



PRESS RELEASE

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Societe Generale Securities Services strengthens coverage team across Southern Europe

Societe Generale Securities Services (SGSS) has appointed Lucrezia Brucoli as Head of Coverage to support business development across Southern Europe. She reports to Mathieu Maurier, Global Head of Sales and Relationship Management at SGSS and Frédéric Barroyer, CEO of SGSS S.p.A in Italy.

Joining from BNP Paribas Securities Services where she was Global Sales and Relationship Manager for the Italian market, Lucrezia Brucoli's role is to lead SGSS' sales and relationship management initiatives across Southern Europe, with a principal focus on Italy and Spain, further strengthening SGSS' commercial presence in these key markets and continuing to accompany clients in their growth and development.

She replaces Gabriele Pollastri, who has been appointed Senior Banker for SGSS S.p.A. in Italy. In his new role, Gabriele Pollastri will leverage his in-depth knowledge of the securities services industry to further develop relationships with key clients.

These appointments are based in Milan and effective immediately.

SGSS offers asset managers and asset owners, financial institutions and brokers a complete range of securities services in Southern Europe, including settlement, custody and trustee services, fund administration, liquidity management, middle office, risk & performance services and transfer agent services.

Biographies

Lucrezia Brucoli

Lucrezia Brucoli has over 20 years of experience within the securities services industry. She began her career in 1997 at Paribas in Paris as an Account Manager for Securities Services Operations. In 2000, she was appointed Sales and Relationship Manager for BNP Paribas in Milan and went on to become Global Sales and Relationship Manager for the Italian market in 2005.

Lucrezia Brucoli holds an undergraduate degree in Political Science and Economics from L'Università degli Studi di Milano and a Specialized Masters degree in Financial Markets Analysis, Economics and Finance from Bocconi University.

Gabriele Pollastri

Gabriele Pollastri began his financial career as Quality & Project Manager at JP Morgan in 1994, where he was responsible for the Risk and Control team for securities services. In 1995, he moved to Paribas, where he was in charge of the migration project following its acquisition of Global Securities Services from JP Morgan, becoming Internal Controller in 1997. He joined BNP Paribas Securities Services in 2000 as Head of Global Custody and became Sales and Relationship Manager in 2001. Gabriele Pollastri went on to become Deputy General Manager of the Italian branch of The Bank of New York Mellon (Luxembourg) S.A. in 2004, where he actively participated in the company's strategy in the Southern European region. He joined SGSS in 2012 and was appointed Head of Sales and Relationship Management for Italy and Spain.



Gabriele Pollastri holds a degree in Electronic Engineering with a specialisation in Information Systems and Management from the Polytechnic of Milan.

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Societe Generale

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Societe Generale has been playing a vital role in the economy for 150 years. With more than 145,000 employees, based in 66 countries, we accompany 31 million clients throughout the world on a daily basis. Societe Generale's teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- **Retail banking in France** with the Societe Generale branch network, Credit du Nord and Boursorama, offering a comprehensive range of omnichannel financial services on the leading edge of digital innovation;
- **International retail banking, insurance and financial services to corporates** with a presence in developing economies and leading specialised businesses;
- **Corporate and investment banking, private banking, asset management and securities services**, with recognised expertise, top international rankings and integrated solutions.

Societe Generale is included in the main socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (Europe, Eurozone and France), ESI Excellence (Europe) from Ethibel and 4 of the STOXX ESG Leaders indices.

For more information, you can follow us on twitter [@societegenerale](https://twitter.com/societegenerale) or visit our website www.societegenerale.com.

Societe Generale Securities Services (SGSS)

Present in 28 locations worldwide with around 4,000 employees, SGSS provides financial institutions and brokers, asset managers and insurers, and businesses with a full range of securities services adapted to the latest financial market and regulatory trends: clearing services, custody and trustee services, retail custody services, liquidity management, fund administration and asset servicing, fund distribution and global issuer services.

SGSS is ranked among the top 10 global custodians and the 2nd largest European custodian, with EUR 3,955* billion of assets under custody. SGSS provides custody & trustee services for 3,233* funds and the valuation of 4,089* funds, representing assets under administration of EUR 602* billion. SGSS also ranks among the European leaders in stock option management.

<http://www.securities-services.societegenerale.com>

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**Figures as at end of December 2016*