

## Press release

London, 13 October 2010

# Societe Generale Corporate & Investment Banking appoints Philippe de Vulpian and Ilia Poliakov as Senior Bankers

Société Générale Corporate & Investment Banking announces the appointment of Philippe de Vulpian and Ilia Poliakov as Seniors Bankers.

Philippe de Vulpian will be in charge of the overall relationship and strategic advisory for large French corporate clients. Based in Paris, he will report to Thierry Aulagnon Head of the Coverage and Investment Banking division.

Ilia Poliakov will be in charge of the overall relationship and strategic advisory for metal & mining clients in Russia and the Commonwealth of Independent States region. He also becomes Head of Natural Resources and Energy Financing for the same region. Based in Paris, he will report to both Michel Payan, Head of Coverage and Investment Banking for Central and Eastern Europe, Middle East and Africa region, and to Federico Turegano, Global Head of Natural Resources and Energy Financing.

#### **Biographies**

Philippe de Vulpian joined Société Générale Corporate & Investment Banking in 2005 as Managing Director in charge of Mergers & Acquisitions for the Energy and Natural Resources sectors. He joined the M&A executive

Prior to joining Société Générale, Philippe de Vulpian was Managing Director at JP Morgan where he held responsibilities in Mergers and Acquisitions, Corporate Finance and Derivatives in London and Paris between 1993 and 2005. He started his career in 1989 at Daiwa Europe Limited in London covering capital markets. Philippe de Vulpian is a graduate from ESCP and he holds a MBA from INSEAD.

Ilia Poliakov joined Société Générale Corporate & Investment Banking in 2001 as an Associate in the Commodities team covering Oil & Gas Corporate & Advisory. In 2008, he was appointed Managing Director and Deputy Head of Natural Resources & Energy Group for Russia and the CIS (Commonwealth of Independent States) in charge of global relationship and commodity financing for major Russian/CIS Metals & Mining and Oil & Gas producers. Before joining Société Générale, Ilia worked in the corporate finance department for Sobinbank in Russia. Ilia Poliakov is a graduate from HEC School of Management in Paris and Moscow University of International Relations (MGIMO).

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- Retail Banking, Specialised Financing & Insurance: Societe Generale serves 32 million individual customers worldwide.
- Private Banking, Global Investment Management & Services: Societe Generale is one of the largest banks in the euro-zone in terms of assets under custody (EUR 3,246 billion, March 2010) and under management (EUR 164 billion excluding Amundi, March 2010).
- Corporate & Investment Banking: Societe Generale tailors solutions for its clients across sectors by capitalising
  on its worldwide expertise in investment banking, global finance, and global markets.

Societe Generale is included in the socially-responsible investment indexes: FTSE4Good and ASPI. In 2010, the title of SAM Sector Mover was awarded to Societe Generale.

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Standing by its clients across sectors, the Corporate & Investment Bank tailors solutions for them by capitalising on its worldwide expertise in **investment banking**, **global finance**, and **global markets**.

- For Corporates, Financial Institutions and public sector: providing a global advisory approach (M&A, debt, equity transaction, capital structure, and asset & liability management), as well as quality capital raising solutions across the debt and equity spectrum, optimised financing and expert risk management responses notably in the realm of foreign exchange and rates derivatives.
- For investors: offering reliable and sound investment opportunities and risk management solutions through its
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