78% | 19.73% | 1.94 | 222 | 94% | 6 | - |
| | 100.00 (default) | 115 | 0 | 75% | 70 | 100.00% | 77.99% | 1.49 | 21 | 30% | 61 | - |
| Sub-total | | 167,346 | 3,724 | 66% | 182,582 | 0.12% | 4.15% | 1.55 | 5,396 | 3% | 93 | (70) |
| Institutions | 0.00 to <0.15 | 25,538 | 8,090 | 62% | 37,548 | 0.04% | 12.72% | 2.46 | 2,111 | 6% | 3 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 509 | 636 | 60% | 922 | 0.26% | 24.66% | 1.97 | 229 | 25% | 1 | - |
| | 0.50 to <0.75 | 6,093 | 1,608 | 8% | 732 | 0.50% | 32.32% | 1.66 | 321 | 44% | 1 | - |
| | 0.75 to <2.50 | 3,656 | 967 | 53% | 1,682 | 1.50% | 19.00% | 1.59 | 822 | 49% | 5 | - |
| | 2.50 to <10.00 | 1,248 | 602 | 33% | 764 | 4.03% | 24.64% | 1.21 | 578 | 76% | 7 | - |
| | 10.00 to <100.00 | 245 | 214 | 38% | 170 | 15.20% | 11.79% | 1.27 | 191 | 113% | 6 | - |
| | 100.00 (default) | 47 | 0 | 89% | 46 | 100.00% | 29.09% | 4.23 | 49 | 106% | 13 | - |
| Sub-total | | 37,336 | 12,116 | 52% | 41,864 | 0.36% | 14.01% | 2.37 | 4,302 | 10% | 35 | (62) |
| Corporate – SME | 0.00 to <0.15 | 752 | 590 | 52% | 1,274 | 0.09% | 35.87% | 2.47 | 236 | 19% | 2 | - |
| | 0.15 to <0.25 | 3,358 | 500 | 93% | 3,872 | 0.20% | 12.36% | 1.05 | 285 | 7% | 1 | - |
| | 0.25 to <0.50 | 1,383 | 773 | 49% | 1,775 | 0.28% | 37.03% | 2.16 | 614 | 35% | 2 | - |
| | 0.50 to <0.75 | 3,836 | 1,006 | 48% | 3,169 | 0.51% | 33.22% | 2.43 | 1,365 | 43% | 5 | - |
| | 0.75 to <2.50 | 9,948 | 2,421 | 46% | 11,174 | 1.48% | 27.76% | 3.34 | 6,544 | 59% | 47 | - |
| | 2.50 to <10.00 | 7,947 | 1,221 | 58% | 8,876 | 4.56% | 30.24% | 2.48 | 7,055 | 79% | 121 | - |
| | 10.00 to <100.00 | 2,349 | 204 | 48% | 2,500 | 17.14% | 27.01% | 2.35 | 2,558 | 102% | 113 | - |
| | 100.00 (default) | 1,408 | 167 | 40% | 1,459 | 100.00% | 38.99% | 2.04 | 1,126 | 77% | 689 | - |
| Sub-total | | 30,981 | 6,883 | 53% | 34,099 | 7.30% | 28.38% | 2.55 | 19,784 | 58% | 980 | (918) |
| Corporate – Specialised lending | 0.00 to <0.15 | 5,223 | 2,911 | 35% | 10,924 | 0.07% | 17.89% | 2.94 | 1,099 | 10% | 1 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 3,268 | 2,096 | 40% | 3,696 | 0.26% | 14.49% | 2.68 | 652 | 18% | 1 | - |
| | 0.50 to <0.75 | 7,727 | 2,274 | 50% | 8,947 | 0.50% | 13.45% | 3.65 | 2,268 | 25% | 6 | - |
| | 0.75 to <2.50 | 15,826 | 7,114 | 40% | 13,464 | 1.51% | 13.50% | 3.22 | 5,336 | 40% | 32 | - |
| | 2.50 to <10.00 | 8,377 | 3,031 | 37% | 5,811 | 4.07% | 14.80% | 2.80 | 3,183 | 55% | 39 | - |
| | 10.00 to <100.00 | 469 | 56 | 49% | 215 | 13.76% | 17.95% | 2.43 | 180 | 83% | 5 | - |
| | 100.00 (default) | 668 | 32 | 60% | 602 | 100.00% | 35.87% | 2.20 | 33 | 5% | 359 | - |
| Sub-total | | 41,560 | 17,514 | 40% | 43,660 | 2.60% | 15.16% | 3.12 | 12,751 | 29% | 443 | (446) |
| Corporate – Other | 0.00 to <0.15 | 19,116 | 73,155 | 46% | 60,138 | 0.07% | 32.54% | 2.50 | 10,048 | 17% | 13 | - |
| | 0.15 to <0.25 | 12 | 2 | 53% | 12 | 0.16% | 33.35% | 3.21 | 4 | 32% | 0 | - |
| | 0.25 to <0.50 | 7,629 | 20,631 | 44% | 15,774 | 0.26% | 30.98% | 2.45 | 5,689 | 36% | 13 | - |
| | 0.50 to <0.75 | 21,101 | 9,581 | 59% | 13,715 | 0.50% | 27.63% | 2.39 | 5,831 | 43% | 18 | - |
| | 0.75 to <2.50 | 21,775 | 16,420 | 44% | 26,166 | 1.55% | 24.82% | 2.31 | 15,695 | 60% | 102 | - |
| | 2.50 to <10.00 | 12,024 | 7,798 | 46% | 15,528 | 4.25% | 26.22% | 2.18 | 13,195 | 85% | 178 | - |
| | 10.00 to <100.00 | 2,419 | 932 | 39% | 2,186 | 15.35% | 27.55% | 2.09 | 2,912 | 133% | 93 | - |
| | 100.00 (default) | 2,512 | 717 | 50% | 2,703 | 100.00% | 34.90% | 1.76 | 1,333 | 49% | 1,258 | - |
| Sub-total | | 86,588 | 129,237 | 47% | 136,223 | 3.12% | 29.60% | 2.39 | 54,707 | 40% | 1,676 | (1,717) |
| Retail – Secured by real estate SME | 0.00 to <0.15 | 17 | 5 | 100% | 80 | 0.03% | 11.73% | - | 31 | 39% | 0 | - |
| | 0.15 to <0.25 | 0 | 0 | 0% | 0 | 0.19% | 15.74% | - | 0 | 5% | 0 | - |
| | 0.25 to <0.50 | 863 | 13 | 100% | 876 | 0.27% | 16.19% | - | 57 | 7% | 0 | - |
| | 0.50 to <0.75 | 1,606 | 26 | 100% | 1,592 | 0.62% | 9.65% | - | 112 | 7% | 1 | - |
| | 0.75 to <2.50 | 2,428 | 39 | 100% | 2,503 | 1.11% | 13.91% | - | 368 | 15% | 4 | - |
| | 2.50 to <10.00 | 754 | 13 | 100% | 767 | 3.02% | 14.75% | - | 224 | 29% | 3 | - |
| | 10.00 to <100.00 | 360 | 9 | 100% | 369 | 16.05% | 10.17% | - | 163 | 44% | 7 | - |
| | 100.00 (default) | 260 | 0 | 100% | 207 | 100.00% | 44.17% | - | 191 | 92% | 98 | - |
| Sub-total | | 6,288 | 105 | 100% | 6,393 | 5.15% | 14.00% | - | 1,146 | 18% | 113 | (106) |

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| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre-CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | Value adjustments and Provisions EL | |
|--|------------------|--|-------------------------------------|-------------|---------------------------|---------------|---------------|------------------|----------------|-------------|-------------------------------------|----------------|
| Retail – Secured by real estate non-SME | 0.00 to <0.15 | 24,742 | 984 | 100% | 26,897 | 0.06% | 13.85% | - | 2,077 | 8% | 2 | - |
| | 0.15 to <0.25 | 22,289 | 632 | 88% | 22,815 | 0.22% | 14.35% | - | 1,481 | 6% | 7 | - |
| | 0.25 to <0.50 | 7,625 | 229 | 74% | 7,686 | 0.41% | 17.59% | - | 977 | 13% | 6 | - |
| | 0.50 to <0.75 | 12,527 | 508 | 83% | 12,510 | 0.62% | 10.52% | - | 1,247 | 10% | 8 | - |
| | 0.75 to <2.50 | 23,467 | 866 | 89% | 24,179 | 1.44% | 10.62% | - | 4,250 | 18% | 33 | - |
| | 2.50 to <10.00 | 7,620 | 156 | 94% | 7,755 | 4.94% | 12.17% | - | 3,141 | 41% | 43 | - |
| | 10.00 to <100.00 | 1,403 | 34 | 99% | 1,431 | 17.93% | 9.19% | - | 758 | 53% | 26 | - |
| | 100.00 (default) | 1,795 | 3 | 97% | 1,092 | 100.00% | 42.12% | - | 1,128 | 103% | 448 | - |
| | Sub-total | 101,467 | 3,412 | 91% | 104,366 | 2.16% | 13.19% | - | 15,060 | 14% | 573 | (559) |
| Retail – Qualifying revolving | 0.00 to <0.15 | 62 | 1,111 | 38% | 607 | 0.10% | 43.03% | - | 16 | 3% | 0 | - |
| | 0.15 to <0.25 | 0 | 286 | 41% | 118 | 0.23% | 35.70% | - | 5 | 5% | 0 | - |
| | 0.25 to <0.50 | 87 | 232 | 37% | 356 | 0.42% | 48.77% | - | 36 | 10% | 1 | - |
| | 0.50 to <0.75 | 108 | 604 | 37% | 331 | 0.60% | 36.14% | - | 33 | 10% | 1 | - |
| | 0.75 to <2.50 | 359 | 567 | 37% | 871 | 1.48% | 44.18% | - | 207 | 24% | 6 | - |
| | 2.50 to <10.00 | 729 | 307 | 38% | 1,537 | 4.77% | 45.85% | - | 1,036 | 67% | 33 | - |
| | 10.00 to <100.00 | 456 | 36 | 37% | 569 | 21.77% | 43.54% | - | 641 | 113% | 52 | - |
| | 100.00 (default) | 403 | 8 | 38% | 405 | 100.00% | 61.04% | - | 196 | 48% | 248 | - |
| | Sub-total | 2,203 | 3,150 | 38% | 4,794 | 12.93% | 45.50% | - | 2,170 | 45% | 340 | (315) |
| Retail – Other SME | 0.00 to <0.15 | 35 | 1 | 100% | 36 | 0.03% | 7.90% | - | 0 | 1% | 0 | - |
| | 0.15 to <0.25 | 15 | 6 | 10% | 15 | 0.24% | 31.01% | - | 2 | 11% | 0 | - |
| | 0.25 to <0.50 | 1,291 | 357 | 49% | 1,530 | 0.36% | 29.93% | - | 224 | 15% | 2 | - |
| | 0.50 to <0.75 | 1,382 | 29 | 73% | 1,320 | 0.57% | 31.86% | - | 263 | 20% | 2 | - |
| | 0.75 to <2.50 | 8,518 | 596 | 66% | 8,968 | 1.46% | 24.91% | - | 2,101 | 23% | 34 | - |
| | 2.50 to <10.00 | 4,229 | 235 | 65% | 4,464 | 5.00% | 28.79% | - | 2,015 | 45% | 65 | - |
| | 10.00 to <100.00 | 1,465 | 195 | 75% | 1,680 | 19.16% | 34.00% | - | 952 | 57% | 107 | - |
| | 100.00 (default) | 1,551 | 16 | 84% | 1,565 | 100.00% | 47.77% | - | 553 | 35% | 981 | - |
| | Sub-total | 18,485 | 1,435 | 63% | 19,577 | 11.52% | 29.24% | - | 6,110 | 31% | 1,192 | (1,151) |
| Retail – Other non – SME | 0.00 to <0.15 | 1,573 | 125 | 100% | 1,807 | 0.09% | 18.46% | - | 84 | 5% | 0 | - |
| | 0.15 to <0.25 | 6,463 | 1,267 | 99% | 7,708 | 0.20% | 13.30% | - | 432 | 6% | 2 | - |
| | 0.25 to <0.50 | 4,304 | 546 | 100% | 4,921 | 0.38% | 30.24% | - | 935 | 19% | 5 | - |
| | 0.50 to <0.75 | 2,510 | 102 | 100% | 2,612 | 0.60% | 37.46% | - | 816 | 31% | 6 | - |
| | 0.75 to <2.50 | 7,769 | 892 | 100% | 8,732 | 1.34% | 32.06% | - | 3,344 | 38% | 39 | - |
| | 2.50 to <10.00 | 5,824 | 229 | 100% | 6,186 | 4.30% | 33.30% | - | 3,310 | 54% | 90 | - |
| | 10.00 to <100.00 | 1,383 | 36 | 58% | 1,406 | 25.32% | 33.67% | - | 1,094 | 78% | 114 | - |
| | 100.00 (default) | 1,851 | 9 | 96% | 1,859 | 100.00% | 49.82% | - | 737 | 40% | 1,018 | - |
| | Sub-total | 31,677 | 3,205 | 99% | 35,231 | 7.52% | 28.62% | - | 10,752 | 31% | 1,275 | (1,245) |
| SPECIALISED LENDING SLOTTING CRITERIA | Sub-total | 684 | 2,196 | 0% | 1,430 | 0.00% | 0.00% | - | 827 | 58% | 10 | (3) |
| OTHER NON CREDIT-OBLIGATION ASSETS | Sub-total | 35 | 0 | 0% | 24 | 0.00% | 0.00% | - | 21 | 88% | 0 | - |
| SECURITISATION POSITIONS | Sub-total | 6,612 | 24,588 | 0% | 30,978 | 0.00% | 0.00% | - | 3,695 | 12% | 0 | - |
| EQUITY | Sub-total | 5,520 | 0 | 0% | 5,520 | 0.00% | 0.00% | - | 20,061 | 363% | 129 | - |
| TOTAL | | 536,782 | 207,565 | 43% | 646,740 | 2.69% | 16.84% | 2.12 | 156,782 | 24% | 6,859 | (6,593) |

TABLE 31: INTERNAL APPROACH - CREDIT RISK EXPOSURES BY EXPOSURE CLASS AND PD RANGE (CR6) - FIRB

| 30.06.2020 | | | | | | | | | | | | |
|--|------------------|--|-------------------------------------|--------------|---------------------------|---------------|---------------|------------------|--------------|-------------|-------------------------------------|--------------|
| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | Value adjustments and Provisions EL | |
| Central governments and central banks | 0.00 to <0.15 | 40 | 5 | 75% | 44 | 0.01% | 43.98% | 2.50 | 4 | 10% | 0 | |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | |
| | 0.25 to <0.50 | - | - | - | - | - | - | - | - | - | - | |
| | 0.50 to <0.75 | - | - | - | - | - | - | - | - | - | - | |
| | 0.75 to <2.50 | - | - | - | - | - | - | - | - | - | - | |
| | 2.50 to <10.00 | - | - | - | - | - | - | - | - | - | - | |
| | 10.00 to <100.00 | - | - | - | - | - | - | - | - | - | - | |
| | 100.00 (default) | - | - | - | - | - | - | - | - | - | - | |
| Sub-total | 40 | 5 | 75% | 44 | 0.01% | 43.98% | 2.50 | 4 | 10% | 0 | (0) | |
| Institutions | 0.00 to <0.15 | 3 | - | - | 4 | 0.03% | 44.72% | 2.50 | 1 | 16% | 0 | |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | |
| | 0.25 to <0.50 | 0 | - | - | 0 | 0.26% | 45.00% | 2.50 | 0 | 53% | 0 | |
| | 0.50 to <0.75 | 0 | - | - | 0 | 0.50% | 45.00% | 2.50 | 0 | 74% | 0 | |
| | 0.75 to <2.50 | 0 | - | - | 0 | 1.35% | 41.06% | 2.50 | 0 | 125% | 0 | |
| | 2.50 to <10.00 | 1 | - | - | 1 | 3.28% | 44.93% | 2.50 | 1 | 140% | 0 | |
| | 10.00 to <100.00 | 0 | - | - | 0 | 14.33% | 42.86% | 2.50 | 0 | 221% | 0 | |
| | 100.00 (default) | - | - | - | - | - | - | - | - | - | - | |
| Sub-total | 4 | - | 0% | 5 | 0.41% | 44.75% | 2.50 | 1 | 31% | 0 | (0) | |
| Corporate – SME | 0.00 to <0.15 | 74 | 6 | 46% | 76 | 0.12% | 42.92% | 2.50 | 17 | 22% | 0 | |
| | 0.15 to <0.25 | 112 | 8 | 75% | 118 | 0.16% | 42.72% | 2.50 | 32 | 27% | 0 | |
| | 0.25 to <0.50 | 137 | 12 | 75% | 146 | 0.29% | 42.65% | 2.50 | 54 | 37% | 0 | |
| | 0.50 to <0.75 | 311 | 16 | 75% | 321 | 0.55% | 42.63% | 2.50 | 162 | 51% | 1 | |
| | 0.75 to <2.50 | 818 | 43 | 75% | 853 | 1.56% | 42.70% | 2.50 | 631 | 74% | 6 | |
| | 2.50 to <10.00 | 805 | 48 | 75% | 841 | 4.32% | 42.85% | 2.50 | 811 | 96% | 16 | |
| | 10.00 to <100.00 | 185 | 4 | 75% | 184 | 16.05% | 42.80% | 2.50 | 270 | 147% | 13 | |
| | 100.00 (default) | 103 | 0 | 75% | 102 | 100.00% | 44.12% | 2.50 | - | - | 45 | |
| Sub-total | 2,545 | 137 | 74% | 2,642 | 6.96% | 42.81% | 2.50 | 1,977 | 75% | 80 | (80) | |
| Corporate – Other | 0.00 to <0.15 | 1,034 | 7 | 75% | 1,044 | 0.08% | 44.11% | 2.50 | 250 | 24% | 0 | |
| | 0.15 to <0.25 | 3 | 0 | 75% | 3 | 0.16% | 42.68% | 2.50 | 1 | 27% | 0 | |
| | 0.25 to <0.50 | 144 | 6 | 75% | 149 | 0.26% | 43.90% | 2.50 | 76 | 51% | 0 | |
| | 0.50 to <0.75 | 519 | 12 | 75% | 529 | 0.51% | 43.39% | 2.50 | 368 | 70% | 1 | |
| | 0.75 to <2.50 | 650 | 36 | 75% | 676 | 1.57% | 43.39% | 2.50 | 691 | 102% | 5 | |
| | 2.50 to <10.00 | 688 | 43 | 75% | 723 | 4.80% | 43.19% | 2.50 | 1,034 | 143% | 15 | |
| | 10.00 to <100.00 | 111 | 1 | 75% | 107 | 14.99% | 43.35% | 2.50 | 220 | 206% | 7 | |
| | 100.00 (default) | 61 | - | 0% | 61 | 100.00% | 44.07% | 2.50 | - | - | 27 | |
| Sub-total | 3,210 | 105 | 75% | 3,292 | 3.82% | 43.61% | 2.50 | 2,640 | 80% | 55 | (58) | |
| ALTERNATIVE TREATMENT: SECURED BY REAL ESTATE | Sub-total | 398 | - | 100% | 398 | - | - | - | 170 | 43% | - | - |
| TOTAL | | 6,197 | 247 | 74% | 6,380 | 5.18% | 43.26% | 2.50 | 4,793 | 75% | 135 | (138) |

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| (In EURm) | PD scale | Original on-balance sheet gross exposure | Off-balance sheet exposures pre CCF | Average CCF | EAD post CRM and post-CCF | Average PD | Average LGD | Average maturity | RWA | RWA density | EL | Value adjustments and Provisions |
|--|------------------|--|-------------------------------------|-------------|---------------------------|--------------|---------------|------------------|--------------|-------------|------------|----------------------------------|
| Central governments and central banks | 0.00 to <0.15 | 30 | 5 | 75% | 46 | 0.02% | 44.85% | 2.50 | 0 | 0% | - | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.50 to <0.75 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.75 to <2.50 | - | - | - | - | - | - | - | - | - | - | - |
| | 2.50 to <10.00 | - | - | - | - | - | - | - | - | - | - | - |
| | 10.00 to <100.00 | - | - | - | - | - | - | - | - | - | - | - |
| | 100.00 (default) | - | - | - | - | - | - | - | - | - | - | - |
| | Sub-total | 30 | 5 | 75% | 46 | 0.02% | 44.85% | 2.50 | 0 | 0% | - | (0) |
| Institutions | 0.00 to <0.15 | 4 | 0 | 75% | 4 | 0.03% | 44.68% | 2.50 | 1 | 16% | 0 | - |
| | 0.15 to <0.25 | - | - | - | - | - | - | - | - | - | - | - |
| | 0.25 to <0.50 | 0 | - | 0% | 0 | 0.26% | 45.00% | 2.50 | 0 | 53% | 0 | - |
| | 0.50 to <0.75 | 0 | - | 0% | 0 | 0.50% | 45.00% | 2.50 | 0 | 74% | 0 | - |
| | 0.75 to <2.50 | 0 | - | 0% | 0 | 1.10% | 45.00% | 2.50 | 0 | 2% | 0 | - |
| | 2.50 to <10.00 | 0 | - | 0% | 0 | 3.28% | 44.70% | 2.50 | 1 | 139% | 0 | - |
| | 10.00 to <100.00 | 0 | - | 0% | 0 | 14.33% | 45.00% | 2.50 | 0 | 232% | 0 | - |
| | 100.00 (default) | - | - | - | - | - | - | - | - | - | - | - |
| | Sub-total | 5 | 0 | 75% | 5 | 0.40% | 44.69% | 2.50 | 1 | 29% | 0 | (0) |
| Corporate – SME | 0.00 to <0.15 | 88 | 7 | 50% | 92 | 0.12% | 42.83% | 2.50 | 1 | 2% | 0 | - |
| | 0.15 to <0.25 | 94 | 7 | 75% | 99 | 0.16% | 42.56% | 2.50 | 29 | 30% | 0 | - |
| | 0.25 to <0.50 | 127 | 14 | 75% | 137 | 0.27% | 42.68% | 2.50 | 55 | 40% | 0 | - |
| | 0.50 to <0.75 | 318 | 22 | 75% | 332 | 0.53% | 42.50% | 2.50 | 183 | 55% | 1 | - |
| | 0.75 to <2.50 | 849 | 52 | 75% | 890 | 1.54% | 42.60% | 2.50 | 693 | 78% | 6 | - |
| | 2.50 to <10.00 | 770 | 38 | 75% | 792 | 4.37% | 42.75% | 2.50 | 855 | 108% | 15 | - |
| | 10.00 to <100.00 | 164 | 2 | 75% | 160 | 16.09% | 42.72% | 2.50 | 250 | 156% | 11 | - |
| | 100.00 (default) | 102 | 0 | 75% | 100 | 100.00% | 44.04% | 2.50 | - | - | 44 | - |
| | Sub-total | 2,512 | 142 | 74% | 2,603 | 6.79% | 42.71% | 2.50 | 2,067 | 79% | 77 | (66) |
| Corporate – Other | 0.00 to <0.15 | 955 | 48 | 75% | 997 | 0.07% | 44.02% | 2.50 | 232 | 23% | 0 | - |
| | 0.15 to <0.25 | 3 | 0 | 75% | 3 | 0.16% | 42.27% | 2.50 | 1 | 26% | 0 | - |
| | 0.25 to <0.50 | 165 | 10 | 75% | 173 | 0.26% | 43.90% | 2.50 | 88 | 51% | 0 | - |
| | 0.50 to <0.75 | 548 | 13 | 75% | 559 | 0.51% | 43.43% | 2.50 | 393 | 70% | 1 | - |
| | 0.75 to <2.50 | 632 | 47 | 75% | 663 | 1.58% | 43.21% | 2.50 | 681 | 103% | 5 | - |
| | 2.50 to <10.00 | 636 | 21 | 75% | 650 | 4.49% | 43.15% | 2.50 | 917 | 141% | 13 | - |
| | 10.00 to <100.00 | 86 | 1 | 75% | 86 | 15.34% | 43.37% | 2.50 | 166 | 193% | 6 | - |
| | 100.00 (default) | 66 | 0 | 75% | 66 | 100.00% | 43.93% | 2.50 | - | - | 29 | - |
| | Sub-total | 3,091 | 140 | 75% | 3,196 | 3.83% | 43.54% | 2.50 | 2,477 | 77% | 53 | (40) |
| ALTERNATIVE TREATMENT: SECURED BY REAL ESTATE | Sub-total | 386 | - | 100% | 386 | 0.00% | 0.00% | - | 179 | 46% | - | - |
| TOTAL | | 6,023 | 287 | 74% | 6,237 | 5.12% | 43.18% | 2.50 | 4,725 | 76% | 130 | (107) |

TABLE 32: RWA AND CAPITAL REQUIREMENTS FLOW STATEMENTS OF CREDIT RISK EXPOSURES UNDER IRB APPROACH (CR8)

| <i>(In EURm)</i> | RWA amounts | Capital requirements |
|--|----------------|----------------------|
| RWA as at end of previous reporting period (31.03.2020) | 166,751 | 13,340 |
| Asset size | 7,657 | 613 |
| Asset quality | 1,016 | 81 |
| Model updates | - | - |
| Methodology and policy | (3,484) | (279) |
| Acquisitions and disposals | - | - |
| Foreign exchange movements | (424) | (34) |
| Other | (379) | (30) |
| RWA as at end of reporting period (30.06.2020) | 171,137 | 13,691 |

BREAKDOWN OF CREDIT RISK - IMPAIRED EXPOSURES AND IMPAIRMENTS

TABLE 33: CHANGES IN CREDIT RISK ADJUSTMENTS (CR2-A)

| <i>(In EURm)</i> | 30.06.2020 | | | |
|---|----------------|----------------|----------------|-----------------|
| | Stage 1 | Stage 2 | Stage 3 | Total |
| Opening balance (31.12.2019) | (999) | (1,248) | (9,163) | (11,409) |
| Increases due to origination and acquisition | (340) | (319) | (71) | (730) |
| Decreases due to derecognition | 196 | 182 | 186 | 564 |
| Changes due to change in credit risk (net) | (242) | (410) | (1,424) | (2,075) |
| Decrease in allowance account due to write-offs | - | - | 474 | 474 |
| Other adjustments | 14 | 9 | 98 | 120 |
| Closing balance (30.06.2020) | (1,371) | (1,785) | (9,899) | (13,056) |
| Recoveries of previously written-off amounts recorded directly to the statement of profit or loss | - | - | 37 | 37 |
| Amounts written-off directly to the statement of profit or loss | - | - | (71) | (71) |

3.4 COUNTERPARTY CREDIT RISK DETAIL

Amounts indicated in this section correspond solely to counterparty credit risk (i.e. without credit risk).

BREAKDOWN OF COUNTERPARTY CREDIT RISK - OVERVIEW

TABLE 34: COUNTERPARTY CREDIT RISK EXPOSURE, EAD AND RWA BY APPROACH AND EXPOSURE CLASS

| 30.06.2020 | | | | | | | | | |
|----------------|---------------|---------------|---------------|---------------|---------------|--------------|----------------|----------------|---------------|
| (In EURm) | IRB | | | Standard | | | Total | | |
| Exposure class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 27,302 | 27,414 | 442 | 43 | 43 | 1 | 27,344 | 27,457 | 444 |
| Institutions | 20,270 | 20,274 | 2,909 | 25,825 | 25,833 | 802 | 46,094 | 46,108 | 3,712 |
| Corporates | 48,557 | 48,447 | 12,516 | 1,027 | 1,012 | 769 | 49,584 | 49,459 | 13,285 |
| Retail | 106 | 106 | 8 | 16 | 2 | 2 | 122 | 108 | 10 |
| Other | 2 | 2 | 0 | 202 | 202 | 212 | 204 | 204 | 213 |
| TOTAL | 96,236 | 96,243 | 15,876 | 27,112 | 27,092 | 1,787 | 123,349 | 123,335 | 17,663 |

| 31.12.2019 | | | | | | | | | |
|----------------|---------------|---------------|---------------|---------------|---------------|--------------|----------------|----------------|---------------|
| (In EURm) | IRB | | | Standard | | | Total | | |
| Exposure class | Exposure | EAD | RWA | Exposure | EAD | RWA | Exposure | EAD | RWA |
| Sovereign | 22,843 | 22,954 | 302 | 3 | 3 | - | 22,845 | 22,956 | 302 |
| Institutions | 20,006 | 20,005 | 2,901 | 29,209 | 29,209 | 1,035 | 49,215 | 49,215 | 3,936 |
| Corporates | 44,030 | 43,919 | 10,639 | 1,042 | 1,042 | 826 | 45,072 | 44,961 | 11,465 |
| Retail | 189 | 189 | 9 | 1 | 1 | 1 | 190 | 190 | 11 |
| Others | 9 | 9 | - | 189 | 189 | 189 | 199 | 199 | 189 |
| TOTAL | 87,077 | 87,077 | 13,852 | 30,444 | 30,444 | 2,052 | 117,521 | 117,521 | 15,904 |

Both tables display amounts excluding CVA (Credit Valuation Adjustment). CVA amounted to EUR 3.4 billion at 30 June 2020 (vs. EUR 2.6 billion at 31 December 2019).

BREAKDOWN COUNTERPARTY CREDIT RISK - DETAIL

TABLE 35: IRB COUNTERPARTY CREDIT RISK EXPOSURES BY EXPOSURE CLASS AND PD SCALE (CCR4)

The table below presents Group exposures subject to counterparty credit risk and for which an internal model is used with a view to calculating RWA. In accordance with the EBA's recommendations, CVA charges and exposures cleared through a CCP have been excluded.

| | | 30.06.2020 | | | | | |
|---------------------------------------|------------------|---------------|--------------|---------------|------------------|---------------|---------------|
| (In EURm) | PD scale | EAD post CRM | Average PD | Average LGD | Average maturity | RWA | RWA density |
| Central governments and central banks | 0.00 to <0.15 | 26,998 | 0.01% | 1.14% | 1.17 | 70 | 0.26% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 16 | 0.26% | 44.17% | 1.18 | 6 | 38.57% |
| | 0.50 to <0.75 | 31 | 0.50% | 45.00% | 3.59 | 27 | 87.38% |
| | 0.75 to <2.50 | 247 | 2.12% | 32.98% | 0.49 | 169 | 68.57% |
| | 2.50 to <10.00 | 122 | 4.66% | 45.00% | 1.25 | 170 | 139.26% |
| | 10.00 to <100.00 | - | - | - | - | - | - |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 27,414 | 0.05% | 1.69% | 1.17 | 442 | 1.61% |
| Institutions | 0.00 to <0.15 | 18,002 | 0.04% | 24.94% | 1.65 | 1,650 | 9.16% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 1,178 | 0.26% | 23.90% | 1.80 | 360 | 30.58% |
| | 0.50 to <0.75 | 480 | 0.50% | 39.78% | 1.99 | 308 | 64.13% |
| | 0.75 to <2.50 | 427 | 1.70% | 38.81% | 1.51 | 348 | 81.37% |
| | 2.50 to <10.00 | 160 | 3.92% | 34.60% | 1.32 | 172 | 107.48% |
| | 10.00 to <100.00 | 15 | 13.67% | 31.40% | 2.45 | 34 | 228.87% |
| | 100.00 (default) | 7 | 100.00% | 42.98% | 3.03 | 37 | 537.25% |
| | Sub-total | 20,270 | 0.18% | 25.92% | 1.66 | 2,909 | 14.35% |
| Corporate – SME | 0.00 to <0.15 | 61 | 0.12% | 33.86% | 2.56 | 8 | 13.62% |
| | 0.15 to <0.25 | 180 | 0.20% | 11.70% | 1.56 | 15 | 8.14% |
| | 0.25 to <0.50 | 26 | 0.30% | 37.24% | 3.37 | 14 | 53.83% |
| | 0.50 to <0.75 | 52 | 0.51% | 33.63% | 2.47 | 23 | 43.25% |
| | 0.75 to <2.50 | 72 | 1.52% | 33.84% | 2.21 | 41 | 56.35% |
| | 2.50 to <10.00 | 213 | 3.55% | 30.24% | 1.54 | 148 | 69.48% |
| | 10.00 to <100.00 | 14 | 18.50% | 35.01% | 2.19 | 18 | 124.69% |
| | 100.00 (default) | 3 | 100.00% | 36.30% | 2.74 | 13 | 453.79% |
| | Sub-total | 623 | 2.39% | 26.36% | 1.90 | 279 | 44.82% |
| Corporate – Specialised lending | 0.00 to <0.15 | 314 | 0.09% | 29.75% | 3.29 | 72 | 22.84% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 135 | 0.26% | 7.37% | 3.66 | 17 | 12.36% |
| | 0.50 to <0.75 | 114 | 0.50% | 12.10% | 2.79 | 23 | 19.81% |
| | 0.75 to <2.50 | 489 | 1.99% | 13.57% | 1.90 | 155 | 31.74% |
| | 2.50 to <10.00 | 281 | 4.09% | 10.25% | 1.46 | 85 | 30.13% |
| | 10.00 to <100.00 | 13 | 11.42% | 2.56% | 3.10 | 2 | 12.64% |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 1,346 | 1.78% | 15.80% | 2.40 | 353 | 26.19% |
| Corporate – Other | 0.00 to <0.15 | 32,677 | 0.05% | 33.25% | 1.38 | 3,878 | 11.87% |
| | 0.15 to <0.25 | 0 | 0.17% | 35.00% | 1.39 | 0 | 24.59% |
| | 0.25 to <0.50 | 3,792 | 0.26% | 29.27% | 2.40 | 1,293 | 34.11% |
| | 0.50 to <0.75 | 3,761 | 0.50% | 23.79% | 2.36 | 1,364 | 36.27% |
| | 0.75 to <2.50 | 3,800 | 1.49% | 29.17% | 2.10 | 2,593 | 68.24% |
| | 2.50 to <10.00 | 2,042 | 4.82% | 32.60% | 1.80 | 2,107 | 103.18% |
| | 10.00 to <100.00 | 240 | 13.26% | 31.49% | 1.86 | 359 | 149.74% |
| | 100.00 (default) | 151 | 100.00% | 31.11% | 2.60 | 279 | 184.56% |
| | Sub-total | 46,464 | 0.83% | 31.63% | 1.63 | 11,874 | 25.56% |

| 30.06.2020 | | | | | | | |
|---------------------------------|------------------|---------------|--------------|---------------|------------------|---------------|---------------|
| (In EURm) | PD scale | EAD post CRM | Average PD | Average LGD | Average maturity | RWA | RWA density |
| Retail – Other non – SME | 0.00 to <0.15 | 9 | 0.01% | 11.50% | 5.00 | 0 | 4.94% |
| | 0.15 to <0.25 | 89 | 0.20% | 11.50% | 5.00 | 4 | 4.94% |
| | 0.25 to <0.50 | 5 | 0.34% | 46.00% | 5.00 | 1 | 27.90% |
| | 0.50 to <0.75 | 1 | 0.53% | 28.75% | 5.00 | 0 | 22.64% |
| | 0.75 to <2.50 | - | - | - | - | - | - |
| | 2.50 to <10.00 | - | - | - | - | - | - |
| | 10.00 to <100.00 | 3 | 24.71% | 24.00% | 5.00 | 2 | 61.40% |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 106 | 0.80% | 13.61% | 5.00 | 8 | 7.57% |
| SECURITISATION POSITIONS | Sub-total | 2 | - | - | - | 0 | 20.00% |
| TOTAL | | 96,224 | 0.49% | 20.21% | 1.52 | 15,865 | 16.49% |

| 31.12.2019 | | | | | | | |
|---------------------------------------|------------------|---------------|--------------|---------------|------------------|--------------|---------------|
| (In EURm) | PD scale | EAD post CRM | Average PD | Average LGD | Average maturity | RWA | RWA density |
| Central governments and central banks | 0.00 to <0.15 | 22,651 | 0.00% | 2.59% | 1.21 | 109 | 0.48% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 18 | 0.26% | 39.33% | 1.31 | 6 | 35.91% |
| | 0.50 to <0.75 | 30 | 0.50% | 45.00% | 3.95 | 27 | 91.72% |
| | 0.75 to <2.50 | 201 | 1.10% | 20.24% | 0.89 | 73 | 36.35% |
| | 2.50 to <10.00 | 55 | 4.61% | 45.00% | 1.21 | 87 | 157.63% |
| | 10.00 to <100.00 | - | - | - | - | - | - |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 22,954 | 0.03% | 2.91% | 1.21 | 302 | 1.32% |
| Institutions | 0.00 to <0.15 | 17,019 | 0.04% | 24.20% | 1.53 | 1,517 | 8.91% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 1,203 | 0.26% | 27.90% | 1.66 | 375 | 31.17% |
| | 0.50 to <0.75 | 455 | 0.50% | 38.81% | 1.78 | 293 | 64.28% |
| | 0.75 to <2.50 | 615 | 1.75% | 40.21% | 1.56 | 450 | 73.20% |
| | 2.50 to <10.00 | 163 | 4.06% | 30.80% | 1.36 | 168 | 102.86% |
| | 10.00 to <100.00 | 38 | 12.80% | 23.81% | 1.06 | 71 | 185.34% |
| | 100.00 (default) | 4 | 100.00% | 35.00% | 2.88 | 19 | 437.50% |
| | Sub-total | 19,498 | 0.20% | 25.86% | 1.55 | 2,893 | 14.84% |
| Corporate – SME | 0.00 to <0.15 | 55 | 0.10% | 30.79% | 3.58 | 10 | 18.12% |
| | 0.15 to <0.25 | 79 | 0.20% | 11.72% | 4.98 | 14 | 18.22% |
| | 0.25 to <0.50 | 11 | 0.26% | 30.28% | 1.74 | 3 | 23.98% |
| | 0.50 to <0.75 | 34 | 0.51% | 34.16% | 2.63 | 16 | 47.61% |
| | 0.75 to <2.50 | 53 | 1.47% | 34.82% | 2.40 | 36 | 67.80% |
| | 2.50 to <10.00 | 116 | 6.29% | 31.12% | 3.67 | 113 | 97.16% |
| | 10.00 to <100.00 | 8 | 19.18% | 35.09% | 2.03 | 12 | 145.12% |
| | 100.00 (default) | 2 | 100.00% | 38.47% | 1.68 | 5 | 250.30% |
| | Sub-total | 358 | 3.30% | 27.74% | 3.55 | 208 | 58.13% |
| Corporate – Specialised lending | 0.00 to <0.15 | 203 | 0.07% | 30.00% | 3.75 | 57 | 28.15% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 27 | 0.26% | 10.24% | 4.13 | 4 | 16.06% |
| | 0.50 to <0.75 | 50 | 0.50% | 10.00% | 4.22 | 11 | 21.13% |
| | 0.75 to <2.50 | 483 | 1.86% | 9.25% | 2.37 | 113 | 23.37% |
| | 2.50 to <10.00 | 451 | 3.90% | 9.87% | 1.71 | 135 | 29.85% |
| | 10.00 to <100.00 | - | - | - | - | - | - |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 1,214 | 2.23% | 13.00% | 2.47 | 319 | 26.32% |

| | 31.12.2019 | | | | | | |
|---------------------------------|------------------|---------------|--------------|---------------|------------------|---------------|---------------|
| (In EURm) | PD scale | EAD post CRM | Average PD | Average LGD | Average maturity | RWA | RWA density |
| Corporate – Other | 0.00 to <0.15 | 30,744 | 0.05% | 33.36% | 1.36 | 3,634 | 11.82% |
| | 0.15 to <0.25 | - | - | - | - | - | - |
| | 0.25 to <0.50 | 3,574 | 0.26% | 29.54% | 2.48 | 1,141 | 31.94% |
| | 0.50 to <0.75 | 3,106 | 0.50% | 25.64% | 2.33 | 1,180 | 37.98% |
| | 0.75 to <2.50 | 2,775 | 1.48% | 28.50% | 2.42 | 1,890 | 68.11% |
| | 2.50 to <10.00 | 1,948 | 4.31% | 31.89% | 1.60 | 1,910 | 98.06% |
| | 10.00 to <100.00 | 91 | 13.86% | 32.68% | 1.68 | 143 | 156.49% |
| | 100.00 (default) | 107 | 100.00% | 29.43% | 3.20 | 211 | 196.79% |
| | Sub-total | 42,345 | 0.67% | 31.93% | 1.61 | 10,110 | 23.87% |
| Retail – Other non – SME | 0.00 to <0.15 | 11 | 0.03% | 12.30% | 5.00 | 0 | 1.29% |
| | 0.15 to <0.25 | 177 | 0.20% | 11.50% | 5.00 | 9 | 4.94% |
| | 0.25 to <0.50 | 1 | 0.34% | 46.00% | 5.00 | 0 | 27.90% |
| | 0.50 to <0.75 | 0 | 0.53% | 28.75% | 5.00 | 0 | 22.64% |
| | 0.75 to <2.50 | - | - | - | - | - | - |
| | 2.50 to <10.00 | - | - | - | - | - | - |
| | 10.00 to <100.00 | - | - | - | - | - | - |
| | 100.00 (default) | - | - | - | - | - | - |
| | Sub-total | 189 | 0.19% | 11.79% | 5.00 | 9 | 4.90% |
| SECURITISATION POSITIONS | Sub-total | 9 | 0.00% | 0.00% | - | - | 0.00% |
| TOTAL | | 86,567 | 0.43% | 21.15% | 1.52 | 13,841 | 15.99% |

TABLE 36: EAD AND RWA TOWARDS CENTRAL COUNTERPARTIES (CCP) (CCR8)

| | 30.06.2020 | | 31.12.2019 | |
|--|------------|-------|------------|-------|
| (In EURm) | EAD | RWA | EAD | RWA |
| Exposures to QCCPs | 30,241 | 1,057 | 32,252 | 1,454 |
| Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which: | 14,743 | 295 | 16,225 | 326 |
| ▪ OTC derivatives | 789 | 16 | 1,108 | 23 |
| ▪ Exchange-traded derivatives | 12,819 | 256 | 13,551 | 271 |
| ▪ Securities financing transactions | 1,034 | 21 | 1,323 | 26 |
| ▪ Netting sets where cross-product netting has been approved | 102 | 2 | 243 | 6 |
| Segregated initial margin | 9,966 | - | 9,731 | - |
| Non-segregated initial margin | 1,863 | 37 | 2,525 | 51 |
| Pre-funded default fund contributions | 3,669 | 725 | 3,771 | 1,077 |
| Alternative calculation of own funds requirements for exposures | - | - | - | - |
| Exposures to non-QCCPs | - | - | - | - |
| Exposures for trades at non-QCCPs (excluding initial margin and default fund contributions); of which: | - | - | - | - |
| ▪ OTC derivatives | - | - | - | - |
| ▪ Exchange-traded derivatives | - | - | - | - |
| ▪ Securities financing transactions | - | - | - | - |
| ▪ Netting sets where cross-product netting has been approved | - | - | - | - |
| Segregated initial margin | - | - | - | - |
| Non-segregated initial margin | - | - | - | - |
| Pre-funded default fund contributions | - | - | - | - |
| Unfunded default fund contributions | - | - | - | - |

TABLE 37: IMPACT OF NETTING AND COLLATERAL HELD ON EXPOSURE VALUES (CCR5-A)

| | 30.06.2020 | | | | |
|-----------------------|--|------------------|--------------------------------|-----------------|---------------------|
| (In EURm) | Gross positive fair value or net carrying amount | Netting benefits | Netted current credit exposure | Collateral held | Net credit exposure |
| Derivatives | 335,515 | 298,145 | 56,399 | 24,402 | 29,056 |
| SFTs | 1,229,670 | 568,021 | 713,963 | 593,706 | 87,781 |
| Cross-product netting | 36,601 | 43,158 | 49,258 | 5,182 | 918 |
| TOTAL | 1,601,786 | 909,324 | 819,620 | 623,290 | 117,755 |

The concept of net credit exposure presented in this table differs from that of EAD, insofar as other parameters not included here may be involved in the calculation of regulatory exposure (regulatory haircuts, add-ons...).

TABLE 38: BREAKDOWN OF COLLATERAL FOR COUNTERPARTY CREDIT RISK EXPOSURES (CCR5-B)

| | 30.06.2020 | | | |
|---|--|---------------------------------|-----------------------------------|---------------------------------|
| | Collateral used in derivative transactions | | Collateral used in SFTs | |
| (In EURm) | Fair value of collateral received | Fair value of posted collateral | Fair value of collateral received | Fair value of posted collateral |
| Cash | 54,768 | 27,451 | 22,371 | 32,842 |
| Banks/Broker-dealers | 32 | 608 | 90,647 | 97,593 |
| Central Counterparties | - | 9,201 | 10,960 | 5,925 |
| Government-sponsored entities/ Government Agencies | - | - | - | - |
| Hedge funds | - | - | 5 | 107 |
| Insurance and Financial Guaranty Firms | 11 | 5 | 711 | 2,747 |
| Mutual funds | 157 | - | 909 | 2,672 |
| Nonfinancial corporations | 658 | 29 | 24,024 | 57,415 |
| Pension Plans | - | - | - | - |
| Sovereign national governments | 4,175 | 2,763 | 289,101 | 318,073 |
| SPVs, SPCs, and SPEs | - | - | - | - |
| Supranationals | - | - | 2,283 | 1,701 |
| Others | - | - | 15 | 213 |

TABLE 39: RWA AND CAPITAL REQUIREMENTS FLOW STATEMENTS OF COUNTERPARTY CREDIT RISK EXPOSURES UNDER IRB APPROACH (CCR7)

IMM is the internal model method applied to calculate exposures to counterparty credit risk. The banking models used are subject to approval of the supervisor.

The application of these internal models has an impact on the method used to calculate the EAD of market transactions but also on the Basel maturity calculation method.

| <i>(In EURm)</i> | RWA amounts - IRB IMM | RWA amounts - IRB hors IMM | RWA amounts - Total IRB | Capital requirements - IRB IMM | Capital requirements - IRB hors IMM | Capital requirements - Total IRB |
|--|--------------------------------------|---|--|---|--|---|
| RWA as at end of previous reporting period (31.03.2020) | 13,385 | 2,405 | 15,789 | 1,071 | 192 | 1,263 |
| Asset size | (513) | 269 | (245) | (41) | 21 | (20) |
| Credit quality of counterparties | 17 | 120 | 137 | 1 | 10 | 11 |
| Model updates | - | - | - | - | - | - |
| Methodology and policy | 358 | - | 358 | 29 | - | 29 |
| Acquisitions and disposals | - | - | - | - | - | - |
| Foreign exchange movements | (141) | (20) | (161) | (11) | (2) | (13) |
| Other | 81 | (84) | (3) | 7 | (7) | (0) |
| RWA as at end of reporting period (30.06.2020) | 13,187 | 2,689 | 15,876 | 1,055 | 215 | 1,270 |

The table above displays data without CVA (Credit Valuation Adjustment) which amounts to EUR 3.0 billion in advanced approach.

4

SECURITISATION

REGULATORY CAPITAL REQUIREMENTS

TABLE 40: AMOUNTS OF SECURITISED EXPOSURES RETAINED OR PURCHASED IN THE BANKING BOOK BY APPROACH AND BY RISK WEIGHT

| | | 30.06.2020 | | | | | | | |
|---|--------------------------|---------------------------|----------|-------------------|-----------|----------------------|----------|-------------------|--------|
| (In EURm) | | Exposure at Default (EAD) | | | | Capital Requirements | | | |
| | | Securitisation | | Re-securitisation | | Securitisation | | Re-securitisation | |
| Risk wieght band | | STS | Non-STS | STS | Non-STS | STS | Non-STS | STS | Non-ST |
| Exposures values by RW bands / deductions | ≤ 20% RW | 6,884 | 26,252 | - | - | 49 | 353 | - | - |
| | > 20% à 50% RW | - | 544 | - | - | - | 15 | - | - |
| | > 50% à 100% RW | - | 190 | - | - | - | 10 | - | - |
| | > 100% à 1,250% RW | - | - | - | - | - | - | - | - |
| | 1,250% RW | - | - | - | - | - | - | - | - |
| | Deductions | 5 | 2 | - | - | - | - | - | - |
| Exposures values by regulatory approach | SEC-IRBA | - | 10,423 | - | - | - | 146 | - | - |
| | SEC-ERBA (including IAA) | 6,092 | 14,437 | - | - | 49 | 207 | - | - |
| | SEC-SA | 792 | 2,125 | - | - | - | 25 | - | - |
| | 1,250% RW | - | - | - | - | - | - | - | - |
| | Deductions | 5 | 2 | - | - | - | - | - | - |
| TOTAL BANKING BOOK | 6,889 | 26,988 | - | - | 49 | 379 | - | - | |

As at 30 June 2020, 80% of banking book securitisation exposures were non-STS. 61% of exposures were weighted using the IAA / SEC-ERBA method, 31% using the SEC-IRBA.

The table as at 31 December 2019 has been modified as follows:

| | | 31.12.2019 | | | | | | | |
|---|--------------------------|---------------------------|----------|-------------------|----------|----------------------|----------|-------------------|---------|
| (In EURm) | | Exposure at Default (EAD) | | | | Capital Requirements | | | |
| | | Securitisation | | Re-securitisation | | Securitisation | | Re-securitisation | |
| Risk weight band | | STS | Non-STS | STS | Non-STS | STS | Non-STS | STS | Non-STS |
| Exposures values by RW bands / deductions | ≤ 20% RW | 946 | 30,722 | - | - | - | 288 | - | - |
| | > 20% à 50% RW | - | 544 | - | - | - | 10 | - | - |
| | > 50% à 100% RW | - | 48 | - | - | - | 3 | - | - |
| | > 100% à 1,250% RW | - | - | - | - | - | - | - | - |
| | 1,250% RW | - | - | - | - | - | - | - | - |
| | Deductions | - | 16 | - | - | - | - | - | - |
| Exposures values by regulatory approach | SEC-IRBA | - | 10,104 | - | - | - | 149 | - | - |
| | SEC-ERBA (including IAA) | - | 20,873 | - | - | - | 147 | - | - |
| | SEC-SA | 946 | 336 | - | - | - | 5 | - | - |
| | 1,250% RW | - | - | - | - | - | - | - | - |
| | Deductions | - | 16 | - | - | - | - | - | - |
| TOTAL BANKING BOOK | 946 | 31,330 | - | - | - | 301 | - | - | |

TABLE 41: AMOUNTS OF SECURITISED EXPOSURES RETAINED OR PURCHASED IN THE TRADING BOOK BY APPROACH AND BY RISK WEIGHT

| | | 30.06.2020 | | | | | | | |
|---|--------------------|---------------------------|----------|-------------------|----------|----------------------|----------|-------------------|---------|
| (In EURm) | | Exposure at Default (EAD) | | | | Capital Requirements | | | |
| | | Securitisation | | Re-securitisation | | Securitisation | | Re-securitisation | |
| Risk weight band | | STS | Non-STS | STS | Non-STS | STS | Non-STS | STS | Non-STS |
| Exposures values by RW bands / deductions | ≤ 20% RW | 1 | 539 | - | - | 0 | 7 | - | - |
| | > 20% à 50% RW | - | 33 | - | - | - | 1 | - | - |
| | > 50% à 100% RW | - | 24 | - | - | - | 1 | - | - |
| | > 100% à 1,250% RW | - | 79 | - | - | - | 17 | - | - |
| | 1,250% RW | - | 0 | - | - | - | - | - | - |
| | Deductions | - | 1 | - | - | - | - | - | - |
| Exposures values by regulatory approach | SEC-IRBA | - | - | - | - | - | - | - | - |
| | SEC-IAA | 1 | 230 | - | - | 0 | 21 | - | - |
| | SEC-SA | - | 446 | - | - | - | 5 | - | - |
| | 1,250% RW | - | 0 | - | - | - | - | - | - |
| | Deductions | - | 1 | - | - | - | - | - | - |
| TOTAL TRADING BOOK | 1 | 676 | - | - | 0 | 26 | - | - | |

The table as at 31 December 2019 has been modified as follows:

| | | 31.12.2019 | | | | | | | |
|---|--------------------------|----------------------------------|----------------|--------------------------|----------------|-----------------------------|----------------|--------------------------|----------------|
| <i>(In EURm)</i> | | Exposure at Default (EAD) | | | | Capital Requirements | | | |
| | | Securitisation | | Re-securitisation | | Securitisation | | Re-securitisation | |
| Risk wieght band | | STS | Non-STS | STS | Non-STS | STS | Non-STS | STS | Non-STS |
| Exposures values by RW bands / deductions | ≤ 20% RW | - | 108 | - | - | - | 1 | - | - |
| | > 20% à 50% RW | 29 | 375 | - | - | 0 | 6 | - | - |
| | > 50% à 100% RW | - | 59 | - | - | - | 6 | - | - |
| | > 100% à 1,250% RW | - | 62 | - | - | - | 7 | - | - |
| | 1,250% RW | - | 3 | - | - | - | 3 | - | - |
| | Deductions | - | 9 | - | - | - | - | - | - |
| Exposures values by regulatory approach | SEC-IRBA | - | - | - | - | - | - | - | - |
| | SEC-ERBA (including IAA) | 29 | 604 | - | - | 0 | 19 | - | - |
| | SEC-SA | - | - | - | - | - | - | - | - |
| | 1,250% RW | - | 3 | - | - | - | 3 | - | - |
| | Deductions | - | 9 | - | - | - | - | - | - |
| TOTAL TRADING BOOK | | 29 | 616 | - | - | 0 | 22 | - | - |

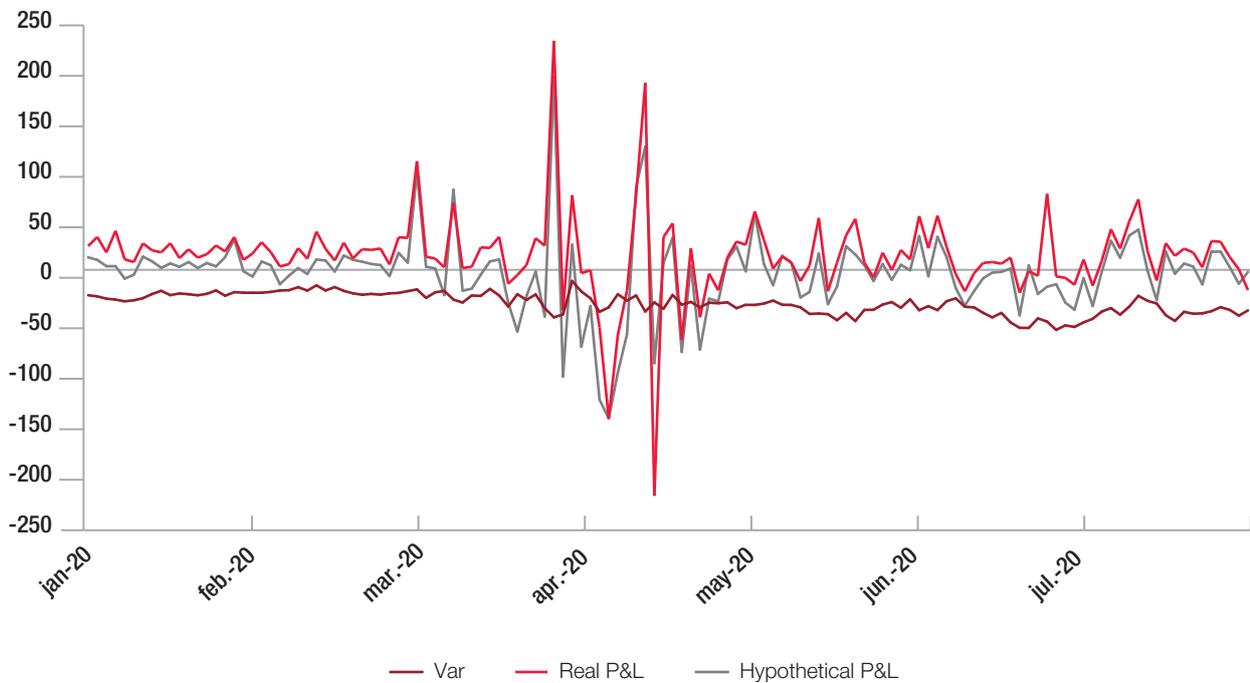


5

MARKET RISK

5.1 99% VALUE AT RISK (VAR)

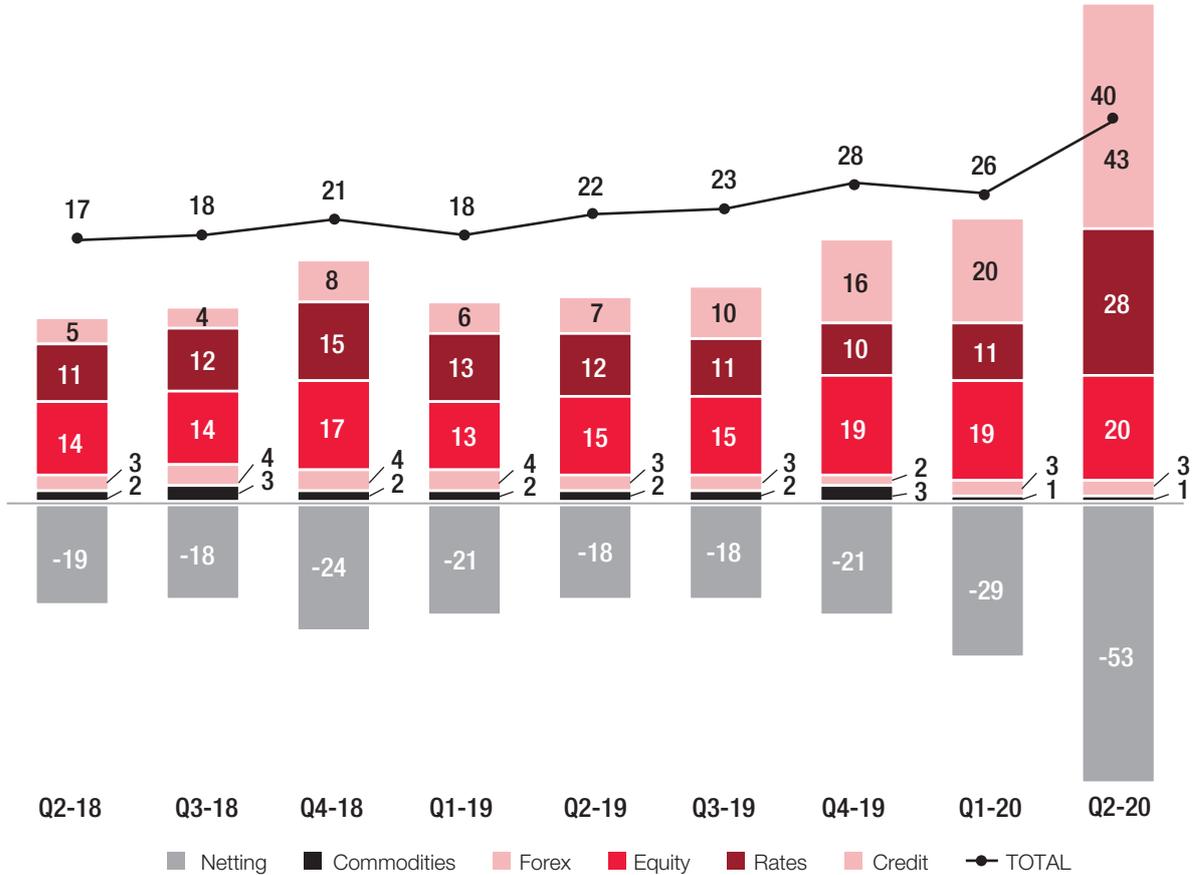
TRADING VAR (ONE-DAY, 99%), DAILY ACTUAL P&L⁽¹⁾ AND DAILY HYPOTHETICAL P&L⁽²⁾ OF THE TRADING PORTFOLIO (2020, IN EURM)



(1) Daily profit or loss used for the VaR backtesting against actual P&L, as defined in the "99% Value at Risk (VaR)".

(2) Daily profit or loss used for the VaR backtesting against hypothetical P&L, as defined in the "99% Value at Risk (VaR)".

BREAKDOWN BY RISK FACTOR OF TRADING VAR (ONE-DAY, 99%) - CHANGES IN QUARTERLY AVERAGE OVER THE 2018-2020 PERIOD (IN EURM)



VaR increased over the first 6 months of the year (EUR 40 million in Q2 2020 versus EUR 28 million in Q4 2019 in average). Starting from a low level in January / February, the VaR has increased for the rest of the semester following the effects of the Covid-19 crisis on the markets. Interest rate and credit perimeters were the main contributors to this increase due to the entry of new scenarios in the middle of the semester in the computation window of the VaR applying shocks of interest rates increase and credit spreads tightening, which penalise CVA hedging positions and exotic credit activities.

Equity activities, sensitive to equity market rebound scenarios associated with interest rate hikes, are at the origin of the VaR volatility, but without a major impact on the global increase, their contribution remaining stable in average.

As a consequence of the Covid-19 crisis, the markets were marked in the first half of 2020 by high volatility across all asset classes. Over this period, a total of 13 dates with VaR backtesting overshootings against P&L were observed at the Societe Generale Group level. In view of the European Parliament's vote allowing institutions to exclude backtesting events that do not result from internal model deficiencies and that occurred between 1 January 2020 and 31 December 2021, the competent authorities have validated the exclusion of such events from the calculation of Societe Generale's weighted assets for market risk.

5.2 RWA AND CAPITAL REQUIREMENTS

TABLE 42: MARKET RISK RWA AND CAPITAL REQUIREMENTS BY RISK FACTOR

| (In EURm) | Risk-weighted assets | | | Capital requirements | | |
|--|----------------------|---------------|--------------|----------------------|--------------|------------|
| | 30.06.2020 | 31.12.2019 | Change | 30.06.2020 | 31.12.2019 | Change |
| VaR | 5,659 | 3,881 | 1,778 | 453 | 310 | 142 |
| Stressed VaR | 10,822 | 6,678 | 4,143 | 866 | 534 | 331 |
| Incremental Risk Charge (IRC) | 1,354 | 1,361 | (7) | 108 | 109 | (1) |
| Correlation portfolio (CRM) | 1,402 | 1,220 | 182 | 112 | 98 | 15 |
| Total market risk assessed by internal model | 19,236 | 13,140 | 6,096 | 1,539 | 1,051 | 488 |
| Specific risk related to securitisation positions in the trading portfolio | 326 | 277 | 49 | 26 | 22 | 4 |
| Risk assessed for currency positions | 409 | 865 | (456) | 33 | 69 | (36) |
| Risk assessed for interest rates (excl.securitisation) | 1,013 | 231 | 782 | 81 | 18 | 63 |
| Risk assessed for ownership positions | 0 | - | 0 | 0 | - | 0 |
| Risk assessed for commodities | 0 | 0 | 0 | 0 | 0 | 0 |
| Total market risk assessed by standardised approach | 1,748 | 1,373 | 375 | 140 | 110 | 30 |
| TOTAL | 20,984 | 14,513 | 6,471 | 1,679 | 1,161 | 518 |

The market risk RWA grew by almost 50% during the first half of 2020 (EUR 21.0 billion in Q2 2020 versus EUR 14.5 billion in Q4 2019) in an environment marked by high volatility across all asset classes due to uncertainties stemming from the Covid-19 crisis. This rise is mainly explained by:

- an increase in the SVaR from the first quarter, mainly on the equity scope, which remains at high levels in Q2 due to exotic credit and interest rate activities (impact of EUR +4.1 billion on RWA);
- an increase in the VaR (see comment above – impact of EUR +1.8 billion on RWA);

- an increase in the standardised approach contribution resulting mainly from the integration of mutual funds in its calculation base.

It should be noted that the various measures taken by the ECB have made it possible to limit the impact of VaR backtesting overshoots resulting from exceptional market movements during the Covid-19 crisis on the level of the multiplier coefficient used for the calculation of the VaR and SVaR RWA.

5.3 MARKET RISK RWA AND CAPITAL REQUIREMENTS - ADDITIONAL QUANTITATIVE INFORMATION

TABLE 43: MARKET RISK UNDER STANDARDISED APPROACH (MR1)

| (In EURm) | 30.06.2020 | 31.12.2019 | 30.06.2020 | 31.12.2019 |
|---|----------------------|----------------------|---------------------|---------------------|
| | Risk-weighted assets | Risk-weighted assets | Capital requirement | Capital requirement |
| Products | 1,422 | 1,096 | 114 | 88 |
| Interest rate risk (general and specific) | 1,013 | 231 | 81 | 18 |
| Equity risk (general and specific) | 0 | - | 0 | - |
| Foreign exchange risk | 409 | 865 | 33 | 69 |
| Commodity risk | 0 | 0 | 0 | 0 |
| Options | 326 | 277 | 26 | 22 |
| Simplified approach | - | - | - | - |
| Delta-plus method | - | - | - | - |
| Scenario approach | - | - | - | - |
| Securitisation (specific risk) | 326 | 277 | 26 | 22 |
| TOTAL | 1,748 | 1,373 | 140 | 110 |

Outright products refer to positions in products that are not optional.

TABLE 44: MARKET RISK UNDER INTERNAL MODEL APPROACH (MR2-A)

| (In EURm) | 30.06.2020 | 31.12.2019 | 30.06.2020 | 31.12.2019 |
|---|----------------------|----------------------|---------------------|---------------------|
| | Risk-weighted assets | Risk-weighted assets | Capital requirement | Capital requirement |
| 1 VaR (higher of values a and b) | 5,659 | 3,881 | 453 | 310 |
| (a) Previous day's VaR (Article 365(1) (VaRt-1)) | | | 128 | 85 |
| (b) Average of the daily VaR (Article 365(1)) on each of the preceding sixty business days (VaRavg) x multiplication factor ((mc) in accordance with Article 366) | | | 453 | 310 |
| 2 SVaR (higher of values a and b) | 10,822 | 6,678 | 866 | 534 |
| (a) Latest SVaR (Article 365(2) (sVaRt-1)) | | | 293 | 229 |
| (b) Average of the SVaR (Article 365(2)) during the preceding sixty business days (sVaRavg) x multiplication factor (ms) (Article 366) | | | 866 | 534 |
| 3 Incremental risk charge - IRC (higher of values a and b) | 1,354 | 1,361 | 108 | 109 |
| (a) Most recent IRC value (incremental default and migration risks section 3 calculated in accordance with Section 3 articles 370/371) | | | 108 | 83 |
| (b) Average of the IRC number over the preceding 12 weeks | | | 83 | 109 |
| 4 Comprehensive Risk Measure - CRM (higher of values a, b and c) | 1,402 | 1,220 | 112 | 98 |
| (a) Most recent risk number for the correlation trading portfolio (article 377) | | | 51 | 95 |
| (b) Average of the risk number for the correlation trading portfolio over the preceding 12-weeks | | | 112 | 98 |
| (c) 8% of the own funds requirement in SA on most recent risk number for the correlation trading portfolio (Article 338(4)) | | | 112 | 79 |
| 5 TOTAL | 19,236 | 13,140 | 1,539 | 1,051 |

TABLE 45: INTERNAL MODEL VALUES IN TRADING PORTFOLIOS (MR3)

| <i>(In EURm)</i> | 30.06.2020 | 31.12.2019 |
|--|-------------------|-------------------|
| VaR (10 days, 99%)⁽¹⁾ | | |
| Period start | 103 | 49 |
| Maximum value | 188 | 113 |
| Average value | 129 | 71 |
| Minimum value | 82 | 40 |
| Period end | 127 | 85 |
| Stressed VaR (10 days, 99%)⁽¹⁾ | | |
| Period start | 231 | 108 |
| Maximum value | 281 | 213 |
| Average value | 208 | 119 |
| Minimum value | 162 | 49 |
| Period end | 177 | 112 |
| Incremental Risk Charge (99.9%) | | |
| Period start | 58 | 317 |
| Maximum value | 111 | 352 |
| Average value | 85 | 192 |
| Minimum value | 58 | 58 |
| Period end | 108 | 83 |
| Comprehensive Risk capital charge (99.9%) | | |
| Period start | 157 | 164 |
| Maximum value | 167 | 211 |
| Average value | 107 | 144 |
| Minimum value | 51 | 73 |
| Period end | 51 | 95 |
| Floor (standardised measurement method) | 112 | 79 |

(1) On the perimeter for which the capital requirements are assessed by internal model.

TABLE 46: QUARTERLY RWA FLOW STATEMENTS OF MARKET RISK EXPOSURES UNDER IMA (INTERNAL MODEL APPROACH) (MR2-B)

| (In EURm) | VaR | SVaR | IRC | CRM | Autre | Total RWA | Exigences en fonds propres |
|---|--------------|---------------|--------------|--------------|-------|---------------|----------------------------|
| RWA at end of previous reporting period (31.03.2020) | 4,071 | 10,300 | 1,153 | 2,276 | - | 17,800 | 1,424 |
| <i>Regulatory adjustment</i> | 2,546 | 6,700 | 488 | 0 | - | 9,734 | 779 |
| <i>RWA at end of day previous quarter</i> | 1,525 | 3,600 | 665 | 2,276 | - | 8,066 | 645 |
| <i>Movement in risk levels</i> | 1,744 | 670 | 201 | (874) | - | 1,740 | 139 |
| <i>Model updates/changes</i> | (151) | (141) | - | - | - | (292) | (23) |
| <i>Methodology and policy</i> | - | - | - | - | - | - | - |
| <i>Acquisitions and disposals</i> | - | - | - | - | - | - | - |
| <i>Foreign exchange movements</i> | (4) | (8) | - | - | - | (12) | (1) |
| <i>Other</i> | - | - | - | - | - | - | - |
| <i>RWA at end of day quarter</i> | 1,604 | 1,956 | 1,354 | 635 | - | 5,549 | 444 |
| <i>Regulatory adjustment</i> | 4,055 | 8,866 | - | 767 | - | 13,688 | 1,095 |
| RWA at end of reporting period (30.06.2020) | 5,659 | 10,822 | 1,354 | 1,402 | - | 19,236 | 1,539 |

Effects are defined as follows:

- regulatory adjustment: difference between RWA used for the purpose of regulatory RWA calculation on the one hand and RWA of the last day or of the last week of the period on the other hand;
- movement in risk levels: changes due to position changes;
- model updates/changes: significant updates to the model to reflect recent experience (e.g. recalibration), as well as significant changes in model scope;
- methodology and policy: methodology changes to the calculations driven by regulatory policy changes;
- acquisitions and disposals: modifications due to acquisition or disposal of business/product lines or entities;
- foreign exchange movements: changes arising from foreign currency translation movements.

6

OPERATIONAL RISK

RISK-WEIGHTED ASSETS AND CAPITAL REQUIREMENTS

Societe Generale's capital requirements for operational risk are mainly calculated using the Advanced Measurement Approach (AMA) via its internal model (95% as at 30 June 2020 and as at 31 December 2019). The amount of risk-weighted assets over the AMA scope is stable. The

slight decrease of risk-weighted assets under the Standardised approach results from the inclusion of more relevant indicators in the calculation, in accordance with articles 317 and 318 of Regulation (EU) No 575/2013.

The following table breaks down the Group's risk-weighted assets and the corresponding capital requirements at 30 June 2020.

TABLE 47: RWA AND CAPITAL REQUIREMENTS RELATING TO OPERATIONAL RISK

| | 30.06.2020 | | | | 31.12.2019 | | | |
|---|---------------------------------|---|---------------|----------------------|---------------------------------|---|---------------|----------------------|
| | RWA under Standardised approach | RWA under Advanced Measurement Approach (AMA) | Total RWA | Capital requirements | RWA under Standardised approach | RWA under Advanced Measurement Approach (AMA) | Total RWA | Capital requirements |
| <i>(In EURm)</i> | | | | | | | | |
| Global Banking and Investor Solutions | 155 | 32,007 | 32,162 | 2,573 | 189 | 32,007 | 32,196 | 2,576 |
| Corporate Centre | 309 | 3,141 | 3,450 | 276 | 364 | 3,141 | 3,505 | 280 |
| International Retail Banking and Financial Services | 1,788 | 5,029 | 6,817 | 545 | 1,884 | 5,029 | 6,913 | 553 |
| French Retail Banking | 111 | 5,313 | 5,424 | 434 | 33 | 5,313 | 5,346 | 428 |
| TOTAL | 2,362 | 45,491 | 47,853 | 3,828 | 2,470 | 45,491 | 47,961 | 3,837 |



7

STRUCTURAL INTEREST RATE AND EXCHANGE RATE RISKS

The sensitivity of the Group's value to changes in interest rates at 31 May 2020 stood at EUR +162 million (for an instantaneous and parallel increase in interest rates of 0.1%).

TABLE 48: SENSITIVITY OF THE GROUP'S VALUE TO A +10 BP INTEREST RATE VARIATION

| <i>(In EURm)</i> | Total |
|---|--------------|
| Amount of sensitivity (31.05.2020) | 162 |
| Amount of sensitivity (31.12.2019) | (54) |

TABLE 49: SENSITIVITY OF THE GROUP'S INTEREST MARGIN

| <i>(In EURm)</i> | 31.05.2020 | 31.12.2019 |
|--|-------------------|-------------------|
| Parallel increase in interest rates of 10 bp | | |
| Year 1 | 50 | 9 |
| Year 2 | 94 | 48 |
| Year 3 | 155 | 115 |
| Parallel decrease in interest rates of 10 bp | | |
| Year 1 | (55) | (15) |
| Year 2 | (100) | (56) |
| Year 3 | (162) | (122) |



8

LIQUIDITY RISK

8.1 ASSET ENCUMBRANCE

TABLE 50: ENCUMBERED AND UNENCUMBERED ASSETS (AE-ASS)

| | 30.06.2020 ⁽¹⁾ | | | | | | | |
|---|--------------------------------------|------------------------|---------------------------------|------------------------|--|------------------------|-----------------------------------|------------------------|
| | Carrying amount of encumbered assets | | Fair value of encumbered assets | | Carrying amount of unencumbered assets | | Fair value of unencumbered assets | |
| (In EURm) | | of which: EHQLA & HQLA | | of which: EHQLA & HQLA | | of which: EHQLA & HQLA | | of which: EHQLA & HQLA |
| Assets of the reporting institution | 163,839 | 53,998 | | | 1,112,871 | 145,011 | | |
| Equity instruments | 28,092 | 25,864 | | | 38,734 | 7,504 | | |
| Debt securities | 36,259 | 28,134 | 36,259 | 28,134 | 65,439 | 45,451 | 65,439 | 45,451 |
| <i>of which covered bonds</i> | 59 | 9 | 59 | 9 | 340 | 247 | 340 | 247 |
| <i>of which asset-backed securities</i> | 239 | 135 | 239 | 135 | 2,074 | 54 | 2,074 | 54 |
| <i>of which issued by general governments</i> | 31,414 | 27,087 | 31,414 | 27,087 | 39,007 | 39,007 | 39,007 | 39,007 |
| <i>of which issued by financial corporations</i> | 2,444 | 388 | 2,444 | 388 | 14,659 | 4,874 | 14,659 | 4,874 |
| <i>of which issued by non-financial corporations</i> | 1,508 | 659 | 1,508 | 659 | 5,693 | 416 | 5,693 | 416 |
| Other assets | 100,548 | - | | | 1,010,055 | 92,056 | | |
| <i>of which loans on demand</i> | 4,779 | - | - | - | 134,671 | 88,316 | - | - |
| <i>of which loans and advances other than loans on demand</i> | 94,220 | - | - | - | 572,265 | 1,273 | - | - |
| <i>of which other</i> | 1,551 | - | - | - | 300,650 | 2,466 | - | - |

(1) Table's figures are calculated as medians of the last four quarters.

TABLE 51: COLLATERAL RECEIVED (AE-COL)

| (In EURm) | 30.06.2020 ⁽¹⁾ | | | |
|---|--|---------------------------------------|---|---------------------------------------|
| | Fair value of encumbered collateral received or own debt securities issued | | Fair value of collateral received or own debt securities issued available for encumbrance | |
| | | of which: EHQLA & HQLA ⁽¹⁾ | | of which: EHQLA & HQLA ⁽¹⁾ |
| Collateral received by the reporting institution | 379,066 | 336,878 | 78,116 | 63,657 |
| Loans on demand | - | - | - | - |
| Equity instruments | 60,284 | 42,044 | 12,381 | 6,692 |
| Debt securities | 318,782 | 294,834 | 66,664 | 56,965 |
| <i>of which covered bonds</i> | 2,094 | 862 | 7,926 | 7,859 |
| <i>of which asset-backed securities</i> | 8,970 | 7,285 | 7,565 | 2,523 |
| <i>of which issued by general governments</i> | 289,163 | 283,174 | 45,087 | 45,087 |
| <i>of which issued by financial corporations</i> | 15,707 | 1,821 | 17,122 | 8,575 |
| <i>of which issued by non-financial corporations</i> | 12,137 | 9,839 | 4,444 | 3,000 |
| Loans and advances other than loans on demand | - | - | - | - |
| Other collateral received | - | - | - | - |
| Own debt securities issued other than own covered bonds or asset-backed securities | - | - | 24 | - |
| Own covered bonds and asset-backed securities issued and not yet pledged | | | 16,719 | - |
| TOTAL ASSETS, COLLATERAL RECEIVED AND OWN DEBT SECURITIES ISSUED | 542,887 | 390,876 | | |

(1) Table's figures are calculated as medians of the last four quarters.

TABLE 52: SOURCES OF ENCUMBRANCE (AE-SOU)

| (In EURm) | 30.06.2020 ⁽¹⁾ | |
|--|---|---|
| | Matching liabilities, contingent liabilities or securities lent | Assets, collateral received and own debt securities issued other than covered bonds and ABSs encumbered |
| Carrying amount of selected financial liabilities | 354,014 | 374,654 |

(1) Table's figures are calculated as medians of the last four quarters.

8.2 LIQUIDITY RESERVE

TABLE 53: LIQUIDITY RESERVE

| <i>(In EURbn)</i> | 30.06.2020 | 31.12.2019 |
|--|-------------------|-------------------|
| Central bank deposits (excluding mandatory reserves) | 130 | 88 |
| HQLA securities available and transferable on the market (after haircut) | 82 | 81 |
| Other available central bank-eligible assets (after haircut) | 15 | 21 |
| TOTAL | 227 | 190 |

8.3 REGULATORY RATIOS

The Group manages its liquidity risk through the LCR and liquidity gaps, under stress and under normal conditions of activity, accumulated (all currencies combined) and by currency. And this, by making sure at any time that the liquidity is transferable among the main currencies.

Since the implementation of the European regulatory LCR requirement in October 2015, Societe Generale's LCR has consistently stood at over 100%. The LCR stood at 180% at 30 June 2020 (vs. 119% at end 2019).

TABLE 54: RATIO LCR (EU-LIQ1)

The liquidity coverage ratio is calculated as the simple averages of month-end observations over the twelve months preceding the end of each quarter.

| <i>(In EURm)</i> | Total weighted value (in average) | | | |
|-------------------------------|--|-------------------|-------------------|-------------------|
| Quarter ending on | 30.09.2019 | 31.12.2019 | 31.03.2020 | 30.06.2020 |
| Liquidity buffer* | 156,563 | 160,082 | 164,784 | 175,241 |
| Total net cash outflows* | 117,385 | 119,669 | 122,052 | 122,889 |
| Liquidity coverage ratio (%)* | 134% | 134% | 135% | 143% |

* The liquidity coverage ratio is calculated as the simple averages of month-end observations over the twelve months preceding the end of each quarter.

8.4 BALANCE SHEET SCHEDULE

The main lines of the Group's financial liabilities and assets under accounting scope are presented in Note 3.13 to the consolidated financial statements.

TABLE 55: BALANCE SHEET SCHEDULE

FINANCIAL LIABILITIES

| 30.06.2020 | | | | | | |
|---|---|------------|------------------|-----------|-----------|---------|
| (In EURm) | Note to the consolidated financial statements | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Due to central banks | | 2,980 | - | - | - | 2,980 |
| Financial liabilities at fair value through profit or loss, excluding derivatives | Notes 3.1 and 3.4 | 156,697 | 18,007 | 23,838 | 29,895 | 228,437 |
| Due to banks | Note 3.6 | 77,877 | 22,867 | 19,446 | 1,352 | 121,542 |
| Customer deposits | Note 3.6 | 395,588 | 21,645 | 17,326 | 9,911 | 444,470 |
| Securitised debt payables | Note 3.6 | 30,637 | 27,158 | 61,071 | 17,395 | 136,261 |
| Subordinated debt | Note 3.9 | 5 | 2 | 2,783 | 11,872 | 14,662 |

NB: The scheduling assumptions for these liabilities are presented in Note 3.13 to the consolidated financial statements. In particular, the data are shown without provisional interest and excluding derivatives.

| 31.12.2019 | | | | | | |
|---|---|------------|------------------|-----------|-----------|---------|
| (In EURm) | Note to the consolidated financial statements | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Due to central banks | | 4,097 | - | - | - | 4,097 |
| Financial liabilities at fair value through profit or loss, excluding derivatives | Notes 3.1 and 3.4 | 155,032 | 17,815 | 23,584 | 29,578 | 226,009 |
| Due to banks | Note 3.6 | 69,155 | 20,306 | 17,268 | 1,200 | 107,929 |
| Customer deposits | Note 3.6 | 372,574 | 20,385 | 16,318 | 9,335 | 418,612 |
| Securitised debt payables | Note 3.6 | 28,143 | 24,947 | 56,099 | 15,979 | 125,168 |
| Subordinated debt | Note 3.9 | 5 | 2 | 2,746 | 11,712 | 14,465 |

NB: The scheduling assumptions for these liabilities are presented in Note 3.13 to the consolidated financial statements. In particular, the data are shown without provisional interest and excluding derivatives.

FINANCIAL ASSETS

| 30.06.2020 | | | | | | |
|--|--|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Cash, due from central banks | | 140,882 | 946 | 1,632 | 957 | 144,417 |
| Financial assets at fair value through profit or loss, excluding derivatives | Note 3.4 | 240,288 | 9,371 | - | - | 249,659 |
| Financial assets at fair value through other comprehensive income | Note 3.4 | 54,485 | 860 | - | 261 | 55,606 |
| Securities at amortised cost | Note 3.5 | 13,833 | 176 | 540 | 328 | 14,877 |
| Due from banks at amortised cost | Note 3.5 | 46,803 | 1,897 | 4,861 | 1,731 | 55,292 |
| Customer loans at amortised cost | Note 3.5 | 80,751 | 73,920 | 171,018 | 103,342 | 429,031 |
| Lease financing and similar agreements* | Note 3.5 | 2,511 | 6,208 | 16,131 | 4,619 | 29,469 |

* Montants présentés nets de dépréciation.

| 31.12.2019 | | | | | | |
|--|--|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Cash, due from central banks | | 98,967 | 735 | 1,609 | 1,000 | 102,311 |
| Financial assets at fair value through profit or loss, excluding derivatives | Note 3.4 | 242,879 | 7,011 | - | - | 249,890 |
| Financial assets at fair value through other comprehensive income | Note 3.4 | 51,730 | 1,282 | - | 244 | 53,256 |
| Securities at amortised cost | Note 3.5 | 11,012 | 200 | 973 | 304 | 12,489 |
| Due from banks at amortised cost | Note 3.5 | 47,260 | 1,957 | 6,257 | 892 | 56,366 |
| Customer loans at amortised cost | Note 3.5 | 87,877 | 58,318 | 162,795 | 111,234 | 420,224 |
| Lease financing and similar agreements* | Note 3.5 | 2,487 | 6,050 | 16,727 | 4,756 | 30,020 |

* Montants présentés nets de dépréciation.

Due to the nature of its activities, Societe Generale holds derivative products and securities whose residual contractual maturities are not representative of its activities or risks.

By convention, the following residual maturities were used for the classification of financial assets:

- 1.** assets measured at fair value through profit or loss, excluding derivatives (customer-related trading assets):
 - positions measured using prices quoted on active markets (L1 accounting classification): maturity of less than 3 months,
 - positions measured using observable data other than quoted prices (L2 accounting classification): maturity of less than 3 months,
 - positions measured mainly using unobservable market data (L3): maturity of 3 months to 1 year;

- 2.** financial assets at fair value through other comprehensive income:

- available-for-sale assets measured using prices quoted on active markets: maturity of less than 3 months,
- bonds measured using observable data other than quoted prices (L2): maturity of 3 months to 1 year,
- finally, other securities (shares held long-term in particular): maturity of more than 5 years.

As regards the other lines of the balance sheet, other assets and liabilities and their associated conventions can be broken down as follows:

OTHER LIABILITIES

| 30.06.2020 | | | | | | | |
|--|--|----------------------|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | Not scheduled | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Tax liabilities | Note 6.3 | - | - | 826 | - | 413 | 1,239 |
| Revaluation difference on portfolios hedged against interest rate risk | | 8,629 | - | - | - | - | 8,629 |
| Other liabilities | Note 4.4 | - | 82,664 | 2,742 | 5,824 | 2,885 | 94,115 |
| Non-current liabilities held for sale | Note 2.5 | - | - | 928 | - | - | 928 |
| Insurance contracts related liabilities | Note 4.3 | - | 15,042 | 9,525 | 36,574 | 79,560 | 140,701 |
| Provisions | Note 8.3 | 4,348 | - | - | - | - | 4,348 |
| Shareholders' equity | | 65,679 | - | - | - | - | 65,679 |

| 31.12.2019 | | | | | | | |
|--|--|----------------------|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | Not scheduled | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Tax liabilities | Note 6.3 | - | - | 939 | - | 470 | 1,409 |
| Revaluation difference on portfolios hedged against interest rate risk | | 6,671 | - | - | - | - | 6,671 |
| Other liabilities | Note 4.4 | - | 85,062 | - | - | - | 85,062 |
| Non-current liabilities held for sale | Note 2.5 | - | - | 1,333 | - | - | 1,333 |
| Insurance contracts related liabilities | Note 4.3 | - | 19,392 | 9,291 | 37,018 | 78,558 | 144,259 |
| Provisions | Note 8.3 | 4,387 | - | - | - | - | 4,387 |
| Shareholders' equity | | 68,570 | - | - | - | - | 68,570 |

OTHER ASSETS

| 30.06.2020 | | | | | | | |
|---|--|----------------------|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | Not scheduled | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Revaluation differences on portfolios hedged against interest rate risk | | 470 | - | - | - | - | 470 |
| Other assets | Note 4.4 | - | 77,196 | - | - | - | 77,196 |
| Tax assets | Note 6 | 5,052 | - | - | - | - | 5,052 |
| Investments accounted for using the equity method | | - | - | - | - | 106 | 106 |
| Tangible and intangible fixed assets | Note 8.4 | - | - | - | - | 29,812 | 29,812 |
| Goodwill | Note 2.2 | - | - | - | - | 4,045 | 4,045 |
| Non-current assets held for sale | Note 2.5 | - | - | 3,788 | - | - | 3,788 |
| Investments of insurance companies | Note 4.3 | - | 36,644 | 9,797 | 30,987 | 85,791 | 163,219 |

| 31.12.2019 | | | | | | | |
|---|--|----------------------|-------------------|-------------------------|------------------|---------------------|--------------|
| <i>(In EURm)</i> | Note to the consolidated financial statements | Not scheduled | 0-3 months | 3 months -1 year | 1-5 years | > 5 years | Total |
| Revaluation differences on portfolios hedged against interest rate risk | | 401 | - | - | - | - | 401 |
| Other assets | Note 4.4 | - | 68,045 | - | - | - | 68,045 |
| Tax assets | Note 6 | 5,779 | - | - | - | - | 5,779 |
| Investments accounted for using the equity method | | - | - | - | - | 112 | 112 |
| Tangible and intangible fixed assets | Note 8.4 | - | - | - | - | 30,652 | 30,652 |
| Goodwill | Note 2.2 | - | - | - | - | 4,627 | 4,627 |
| Non-current assets held for sale | Note 2.5 | - | 6 | 4,501 | - | - | 4,507 |
| Investments of insurance companies | Note 4.3 | - | 39,514 | 8,289 | 33,193 | 83,942 | 164,938 |

1. Revaluation differences on portfolios hedged against interest rate risk are not scheduled, as they comprise transactions backed by the considered portfolios. Similarly, the schedule of tax assets whose schedule would result in the early disclosure of income flows is not made public.
2. Other assets and Other liabilities (guarantee deposits and settlement accounts, miscellaneous receivables) are considered as current assets and liabilities.
3. The notional maturities of commitments in derivative instruments are presented in Note 3.13 to the Group's consolidated financial statements.
4. Investments in subsidiaries and affiliates accounted for by the equity method and Tangible and intangible fixed assets have a maturity of more than 5 years.
5. Provisions and shareholders' equity are not scheduled.



9



APPENDIX



9.1 INDEX OF THE TABLES IN THE RISK REPORT

| Chapter | Table number Pillar 3 | Table number in the 2020 URD ⁽¹⁾ | Title | Page in the 2019 Pillar 3 report | Page in Pillar 3 report (30.06.2020) | Page in the 2020 URD ⁽¹⁾ | Regulatory and EBA revised Pillar 3 Guidelines references |
|---------|-----------------------|---|---|----------------------------------|--------------------------------------|-------------------------------------|---|
| 2 | 1 | 1 | Difference between statutory scope and prudential scope | 37 | 15 | 173 | |
| 2 | 2 | 2 | Reconciliation between the statutory scope and the prudential scope of the consolidated balance sheet | 38 | 16 | 174 | |
| 2 | 3 | 3 | Entities excluded from the prudential scope | 42 | 17 | 176 | |
| 2 | 4 | 6 | Regulatory capital and CRR/CRD4 solvency ratios | 45 | 17 | 178 | |
| 2 | 5 | 7 | CET1 regulatory deductions and adjustments under CRR/CRD4 | 46 | 18 | 179 | |
| 2 | 6 | 8 | Group capital requirements and RWA | 47 | 19 | 180 | OV1 |
| 2 | 7 | 9 | Distribution of RWA by core business and risk type | 47 | 20 | 180 | |
| 2 | 8 | | Calculation of the TLAC ratio | 49 | 20 | | |
| 2 | 9 | 10 | Leverage ratio summary and reconciliation of prudential balance sheet and leverage exposure | 50 | 21 | 182 | |
| 2 | 10 | | Countercyclical capital buffer requirements | 59 | 21 | | CCyB2 |
| 2 | 11 | | Non-deducted equities in insurance undertakings | 58 | 22 | | INS1 |
| 2 | 9A | | Summary reconciliation of accounting assets and leverage ratio exposures | 56 | 22 | | LRSUM |
| 2 | 9B | | Leverage ratio - Common disclosure | 57 | 23 | | LRCOM |
| 2 | 9C | | Leverage ratio - Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures) | 58 | 24 | | LRSPL |
| 2 | 12 | | Differences between statutory and prudential consolidated balance sheets and allocation to regulatory risk categories | 60 | 25 | | LI1 |
| 3 | 13 | 14 | Societe Generale's internal rating scale and indicative corresponding scales of rating agencies | 76 | 28 | 193 | |
| 3 | 14 | | Credit quality of forborne exposures | 90 | 33 | | Template 1 NPL |
| 3 | 15 | | Credit quality of performing and non-performing exposures by past due days | 91 | 34 | | Template 3 NPL |
| 3 | 16 | | Performing and non-performing exposures and related provisions | 92 | 35 | | Template 4 NPL |
| 3 | 17 | | Quality of non-performing exposures by geography | 93 | 36 | | Template 5 NPL |
| 3 | 18 | | Credit quality of loans and advances by industry sector | 94 | 37 | | Template 6 NPL |
| 3 | 19 | | Changes in the stock of defaulted and impaired loans and debt securities | 95 | 38 | | CR2-B |
| 3 | 20 | | Collateral obtained by taking possession and execution processes | 95 | 38 | | Template 9 NPL |
| 3 | 21 | | Information on loans and advances subject to legislative and non-legislative moratoria | | 39 | | |
| 3 | 22 | | Breakdown of loans and advances subject to legislative and non-legislative moratoria by residual maturity of the moratoria | | 40 | | |
| 3 | 23 | | Information on newly originated loans and advances provided under newly applicable public guarantee schemes introduced in response to Covid-19 crisis | | 41 | | |
| 3 | 24 | | Exposure classes | 96 | 42 | | |
| 3 | 25 | | Global credit risk exposure, EAD and RWA by approach and exposure class | 97 | 43 | | |
| 3 | 26 | | Retail credit risk exposure, EAD and RWA by approach and exposure class | 98 | 44 | | |
| 3 | 27 | | EAD by geographic region and main countries and by exposure class | 102 | 45 | | |
| 3 | 28 | | Retail EAD by geographic region and main countries | 104 | 46 | | |
| 3 | 29 | | Credit risk exposure, EAD and RWA by approach and exposure class | 107 | 47 | | |
| 3 | 30 | | Internal approach - Credit risk exposures by exposure class and PD range - AIRB | 112 | 48 | | CR6 |
| 3 | 31 | | Internal approach - Credit risk exposures by exposure class and PD range - FIRB | 116 | 52 | | CR6 |
| 3 | 32 | | RWA and capital requirements flow statements of credit risk exposures under IRB approach | 133 | 54 | | CR8 |
| 3 | 33 | | Changes in credit risk adjustments | 133 | 54 | | CR2-A |

| Chapter | Table number Pillar 3 | Table number in the 2020 URD ⁽¹⁾ | Title | Page in the 2019 Pillar 3 report | Page in Pillar 3 report (30.06.2020) | Page in the 2020 URD ⁽¹⁾ | Regulatory and EBA revised Pillar 3 Guidelines references |
|---------|-----------------------|---|---|----------------------------------|--------------------------------------|-------------------------------------|---|
| 3 | 34 | 22 | Counterparty credit risk exposure, EAD and RWA by approach and exposure class | 134 | 55 | 203 | |
| 3 | 35 | | IRB counterparty credit risk exposures by exposure class and PD scale | 135 | 56 | | CCR4 |
| 3 | 36 | 24 | EAD and RWA towards central counterparties (CCP) | 141 | 58 | 204 | CCR8 |
| 3 | 37 | | Impact of netting and collateral held on exposure values | 143 | 59 | | CCR5-A |
| 3 | 38 | 25 | Breakdown of collateral for counterparty credit risk exposures | 143 | 59 | 205 | CCR5-B |
| 3 | 39 | 27 | RWA and capital requirements flow statements of counterparty credit risk exposures under IRB approach | 144 | 60 | 206 | CCR7 |
| 4 | 40 | | Amounts of securitised exposures retained or purchased in the banking book by approach and by Risk Weight | 159 | 61 | | |
| 4 | 41 | | Amounts of securitised exposures retained or purchased in the trading book by approach and by Risk Weight | 160 | 62 | | |
| 5 | 42 | 36 | Market risk RWA and capital requirements by risk factor | 175 | 67 | 222 | |
| 5 | 43 | | Market risk under Standardised approach | 176 | 68 | | MR1 |
| 5 | 44 | | Market risk under Internal Model approach | 176 | 68 | | MR2-A |
| 5 | 45 | | Internal Model values in trading portfolios | 177 | 69 | | MR3 |
| 5 | 46 | | Quarterly RWA flow statements of market risk exposures under IMA (Internal Model Approach) | 178 | 70 | | MR2-B |
| 6 | 47 | 38 | RWA and capital requirements relating to operational risk | 186 | 71 | 230 | |
| 7 | 48 | 39 | Sensitivity of the Group's value to a +10 bp interest rate variation | 192 | 73 | 233 | |
| 7 | 49 | 40 | Sensitivity of the Group's interest margin | 192 | 73 | 233 | |
| 8 | 50 | | Encumbered and unencumbered assets | 200 | 75 | | AE-ASS |
| 8 | 51 | | Collateral received | 200 | 76 | | AE-COL |
| 8 | 52 | | Sources of encumbrance | 201 | 76 | | AE-SOU |
| 8 | 53 | 42 | Liquidity reserve | 202 | 77 | 237 | |
| 8 | 54 | | Liquidity Coverage Ratio | 203 | 77 | | EU-LIQ1 |
| 8 | 55 | 43 | Balance sheet schedule | 204 | 78 | 238 | |

(1) Universal Registration Document



